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# **Application Proof of**

# PUJIANG INTERNATIONAL GROUP LIMITED

# 浦江國際集團有限公司

(Incorporated in the Cayman Islands with limited liability)

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# PUJIANG INTERNATIONAL GROUP LIMITED

# 浦江國際集團有限公司

(Incorporated in the Cayman Islands with limited liability)

# [REDACTED]

Number of [REDACTED] under : [REDACTED] Shares (subject to

the [REDACTED] the [REDACTED])

Number of [REDACTED] : [REDACTED] Shares (subject to

adjustment)

Number of [REDACTED] : [REDACTED] Shares (subject to

adjustment and the [REDACTED])

Maximum [REDACTED] : [REDACTED] per [REDACTED], plus

brokerage fee of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and

subject to refund)

Nominal Value : HK\$0.01 per Share

**Stock Code**: [REDACTED]

Sole Sponsor, [REDACTED] and [REDACTED]



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A copy of this [REDACTED], having attached thereto the documents set out in the section headed "Documents Delivered to the Registrar of Companies and Available for Inspection" in Appendix VI to this [REDACTED], has been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). The Securities and Futures Commission and the Registrar of Companies in Hong Kong take no responsibility for the contents of this [REDACTED] or any other document referred to above.

The [REDACTED] is expected to be fixed by agreement between the [REDACTED] (for itself and on behalf of the [REDACTED]) and us on the [REDACTED]. The [REDACTED] is expected to be on or about [REDACTED] and, in any event, unless otherwise announced, not later than [REDACTED]. The [REDACTED] will be no more than HK\$[REDACTED] and is currently expected to be no less than HK\$[REDACTED] unless otherwise announced. [REDACTED] for the [REDACTED] must pay, on [REDACTED], the maximum [REDACTED] of HK\$[REDACTED] for each [REDACTED] together with a brokerage fee of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%, subject to refund if the [REDACTED] as finally determined is lower than HK\$[REDACTED].

The [REDACTED] (for itself and on behalf of the [REDACTED]) may, where considered appropriate, reduce the indicative [REDACTED] below that which is stated in this [REDACTED] at any time on or prior to the morning of the last day for [REDACTED]. In such a case, an announcement will be published on the websites of the Stock Exchange at <a href="https://www.hkexnews.hk">www.hkexnews.hk</a> and of our Company at <a href="https://www.pi-group.com">www.pi-group.com</a> not later than the morning of the day which is the last day for [REDACTED]. For further information, please refer to the sections headed "[REDACTED] and "[REDACTED]" in this [REDACTED].

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The obligations of the [REDACTED] under the [REDACTED] to [REDACTED] for the [REDACTED] for, the [REDACTED] are subject to termination by the [REDACTED] (for itself and on behalf of the [REDACTED]) if certain grounds arise prior to 8:00a.m. on the day that [REDACTED] the Stock Exchange. Such grounds are set out in the section headed "[REDACTED]" in this [REDACTED]. It is important that you refer to that section for further details.

The [REDACTED] have not been, and will not be, registered under the U.S. Securities Act or with any securities regulatory authority of any state of the United States, and may not be [REDACTED] within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act. The [REDACTED] will be [REDACTED] only outside the United States in reliance on Regulation S.

# EXPECTED TIMETABLE<sup>(1)</sup>

# EXPECTED TIMETABLE<sup>(1)</sup>

# EXPECTED TIMETABLE<sup>(1)</sup>

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#### **IMPORTANT NOTICE TO [REDACTED]**

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You should rely only on the information contained in this [REDACTED] and the [REDACTED] to make your [REDACTED]. We have not authorised anyone to provide you with information that is different from the information contained in this [REDACTED]. Any information or representation not included in this [REDACTED] must not be relied on by you as having been authorised by us, the [Sole Sponsor, the [REDACTED] and the [REDACTED], any of our or their respective directors, officers, employees, agents, affiliates or advisors or any other party involved in the [REDACTED].

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This summary aims to give you an overview of the information contained in this [REDACTED]. As this is a summary, it does not contain all the information that may be important to you and is qualified in its entirety by, and should be read in conjunction with, the full text of this [REDACTED]. You should read the whole [REDACTED] including the appendices hereto, which constitute an integral part of this [REDACTED], before you [REDACTED] in the [REDACTED]. There are risks associated with any investment. Some of the particular risks in [REDACTED] are set out in the section headed "Risk Factors" in this [REDACTED]. You should read that section carefully before you decide to [REDACTED] in the [REDACTED].

#### **OVERVIEW**

Our Group mainly provides materials for construction projects. Our Cable Business mainly provides bridge cables for long-span bridges and super-long-span bridges. Long-span bridges and super-long-span bridges are industry terms and are bridges that use cables as the main bearing structure. Super-long-span bridges generally refer to cable-stayed bridges with a main span of 400 m. or above and suspension bridges with a main span of 900 m. or above. The history of long-span bridges in China can be traced back to 1991 when the first Chinese-made super-long-span bridge, Shanghai Nanpu Bridge (南浦大橋) was built. Our Prestressed Materials Business mainly provides prestressed materials for various infrastructure constructions.

We are the largest provider of bridge cables for the construction of super-long-span bridges in China and the third largest prestressed materials manufacturer in China. According to Frost & Sullivan, we have supplied cables to 35.1% of the super-long-span bridges constructed in China between 1991 to 2017, of which 52.9% were for suspension bridges and 30.0% were for cable-stayed bridges in China. We ranked third in terms of prestressed materials sales revenue in 2017 according to Frost & Sullivan.

**Cable Business.** We focus on the manufacture and supply of cables for construction of bridges, with strong technical know-how in super-long-span suspension bridges and super-long-span cable-stayed bridges.

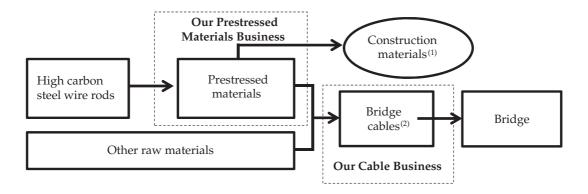
**Prestressed Materials Business.** We mainly engage in the manufacture of prestressed materials for infrastructure construction. Our main lines of products include rare earth coated prestressed products, plain surface prestressed products and galvanised prestressed products.

The following tables set out the breakdown of our revenue, gross profit and gross profit margin by business segment for the periods indicated.

				Year en	ded 31 Dec	ember					Six	x months e	nded 30 Jui	ne	
		2015			2016			2017			2017			2018	
	Revenue RMB'000	% of revenue	Gross profit margin %	Revenue RMB'000	% of revenue	Gross profit margin %	Revenue RMB'000	% of revenue	Gross profit margin %	Revenue RMB'000 (unaudited)	% of revenue	Gross profit margin %	Revenue RMB'000	% of revenue	Gross profit margin %
Cable Business Prestressed Materials	282,723	27.8	34.6	303,275	28.0	34.7	425,803	32.3	34.6	132,719	27.1	35.2	189,457	30.7	31.5
Business	735,879	72.2	13.0	778,612	72.0	14.0	891,890	67.7	11.1	357,524	72.9	9.2	427,800	69.3	14.8
Total revenue	1,018,602	100.0	19.0	1,081,887	100.0	19.8	1,317,693	100.0	18.7	490,243	100.0	16.2	617,257	100.0	20.0

#### **Our Business**

We engage in the bridge cable manufacturing and prestressed materials manufacturing. The following diagram illustrates the relationship between the two business segments that we operate in:



Notes:

- (1) Prestressed materials manufacturers mainly supply prestressed materials to construction materials manufacturers as raw materials to produce pre-cast concrete components or other construction materials such as building materials, railways sleepers or oil-drilling platforms.
- (2) Prestressed materials manufacturers mainly supply galvanised prestressed materials to bridge cable manufacturers as raw materials to produce bridge cables.

## **Cable Business**

We focus on the manufacture and supply of cables for construction of bridges, with strong technical know-how in super-long-span suspension bridges and super-long-span cable-stayed bridges. In addition, we also manufacture a relatively small number of cables for constructing various architectural structures such as stadiums and exhibition centres.

We mainly manufacture and supply suspension cables (索股) for the fabrication of main cables for suspension bridges and stay cables for cable-stayed bridge. During the Track Record Period, we also derived a small portion of our revenue from the provision of bridge cable installation services. Our bridge cables have been or are currently used for constructing the three largest super-long-span bridges in China being Humen No. 2 Bridge (虎門二橋), Xihoumen Bridge (西城門大橋) and Runyang Yangtze River Bridge (潤揚長江大橋).

The following table sets out our revenue generated by project type and their percentage of our total revenue for our Cable Business for the periods indicated:

		1	Year ended 31	December			Six months ended 30 June			
	201	5	201	6	201	7	201	7	201	8
		% of		% of		% of		% of		% of
	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue
						(1	ınaudited)			
Project type										
Suspension bridge	147,965	52.3	125,988	41.5	313,798	73.7	119,060	89.7	82,897	43.8
Cable stayed bridge	128,848	45.6	167,957	55.4	92,387	21.7	10,738	8.1	101,638	53.6
Others <sup>(1)</sup>	5,910	2.1	9,330	3.1	19,618	4.6	2,921	2.2	4,922	2.6
Total revenue	282,723	100.0	303,275	100.0	425,803	100.0	132,719	100.0	189,457	100.0

Note:

(1) Others include the provision of bridge cable installation services and sale of scrap materials.

# **Prestressed Materials Business**

During the Track Record Period, we derived a significant portion of our revenue from the sales of prestressed materials, which accounted for 72.2%, 72.0%, 67.7% and 69.3% of our Group's revenue, respectively. Our three main types of products are (i) rare earth coated prestressed products, (ii) plain surface prestressed products and (iii) galvanised prestressed products.

The following table sets out our revenue generated and their percentage of our total revenue for our Prestressed Materials Business for the periods indicated:

		1	Year ended 31	December		Six month			s ended 30 June		
	201	5	201	6	201	7	201	7	201	8	
		% of		% of		% of		% of		% of	
	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	
						(1	unaudited)				
Products											
Rare earth coated prestressed											
products	532,394	72.3	674,242	86.6	760,922	85.3	312,482	87.4	371,510	86.8	
Plain surface prestressed											
products	99,036	13.5	45,461	5.8	46,171	5.2	25,806	7.2	18,656	4.4	
Galvanised prestressed products	62,061	8.4	49,170	6.3	72,476	8.1	16,066	4.5	37,153	8.7	
Others <sup>(1)</sup>	42,388	5.8	9,739	1.3	12,321	1.4	3,170	0.9	481	0.1	
Total revenue	735,879	100.0	778,612	100.0	891,890	100.0	357,524	100.0	427,800	100.0	

Note:

(1) Others include the sale of unused raw materials or ad-hoc wire processing services.

The following table sets out the designed production capacity, actual production volume and utilisation rate of our production facilities for the periods indicated based on the production of standardised product units:

				Year en	Year ended 31 December	ıber				Six mon	Six months ended 30 June	June
		2015			2016			2017			2018	
		Actual			Actual			Actual			Actual	
	Production production	_	tilisation	Utilisation Production production		tilisation	Utilisation Production production U	production l	Jtilisation	Production p		Utilisation
Business segment	capacity <sup>(1)</sup>	volume	rate <sup>(2)</sup>	rate <sup>(2)</sup> capacity <sup>(1)</sup>	volume	rate <sup>(2)</sup>	capacity <sup>(1)</sup>	volume	rate <sup>(2)</sup>	rate <sup>(2)</sup> capacity <sup>(1)</sup> volume	volume	rate <sup>(2)</sup>
	(tonnes)	(tonnes)	(%)	(tonnes)	(tonnes)	(%)	(tonnes)	(tonnes)	(%)	(%) (tonnes)	(tonnes)	(%)
Cabla Bucinace	40.000	27.778	ς α	40.000	73 677	50.7	40.000	30 443	9 80	20.000	16 177	0 08
Description Materials Business	000'0#	77,10	0.00	000/01	110,02	4.70	000'0#	CFF //C	0.00	000,00	10,117	200
riestresseu materiais dusiness												
– plain surface prestressed products <sup>(3)</sup>	91,000	20,666	22.7	91,000	9,255	10.2	91,000	10,796	11.9	45,500	3,404	7.5
- rare earth coated prestressed products <sup>(4)</sup>	269,000	168,543	62.7	269,000	249,397	92.7	269,000	213,628	79.4	134,500	83,509	62.1
– galvanised prestressed products <sup>(5)</sup>	30,000	11,480	38.3	30,000	12,243	40.8	30,000	10,903	36.3	15,000	9,704	64.7

Notes:

- Production capacity for our Cable Business is determined on the basis of the optimal production speed of various production machines, number of working days per calendar year, taking into account staff holidays and public holidays and maintenance schedules. (1)
- Utilisation rate is calculated by dividing actual production volume by production capacity for the relevant year/period.  $\overline{0}$
- (3) The production capacity is limited at the "wire drawing" stage of production.
- (4) The production capacity is limited at the "coating" stage of production.
- The production capacity is limited at the "stabilisation" stage of production because we also purchased semi-finished galvanised prestressed products for further processing under this stage. The annual production capacity at the "galvanisation" stage is limited to only 10,000 tonnes per year. (2)

Please refer to the section headed "Business — Our Production" for further analysis on the utilisation rate.

#### **Major Customers**

For our Cable Business, we conduct sales of our bridge cables generally through participating in competitive bidding process and contract negotiations. Our major customers are project companies and main contractors in bridge construction projects in China. For certain overseas sales such as Korea, we sell to third parties which in turn sell our products to local project companies or contractors. For our Prestressed Materials Business, we generally obtain our customer contracts through our existing customer base and competitive bidding. Our major customers for our Prestressed Materials Business are steel material trading companies and steel materials manufacturers.

For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, our five largest customers of the Group in aggregate accounted for 51.9%, 55.8%, 56.7% and 48.0% of our total revenue, respectively, and our largest customer accounted for 12.1%, 31.3%, 20.7% and 11.2% of our total revenue, respectively.

#### **Our Production Facilities**

We conduct all of our manufacturing operations at our production facilities in China. We manufacture products for our Cable Business at our main facility in Xitang, China while we manufacture products for our Prestressed Materials Business at our facilities in Maanshan and Jiujiang, China. Please refer to the section headed "Business — Our Production — Our Production Facilities" in this [REDACTED] for further details on our production facilities.

The following table sets out the details of our three main production facilities:

Location	Main product manufactured	Brand
Xitang, Zhejiang Province	Bridge cables	Pujiang Cable (浦江纜索)
Maanshan, Anhui Province	Plain surface prestressed products, rare earth coated prestressed products	Ossen (奥盛)
Jiujiang, Jiangxi Province	Plain surface prestressed products, rare earth coated prestressed products and galvanised prestressed products	Ossen (奥盛)

#### **COMPETITIVE STRENGTHS**

We believe we have the following competitive strengths that will continue to drive our future success:

- We are a leader in the bridge cables manufacturing industry and the prestressed materials manufacturing industry in China
- We possess strong research and technological development capabilities and robust know-how
- We own industry-leading production facilities and have stringent control in our manufacturing process
- We have a strong customer base and close relationship with key suppliers
- We have an experienced management team and technical staff with prominent industry experience

#### **BUSINESS STRATEGIES**

We aim to continue to strengthen our market position in the bridge cable manufacturing and prestressed materials manufacturing markets by pursuing the following strategies:

- We seek to enhance our leading market position by capturing the growing market opportunities in the fast-growing infrastructure market both in China and overseas
- We plan to continue to upgrade and increase our production facilities and enhance our operational effectiveness
- We will continue to invest in advancing our research and development capabilities
- We seek to enhance our competitiveness by exploring business acquisition opportunities in the industry and expand our overseas customer base

#### SUMMARY HISTORICAL FINANCIAL INFORMATION

The tables below present selected financial information derived from our combined statement of financial position set out in the Accountants' Report in Appendix I to this [REDACTED] as well as certain financial ratios relating to our Group as at the dates or for the periods indicated. The following information should be read in conjunction with our combined statements of financial position set out in the Accountants' Report, together with the accompanying notes, and the section headed "Financial Information" in this [REDACTED]. Our combined statement of financial position has been prepared in accordance with HKFRS, which may differ in certain material aspects from generally accepted accounting principles in other jurisdictions. Our historical results are not necessarily indicative of results that may be achieved in any future periods.

# Summary Combined Statements of Profit or Loss and Other Comprehensive Income Information

	201		ear ended 3 201		r <b>20</b> 1	17	Six months ended 30 June 2017 2018			
	RMB'000	% of total revenue	RMB'000	% of total revenue	RMB'000	% of total revenue	RMB'000 inaudited)	% of total revenue	RMB'000	% of total revenue
<b>Revenue</b> Cost of sales	1,018,602 (824,969)	100.0 (81.0)	1,081,887 (867,432)	100.0 (80.2)	1,317,693 (1,071,786)	100.0 (81.3)	490,243 (410,735)	100.0 (83.8)	617,257 (493,973)	100.0 (80.0)
Gross profit	193,633	19.0	214,455	19.8	245,907	18.7	79,508	16.2	123,284	20.0
Other revenue Other gains and losses Distribution and selling expenses Administrative expenses Research and development expenses Finance costs	13,794 3,525 (20,025) (30,075) (43,258) (43,589)	1.4 0.3 (2.0) (3.0) (4.2) (4.3)	8,430 (3,392) (16,153) (28,948) (49,128) (40,430)	0.7 (0.3) (1.5) (2.7) (4.5) (3.7)	11,406 (1,902) (21,316) (38,533) (60,244) (34,469)	0.8 (0.2) (1.6) (2.9) (4.6) (2.6)	2,676 (185) (8,764) (23,059) (10,433) (18,485)	0.5 0.0 (1.8) (4.7) (2.1) (3.8)	7,346 (2,131) (8,104) (15,292) (19,417) (25,533)	1.2 (0.4) (1.3) (2.5) (3.2) (4.1)
Profit before tax Income tax expense	74,005 (9,589)	7.2 (0.9)	84,834 (9,956)	7.8 (0.9)	100,849 (12,177)	7.6 (0.9)	21,258 (2,710)	4.3 (0.5)	60,153 (8,813)	9.7 (1.4)
Profit for the year/period	64,416	6.3	74,878	6.9	88,672	6.7	18,548	3.8	51,340	8.3
Profit attributable to: Owners of the Company Non-controlling interests	47,571 16,845	4.7	58,403 16,475	5.4 1.5	71,514 17,158	5.4 1.3	13,662 4,886	2.8	37,851 13,489	6.1
	64,416	6.3	74,878	6.9	88,672	6.7	18,548	3.8	51,340	8.3

## **Summary Consolidated Statements of Financial Position Information**

	As	at 31 Decemb	er	As at 30 June	As at 31 October
	2015	2016	2017	2018	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
					(unaudited)
Current assets	1,489,807	1,520,592	1,760,196	2,101,706	2,358,430
Current liabilities	805,110	674,464	774,011	1,037,748	1,236,206
Net current assets	684,697	846,128	986,185	1,063,958	1,062,224

For details of our summary of consolidated statements of financial position, please refer to the section headed "Financial Information — Cash Flows — Net current assets"

#### **Summary Consolidated Cash Flow Statements Information**

	Year en	ded 31 Dece	mher	Six month 30 Ju	
	<b>2015</b> RMB'000	2016 RMB'000	<b>2017</b> RMB'000	<b>2017</b> <i>RMB'</i> 000 inaudited)	<b>2018</b> <i>RMB'000</i>
Net cash flows generated from/(used in) operating activities Net cash flows generated	47,486	56,613	(171,064)	117,635	(55,425)
from/(used in) investing activities New cash flows (used in)/generated	31,160	42,457	12,917	(6,373)	(47,560)
from financing activities	(44,942)	(55,049)	66,851	(7,498)	116,751
Net (decrease)/increase in cash and cash equivalents	33,704	44,021	(91,296)	103,764	13,766
Cash and cash equivalents at the end of the year/period	60,828	104,881	13,571	208,640	27,343

We had net current assets of RMB684.7 million, RMB846.1 million, RMB986.2 million, RMB1,064.0 million and RMB1,112.2 million as at 31 December 2015, 2016 and 2017, 30 June 2018 and 31 October 2018, respectively. However, we recorded net cash used in operating activities of RMB171.1 million in 2017 and RMB55.4 million in the first half of 2018.

Our operations are working capital intensive due to the nature of our industry. We utilise a significant amount of working capital to procure raw materials for our products and to provide deposit guarantees (in terms of tender and performance bonds) for our Cable Business. However, our Cable Business customers provide us with a deposit of up to 20% of the contract value for some of our projects, which we record as contract liabilities on our balance sheet. Please refer to the section headed "Risk Factors — Risks Relating to our Business and Industry — Our operations are working capital intensive, any insufficient levels of liquidity may adversely affect our cash flow and working capital and results of operations".

#### **Key Financial Ratios**

	As at/ Year	ended 31 Dece	mber	As at/ Six months ended 30 June
	2015	2016	2017	2018
Current ratio <sup>(1)</sup> Quick ratio <sup>(2)</sup> Return on assets <sup>(3)</sup> Return on equity <sup>(4)</sup> Gearing ratio <sup>(5)</sup> Net debt to equity ratio <sup>(6)</sup> Net profit margin <sup>(7)</sup>	1.85 1.57 3.7% 6.9% 42.7% 36.2% 6.3%	2.25 1.92 4.3% 7.4% 38.5% 28.1% 6.9%	2.27 2.10 4.6% 8.1% 44.1% 42.8% 6.7%	2.03 1.88 N/A N/A 54.4% 52.1% 8.3%

#### Notes:

- (1) Current ratio is calculated by dividing total current assets by total current liabilities as at the end of the year/period.
- (2) Quick ratio is calculated by dividing total current assets less inventories by total current liabilities as at the end of the year/period.
- (3) Return on assets is calculated by dividing profit for the year/period by total assets.
- (4) Return on equity is calculated by dividing profit for the year/period by total equity.
- (5) Gearing ratio is calculated by dividing total debt by total equity. Total debt is calculated as bank borrowings and bond payables. .
- (6) Net debt to equity ratio is calculated by dividing net debt by total equity as of the end of the year/period. Net debt is calculated as total debt less cash and cash equivalents.
- (7) Net profit margin is equal to our net profit divided by our total revenue for the year/period.

#### INFORMATION OF OUR CONTROLLING SHAREHOLDERS

Following completion of the [REDACTED] and assuming the [REDACTED] is not exercised and no Shares are issued pursuant to the Share Option Scheme, each of Dr. Tang and Elegant Kindness is a Controlling Shareholder of our Company holding approximately [REDACTED] of the issued share capital of our Company. For further information on our Controlling Shareholder, please refer to "Relationship with Controlling Shareholders" in this [REDACTED].

# [REDACTED] STATISTICS<sup>(1)</sup>

The statistics below are based on the assumption that [REDACTED] are issued under the [REDACTED]:

Based on the low	Based on the high
end of the	end of the
indicative	indicative
[REDACTED] of	[REDACTED] of
[REDACTED] per	[REDACTED] per
Share	Share

Market capitalisation of our Shares<sup>(2)</sup> Unaudited pro forma adjusted consolidated net tangible assets per Share<sup>(3)</sup>

[REDACTED] [REDACTED]

[REDACTED] [REDACTED]

#### Notes:

- (1) All statistics presented herein are based on the assumption that the [REDACTED] is not exercised and do not take into account any Shares which may be issued pursuant to the exercise of options under the Share Option Scheme.
- (2) The calculation of market capitalisation is based on the assumption that [REDACTED] Shares will be in issue immediately following completion of the Capitalisation Issue and the [REDACTED].
- (3) The unaudited pro forma adjusted consolidated net tangible assets per Share is calculated after the adjustments set out in the section headed "Financial Information Unaudited Pro Forma Adjusted Combined Net Tangible Assets" in, and the section headed "Unaudited Pro Forma Financial Information" in Appendix II to this [REDACTED] and on the basis of [REDACTED] Shares to be in issue immediately following completion of the Capitalisation Issue and the [REDACTED].

### DIVIDEND

For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, and up to the date of this document, no dividend has been declared or paid by us. We have no plan to pay or declare any dividends prior to the [REDACTED]. As at the Latest Practicable Date, we also did not have any specific dividend policy nor pre-determined dividend payout ratios.

The recommendation of the payment of dividend is subject to the absolute discretion of our Board, subject to applicable laws and regulations, and, after the [REDACTED], any declaration of final dividend for the year will be subject to the approval of our Shareholders. Such discretion to be exercised by the Board is subject to any applicable laws. The amount of any dividends to be declared and paid in the future will depend on, among other things, our results of operations, cash flows and financial condition, operating and capital requirements and other relevant factors. There will be no assurance that our Company will be able to declare or distribute any dividend in the amount set out in any plan of our Board or at all. Please refer to section headed "Financial Information — Dividend" for details.

## [REDACTED]

The [REDACTED] from the [REDACTED], after deducting [REDACTED] and estimated expenses payable by us in connection with the [REDACTED], are estimated to be approximately HK\$[REDACTED] million before any exercise of the [REDACTED], assuming an [REDACTED] of HK\$[REDACTED] per Share, being the mid-point of the indicative [REDACTED] of HK\$[REDACTED] to HK\$[REDACTED] per Share. We intend to use such [REDACTED] for the following purposes:

- approximately HK\$[REDACTED] (approximately [REDACTED] of our total estimated [REDACTED]) is expected to be used for the repayment of banking credit facilities obtained during our ordinary course of business primarily for the funding of our working capital that were secured by various personal and corporate guarantees;
- approximately HK\$[REDACTED] (approximately [REDACTED] of our total estimated [REDACTED]) is expected to be used for the acquisition of business in order to strengthen our competitiveness or potentially increase our scale of production by June 2021;
- approximately HK\$[REDACTED] (approximately [REDACTED] of our total estimated [REDACTED]) is expected to be used for the expansion of production capacity of galvanised prestressed products for our Prestressed Materials Business at Jiujiang, Jiangxi Province;
- approximately HK\$[REDACTED] (approximately [REDACTED] of our total estimated [REDACTED]) is expected to be used for the expansion of research and development centre for our Cable Business;
- approximately HK\$[REDACTED] (approximately [REDACTED] of our total estimated [REDACTED]) is expected to be used for working capital and general corporate purposes; and
- approximately HK\$[REDACTED] (approximately [REDACTED] of our total estimated [REDACTED]) is expected to be used for the upgrade of production equipment and environmental protection facilities including waste treatment facilities for our Prestressed Materials Business at Jiujiang, Jiangxi Province.

For more information, please refer to the section headed "Future Plans and [REDACTED] — [REDACTED]" in this [REDACTED].

#### **RISK FACTORS**

Our business is subject to a number of risks, including but not limited to risks relating to our business and industry, risks relating to conducting business in China, risks relating to the [REDACTED] and our Shares and listing of Ossen Innovation on NASDAQ. In particular:

• our operations are working capital intensive, any insufficient levels of liquidity may adversely affect our cash flow and working capital and results of operations;

- we may experience delays or defaults in payment of trade and retention receivables from our customers which may adversely affect our cash flow and working capital and results of operations;
- our revenues are dependent on our existing major customers and the loss of any one of them may have a material and adverse impact on our business, financial condition and results of operations;
- we procure a significant portion of our raw materials from our five largest suppliers; and
- our business, financial condition and results of operations may be affected by changes in the PRC government policies with respect to the infrastructure construction industry.

As different investors may have different interpretations and standards for determining the materiality of a risk, you should refer to the entire section headed "Risk Factors" in this [REDACTED] carefully before you decide to [REDACTED]. You should not place any reliance on any information contained in press articles, research analysts' reports or other media regarding us and the [REDACTED], certain of which may not be consistent with the information contained in this [REDACTED].

#### RECENT DEVELOPMENTS AND NO MATERIAL ADVERSE CHANGE

Since 1 July 2018 and up to the Latest Practicable Date, we have secured several significant bridge cable projects in both China and overseas countries, including the Yongdian River Bridge in Dandong, Liaoning Province and "1915 Canakkale Bridge" in Turkey. The aggregate amount of our total signed contract value was approximately RMB567.5 million. Based on the unaudited financial information of our Company for the four months ended 31 October 2018, our revenue increased as compared to the same period in 2017. We expect that our sales for the year ended 31 December 2018 will outpace the year ended 31 December 2017 due to increase in customer demand.

Our Directors have confirmed that, since 30 June 2018 and up to the date of this [REDACTED], there has been no material adverse change in our financial or trading position or prospects and no event has occurred that would materially and adversely affect the information shown in our consolidated financial statements set out in the Accountants' Report in Appendix I to this [REDACTED].

We have prepared unaudited preliminary financial information for our Group as at and for the year ended 31 December 2018, which is set out in Appendix III to this [REDACTED].

#### [REDACTED] EXPENSES

During the Track Record Period, we incurred [REDACTED] expenses of [REDACTED] (based on the mid-point of the indicative [REDACTED]), of which [REDACTED] was charged to our combined statement of profit or loss and other comprehensive income and the remaining amount of [REDACTED] was recorded as prepayment which is expected to be capitalised upon [REDACTED]. We expect to further incur [REDACTED] expenses (including [REDACTED]) of approximately [REDACTED] (based on the mid-point of our indicative [REDACTED] for the [REDACTED] and assuming that the [REDACTED] is not exercised and without taking into account any [REDACTED], if applicable) by the completion of the [REDACTED], of which an estimated amount of approximately [REDACTED] and [REDACTED] will be charged to our combined statement of profit or loss and other comprehensive income in the second half of 2018 and in 2019, respectively, and an estimated amount of approximately [REDACTED] and [REDACTED] will be capitalised in the second half of 2018 and in 2019, respectively. We do not expect these [REDACTED] expenses to have a material impact on our business and results of operations for the year ended 31 December 2018.

In this [REDACTED], unless the context otherwise requires, the following words and expressions shall have the following meanings. Certain technical terms are set out in the section headed "Glossary of Technical Terms" in this [REDACTED].

"Acme Innovation" Acme Innovation Limited, a company incorporated

under the laws of the BVI on 28 May 2018 with limited liability, a wholly-owned subsidiary of our Company

liability, a wholly-owned subsidiary of our Company

American depositary shares of Ossen Innovation which are listed on NASDAQ

"Anhui High-Technology" Anhui Province High-Technology Limited Liability

Company\* (安徽省高新創業投資有限責任公司), a company incorporated in the PRC and a minority

shareholder of Ossen Innovation Materials

[REDACTED] [REDACTED]

"ADSs"

"Articles" or "Articles of the articles of association of our Company conditionally adopted on [•] with effect from the

[REDACTED], as amended, supplemented or otherwise modified from time to time, a summary of

which is set out in Appendix IV of this [REDACTED]

"associate(s)" has the meaning ascribed to it in the Listing Rules

"Board" or "Board of Directors" the board of Directors of our Company

"Brilliance Benefit" Brilliance Benefit Holding Limited, a company

incorporated under the laws of the BVI on 11 May

2017 with limited liability, a Shareholder

"business day(s)" any day (other than a Saturday, Sunday or public

holiday in Hong Kong) on which banks in Hong Kong

are generally open for normal banking business

"BVI" the British Virgin Islands

"Cable Business" means the business operations focusing on the

manufacture and supply of bridge cables carried out

by Shanghai Pujiang and Zhejiang Pujiang

"CAGR"	compound annual growth rate, a measurement to assess the growth rate of value over time
"Capitalisation Issue"	the capitalisation of an amount of [REDACTED] standing to the credit of a share premium account of our Company by applying such sum towards the paying up in full at par of [REDACTED] Shares for allotment and issue to the Shareholders as resolved by the Shareholders on [●]
"CCASS"	the Central Clearing and Settlement System established and operated by HKSCC
"CCASS Clearing Participant"	a person admitted to participate in CCASS as a direct clearing participant or a general clearing participant
"CCASS Custodian Participant"	a person admitted to participate in CCASS as a custodian participant
"CCASS Investor Participant"	a person admitted to participate in CCASS as an investor participant who may be an individual or joint individuals or a corporation
"CCASS Participant"	a CCASS Clearing Participant, a CCASS Custodian Participant or a CCASS Investor Participant
"China" or "the PRC"	the People's Republic of China, except where the context requires otherwise, excluding Hong Kong, the Macau Special Administrative Region of the PRC and Taiwan in this [REDACTED]
"Companies Law"	Companies Law (2018 Revision) of the Cayman Islands, as amended, supplemented or otherwise modified from time to time
"Companies Ordinance"	the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
"Companies (Winding Up and Miscellaneous Provisions) Ordinance"	the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time

"Company", "our Company" or Pujiang International Group Limited 浦江國際集團有 "the Company" 限公司, an exempted company incorporated in the Cayman Islands with limited liability on 26 April 2017 "connected person" has the meaning ascribed to it in the Listing Rules "connected transaction" has the meaning ascribed to it in the Listing Rules "Controlling Shareholder(s)" has the meaning ascribed to it in the Listing Rules and for the purpose of this [REDACTED], refers to any of Dr. Tang and Elegant Kindness "core connected person" has the meaning ascribed to it in the Listing Rules "Deed of Indemnity" the deed of indemnity dated [●] entered into by our Controlling Shareholders in favour of our Company (for ourselves and as trustee for and on behalf of our subsidiaries) "Deed of Non-Competition" the deed of non-competition dated [●] entered into by our Controlling Shareholders in favour of our Company (for ourselves and as trustee for and on behalf of our subsidiaries) "Director(s)" the director(s) of our Company Dr. Tang Liang (湯亮), our executive Director and a "Dr. Tang" Controlling Shareholder "Effectual Strength" Effectual Strength Enterprises Limited, a company incorporated under the laws of the BVI on 22 June 2009 with limited liability, which is wholly owned by Dr. Tang "EIT" or the PRC enterprise income tax "Enterprise Income Tax" "EIT Law" the Enterprise Income Tax Law of the PRC (《中華人民 共和國企業所得税法》) "Elegant Kindness" Elegant Kindness Limited, a company incorporated under the laws of the BVI on 6 January 2017 with limited liability, which is wholly-owned by Dr. Tang and is a Controlling Shareholder

"Fascinating Acme" Fascinating Acme Development Limited, a company

incorporated under the laws of the BVI on 16 March 2010 with limited liability, which is wholly owned by Ms. Gu Xiamin (顧霞敏), the spouse of Mr. Hua Wei

(華偉) who is the director of Ossen Innovation

"Five Standers" Five Standers Holding Limited, a company

incorporated under the laws of the BVI on 29 May

2017 with limited liability, and is a Shareholder

"Frost & Sullivan" an independent market research and consulting

company which prepared the Frost & Sullivan Report

"GFA" gross floor area

[REDACTED] [REDACTED]

"Gross Inspiration" Gross Inspiration Development Limited, a company

incorporated under the laws of the BVI on 16 March 2010 with limited liability, which is wholly owned by Ms. Chen Yan (陳彦), the spouse of Mr. Zhou Xufeng

(周旭峰), an executive director of our Company

"Group", "our Group", our Company and its subsidiaries (or our Company and any one or more of its subsidiaries, as the context

may require) or, where the context so requires, in respect of the period before our Company became the holding company of its present subsidiaries, such

subsidiaries as if they were subsidiaries of our

Company at the relevant time

[REDACTED] [REDACTED]

[REDACTED] [REDACTED]

"HKFRS" Hong Kong Financial Reporting Standards, which

> includes all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards, Interpretations, and Accounting Guidelines, issued by the Hong Kong Institute of Certified Public Accountants and accounting principles generally

accepted in Hong Kong

"HKSCC" Hong Kong Securities Clearing Company Limited, a

wholly-owned subsidiary of Hong Kong Exchanges

and Clearing Limited

"HKSCC Nominees" HKSCC Nominees Limited, a wholly-owned

subsidiary of HKSCC

"Hong Kong" or "HK" the Hong Kong Special Administrative Region of the

**PRC** 

[REDACTED] [REDACTED]

"Hong Kong dollar(s)" or

"HK dollar(s)" or "HK\$" or "HKD"

Hong Kong dollars, the lawful currency of Hong

Kong

[REDACTED] [REDACTED]

[REDACTED] [REDACTED]

"Hong Kong Takeovers Code" or

"Takeovers Code"

the Codes on Takeovers and Mergers and Share Buy-backs issued by the SFC, as amended, supplemented or otherwise modified from time to time

[REDACTED] [REDACTED]

[REDACTED] [REDACTED]

"Independent Third Party(ies)" any entity or person who is not a connected person of

our Company within the meaning ascribed thereto

under the Listing Rules

[REDACTED] [REDACTED]

[REDACTED] [REDACTED]

[REDACTED] [REDACTED]

[REDACTED] [REDACTED]

"Kunshan Zhongke" Kunshan Zhongke Kunkai Investment Co., Ltd.\* (昆山

中科昆開創業投資有限公司), a company incorporated under the laws of PRC on 5 May 2011 with limited liability, a former shareholder of Shanghai Pujiang and which was owned by Independent Third Parties

"Latest Practicable Date" 3 December 2018, being the latest practicable date for

ascertaining certain information in this [REDACTED]

before its publication

[REDACTED] [REDACTED]

"Listing Committee" the listing committee of the board of directors of the

Stock Exchange

[REDACTED] [REDACTED]

"Listing Rules" The Rules Governing the Listing of Securities on The

Stock Exchange of Hong Kong Limited (as amended, supplemented or otherwise modified from time to

time)

"m." metre

"Maanshan Cihu" Maanshan Cihu High-Technology Industrial

Development Zone Investment Development Limited Company\* (馬鞍山慈湖高新技術產業開發區投資發展有限公司), a company incorporated in the PRC and a minority shareholder of Ossen Innovation Materials

"Maanshan Huishen" Maanshan Huishen Agriculture Development

Limited Company\* (馬鞍山匯申農業發展有限公司), a company incorporated in the PRC and a minority

shareholder of Ossen Innovation Materials

"Main Board" the stock exchange (excluding the option market)

operated by the Stock Exchange which is independent from and operated in parallel with the Growth

Enterprise Market of the Stock Exchange

"Memorandum" or "Memorandum of

Association"

the memorandum of association of our Company conditionally adopted on  $[\bullet]$  with effect from

[REDACTED], as amended, supplemented or

otherwise modified from time to time

"MOFCOM" the Ministry of Commerce of the PRC (中華人民共和國

商務部)

"Mr. Lu Lin (路林), a PRC national and an indirect

shareholder of our Company

"Mr. Wang" Mr. Wang Jianhua (王建華), a PRC national and an

indirect shareholder of our Company

"Mr. Yat Man Man, an Australian national and an

indirect shareholder of our Company

"NASDAQ" the NASDAQ Stock Market in the United States

[REDACTED] [REDACTED]

[REDACTED] [REDACTED]

"Ossen Group (Asia)" Ossen Group (Asia) Co., Limited\* (奧盛集團(亞洲)有

限公司), a company incorporated under the laws of the BVI on 2 February 2002 with limited liability, a

wholly-owned subsidiary of our Company

"Ossen Group HK" Ossen Group Co., Limited (奥盛集團有限公司), a

company incorporated under the laws of Hong Kong on 21 September 2016 with limited liability, a

wholly-owned subsidiary of our Company

"Ossen Group PRC" Ossen Group Co., Ltd.\* (奥盛集團有限公司),

previously known as Shanghai Ossen Investment Holding (Group) Co., Ltd.\* (上海奧盛投資控股(集團) 有限公司), a company incorporated under the laws of the PRC on 1 April 2004, which is ultimately

controlled by Dr. Tang

"Ossen Innovation" Ossen Innovation Co., Ltd., a company incorporated

under the laws of the BVI on 21 January 2010 with limited liability and listed on NASDAQ Capital Market in the United States, a subsidiary of our

Company

"Ossen Innovation Materials" Ossen Innovation Materials Co., Ltd.\* (奥盛新材料股份

有限公司), previously known as Ossen (Maanshan) Steel Wire & Cable Co., Ltd.\* (奥盛(馬鞍山) 鋼綫鋼纜有限公司), a company incorporated under the laws of the PRC on 27 October 2004 with limited liability, a

subsidiary of our Company

"Ossen Innovation Materials Group" Ossen Innovation Materials Group Co., Ltd., a company incorporated under the laws of the BVI on 30 April 2010, a wholly-owned subsidiary of our Company

"Ossen (Jiujiang)"

Ossen (Jiujiang) Innovation Materials Co., Ltd. (奥盛 (九江)新材料有限公司), previously known as Ossen (Jiujiang) Steel Wire & Cable Co., Ltd.\* (奥盛(九江)鋼綫鋼纜有限公司), a company incorporated under the laws of the PRC on 13 April 2005, a wholly-owned subsidiary of our Company

"Ossen Material Research Institute"

Shanghai Ossen Material Research Institute Limited Company\* (上海奧盛材料研究所有限公司), a company incorporated under the laws of the PRC on 12 May 1997, which is ultimately controlled by Dr. Tang

## [REDACTED]

## [REDACTED]

"PRC government"

the government of the PRC, including all governmental subdivisions (including provincial, municipal and other regional or local government entities) and instrumentalities thereof, or where the context requires, any of them

"PRC Legal Advisers"

Grandall Law Firm (Shanghai), the legal adviser to our Company as to the laws of the PRC

"Prestressed Materials Business"

means the business operations focusing on the manufacture of prestressed materials carried out by Ossen Innovation Materials and Ossen (Jiujiang)

#### [REDACTED]

[REDACTED]	[REDACTED]
"Regulation S"	Regulation S under the U.S. Securities Act
"Reorganisation"	the corporate reorganisation of our Group for the purposes of the [REDACTED], details of which are set out in the section headed "History, Reorganisation and Group Structure — Reorganisation" in this [REDACTED]
"RMB" or "Renminbi"	Renminbi yuan, the lawful currency of China
"SAFE"	the State Administration of Foreign Exchange of the PRC (中華人民共和國國家外匯管理局)
"SAIC"	the State Administration of Industry and Commerce of the PRC (中華人民共和國國家工商行政管理總局)
"SAT"	the State Administration of Taxation (中華人民共和國國家稅務總局)
"SFC"	the Securities and Futures Commission of Hong Kong
"SFO"	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
"Shanghai Ossen Investment"	Shanghai Ossen Investment Co., Ltd.* (上海奧盛投資有限公司), a company incorporated under the laws of the PRC on 28 November 2001 with limited liability, which is ultimately controlled by Dr. Tang
"Shanghai Pujiang"	Shanghai Pujiang Cable Co., Ltd.* (上海浦江纜索股份有限公司), a company incorporated under the laws of the PRC on 16 August 1994 with limited liability, a subsidiary of our Company
"Shanghai Pujiang Cable Installation Engineering"	Shanghai Pujiang Cable Installation Engineering Co., Ltd.* (上海浦江纜索安裝工程有限公司), a company incorporated under the laws of the PRC on 28 July 2011 with limited liability, a wholly-owned subsidiary of our Company

"Shanghai Xiong Ao" Shanghai Xiong Ao Enterprise Management Co., Ltd.\*

(上海雄傲企業管理有限公司), a company incorporated under the laws of the PRC on 5 June 2018 with limited

liability, a subsidiary of our Company

"Share Option Scheme" the share option scheme conditionally adopted by our

Company on [●] and effective upon the [REDACTED], the principal terms of which are set out in the section headed "Statutory and General Information — D. Share Option Scheme" in Appendix

V to this [REDACTED]

"Shareholder(s)" holder(s) of the Share(s)

"Share(s)" ordinary share(s) of HK\$0.01 each in the share capital

of our Company

[REDACTED] [REDACTED]

"Sole Sponsor" Haitong International Capital Limited, acting as the

sole sponsor of the [REDACTED], a licenced corporation to conduct Type 6 (advising on corporate finance) of the regulated activities for the purpose of

the SFO

"sq. m." square metre(s)

"State Council" State Council of the PRC (中華人民共和國國務院)

[REDACTED] [REDACTED]

"Stock Exchange" The Stock Exchange of Hong Kong Limited

"tonne" the metric ton

"Top Innovation" Top Innovation Enterprises Limited, a company

incorporated under the laws of the BVI on 28 May 2018 with limited liability, a wholly-owned subsidiary

of our Company

"Topchina" Topchina Development Group Limited, a company

incorporated under the laws of the BVI on 3 November 2004 with limited liability, a wholly-owned

subsidiary of our Company

"Track Record Period" the three financial years ended 31 December 2017, and

the six months ended 30 June 2018

[REDACTED] [REDACTED]

[REDACTED] [REDACTED]

"United States" or "U.S."

or "USA"

the United States of America

"U.S. dollar(s)" or "US\$"

or "USD"

United States dollars, the lawful currency of the

**United States** 

"U.S. Securities Act" United States Securities Act of 1933, as amended, and

the rules and regulations promulgated thereunder

"we", "us" or "our" our Company and, except where the context so

requires in respect of the period before our Company became the holding company of our present subsidiaries, the present subsidiaries of our Company and the businesses carried on by such subsidiaries

[REDACTED] [REDACTED]

"Xinland Investment" Xinland Investment Limited, a company incorporated

under the laws of the BVI on 19 May 2017 with limited

liability, a Shareholder

[REDACTED] [REDACTED]

## **DEFINITIONS**

"Zhejiang Pujiang"

Zhejiang Pujiang Cable Co., Ltd.\* (浙江浦江纜索有限公司), a company incorporated under the laws of the PRC on 13 April 2006 with limited liability, a wholly-owned subsidiary of our Company

"%"

per cent

Certain amounts and percentage figures included in this [REDACTED] have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be an arithmetic aggregation of the figures preceding them.

\* The English translation of the PRC entities, enterprises, nationals, facilities, regulations in Chinese or another language included in this [REDACTED] is for identification purposes only. To the extent there is any inconsistency between the Chinese names of the PRC entities, enterprises, nationals, facilities, regulations and their English translations, the Chinese names shall prevail.

# **GLOSSARY OF TECHNICAL TERMS**

This glossary of technical terms contains certain definitions and other terms related to the business of our Group and used in this [REDACTED]. The terms and their meanings may not correspond to the standard industry meanings or usage of those terms.

"anchorage" an anchoring device to secure the cable of a bridge "arch bridge" the bridge which uses the curved arch as the main load-bearing structure "AS method" air spinning method, this method spins individual coated steel wires at the bridge installation site to form the main cable. This is an alternative method to form the main cable on a suspension bridge "cable-stayed bridge" a cable bridge where stay cables are connected to the pylons and the deck directly and the stay cables distributes the structure's load through connecting the two ends of the cables to the pylons "galvanised steel wire" steel wire galvanised with a metal layer to protect the steel wire from erosion, abrasion and oxidation, without changing the elements of the basic materials or weakening the basic material's strength or other functionality "high-density polyethylene high-density polyethylene, a nonpolar thermoplastic ("HDPE")" resin with high density "main cable(s)" main cables are used to support the load of a suspension bridge. Please refer to the section headed "Business — Our Business — Cable Business" for illustration of the application of main cables "main span" the span of a single-span bridge or the longest span of a multi-span bridge. Please refer to the section headed "Industry Overview — The Bridge Construction Industry in China — Types of Bridges" for an illustration of the main span of a bridge "MPa" megapascal, a unit of pressure which equals to 1,000,000 pascal

# GLOSSARY OF TECHNICAL TERMS

"PC strand or prestressed concrete strand"

a form of wire strand comprised of PC wires that are twisted into a bundle for pretensioned and post-tensioned prestressed concrete construction. Please refer to the section headed "Business — Our Business — Prestressed Materials Business" for its application

"PC wire or prestressed concrete wires"

steel wire for use in pretensioned and post-tensioned prestressed concrete construction. Please refer to the section headed "Business — Our Business — Prestressed Materials Business" for its application

"PPWS method"

Pre-fabricated parallel wire strands method, this method prefabricates zinc-galvanised wires into suspension cables in accordance with the design of the main cables of a suspension bridge, the suspension cables are then delivered and installed on the suspension bridge at the bridge construction site to form the main cables. Please refer to the section headed "Business — Our Business — Cable Business" for the formation of main cables using PPWS method

"pylon"

a supporting tower structure for bridges

"stay cables"

cables made from coated steel wires, fabricated and sheathed by protective HDPE layers

"super-long-span bridge"

the size of a bridge refers to the length of the main span of a bridge

super-long-span bridges refer to cable-stayed bridges with main span of 400 m. or above and suspension bridges with main span of 900 m. or above

"suspension bridge"

bridge where the bridge deck is hung below suspension cables. The main cables supported by the pylons, create tension force and the load of the deck between the two pylons are then transferred to the hangers and the main cables, which in turn dissipate the compression force from the cables to the anchorages on the two ends of the main cables

"suspension cables"

cable pre-fabricated using galvanised steel wires and are installed at the bridge construction site by hanging over the pylon saddles to form main cables of the suspension bridge

# FORWARD-LOOKING STATEMENTS

This [REDACTED] contains forward-looking statements that are, by their nature, subject to significant risks and uncertainties. These statements related to events that involve known and unknown risks, uncertainties and other factors, including those set out in the section headed "Risk Factors" in this [REDACTED], which may cause our actual results, performance or achievements to be materially different from performance or achievements expressed or implied by the forward-looking statements. These forward-looking statements include, without limitation, statements relating to:

- our business prospects, strategies, plans, objectives and goals;
- the business opportunities that we may pursue;
- the performance of global financial markets, including changes in our ability to access the capital markets and changes in the level of interest rates;
- our dividend policy;
- the amount and nature of, and potential for, future development of our business; and
- certain statements in the sections headed "Business" and "Financial Information" in the [REDACTED] with respect to trends in prices, volumes, operations, margins, overall market trends, risk management and exchange rates.

The words "aim", "anticipate", "believe", "likely", "could", "should", "ought to", "estimate", "expect", "intend", "going forward", "may", "plan", "seek", "will", "would", "assuming", "project", "potential", and the negative of these terms and other similar expressions, as they related to us, are intended to identify a number of these forward-looking statements. These forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. Actual results may differ materially from information contained in the forward-looking statements as a result of a number of uncertainties and factors, including but not limited to:

- changes in domestic market and business conditions as well as industry trends related to our operations;
- changes in regulatory environments which are relevant to the business and operations of our Group, our customers and our suppliers;
- changes in our customers' demands and business performance;
- changes in the competitive landscape of our industries;
- introduction and implementation of new or different laws in the areas we operate in;
- our ability to obtain adequate capital resources to fund future expansion plans;

# FORWARD-LOOKING STATEMENTS

- our ability to successfully implement our business plans, strategies, objectives and goals;
- our ability to protect our technologies, knowhow, patents, brand, trademarks or other intellectual property rights;
- developments in technology and our ability to successfully keep up with technological advancement;
- our ability to attract and retain technical professionals and other qualified employees and key personnel;
- changes in currency exchange rates; and
- the other risk factors discussed in this [REDACTED] as well as other factors beyond our control.

Subject to the requirements of applicable laws, rules and regulations, we do not have any obligation to update or otherwise revise the forward-looking statements in this [REDACTED], whether as a result of new information, future events or otherwise. As a result of these and other risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this [REDACTED] might not occur in the way expect, or at all. Accordingly, you should not place undue reliance on any forward-looking information. All forward-looking statements contained in this [REDACTED] are qualified by reference to the cautionary statements set forth in this section, as well as the risks and uncertainties set out in the section headed "Risk Factors" in this [REDACTED].

# **RISK FACTORS**

[REDACTED] in the Shares involves certain risks. You should read this [REDACTED] in its entirety and carefully consider each of the risks described below and all of the other information contained in this [REDACTED] before [REDACTED] the Shares. If any of the following risks materialises, our business, financial condition and results of operations could be materially and adversely affected. The [REDACTED] of the Shares could decline and you may lose all or part of your [REDACTED].

#### RISKS RELATING TO OUR BUSINESS AND INDUSTRY

Our operations are working capital intensive, any insufficient levels of liquidity may adversely affect our cash flow and working capital and results of operations

For the year ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, our net cash generated from (used in) operating activities amounted to RMB47.5 million, RMB56.6 million, (RMB171.1 million) and (RMB55.4 million), respectively. In addition, as at 31 December 2015, 2016, 2017 and 30 June 2018, we had RMB60.8 million, RMB104.9 million, RMB13.6 million and RMB27.3 million of cash and cash equivalents, respectively.

Historically, we have spent a significant amount of cash on our operating activities, principally to procure raw materials for our products and to provide deposit guarantees for our Cable Business (see further discussion below). We finance our operational activities mainly through short-term banking credit facilities (including bank acceptance bills) secured by a portion of our fixed assets, land use rights, receivables and restricted deposits. As at 31 December 2015, 2016, 2017 and 30 June 2018, our short-term bank borrowings amounted to RMB295.3 million, RMB337.4 million, RMB433.4 million and RMB574.8 million, respectively, and our bills payables amounted to RMB324.5 million, RMB239.0 million, RMB203.8 million and RMB292.6 million, respectively. Historically, we have rolled over our short-term bank borrowings on an annual basis. However, we cannot guarantee you that we will have sufficient funds available to pay all of our borrowings upon maturity in the future. Failure to roll over our short-term borrowings at maturity or to service our debt could result in the imposition of penalties, including increases in interest rates, legal actions against us by our creditors, or even insolvency. Please refer to "Financial Information — Liquidity and Capital Resources" for further details.

We generally provide prepayments to our primary suppliers of up to 80% of our estimated 12 months procurement volume on a rolling basis (for our Prestressed Materials Business) or of total contract value (for our Cable Business), which further results in pressure on our working capital. Please see "Business – Procurement – Our suppliers contracts". As at 31 December 2015, 2016, 2017, and 30 June 2018, we had provided prepayments in the amount of RMB483.7 million, RMB440.2 million, RMB700.8 million and RMB730.3 million, respectively. In addition, our Cable Business projects may require us to provide deposit guarantees of between 5% to 10% of the contract value (in terms of performance bonds); and as at 31 December 2015, 2016, 2017, and 30 June 2018, we had provided deposits (current and non-current) in the amount of RMB134.9 million, RMB121.1 million, RMB284.3 million and RMB267.6 million, respectively. Please see "Business — Sales and Marketing — Cable Business". We fund our prepayments and deposit guarantees mainly through our banking credit facilities (including bank acceptance bills) and cash balances. Although we have historically been able to maintain adequate working capital

# **RISK FACTORS**

primarily through cash generated from operations and our banking credit facilities, any failure by our customers to settle outstanding trade receivables or our inability to borrow from banks in the future could materially and adversely affect our cash flow, financial condition and results of operations.

We may experience delays or defaults in payment of trade and retention receivables from our customers which may adversely affect our cash flow and working capital and results of operations

Delays or defaults in payments to us on projects from our customers for which we have already incurred significant costs and expenses can materially and adversely affect our results of operations and reduce our financial resources that would otherwise be available to fund other projects.

For our Cable Business, our sales to construction projects usually span across generally, from one month to two years. We may require our customers to pay us an initial deposit payment of up to 20% of the contract value following the signing of the contract, and as at 31 December 2015, 2016 and 2017, and 30 June 2018, our contract liabilities was RMB13.5 million, RMB18.5 million, RMB40.6 million and RMB48.3 million, respectively. However, our customers typically withhold approximately 5% to 10% of the contract value as retention money after completion of the construction of the bridge, which are usually released after deducting warranty claims, if any, upon expiry of the warranty period, which may take up to two years. Therefore, our accounts receivables also include such accumulated retention monies. As at 31 December 2015, 2016, 2017 and 30 June 2018, our trade, retention and bills receivables were RMB523.0 million, RMB577.2 million, RMB545.0 million and RMB770.5 million, respectively.

In addition, a substantial portion of our revenue generated from the Cable Business is derived from sales to bridge construction project companies or contractors of these construction projects which may require funding from local governments. For such projects, it may take a longer period to complete their internal procedure for processing payments to us or that the project may be delayed due to changes in the government's infrastructure planning. As such, our customers may delay or fail to meet their settlement with us as scheduled.

Our average trade receivables turnover days provide a general indication of the time required for us to collect cash payment from sales. Our average trade receivables turnover days were 153 days, 135 days, 120 days and 167 days, for 2015, 2016, 2017 and the first half of 2018, respectively. Please refer to the section headed "Financial Information — Description of Selected Combined Statement of Financial Position Items — Trade, retention and bills receivables".

We cannot assure you that we will be able to collect receivables from our customers on a timely basis or that our customers will be able to settle our trade and retention receivables if there are any stoppage or delays in the schedule of the construction projects. As at 31 December 2015, 2016, 2017 and 30 June 2018, our allowance for doubtful debts was RMB14.9 million, RMB19.4 million, RMB18.6 million and RMB19.9 million, respectively, accounting for 3.5%, 3.9%, 3.3% and 2.5% of our trade and retention receivables before impairment, respectively. If we encounter significant delays or failures in payments or release of retention money by our customers or are otherwise unable to recover our trade receivables, our cash flows from operations may be inadequate to meet our working capital requirements and hence our results of operations may be affected.

Our revenues are dependent on our existing major customers and the loss of any one of them may have a material and adverse impact on our business, financial condition and results of operations

For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, revenue generated from our five largest customers accounted for 51.9%, 55.8%, 56.7% and 48.0% of our total revenue, respectively. Our five largest customers comprise primarily customers of our Prestressed Materials Business. Our single largest customer accounted for approximately 12.1%, 31.3%, 20.7% and 11.2% of our total revenue for each of the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, respectively. As a result of our reliance on a limited number of customers, we may face pricing and other competitive pressures. As we do not any have long-term commitments with our major customers, they are not obligated to continue to purchase from us. The volume of products sold to specific customers varies from year to year, especially since we are not the exclusive provider for any customers. In addition, there are a number of factors, other than our performance, that could cause the loss of a customer or a substantial reduction in the products that we provide for any customer and that may not be predictable. For example, our customers may decide to reduce spending on our products or a customer may no longer need our products following the completion of a project. The loss of any one of our major customers, a decrease in the volume of sales to these customers or a decrease in the price at which we sell our products to them could materially adversely affect our profits and our revenues.

In addition, such reliance on major customers may subject us to perceived or actual leverage that our customers may have in negotiations with us, given their relative size and importance to us. If our customers seek to negotiate their agreements on terms less favourable to us and we accept such unfavourable terms, such unfavourable terms may have a material adverse effect on our business, financial condition and results of operations. Accordingly, unless and until we diversify and expand our customer base, our future success will significantly depend upon the timing and volume of business from our major customers and the financial and operational success of these customers.

#### We procure a significant portion of our raw materials from our five largest suppliers

We procure the majority of our raw materials from a concentrated number of suppliers. For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, purchases from our five largest suppliers accounted for 76.6%, 90.1%, 91.5% and 99.7% of our total purchases, respectively. Purchases from our single largest supplier accounted for 27.3%, 47.1%, 51.8% and 63.3% of our total purchases for each of the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, respectively. Please refer to the section headed "Business — Procurement — Relationship with Shagang Group, our largest supplier" for details of our relationship with our largest supplier. During the Track Record Period, we had not experienced any material disruptions to our production and operations due to any delay in delivery or issue with the quality of raw materials provided by our five largest suppliers. If there occurs any adverse change in our relationship with any of our major suppliers, or if any major supplier fails to deliver raw materials to us in accordance with our delivery schedule, and we are unable to procure such raw materials from other suppliers under acceptable commercial terms and in a timely manner, our manufacturing operations and financial results may be materially and adversely affected.

We derive a significant portion of our sales generated from the Prestressed Materials Business during the Track Record Period and our revenue may be affected by any decrease in demand for prestressed materials

For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, we derived a significant portion of our revenue from the Prestressed Materials Business, which accounted for 72.2%, 72.0%, 67.7% and 69.3% of our Group's total revenue, respectively. In 2015, 2016, 2017 and the first half of 2018, our gross profit margin for our Prestressed Materials Business ranged from 9.2% to 14.8% and our gross profit margin for our Cable Business ranged from 31.5% to 35.2%. Although the Prestressed Materials Business had a lower gross profit compared to that of the Cable Business during the Track Record Period, this business segment contributed to the majority of the revenue of our Group. We cannot assure you that the demand for our prestressed materials products will remain at its current level or continue its growth momentum in the future. If the demand or prices for prestressed materials decrease, we may face a significant decrease in our revenue which may have a material and adverse effect on our business, financial condition and results of operations.

The customers of our Cable Business are non-recurring in nature, and the failure to obtain new sales contracts may affect our business, financial condition and results of operations

A portion of the revenue generated from our Cable Business is based on the projects we are awarded through an open tender. Accordingly, customers of our Cable Business may vary from year to year. Once sales to a bridge cable construction project is completed, such customer may not award any further projects to us. Our ability to secure new tenders will depend on the customer's tender evaluation metrics, which often includes price, product quality, production capabilities, reputation and track record in relevant bridge cable projects. Therefore, the final outcome of each tender process is beyond our control.

Upon completion of our contracts on hand, our financial performance may be adversely affected if we are unable to obtain new projects or secure new tenders with comparable contract value. As a result, our historical financial results during the Track Record Period should not be taken as an indication of our future performance. As our revenue is non-recurring in nature, we cannot guarantee that we will be able to secure new projects after the completion of the existing projects.

Any significant increase in the price of high carbon steel wire rods may materially increase our production costs and reduce our profitability

The major raw materials we use are high carbon steel wire rods. Therefore, the cost of our raw materials is largely affected by the fluctuations in the price of high carbon steel wire rods that we purchase from multiple steel producers. The steel industry as a whole is cyclical and, at times, pricing and availability of steel can be volatile due to numerous factors beyond our control, including government regulations, general domestic and international economic conditions, labour costs, demand, competition, supply and consolidation of steel producers, raw material costs and production costs for steel producers, import duties and tariffs and currency exchange rates. This volatility can significantly affect the availability and cost of raw materials for us.

In 2016, the PRC government continued its policy to cut excessive industrial capacity and reform the supply-side of raw materials in its economy. It is expected that total steel production in China will further decrease by around 100 million tonnes to around 150 million tonnes by end of 2020 and the average price of high carbon steel wire rods is expected to increase at a CAGR of 2.7% between 2018 and 2022, according to Frost & Sullivan. It is expected that steel demand will continue to slightly outpace supply due to the reduction of overcapacity and the average price of steel products will continue to rise in 2019, according to Frost & Sullivan.

For each purchase order in general, we are required to negotiate the terms of raw material supplies and we do not have any hedging facilities to minimise the risk of raw materials price fluctuation. Price fluctuations of our major or other raw materials will affect our production costs, which will in turn affect our gross profit margin. We cannot assure you that we will be able to transfer any increase in cost to our customers. If we are unable to increase the prices of our products to set off any increase in raw materials costs, our profitability and profit margins may be adversely affected.

#### We may cease to be entitled to a reduced PRC corporate income tax rate of 15%

During the Track Record Period, our major PRC operating subsidiaries were recognised as "High and New Technology Enterprise" by the relevant PRC government authorities and were entitled to preferential tax treatments of 15% in the PRC. These operating subsidiaries include Ossen Innovation Materials, Ossen (Jiujiang), Shanghai Pujiang and Zhejiang Pujiang and their respective preferential tax rate will expire in July 2020, August 2021, November 2020 and November 2019 respectively. Accordingly, our effective tax rate for the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2017 and 2018 were 13.0%, 11.7%, 12.1%, 12.7% and 14.7%, respectively.

The relevant PRC government authorities will take into account various factors in determining whether to award or renew any "High and New Technology Enterprise" certificate upon expiration of the certificates, and there is no assurance that each of our PRC operating subsidiaries will be successful in renewing its "High and New Technology Enterprise" certificate. Should the relevant PRC government authorities refuse to renew any of our PRC operating subsidiaries status as "High and New Technology Enterprise" for any reason, they will cease to be entitled to such preferential tax treatment and they will be required to pay PRC corporate income tax at the normal statutory rate of 25%. Under such circumstances, our profitability and results of operation will be adversely affected.

Our proprietary and licensed technologies may not be adequately protected, and our right to use certain technologies could be challenged

Our success depends, in part, on our core production technologies and critical production processes. For further details on our registered trademarks and other intellectual properties owned by our Group, please refer to "Statutory and General Information — B. Further Information about our Business — Intellectual property rights". However, our competitors may independently develop proprietary methodologies similar to ours or duplicate our products, or develop alternatives. We cannot guarantee that we will be able to protect our rights or prevent third parties from using or infringing our technology in the future. Any significant infringement of our technology, or the counterfeiting of any of our products on a significant scale, could result in loss of market share, affect our relationships with our customers, harm our reputation, and affect our business materially and adversely.

For some of our bridge cable projects, we have licensed certain patented technologies to our customers at the designing stage of the bridge as part of the conditions in obtaining the tender. As a result, confidential or proprietary information of these technologies may be disclosed to third parties by our licensees should the customers require multiple bridge cable suppliers. We cannot assure you that our competitors will not be able to develop other competing technologies by designing around or reverse engineering our patents if they have obtained any of such confidential or proprietary information.

We also cannot guarantee that a third party will not challenge our right to use certain intellectual property rights, thereby requiring us to defend or settle any related intellectual property infringement allegations or disputes. Any such litigation could be costly and incur substantial resources, which could have a negative impact on our financial condition and results of operations. We may be required to incur substantial costs to develop non-infringing alternatives or to obtain the required licences. There is no assurance that we will succeed in developing such alternatives or in obtaining such licences on reasonable terms, or at all, and any failure to do so may disrupt our manufacturing processes, damage our reputation and adversely affect our results of operations. During the Track Record Period and up to the Latest Practicable Date, there were no material legal claims in relation to disputes on intellectual property rights against us.

We may need to invest additional resources in improving our production equipment in response to changes in market demand and government regulations

In order to satisfy the evolving needs of our customers, continual improvement of our operations and production capabilities is required. We have carried out various research and development projects on new products, techniques and technology and we seek to continue our research and development efforts with a view to improving the functionalities of our production facilities and lowering our production cost. For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, our research and development expenses amounted to RMB43.3 million, RMB49.1 million, RMB60.2 million, and RMB19.4 million, respectively, representing 4.2%, 4.5%, 4.6% and 3.1% of our total revenue, respectively.

There is no assurance that we will successfully develop or implement any of the research and development projects or be able to complete such projects within their respective time and cost estimates. If we do not develop new techniques or introduce new products which adequately satisfy the market demand and comply with the relevant government regulations or industry standards in a timely manner, our competitive position, sales and gross profit margins could be materially and adversely affected. In the event that we fail to enhance our research and development capabilities to meet the fast-changing demand of customers, or if we fail to successfully adopt the latest technological developments, our capabilities may be surpassed by our competitors, which may adversely impact our results of operations and future prospects.

### The backlog for our Cable Business may not be indicative of our future results of operations

As at 30 June 2018, the backlog for our Cable Business was RMB452.3 million. This figure was based on the assumption that the relevant contracts will be performed in accordance with their terms. Any modification, termination or suspension of these contracts by our customers, especially with regard to any one or more sizeable contracts, may have a substantial and immediate effect on the backlog. Projects may also remain in our backlog for an extended period of time beyond the initial period anticipated due to various factors such as delay in project schedule and government policies beyond our control. Therefore, the backlog only reflects the remaining value to be delivered under our signed sales contracts as at a specific date due to various stages in the underlying construction projects. Please refer to the section headed "Business — Sales and Marketing — Cable Business — Backlog" in this [REDACTED]. We cannot guarantee that the estimated amount of our backlog will be realised in time, or at all, or even realised. As a result, you should not rely on the backlog or consider it as a reliable indicator of our future results of operations.

# We have limited insurance coverage and may incur losses resulting from product liability claims, business interruption or natural disasters

We are exposed to risks associated with product liability claims in the event that the use of our products results in property damage or personal injury. Since our products are ultimately used for the construction of bridges, buildings, railways and other large architectural structures, users of these structures or workers installing our products could be injured or killed by such structures, whether as a result of defects, improper installation or other causes. As we continue to expand our customer base and our application, and because our products are used for long periods of time, we are unable to predict whether product liability claims will be brought against us in the future or to predict the impact of any resulting adverse publicity on our business even after the warranty periods.

As at the Latest Practicable Date, we do not maintain insurance for all of our production facilities or for any product liability. Any uninsured loss or damage to property, litigation, business disruption or product liability claims may result in us incurring substantial costs or diverting our resources. If we incur substantial liabilities that are not covered by any of our insurance policies, or if we encounter any business interruption or natural disaster for a significant period of time, it could result in substantial losses and diversion of our resources and materially and adversely affect our business, financial condition and results of operations.

# Increasing competition in the industries that we operate in could have an adverse impact on our ability to maintain competitiveness

We operate in a competitive market for all of our business segments. The industries that we operate in require substantial investments in manufacturing, machinery, research and development, product design, engineering, technology and marketing in order to meet both the customers' business needs and regulatory requirements. Large industry players are able to benefit from economies of scale by leveraging their investments and activities at a lower cost. Moreover, some of our competitors are listed companies in the PRC which have broad access to raise fund for their expansion, technological development and capacity upgrade. Some of our competitors may have advantages over us in terms of capacity, access to capital and management experience, while some competitors may have advantages over us in terms of pricing, and in particular while bidding for projects for our Cable Business, our potential customers may prefer to contract with suppliers within the same province due to geographical proximity or for other reasons. Failure to compete effectively with these competitors could result in a loss of our market share and a decrease in our revenue and profitability.

For further details of the competitive landscape, please refer to the sections headed "Industry Overview — Competitive Landscape" and "Industry Overview — Market Analysis for the Bridge Cable and Prestressed Materials Industry — Key Entry Barriers" in this [REDACTED]. Should our competitors equip themselves with, among other things, industry knowledge, technical know-how, equipment and machinery that are comparable to or better than ours, we might not be able to maintain our market position and our business, results of operations, financial condition and future prospects might be adversely affected.

In addition, if any of our customers diversify their business and engage in upstream or downstream expansion to manufacture similar products offered by us, this may intensify competition in the industries that we operate in. Such customers may cease to place orders with us or may substantially reduce the amount of orders placed with us, and our financial condition, results of operations and future prospects could be materially and adversely affected.

# We are subject to risks associated with international trade regulations that may be imposed on our products

For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, we derived 5.7%, 4.1%, 3.8% and 4.4% of our total revenue from overseas customers, respectively. We are subject to risks associated with anti-dumping duties on tariffs that may be imposed on our products. For example, in 2009, the European Commission imposed anti-dumping measures on pre-and post-stressed wires and wire strands of non-alloy steel originated from China in order to protect the prestressed materials manufacturers within the European Union. Similar anti-dumping duties have been imposed in the United States for prestressed wires and wire strands imported into the United States originating from China. Since April 2018, the United States has been in a trade dispute with China and imposed various tariffs on steel and aluminium imports from China which may affect our overseas sales.

We cannot assure you that any future changes in international trade regulations and policies will not cause any adverse impact on the demand from our overseas customers or the price we charge for our products, which in turn could materially and adversely affect our business, results of operations and financial condition.

# Our results of operations may be adversely affected by foreign currency exchange rate fluctuations

During the Track Record Period, the majority of our sales was in China and was denominated in RMB and our cost of production was substantially denominated in RMB as our production facilities are located in China. For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, 94.3%, 95.9%, 96.2% and 95.6%, respectively, of our revenue were from sales in China, while the remaining overseas sales were primarily denominated in USD. However, as and if we expand our overseas sales, those sales may be denominated in foreign currencies such as the USD and/or the Euro. For example, we recently entered into a sales contract denominated in Euros to sell our cables to a large scale bridge project in Turkey, known as the "1915 Canakkale Bridge". Accordingly, any significant depreciation in the value of foreign currencies such as the Euro and USD against the RMB could adversely affect the value of our overseas projects in RMB terms and thus our revenues.

Currency fluctuations are affected by a number of macro-economic factors not within our control. Movements in Renminbi exchange rates are affected by, among other things, changes in political and economic conditions and PRC foreign exchange regime and policy. Since July 2005, the Renminbi has been pegged to a basket of several currencies, and accordingly, the Renminbi may appreciate or depreciate significantly, depending on the fluctuation of the basket of currencies that it is currently valued.

There are limited hedging instruments available to reduce our exposure to exchange rate fluctuations between the Renminbi and other currencies. The cost of such hedging instruments may fluctuate significantly over time and could outweigh the potential benefit from the reduced currency volatility. As at the Latest Practicable Date, we have not engaged in any hedging transaction to reduce our exposure to foreign currency exchange risks. In any event, while we may decide to enter into hedging transactions in the future, the availability and effectiveness of these hedging transactions may be limited and we may not be able to successfully hedge our exposure, or at all, and our financial condition and results of operations may be materially and adversely affected.

# Our business depends on the continuing service of our senior management and any failure to retain key senior management executives could have an adverse effect on our operations

Our business depends on the continuous service of our Directors and senior management. For their relevant details, please refer to the section headed "Directors, Senior Management and Employees". Our success will, to a certain extent, depend on whether we can continue to retain our senior management executives and attract or retain other key personnel. If we lose the service of any key senior management executives, or if we fail to replace any loss of such persons with alternative personnel with similar expertise and experience, our business, results of operations, financial condition and future prospects could be materially and adversely affected.

# Any operational failure or disruption to our production facilities could negatively affect our business

A disruption to, or shortage of, water, electricity or gas may adversely affect our production output. We produce all our products in our production facilities. Please refer to the section headed "Business — Our Production" for details. A significant disruption to, or shortage of, utilities may prevent us from manufacturing sufficient products during the affected period and may materially and adversely affect our business, financial condition and results of operations.

In addition, our ability to adequately preserve our inventory of raw materials and to produce, distribute and sell our products is critical to our success. If all or a portion of the raw materials we hold in inventory is damaged, our ability to produce, distribute or sell our products could be partially or materially hindered. If we fail to take adequate steps to mitigate the likelihood or potential impact of such events, or to effectively manage such events if they occur, this could materially and adversely affect our business, financial condition and results of operations.

Our failure to comply with environmental, safety, and health laws and regulations may subject us to penalties

As part of our business operations, we are required to comply with various and extensive environmental as well as health and safety laws and regulations promulgated by the PRC government. Given the magnitude and complexity of these laws and regulations, compliance with them or the establishment of effective monitoring systems may require a significant amount of financial and other resources. As these laws and regulations continue to evolve, there can be no assurance that the PRC government will not impose additional or more onerous laws or regulations, compliance with which may cause us to incur significantly increased costs, that we may not be able to pass on to our customers.

Our business operations may be affected by an occurrence of widespread public health problems, acts of war, natural disasters or other events beyond our control

Our suppliers, production facilities and the majority of our customers are all located in China. Any widespread health problems, acts of war or natural disasters such as bad weather conditions, flooding, typhoons, tsunamis, snowstorms, landslides, earthquakes and fires, as well as labour strikes or social turmoil that are beyond our control could have an adverse effect on the overall business sentiment and environment, which in turn may have an adverse impact on our sales. Epidemics may cause different degrees of damage to the national and local economies and result in material disruptions to our operations. The occurrence of natural disasters, unanticipated catastrophic events or a recurrence of an epidemic and other adverse public health developments in the PRC could severely disrupt our business operations, and in turn materially and adversely affect our business, financial condition and results of operations.

We will continue to be controlled by our Controlling Shareholder, whose interests may differ from those of our other Shareholders

Immediately following the [REDACTED] without taking into account of options which may be granted under the Share Option Scheme, our Controlling Shareholders will hold approximately [REDACTED] of our total issued share capital assuming no exercise of the [REDACTED] (or approximately [REDACTED] if the [REDACTED] is fully exercised). As such, our Controlling Shareholders will have substantial influence over our business, including decisions regarding mergers, consolidations and the sale of all or substantially all of our assets, election of Directors and other significant corporate actions. This concentration of ownership may discourage, delay or prevent changes in control of our Company that would otherwise benefit our other Shareholders. To the extent that the Controlling Shareholders have interests that conflict with those of our Group and our other Shareholders, they may take actions in its capacity as the Controlling Shareholders that may not be in the best interests of our Shareholders as a whole.

#### RISKS RELATING TO CONDUCTING BUSINESS IN CHINA

Our business, financial condition and results of operations may be affected by changes in the PRC government policies with respect to the infrastructure construction industry

Our products are mainly for use in infrastructure construction, in particular transportation infrastructure projects such as bridges, railways and highways. As transportation infrastructure is a key infrastructure component in urban development which requires substantial investment, these projects in China are largely funded by municipal government budgets. The future growth in the infrastructure construction industry in China would depend on the continuing effort in urban planning and the capital investment by the PRC government. Thus, our business relies heavily on policies promulgated by the PRC government and infrastructure investment budgets by local governments.

Infrastructure investments by the PRC government are subject to periodic variations due to national and regional economic policies and changes in the development of the Chinese economy. The growth of the bridge construction market has been correlated with China's increasing investment in infrastructure construction pursuant to government's initiatives in social development and the improvement in bridge construction technology in recent years. During the period between 2013 and 2017, the CAGR of total investments in fixed assets for transportation infrastructure in China was 9.0%, according to Frost & Sullivan. It is expected that with the introduction of various new government policies in relation to infrastructure development, such as the "13th Five Year Plan" and the "Belt and Road" Initiative, more bridges will be built and significant investment will be deployed in the transportation infrastructure sector. If there is any change in the PRC government budgets, public expenses or public policies in relation to the infrastructure construction in China, in particular for the transportation sector, our business, financial position, results of operations and prospects may be materially and adversely affected.

# The economic, political, legal and social conditions and government policies of the PRC could affect our business

Our business and results of operations are subject to the economic, political, legal and social developments of the PRC, as most of our assets are located, and all of our products are manufactured, in China. The Chinese economy differs from the economies of other countries in many respects. The Chinese economy has historically been a planned economy and has been in a transitional stage to a more market economy. Although the PRC government has implemented measures emphasising the use of market forces for economic reform in recent years, we cannot assure you that economic, political or legal systems of the PRC will not develop in a way that is detrimental to our business. Moreover, uncertainties regarding interpretation and enforcement of PRC laws and regulations may negatively affect our business. Any changes in the political, economic, legal and social conditions in China or the relevant policies of the PRC government, such as changes in laws and regulations or their interpretation, in particular changes in labour laws which may result in wage increases, inflationary measures, changes in the rate or method of taxation, further foreign exchange restrictions and the imposition of additional import restrictions, could materially and adversely affect our business, financial condition and results of operations.

The future performance of the Chinese economy is not only affected by the economic and monetary policies of the PRC government, but may also be affected by material changes in global economic and political environments as well as the performance of certain major developed economies in the world. There may exist a continued uncertainty for the overall prospects for the global and the Chinese economy in the foreseeable future.

In addition, our products are mainly for use in infrastructure construction, in particular transportation infrastructure projects, any economic downturn in China may lead to a negative effect to the construction industry. As infrastructure construction projects involves huge capital and investment, any cyclical trends in the economy as a whole, fluctuations in interest rates and the availability of new development initiatives by the government could affect a progress and scale of a construction project, which may affect the demand for our products. If China experiences any adverse economic conditions due to events beyond our control, our overall business and results of operations and profits could be materially and adversely affected.

### We may be adversely affected by inflation or labour shortage in China

In recent years, the Chinese economy has experienced periods of rapid expansion and highly fluctuating rates of inflation. During the past ten years, the rate of inflation in China has been as high as 5.9% and as low as -0.7%. While inflation has recently slowed with a moderate rate of 1.6% recorded in December 2017, it is uncertain when the general price level may increase or decrease sharply in the future. Moreover, the significant economic growth in China has resulted in a general increase in labour costs and shortage of low-cost labour. Inflation may cause our production costs to continue to increase. If we are unable to pass on the increase in production costs to our customers, we may suffer a decrease in profitability and a loss of customers and our results of operations could be materially and adversely affected.

Failure to comply with SAFE regulations relating to the establishment of offshore special purpose companies by PRC residents, particularly SAFE Circular No. 37, may subject our PRC resident Shareholders or our PRC subsidiaries to liabilities or penalties, limit our ability to inject capital into our PRC subsidiaries or limit the ability of our PRC subsidiaries to distribute profits to our Company

In July 2014, SAFE promulgated the SAFE Circular No. 37, pursuant to which a "special purpose vehicle" means an overseas enterprise directly established or indirectly controlled by a domestic resident (including domestic institutions and domestic individual residents) for the purpose of engaging in investment and financing with the domestic enterprise assets or interests he legally holds, or with the overseas assets or interests he legally holds. Domestic residents establishing or taking control of a special purpose vehicle abroad which engages in overseas investment and financing or makes round-trip investments in the PRC are required to effect foreign exchange registration.

According to the PRC Legal Advisers, Dr. Tang, Mr. Lu and Mr. Wang are all subject to the requirements under SAFE Circular No. 37 and all necessary foreign exchange registrations with the local foreign exchange authority under SAFE Circular No. 37 were completed on 1 August 2017. However, there is no assurance that the PRC government will not have a different interpretation of the requirements of SAFE Circular No. 37 in the future. Moreover, we may not be fully informed of the identities of all the future Shareholders who are PRC residents. We do not have control over the Shareholders and cannot assure you that all of the PRC resident Shareholders will comply with SAFE Circular No. 37. Failure of the PRC resident Shareholders to register or amend their SAFE registrations in a timely manner pursuant to SAFE Circular No. 37 may subject such Shareholders and our PRC subsidiaries to fines and legal sanctions. Failure to comply with SAFE Circular No. 37 may also limit our ability to contribute additional capital to our PRC subsidiaries, limit the ability of the PRC subsidiaries to distribute dividends to our Company or otherwise materially and adversely affect our business.

We may be deemed a PRC resident enterprise under the CIT Law and any gains on the sales of our Shares and dividends on our Shares may be subject to PRC income taxes

Under the CIT Law and its implementation rules, a PRC withholding tax at the rate of 10% is applicable to dividends payable to investors which are "non-resident enterprises" that do not have an establishment or place of business in the PRC, or that have such establishment or place of business but the relevant income is not effectively connected with such establishment or place of business to the extent such dividends have their source within the PRC unless there is an applicable tax treaty between the PRC and the jurisdiction in which an overseas holder resides which reduces or exempts the relevant tax. According to the Arrangements between the Mainland of China and the Hong Kong Special Administrative Region for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Taxes on Income (《內地和 香港特別行政區關於對所得避免雙重徵税和防止偷漏税的安排》), the dividends derived by a foreign investor residing in Hong Kong from its PRC subsidiary is subject to a tax rate of 5% provided that the foreign investor directly holds not less than 25% of the equity interest of the PRC subsidiary. However, according to the Notice of the State Administration of Taxation on the Issues Concerning the Application of the Dividend Clauses of Tax Agreements (《國家税務總 局關於執行税收協定股息條款有關問題的通知》) issued by the SAT on 20 February 2009, if the main purpose of a transaction or an arrangement is to obtain preferential tax treatment, the PRC tax authorities will have the discretion to adjust the preferential tax rate for which an offshore entity would otherwise be eligible. In addition, any gain realised on the transfer of shares by foreign investors is subject to a 10% PRC income tax if such gain is regarded as income derived from sources within the PRC. Since it is uncertain whether our Company will be considered a PRC "resident enterprise", dividends payable to the foreign investors of our Company with respect to the Shares, or the gain the foreign investors of our Company may realise from the transfer of the Shares, may be treated as income derived from sources within the PRC and be subject to the PRC tax.

# RISKS RELATING TO THE [REDACTED] AND OUR SHARES AND LISTING OF OSSEN INNOVATION ON NASDAQ

There has been no prior public market in Hong Kong for our Shares and an active trading market for the Shares may not develop or be sustained

Prior to the [REDACTED], no public market existed for our Shares. The initial [REDACTED] to the public for our Shares is the result of negotiations between us and the [REDACTED] (for itself and on behalf of the [REDACTED]) and the [REDACTED] may differ significantly from the market price for our Shares following the [REDACTED]. We cannot assure you that an active trading market for our Shares will develop following the [REDACTED] or, if it does develop, that it will be sustained or that the market price for our Shares will not decline below the [REDACTED].

The trading price of the Shares may be volatile, which could result in substantial losses to you

The trading price of the Shares may be volatile and could fluctuate widely in response to factors beyond our control, including the general market conditions of the securities markets in Hong Kong and elsewhere in the world. In particular, the trading price performance of Ossen Innovation or other companies offering products and services related to ours, such as our customers and competitors, may affect the trading price of the Shares. In addition to market and industry factors, the price and trading volume for the Shares may be highly volatile for specific business reasons. In particular, factors such as variations in our revenue, net income and cash flow could cause the market price of the Shares to change substantially. Any of these factors may result in large and sudden changes in the trading volume and price of the Shares.

Since there will be a gap of several days between [REDACTED] and [REDACTED] of our Shares, holders of our Shares are subject to the risk that the price of the Shares could fall during the period before [REDACTED] of the Shares begins

The [REDACTED] of our Shares is expected to be determined on the [REDACTED]. However, the Shares will not commence [REDACTED] on the Stock Exchange until they are delivered, which is expected to be several business days after the [REDACTED]. As a result, [REDACTED] may not be able to sell or otherwise deal in the Shares during that period. Accordingly, holders of the Shares are subject to the risk that the price of the Shares could fall before [REDACTED] begins as a result of adverse market conditions or other adverse developments that could occur between the time of sale and the time [REDACTED] begins.

Any sale of a substantial amount of the Shares in the public market, or any changes in the number of Shares in issue, could negatively affect the market price of the Shares

We cannot assure you that, after the expiry of the restrictions in respect of their lock-up undertakings, the Controlling Shareholders will not dispose of any Shares that they may own now or in the future. Please refer to the section headed "[REDACTED]" in this [REDACTED]. Any sale of a substantial amount of the Shares in the public market after the completion of the [REDACTED], or the perception that these sales may occur in the near future, could negatively affect the market price of the Shares. Such sale or perception could also significantly impair our ability to raise capital through offerings of additional Shares in the future.

In addition, we may issue additional Shares, or securities convertible into the Shares, to raise capital in the future,. We may also acquire interests in other companies by issuing Shares, or using a combination of cash and Shares. Any of these events may dilute your ownership interest in our Company and could negatively affect the market price of the Shares.

# Any options granted under the Share Option Scheme may dilute the Shareholders' equity interests

Our Company has conditionally adopted the Share Option Scheme. Please refer to the section headed "Statutory and General Information — D. Share Option Scheme" in Appendix V to this [REDACTED] for details. As at the Latest Practicable Date, no option had been granted to subscribe for Shares under the Share Option Scheme. Following the issue of new Shares upon exercise of the options that may be granted under the Share Option Scheme, there will be an increase in the number of issued Shares. As such, there may be a dilution or reduction of shareholding of the Shareholders which results in a dilution or reduction of the earnings per Share or net asset value per Share. In addition, the fair value of the options to be granted to the eligible participants under the Share Option Scheme will be charged to the consolidated comprehensive income statement of our Group over the vesting periods of the options. The fair value of the options shall be determined on the date of granting of the options. Accordingly, the financial results and profitability of our Group may be adversely affected.

## Fluctuations in the value of the Renminbi could have an adverse effect on your investment

Our income and expenses have been and are expected to continue to be primarily denominated in Renminbi and we are exposed to the risks associated with the fluctuation in the currency exchange rate of Renminbi. Should Renminbi appreciate against other currencies, the value of the [REDACTED] and any future financings, which are to be converted from Hong Kong dollar or other currencies into Renminbi, would be reduced and might accordingly hinder our business development due to the lessened amount of funds raised. On the other hand, in the event of the devaluation of Renminbi, the dividend payments of our Company, which are to be paid in Hong Kong dollars after the conversion of the distributable profit denominated in Renminbi, would be reduced. Hence, substantial fluctuation in the currency exchange rate of Renminbi may have a material adverse effect on our business, operations and financial position and the value of your investment in the Shares.

We may incur significant costs as a result of holding controlling interest in Ossen Innovation, a publicly listed company in the United States, and our management is required to devote substantial time to compliance requirements

Our subsidiary, Ossen Innovation, which holds our Prestressed Materials Business, is a publicly listed company in the United States and its ADSs are traded on the NASDAQ Capital Market under the stock code "OSN". As a publicly listed company in the United States, we are subject to the periodic reporting requirements of the U.S. Securities Exchange Act of 1934 as amended ("U.S. Exchange Act"), and legal, accounting and other expenses incurred under the Sarbanes-Oxley Act of 2002, as amended ("Sarbanes-Oxley Act"), together with rules implemented by the U.S. Securities and Exchange Commission ("SEC") and applicable market regulators. These rules impose various requirements on public companies, including requiring certain corporate governance practises. Our management and other personnel devote a substantial amount of time to these requirements. Moreover, these rules and regulations increase our legal and financial compliance costs and make some activities more time-consuming and costly.

As required by Section 404 of the Sarbanes-Oxley Act, we must perform system and process evaluations and testing of our internal controls over financial reporting to allow management to report on the effectiveness of our internal controls over financial reporting. Such compliance requires that we incur substantial accounting expenses and expend significant management efforts. In the event we identify significant deficiencies or material weaknesses in our internal controls that we cannot remediate in a timely manner, the market price of our Shares and/or ADSs could decline if investors and others lose confidence in the reliability of our financial statements, we could be subject to sanctions or investigations by the SEC or other applicable regulatory authorities and our business could be harmed.

In addition, as a U.S. listed company, Ossen Innovation is also subject to the United States Foreign Corrupt Practises Act ("FCPA"), which prohibits U.S. companies from making prohibited payments to foreign officials for the purpose of obtaining or retaining business. Corruption, extortion, bribery, pay-offs, theft and other fraudulent practises occur from time to time in mainland China. If our employees or other agents are found to have engaged in such practises, we could suffer severe penalties under the FCPA.

The trading prices and volumes of the ADSs of Ossen Innovation may be volatile, which may have an effect on the prices and volumes of our Shares traded on the Stock Exchange and the ability of Ossen Innovation to remain listed on NASDAQ

The market price for the ADSs of Ossen Innovation is highly volatile and subject to wide fluctuations in response to various factors beyond our control, such as:

- actual or anticipated fluctuations in our operating results and revisions to our expected results;
- changes in financial estimates by securities research analysts;

- conditions in the markets for our products;
- [REDACTED];
- changes in the economic performance or market valuations of companies specialising in our industry or our customers or their industries;
- changes in market valuations of U.S. listed companies headquartered in China, and in particular small capitalisation companies;
- announcements by us or our competitors of new products, acquisitions, strategic relationships, joint ventures or capital commitments;
- addition or departure of our senior management and key personnel;
- fluctuations of exchange rates between the Renminbi and the U.S. dollar; and
- sales or perceived potential sales of the ADSs or shares of Ossen Innovation.

Under NASDAQ Capital Market listing rules, the ADSs of Ossen Innovation need to trade at a bid price at or above US\$1.00, and if this requirement has not met for an extended period of time or rectified in a timely manner, Ossen Innovation may be delisted from NASDAQ. Please refer to the section headed "History, Reorganisation and Group Structure — Listing on Other Stock Exchanges — Historic non-compliance incidents" for further information. In addition, the characteristics of the U.S. capital markets and the Hong Kong capital markets are different. The NASDAQ and the Stock Exchange have different trading hours, trading characteristics (including trading volume and liquidity), trading and listing rules, and investor bases (including different levels of retail and institutional participation). Accordingly, the trading prices and volumes of our Shares on the Stock Exchange may be affected by the market price for the ADSs of Ossen Innovation.

# Ossen Innovation may be subject to securities litigation in the United States, which could be expensive and divert management attention

As a publicly traded company on NASDAQ, Ossen Innovation is subject to securities litigation claims by its ADS holders in the United States regardless of whether there is any substantial merit to the claims. In particular, companies that have experienced volatility in the volume and market price of their shares have been subject to an increased incidence of securities class action litigation which would likely be expensive. We may be the target of this type of litigation in the future. Securities litigation against us could result in substantial costs and divert our management's attention from other business concerns, and, if adversely determined, could have a material adverse effect on our business, financial condition and results of operations.

### There is no assurance that the Company will declare dividends in the future

Since the date of our incorporation, no dividend has been paid or declared by us. We may pay dividends to our Shareholders in the future. We cannot guarantee whether and when any dividends will be paid in the future, and potential investors should be aware that historical dividends record shall not be used as a reference or basis upon which future dividends may be determined. The declaration, payment and amount of any future dividends of the Company will be subject to the discretion of the Directors, and will depend upon, among other things, our earnings, financial condition, cash requirements and availability of profits, the provisions of the Articles and the Companies Law and other relevant factors. Details of our Company's dividend policy and dividends are set out in the section headed "Financial Information — Dividend".

In particular, our Company is a holding company and conducts substantially all of our business through our operating subsidiaries. As a result, our ability to pay dividends depends on dividends and other distributions received from our operating subsidiaries, which in turn depend on the legal and regulatory requirements to which the relevant subsidiary is subject. Generally, our subsidiaries could not pay any dividends to us if they do not have any distributable profit. Limitation on the ability of our subsidiaries to remit their after-tax profits to us in the form of dividends or other distributions could adversely affect our ability to grow, invest, pay dividends and other distributions and conduct our business. In addition, restrictive covenants in banking facilities that our subsidiaries may enter into in the future may also restrict the ability of our subsidiaries to pay dividends or make distributions to us. These restrictions would reduce the amount of dividends or other distributions we could receive from our subsidiaries, which in turn would restrict our ability to pay dividends to our Shareholders.

# The laws of the Cayman Islands relating to the protection of the interests of minority shareholders may differ from the laws of Hong Kong and other jurisdictions

Our corporate affairs are governed by, among other things, the Memorandum and Articles of the Company and the Companies Law and common law of the Cayman Islands. The laws of the Cayman Islands relating to the protection of the interests of minority shareholders differ in some respects from those established under statutes or judicial precedents in existence in Hong Kong. This may mean that the remedies available to our minority Shareholders may be different from those available under the laws of Hong Kong or other jurisdictions. A summary of the constitution of our Company and the Companies Law is set out in Appendix IV to this [REDACTED].

We cannot guarantee the accuracy of facts and other statistics with respect to our industry contained in this [REDACTED]

We have derived certain facts and other statistics in this [REDACTED] relating to the industry in which we operate from various third-party sources that we believe to be reliable and appropriate. While we have taken reasonable care in the reproduction of the information and our Directors have no reason to believe that any of the information is false or misleading or that any fact has been omitted that would render it false or misleading, such facts and statistics not been prepared or independently verified by us, the Sole Sponsor, [REDACTED], [REDACTED], [REDACTED] or any of our or their respective directors, officers, employees, agents, affiliates or advisers or any other party involved in the [REDACTED]. Therefore, we make no representation as to the accuracy of such facts and statistics, which may not be consistent with other information complied within or outside China or available from other sources. Due to possibly flawed or ineffective sampling or discrepancies between published information and market practise or other reasons, such facts and statistics may be inaccurate and may not be comparable to official statistics and you should not place undue reliance on them. Accordingly, you should consider carefully how much weight or importance you should attach to or place on such facts or statistics.

[REDACTED] should not rely on any information in the press articles or other media regarding our Group or the [REDACTED] not contained in this [REDACTED]

There may be certain press coverage in certain news publications regarding our Group and the [REDACTED] which include certain financial information, financial projections and other information about our Group that do not appear in this [REDACTED]. We wish to emphasise to [REDACTED] that we do not accept any responsibility for the accuracy or completeness of any information disseminated in the articles or media and that such information was not sourced from or authorised by our Group.

We make no representation as to the appropriateness, accuracy, completeness or reliability of any of the information and underlying assumptions. To the extent that any of such information is inconsistent with, or conflicts with, the information contained in this [REDACTED], we disclaim it. Accordingly, [REDACTED] are cautioned to make their [REDACTED] on the basis of the information contained in this [REDACTED] only and should not rely on any other information.

# Forward-looking statements contained in this [REDACTED] are subject to risks and uncertainties

This document contains certain statements that are "forward-looking" and indicated by the use of forward-looking terms such as "aim", "anticipate", "believe", "could", "estimate", "expect", "going forward", "intend", "ought to", "may", "plan", "potential", "project", "seek", "should", "will" or "would" or similar expressions. You are cautioned that any forward-looking statement involves risks and uncertainties and any or all of the assumptions relating to the forward-looking statements could prove to be inaccurate. As a result, the forward-looking statements could be incorrect. The inclusion of forward-looking statements in this [REDACTED] should not be regarded as a representation by us that the plans and objectives will be achieved, and you should not place undue reliance on such statements.

In preparation for the [REDACTED], our Company has sought the following waiver(s) from strict compliance with the relevant provisions of the Listing Rules and Companies (Winding Up and Miscellaneous Provisions) Ordinance:

### MANAGEMENT PRESENCE

Rule 8.12 of the Listing Rules requires that a [REDACTED] applying for a [REDACTED] on the Stock Exchange must have a sufficient management presence in Hong Kong. This normally means that at least two of its executive directors must be ordinarily resident in Hong Kong.

At present, since our principal business operations are conducted in the PRC, all of our four executive Directors are not ordinarily resident in Hong Kong and will continue to be based in the PRC. We do not and will not, in the foreseeable future, have a sufficient management presence in Hong Kong as required under Rule 8.12 of the Listing Rules.

Accordingly, we have applied to the Stock Exchange for, [and obtained,] a waiver from strict compliance with the requirements set out in Rule 8.12 of the Listing Rules subject to the following conditions:

- (i) we have appointed two authorised representatives pursuant to Rule 3.05 of the Listing Rules who will act as our principal channels of communication with the Stock Exchange. The two authorised representatives are Dr. Tang, our executive Director and Ms. Choy Yee Man (蔡綺文), our company secretary. Each of the authorised representatives will be available to meet with the Stock Exchange in Hong Kong within a reasonable period of time upon request and will be readily contactable by telephone, email and facsimile by the Stock Exchange. Each of the authorised representatives has been duly authorised to communicate on our behalf with the Stock Exchange;
- (ii) we will promptly inform the Stock Exchange if there are any changes to the authorised representatives of our Company;
- (iii) our authorised representatives have means to contact all Directors (including the independent non-executive Directors) and the senior management team promptly at all times as and when the Stock Exchange wishes to contact our Directors on any matters. To enhance the communication between the Stock Exchange, (a) each executive Director and independent non-executive Directors has provided his mobile phone number, office phone number, facsimile number (if available) and email addresses (if available) to the authorised representatives; (b) in the event that an executive Director or independent non-executive Director expects to travel and be out of office, he/she will provide the phone number of the place of his/her accommodation to the authorised representatives; and (c) all Directors and authorised representatives will provide their respective mobile phone number, office phone number, facsimile number (if available) and email address (if available) to the Stock Exchange;

- (iv) each of our executive Directors has confirmed that he either possesses or will apply for valid travel documents to visit Hong Kong and would be able to meet with the Stock Exchange within a reasonable period of time; and
- (v) we have also, in accordance with Rule 3A.19 of the Listing Rules, appointed [REDACTED], as our [REDACTED], who will act as an additional channel of communication with the Stock Exchange. The [REDACTED] will advise on on-going compliance requirements and other issues arising under the Listing Rules and other applicable laws and regulations in Hong Kong for a period commencing on the [REDACTED] at least until the date on which our Company complies with Rule 13.46 of the Listing Rules in respect of our Company's financial results for the first full financial year after the [REDACTED]. The [REDACTED] will have access at all times to our authorised representatives, Directors and the other senior management of the Company to ensure that it is in a position to provide prompt response to the enquiries or requirements raised by the Stock Exchange in respect of our Company.

RULE 4.04(1) AND RULE 13.49 OF THE LISTING RULES AND PARAGRAPH 27 OF PART 1 AND PARAGRAPH 31 OF PART II OF THE THIRD SCHEDULE OF THE COMPANIES (WINDING UP AND MISCELLANEOUS PROVISIONS) ORDINANCE

Rule 4.04(1) of the Listing Rules requires that the accountants' report to be included in a [REDACTED] must include the consolidated results of the [REDACTED] in respect of each of the three financial years immediately preceding the issue of the [REDACTED] or such shorter period as may be acceptable to the Stock Exchange.

Section 342(1) of the Companies (Winding Up and Miscellaneous Provisions) Ordinance requires all [REDACTED] to include an accountants' report which contains the matters specified in the Third Schedule to the Companies (Winding Up and Miscellaneous Provisions) Ordinance.

Paragraph 27 of Part I of the Third Schedule to the Companies (Winding Up and Miscellaneous Provisions) Ordinance requires that a [REDACTED] must include a statement as to the gross trading income or sales turnover (as may be appropriate) of the [REDACTED] during each of the three financial years immediately preceding the issue of the [REDACTED], including an explanation of the method used for the computation of such income or turnover and a reasonable breakdown between the more important trading activities.

Paragraph 31 of Part II of the Third Schedule to the Companies (Winding Up and Miscellaneous Provisions) Ordinance requires that a [REDACTED] must include a report by the auditors of the company setting out the consolidated profit and loss results of the [REDACTED] in respect of each of the three financial years immediately preceding the issue of the [REDACTED] and the consolidated assets and liabilities of the [REDACTED] as at the end of each of the three financial years ended immediately preceding the issue of the [REDACTED].

Rule 13.49 of the Listing Rules requires an issuer to publish its preliminary results in respect of each financial year not later than three months after the end of the financial year.

Guidance Letter HKEx-GL25-11 stipulates that where an [REDACTED] issues its [REDACTED] in the third month after the latest year end, the following are conditions for the granting of a waiver from strict compliance with Rule 4.04(1) of the Listing Rules:

- (i) the [REDACTED] must include the financial information for the latest financial year and a commentary on the results for the year. The financial information to be included in the [REDACTED] must (a) follow the same content requirements as for a preliminary results announcements under Rule 13.49 of the Listing Rules, and (b) be agreed with the reporting accountants following their review under Practise Note 730 "Guidance for Auditors Regarding Preliminary Announcements of Annual Results" issued by the Hong Kong Institute of Certified Public Accountants;
- (ii) the applicant must [REDACTED] on the Stock Exchange within three months after the latest year end; and
- (iii) the applicant must obtain a certificate of exemption from the SFC on compliance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance Requirements.

The Guidance Letter HKEx-GL25-11 further stipulates that if [REDACTED] has included the preliminary results information in its [REDACTED], the Stock Exchange will consider granting a waiver of the preliminary results announcement requirement on a case-by-case basis.

The accountants' report for the three years ended 31 December 2017 and the [nine months ended 30 September 2018] is set out in Appendix I to this [REDACTED]. However, strict compliance with paragraph 27 of Part I and paragraph 31 of Part II of the Third Schedule to the Companies (Winding Up and Miscellaneous Provisions) Ordinance and Rule 4.04(1) of the Listing Rules would create undue burden on us, as [REDACTED] is expected to take place on [27] March 2019, which is within three months after 31 December 2018 and there would not be sufficient time for us and the reporting accountants to finalise the audited financial statements for the full financial year ended 31 December 2018 for inclusion in this [REDACTED]. Such additional work would lead to significant delay in the [REDACTED] timetable and unjustifiable expenses.

In such circumstance, we have applied for waivers from the Stock Exchange from strict compliance with Rule 4.04(1) and Rule 13.49 of the Listing Rules. As required by Guidance Letter HKEx-GL25-11, an application has also been made to the SFC for a certificate of exemption under section 342A of the Companies (Winding Up and Miscellaneous Provisions) Ordinance from strict compliance with paragraphs 27 and 31 of the Third Schedule to the Companies (Winding Up and Miscellaneous Provisions) Ordinance in relation to the inclusion of the accountants' report for the full financial year ended 31 December 2018 in this [REDACTED].

Our Directors confirm that they have performed sufficient due diligence on our Group and are not aware of any event since 30 September 2018 which would materially affect the information shown in the accountants' report for our Company set out in Appendix I to this [REDACTED]. In addition, our Directors confirm that they consider that all information that is reasonably necessary for the [REDACTED] to make an informed assessment of the activities or financial position of our Group has been included in this [REDACTED] and the exemption from compliance would not prejudice the interests of the investing public.

In accordance with Guidance Letter HKEx-GL25-11, financial information of the Group for the year [ended] 31 December 2018 and a commentary on the results [has been] included in this [REDACTED]. Please refer to the section headed "Unaudited Preliminary Financial Information of our Company for the year ended 31 December 2018" set out in Appendix III to this [REDACTED].

The waivers from strict compliance with Rule 4.04(1) and Rule 13.49 of the Listing Rules [have been granted] by the Stock Exchange and a certificate of exemption [has been granted] by the SFC under section 342A of the Companies (Winding Up and Miscellaneous Provisions) Ordinance on the conditions that (i) the particulars of the exemption are set out in this [REDACTED] and (ii) the [REDACTED] will be issued, and [REDACTED] will occur, on or before 31 March 2019.

# INFORMATION ABOUT THIS [REDACTED] AND THE [REDACTED]

[REDACTED]

THIS DOCUMENT IS IN DRAFT FORM, INCOMPLETE AND SUBJECT TO CHANGE AND THAT THE INFORMATION MUST BE READ IN CONJUNCTION WITH THE SECTION HEADED "WARNING" ON THE COVER OF THIS DOCUMENT.

# INFORMATION ABOUT THIS [REDACTED] AND THE [REDACTED]

[REDACTED]

THIS DOCUMENT IS IN DRAFT FORM, INCOMPLETE AND SUBJECT TO CHANGE AND THAT THE INFORMATION MUST BE READ IN CONJUNCTION WITH THE SECTION HEADED "WARNING" ON THE COVER OF THIS DOCUMENT.

# INFORMATION ABOUT THIS [REDACTED] AND THE [REDACTED]

[REDACTED]

# INFORMATION ABOUT THIS [REDACTED] AND THE [REDACTED]

# [REDACTED]

### **EXCHANGE RATE CONVERSION**

Unless otherwise specified, amounts denominated in Renminbi have been translated, for the purpose of illustration only, into Hong Kong dollars, and vice versa, in this [REDACTED] at the following rates:

[RMB1: HK\$0.887]

No representation is made that any amounts in Renminbi or Hong Kong dollars can be or could have been at the relevant dates converted at the above rates or any other rates or at all.

# DIRECTORS AND PARTIES INVOLVED IN THE [REDACTED]

### **DIRECTORS**

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Independent non-executive Directors				
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Mr. Zhang Bihong (張弼弘)	Flat E, 22/F, Block 2 1 Austin Road West The Harbourside Tsim Sha Tsui Kowloon, Hong Kong	Chinese		

For more information on our Directors and members of senior management, please refer to the section headed "Directors, Senior Management and Employees" in this [REDACTED].

## DIRECTORS AND PARTIES INVOLVED IN THE [REDACTED]

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# DIRECTORS AND PARTIES INVOLVED IN THE [REDACTED]

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Room 1018, Tower B 500 Yunjin Road Xuhui District Shanghai, China

[REDACTED] [REDACTED]

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PRC

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(Note: content in this website does not form part of this

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Ms. Pan Yingli (潘英麗) Mr. Chen Dewei (陳德偉)

Remuneration committee Ms. Pan Yingli (潘英麗) (Chairman)

Mr. Chen Dewei (陳德偉) Mr. Zhang Bihong (張弼弘)

Nomination committee Mr. Chen Dewei (陳德偉) (Chairman)

Ms. Pan Yingli (潘英麗) Mr. Zhang Bihong (張弼弘)

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[REDACTED] [REDACTED]

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[REDACTED] [REDACTED]

[REDACTED] [REDACTED]

Certain information contained in this section and elsewhere in this [REDACTED] has been derived from various public sources or extracted from a commissioned market research report prepared by Frost & Sullivan for the purposes of this [REDACTED]. We believe that the sources of the information in this section are appropriate sources for such information, and we have taken reasonable care in extracting and reproducing such information. We have no reason to believe that such information is false or that any fact has been omitted that would render such information misleading. In addition, we believe there is no adverse change in market information since the date of the Frost & Sullivan report which may qualify, contradict or have an impact on such information. However, such information has not been independently verified by us or any of our Directors, the Sole Sponsor, the [REDACTED], the [REDACTED] or the [REDACTED] and no representation is given as to its accuracy. Such information may not be consistent with the information compiled by other sources.

#### **SOURCE OF INFORMATION**

We have commissioned Frost & Sullivan to conduct market research and analysis on the bridge cable market and prestressed materials industry in China for the period from 2013 to 2022. The market research was completed in December 2018. Frost & Sullivan is an independent global consulting firm founded in 1961 in New York. It offers industry research and market strategies and provides growth consulting and corporate training.

In preparing the report described above, Frost & Sullivan conducted detailed primary research which involved discussions on the status of the selected industries with certain leading industry participants. Frost & Sullivan also conducted secondary research which involved reviewing company reports, independent research reports and data based on its own research database.

Frost & Sullivan obtained the figures for various market size estimates from historical data analysis plotted against macroeconomic data, as well as considered the industry key drivers discussed in the report. Its forecasting methodology integrates several forecasting techniques with its internal analysis of critical market elements investigated in connection with its market research work. These elements include expert-opinion forecasting methodology, integration of market drivers and restraints, integration with the market challenges, integration of market trends and integration of econometric variables.

We were charged RMB0.84 million by Frost & Sullivan in connection with its preparation of the research which we believe reflects market rates for reports of this type. Our payment of such fee is not contingent upon the results of its research and analysis. The research report is based on the following basis and assumptions:

- China's economy is expected to maintain a steady growth during the forecast period;
- China's social, economic, and political environment is expected to remain stable during the forecast period; and
- China's fixed asset investment is expected to maintain a steady growth rate due to key drivers such as urbanisation, the "13th Five Year Plan" and the "Belt and Road" Initiative.

### THE BRIDGE CONSTRUCTION INDUSTRY IN CHINA

### Types of Bridges

Bridges can be classified by structure or size. Structure refers to the main load-bearing structure of a bridge and size refers to the length of main span of the bridge. Bridges are designed to cater to the functionalities of a bridge, the geographies of the construction site, the amount of available funds, etc. Bridge cables are often used for the construction of long-span bridges. As the bridge span gets longer, the load of the deck is transmitted to the ground through bridge cables. Please refer to "Business — Our Business — Cable Business" for simple illustration of a suspension bridge and cable-stayed bridge.

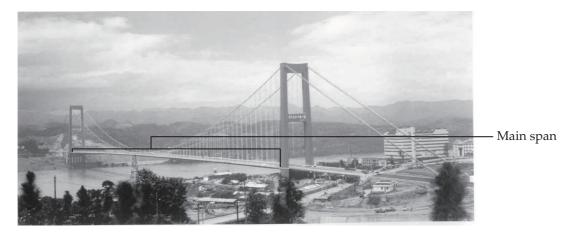
Below set out the description of bridges that our Group supplies to:

## By structure

Ty	ypes	Description	
•	Arch bridge	Arch bridges use the arch as the main load-bearing structure and transmit part of the load to the ground through bridge cables.	
•	Cable-stayed bridge	Cable-stayed bridges use stay cables to connect the pylons and the deck and this connecting structure forms the main load-bearing structure of the bridge.	
•	Suspension bridge	Suspension bridges use main cables and hangers as the main load-bearing structure.	

By Size

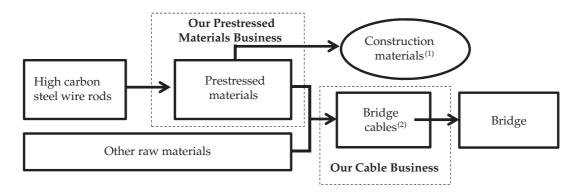
The size of a bridge depends on the length of the main span and main span refers to the longest span of a bridge as illustrated below:



# Types

, ,		
•	Super-long-span bridges	Super-long-span bridges refer to cable-stayed bridges with a main span of 400 m. or above and suspension bridges with a main span of 900 m. or above, which demand high standards of technical skills in its construction and use of materials. As the main span gets longer, the difficulty in its design and construction techniques (including the technological requirements for bridge cables) increases considerably.
•	Long-span bridges	Long-span bridges generally refer to all the cable-stayed bridges and suspension bridges that use bridge cables as the main load-bearing structure.
•	Other bridges	Other bridges refer to bridges that do not use bridge cables as the main load-bearing structure. They include certain arch bridge, beam bridge, truss bridge and bridges with a short main span. These bridges account for the majority of the bridges constructed in China.

## The Supply Chain for Bridge Cable Manufacturing



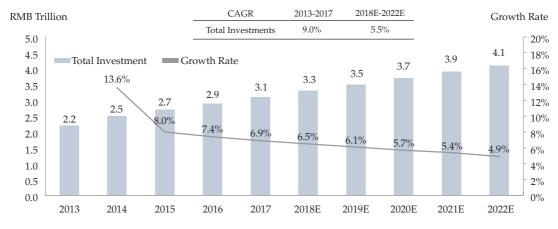
Notes:

- (1) Prestressed materials manufacturers mainly supply prestressed materials as raw materials to construction materials manufacturers to produce pre-cast concrete components or for construction projects such as airports, stadiums, exhibition centres, and oil-drilling platforms.
- (2) Prestressed materials manufacturers mainly supply galvanised prestressed materials to bridge cable manufacturers as raw materials to produce bridge cables.

## The Bridge Construction Market in China

The growth of the bridge construction market has been correlated with China's increasing investment in infrastructure construction pursuant to government's initiatives in social development and the improvement in bridge construction technology in recent years. During the period between 2013 and 2017, the CAGR of total investments in fixed assets for transportation infrastructure in China was 9.0%. It is expected that with the introduction of various new government policies in relation to infrastructure development, such as the "13th Five Year Plan" and the "Belt and Road" Initiative, more bridges will be built and significant investment will be deployed in the transportation infrastructure sector. According to Frost & Sullivan, the fixed assets investment in transportation infrastructure construction is forecasted to grow at a CAGR of 5.5% between 2018 and 2022 and the total length of highway bridges in China is projected to rise at a CAGR of 6.2% between 2018 and 2022.

Total investments in fixed assets of transportation infrastructure construction in China, 2013-2022E



Source: National Bureau of Statistics of China, Frost & Sullivan

#### THE BRIDGE CABLE INDUSTRY MARKET IN CHINA

Bridge cables are an essential component in long-span bridges and they are the main load-bearing or force transmission structure on a bridge. They are mainly used for the construction of long-span bridges including suspension bridges and cable-stayed bridges. Apart from bridge applications, bridge cables are sometimes used for the construction of large architectural structures such as airports and sports stadiums. The history of the construction of long-span bridges in China can be traced back to 1991 when the first Chinese-made cable-stayed super-long-span bridge, Shanghai Nanpu Bridge (南浦大橋) was completed.

Bridge cables can be categorised into suspension cables and stay cables, and they are mainly used for the construction of suspension bridge and cable-stayed bridges.

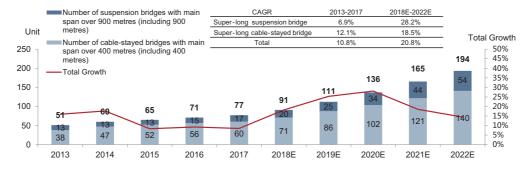
Please refer to the section headed "Business — Our Business — Cable Business — Overview" for the illustrations of the cables used for suspension bridges and cable-stayed bridges.

# The Bridge Cable Market in China

The growth of the bridge cable manufacturing industry is largely correlated to the super-long-span bridge construction industry as bridge cables are an essential part of its construction.

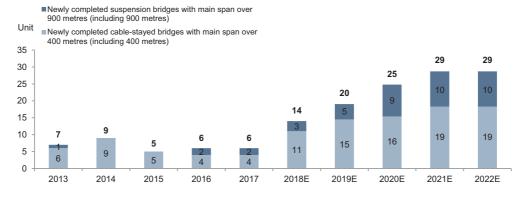
During the period of 2013 to 2017, the number of completed super-long-span bridge increased at a CAGR of 10.8%, from 51 to 77, and the number of completed super-long-span bridges is forecasted to reach 194 in 2022, representing a CAGR of 20.8% between 2018 and 2022. It is expected there will be around 23 newly completed super-long-span bridges in China every year on average between 2018 and 2022.

# Total number of completed super-long-span bridges in use in China (based on bridges that are open to traffic), 2013-2022E



Source: Frost & Sullivan

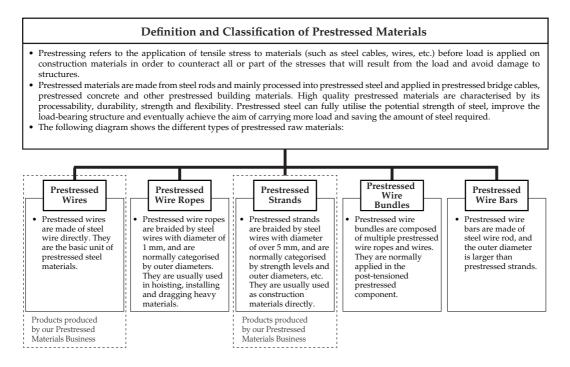
#### Number of newly completed super-long-span bridges in use in China, 2013-2022E



Source: Frost & Sullivan

#### PRESTRESSED MATERIALS MANUFACTURING INDUSTRY IN CHINA

### Types of Prestressed Materials



### The Prestressed Materials Market in China

The total sales value of prestressed materials in China grew steadily from approximately RMB14,004.6 million in 2013 to approximately RMB23,311.1 million in 2017 at a CAGR of 13.6%, although the growth rate slowed in 2015 and 2016 as the government's "12th Five Year Plan", a government policy concerning the economic and social development implemented in 2010, had come to its final stage. It is forecasted that the market will regain its growth momentum and reach RMB43,789.4 million by 2022, achieving a CAGR of 13.4% between 2018 and 2022, according to Frost & Sullivan. The new "13th Five Year Plan" which began in 2016, is expected to boost the infrastructure investment in China and lead to a higher demand for infrastructure construction raw materials.

### Market Size of Prestressed Materials in China, 2013-2022E



Source: Frost & Sullivan

## MARKET ANALYSIS FOR THE BRIDGE CABLE AND PRESTRESSED MATERIALS INDUSTRY

#### **Key Market Drivers and Trends**

Key market drivers and trends for the bridge cable industry and prestressed materials industry

Increase in infrastructure investment in China: The PRC government's "13th Five Year Plan", proposed to accelerate and raise economic competitiveness in China and infrastructure construction is named as one of the key development areas within the next five years. In particular, the 13th Five Year Plan for Western Development, approved in January 2017, has pointed out that infrastructure construction in the Western region in China would be a focus in order to boost economic growth within the Western region in China. Therefore, it is expected that substantial resources will be deployed to further develop infrastructure construction projects, including transportation, water conservancy, energy and telecommunications within the next few years.

In addition, the terrain of the Western region in China is mountainous with rivers and valleys, and due to this geographical characteristics, the development of transportation infrastructure will demand for the construction of large bridges. As bridge cables are an inseparable part in long-span bridges, it is expected that bridge cables will play an important role in the development in the Western region of China which in turn will bring positive impact to both the bridge cable market and the prestressed materials market.

Promotion of transportation infrastructure within China's neighbouring countries: The "Belt and Road" Initiative was introduced by the PRC government in 2015, aiming at fostering the economic cooperation, increasing cultural exchanges and broadening trade within the North, Central Asia and Southeast Asia.

Since the implementation of this initiative, as at 31 December 2017, numerous sino-foreign transportation infrastructure projects have commenced, including the Colombo Port City, the China-Maldives Friendship Bridge, Hungary-Serbia railway and the Bangladesh Padma Bridge. With these initiatives, construction of transportation infrastructure is expected to continue to grow which would potentially lead to a growth in the bridge cable manufacturing industry and the prestressed materials industry.

Competitive advantage in Chinese brands over overseas brands: China has been one of the world's largest producers of prestressed materials in terms of production volume over the past decade. Over the past ten years, Chinese prestressed materials manufacturers and bridge cables manufacturers have gained in-depth know-how and technical expertise, benefiting from the large and growing amount of construction and fixed asset investment in China. The advanced quality of bridge cables made in China is a result of increasing and continuous investment in research and development by domestic manufacturers. Chinese cables produced now meet or exceed international quality standards, and have been successfully applied to many bridges internationally, such as the San Francisco Oakland Bay Bridge in the United States, the Bandra-Worli Sea Link in Mumbai of India, and the Hålogaland Bridge in Norway. In addition, with accumulating experience and upgraded manufacturing facilities, Chinese bridge cable manufacturers have successfully managed to control production costs while improving efficiency, which have contributed to price advantages when competing in international markets.

Key market drivers and trends for the bridge cable industry

Maintenance and replacement of bridge cables in China and overseas market: In addition to the growth in newly constructed bridges, ageing large bridges have also posed opportunities to bridge cables manufacturers. According to Frost & Sullivan, the life span of stay cables are limited and if without proper maintenance, the bridge cable may break and could endanger the users of the bridge. As a result, some of the long-span bridges built in China during the 1990s are entering into a phase of bridge cable replacement, and it is expected this will lead to increasing demand for bridge cables. In the United States, approximately one out of nine bridges were determined to be structurally deficient and many bridges had already reached the end of their life cycle, thus requiring substantial repair, maintenance or replacement, according to a research report dated June 2013 issued by the U.S. Transportation Energy and Technology Alliance.

Key market drivers and trends for the prestressed materials industry

Expansion in the application of prestressed materials: Prestressed materials have a wide application and play a crucial role in infrastructure construction projects, such as the construction of bridges, railway network, hydropower structure, residential and commercial buildings, oil drilling platform and other large architectures. In addition, further expansion of the application of prestressed materials is expected as the performance of prestressed materials in terms of strength and anti-erosion capabilities have been increasing due to technological improvements and production techniques. An increase in fixed assets infrastructure investment would help to promote the demand for the prestressed materials. Under the 13th Five Year Plan, infrastructure construction is one of the key development areas, which would further stimulate the demand for prestressed materials. According to Frost & Sullivan, the total investment in fixed assets of infrastructure construction in China is expected to grow at a CAGR of 11.8% between 2018 and 2022.

Government Initiatives on prestressed materials: In 2006, prestressed materials have been named as a key technology development area in the Catalogue of Chinese New and High-tech Export Products. Following the introduction of this initiative, the government has put in place further policies to enhance the development of the industry. In November 2016, in line with the 13th Five Year Plan, the steel industry announced a five-year industry upgrade proposal (鋼鐵工業調整升級規劃) which proposed an upgrade of industry standard of prestressed materials in China and it is anticipated that this will incentivise prestressed materials manufacturers to further invest in their research and product enhancement.

Consolidation of prestressed materials manufacturers: The prestressed materials manufacturing industry has experienced consolidation and restructuring due to recent consolidation of steel manufacturers. Since 2016, the government has proactively eliminated steel manufacturers that have low product quality standard and could not meet environmental standards in terms of energy-saving, quality, safety and production technology. With local governments having strengthened their supervision of steel manufacturers, the number of steel manufacturers in China is expected to further decrease. Those manufacturers with good quality products and strong research and development capabilities, however, are expected to receive more help from national and local governments. As the prestressed materials manufacturing market is highly fragmented with approximately 600 players, the production capabilities and quality between the large scale and the small scale manufacturers varies. Large scale prestressed materials manufacturers often have established customer relationship with existing large scale steel manufacturers due to their procurement volume and operating history, hence it would be difficult for small scale prestressed materials manufacturers to compete for stable supply of raw materials. It is anticipated more small scale steel manufacturers will not be able to compete and therefore be forced out of the market.

## **Key Entry Barriers**

Key barriers to entry for bridge cable manufacturers

*Track record:* As competitive tender is often the procurement method used for selecting suppliers for bridge construction projects, a good track record is often the key area in a tender evaluation. In addition, since bridges concern public safety, our customers for the Cable Business often put strong emphasis on safety and reliability in tender evaluation. As a result, it will be difficult for new entrants to build up a good track record and to win a tender as they generally do not have the necessary experience required to join the bids projects nor have the established relationship with the project companies or contractors.

Capital and production capabilities: Bridge cable manufacturers require considerable capital investment in plant and equipment. In order to produce bridge cables for super-long-span bridges, the manufacturing equipment are required to meet certain standards in order to produce cables which are able to withstand extreme force. In addition to investment in production equipment, considerable amount will be needed to invest in the relevant testing equipment, research and development and employees recruitment. Large bridge projects also require cable manufacturers to have sufficient capacity to ensure supply of the cable, preventing smaller players with insufficient capacity from bidding on larger projects. Apart from fixed capital investment, bridge cable manufacturers are also required to have abundant working capital to bid and participate in projects. In general, bridge construction projects require bidders to provide a specified amount with reference to the tender amount as tender bond (投標保證金), which will be returned to the bidder upon the publication of the results of the tender. Moreover, performance bonds are typically required for performance of a project contract that will be released to the bridge cable manufacturers upon the final delivery of products; and retention money that are withheld for warranty claims will only be released to the bridge cable manufacturers upon expiration of warranty period after the completion of the construction of the bridge, typically one to two years. All of these arrangements could also affect the liquidity and cash flow of a bridge cable manufacturers.

Furthermore, because orders for bridge cables are tailored based on the specifications of the bridge, substantial market experience and technical know-how are necessary to compete.

Limited human resources within industry and capabilities: Since the super-long-span bridge cable market is concentrated with only a few players, there are a limited number of experienced technical experts in the market and it would be difficult for new entrants to build a competitive team which is comparable to the existing market players in a short period of time.

Key barriers to entry for prestressed materials manufacturers

Certification: As prestressed materials are ultimately used for infrastructure construction, public safety is of paramount importance. China's prestressed materials manufacturing industry is therefore under intensive supervision by regulatory authority. In September 2016, the State Administration for Quality Supervision and Inspection and Quarantine issued a regulation to place more stringent requirements to obtain production permit, and this includes technological equipment standard and product quality standard. Only qualified manufacturers who could pass all the assessments will be issued a production permit.

*Technology:* Due to stronger emphasis by downstream customers requiring higher product specifications such as stress level and anti-erosion performance. Prestressed materials manufacturers must possess sufficient research and development capacity to meet such demand.

#### **COMPETITIVE LANDSCAPE**

## Bridge cable market for super-long-span bridges in China

Market share of players by the number of super-long-span suspension bridges with main span of 900 m. or above in China, 1991 to  $2017^{(1)}$ 

Ranking	Company Name	Number of Bridges (2)	Market Share
1	Our Group	9	52.9%
2	Competitor A	8	47.1%
3	Competitor B	2	11.8%

Market share of players by the number of super-long-span cable-stayed bridges with main span of 400 m. or above, in China,  $1991 \text{ to } 2017^{(1)}$ 

Ranking	Company Name	Number of Bridges (2)	Market Share
	-	_	
1	Our Group	18	30.0%
1	Competitor A	18	30.0%
2	Competitor C	12	20.0%
3	Competitor B	10	16.7%
4	Competitor D	2	3.3%

#### Notes:

- (1) The first super-long-span bridge was the Nanpu Bridge, which was completed in 1991, therefore the year 1991 is used to start measuring market share.
- (2) As the construction of super-long-span bridges is complex and involves significant workload, in order to meet the scheduled timetable, the construction of a single bridge may require products and services from two or more bridge cable manufacturers. As a result, some bridge projects may be counted in more than one cable manufacturers' portfolio, leading to the aggregated market share of all manufacturers to be greater than 100%.

Source: Frost & Sullivan

Market share of players by the total number of super-long-span bridges, in China, 1991 to 2017

Ranking	Company Name	Number of Bridges	Market Share
	0.0		<b>27</b> 40/
1	Our Group	27	35.1%
2	Competitor A	26	33.8%
3	Competitor B	12	15.6%
3	Competitor C	12	15.6%
4	Competitor D	2	2.6%

Note: As the construction of super-long-span bridges is complex and involves significant workload, in order to meet the scheduled timetable, the construction of a single bridge may require products and services from two or more bridge cable manufacturers.

Source: Frost & Sullivan

The bridge cable manufacturing industry for super-long-span bridges in China is concentrated and there are mainly five bridge cable manufacturers competing in this market. The main reason for the concentration in this market is the high entry barriers, please refer to the section headed "Market Analysis for the Bridge Cable and Prestressed Materials Industry — Key Entry Barriers — Key barriers to entry for bridge cable manufacturers".

#### Prestressed materials market in China

The prestressed materials manufacturing industry in China is highly fragmented with approximately 600 players competing in the market, among which the top five manufacturers accounted for approximately 24.8% of the total market share in 2017 in terms of sales value.

The table below sets out the market share of the top five manufacturers in China in terms of sales value:

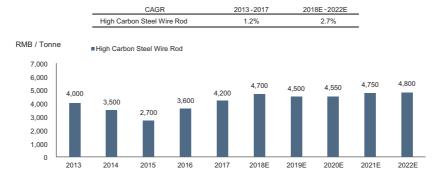
Ranking	Company Name	Sales Value in 2017 (million RMB)	Market Share in 2017
1	Competitor E	1,993.4	8.6%
2	Competitor F	1,786.6	7.7%
3	Our Group	891.9	3.8%
4	Competitor G	730.0	3.1%
5	Competitor D	374.6	1.6%

Source: Frost & Sullivan

#### PRICING TRENDS FOR RAW MATERIALS

The majority of the raw material cost involved for both the bridge cables and prestressed materials is dependent on price of steel wire rods. The major raw material we use for our Prestressed Materials Business is high carbon steel wire rods which can be further manufactured into galvanised prestressed wires used for our Cable Business. The following table illustrates the historical and forecasted price range of the major raw material used for our Prestressed Materials Business in China:

Average Price of High Carbon Steel Wire Rod in China, 2013-2022E



Source: National Bureau of Statistics of China, Frost & Sullivan

High carbon steel wire rods are the major raw material used for prestressed products. Influenced by changes in the price of steel, the price of wire rods declined from RMB4,000 per tonne in 2013 to RMB2,700 per tonne in 2015, but rebounded back to RMB3,600 per tonne and RMB4,200 per tonne in 2016 and 2017, respectively. Going forward, it is expected that the depreciation of the RMB would lead to increasing exports of wire rods, thereby increasing demand and the price in the short run. In the longer term, it is expected that prices will grow steadily at a CAGR of 2.7% between 2018 and 2020 depending on the changes in the price of steel, according to Frost & Sullivan.

#### **OVERVIEW**

This section provides a summary of applicable laws, regulations or normative documents (hereinafter referred to as "Chinese regulations") which have significant influence on the Group's business in China as of the date of this [REDACTED], but does not provide all the Chinese regulations governing the operation of the Group in China. Such Chinese regulations may change in the future.

# 1. China's policies and regulations on manufacture or installation of cables and pre-stressed materials

## (1) Production licence for industrial products

In accordance with the "Regulations of the People's Republic of China on the Administration of Production Licence for Industrial Products" that was promulgated by the State Council on 9 July 2005 and came into effect on 1 September 2005, as well as the "Measures for Implementation of the Regulations of the People's Republic of China on the Administration of Production Licence for Industrial Products" that was promulgated by the State Administration of Quality Supervision, Inspection and Quarantine on 21 April 2014 and came into effect on 1 August 2014, the production licence system is enforceable on the producers of dairy products, meat products, beverages, rice, flour, edible oil, alcohol and other processing foods that are directly related to human health; the producers of electric blankets, pressure cookers, gas water heaters and other products that may endanger personal and property safety; the producers of fiscal cash registers, security currency detectors, satellite TV broadcasting ground receiving equipments, radio and television broadcasting equipments and other products that are related to financial security and communication quality and safety; the producers of safety nets, helmets, construction fasteners and other products that are designed to protect labour safety; the producers of power towers, bridge bearings, railway industrial products, hydraulic metal structures, dangerous chemicals and their packaging, containers and other products that affect the production safety and public safety; and the producers of other products that are subject to the production licence management as specified by laws and administrative regulations. Any enterprise that does not obtain a production licence is not allowed to manufacture the products listed in the catalogue. No unit or individual may sell or use the products listed in the catalogue without the production licence in the business activities.

## (2) Qualification standards for construction enterprises

In accordance with the "Regulations on Qualification Management of Construction Enterprises" that was promulgated by the Ministry of Housing and Urban-Rural Construction on 22 January 2015 and entered into force on 1 March 2015, and newly revised on 13 September 2016, the enterprises are allowed to engage in the construction activities that are covered in the qualification certificate of construction enterprise under the premise that the enterprises apply for construction enterprise qualification based on their own assets, staffing, completed project performance and technical equipment and other conditions, and obtain the qualification certificate upon the review and approval. In accordance with the "Qualification Standards for Construction Enterprises" that was

promulgated by the Ministry of Housing and Urban-Rural Construction on 6 November 2014, the enterprises that are eligible for special engineering contracting business can undertake the corresponding special engineering construction projects, including building rectification and movement, structural reinforcement, special equipment hoisting, special lightning protection and other projects.

(3) Outline of national medium and long-term scientific and technological development programme

In accordance with the "Outline of National Medium and Long-Term Scientific and Technological Development Programme (2006-2020)" that was promulgated by the State Council on 26 December 2005 and entered into force on the same day, the "transportation infrastructure construction and conservation technology and equipment" is classified as a focus field industry and a priority technology cluster, specifically including the "key research and development of key technology and equipment on the highly challenged transport infrastructure construction and conservation such as rail transportation, cross-bay access, offshore deepwater ports, large airports, large bridges and tunnels, integrated three-dimensional transport hubs, deep-sea oil and gas pipelines".

## (4) Industrial restructuring guidance catalogue

In accordance with the "Industrial Restructuring Guidance Catalogue (2011)" that was promulgated by the National Development and Reform Commission on 16 February 2013 and came into effect on 1 May 2013, the long-span bridge construction, maintenance and repair technology application is recognised as the encouraged programme.

## 2. China's laws and regulations on production safety and product quality

## (1) Product quality

In accordance with the "Product Quality Law of the People's Republic of China" (hereinafter referred to as the "Product Quality Law") that was promulgated by the Standing Committee of the National People's Congress on 22 February 1993 and entered into force on 1 September 1993, and newly revised on 27 August 2009, the product quality supervision authority of the State Council is the competent authority for the national product quality supervision work, and the local product quality supervision departments at and above county level are responsible for the product quality supervision work within their jurisdictions.

Both producers and sellers should establish and improve the internal product quality management system, and strictly implement the post-related quality standards, quality responsibility and the corresponding assessment methods.

The state encourages the implementation of scientific quality management methods, and takes advantage of the advanced science and technology to encourage the enterprise product quality to meet and exceed industry standards, national standards and international standards. The incentives are granted for the entities and individuals that have the significant achievements in their advanced product quality management and product quality in compliance with international advanced levels.

## (2) Safe production

In accordance with the "Safety Production Law of the People's Republic of China" (hereinafter referred to as "Safety Production Law") that was promulgated by the Standing Committee of the National People's Congress on 29 June 2002 and entered into force on 1 November 2002, and newly revised on 31 August 2014, with the purpose to standardise the main laws governing the production safety supervision and management in China, the entities that engage in production and business activities in China should abide by the relevant laws and regulations (e.g. providing the production safety training and safe working environment for the employees) in order to comply with the relevant laws and regulations. Any production and business unit incapable of providing the required safe working environment is not allowed to engage in the production activities. The production and business unit that fails to comply with the above provisions or rectify the violations within the prescribed time limit is likely to be punishable by a fine or ordered to suspend production for rectification, and even is held accountable for criminal behaviours in accordance with the relevant provisions of the "Criminal Law".

## 3. China's laws and regulations on intellectual property rights

China has joined in and become the contracting party of the "Paris Convention for the Protection of Industrial Property", "Madrid Agreement Concerning the International Registration of Marks", "Patent Cooperation Treaty", "Budapest Treaty on the International Recognition of the Deposit of Microorganisms for the Purposes of Patent Procedure", "Agreement on Trade-Related Aspects of Intellectual Property Rights", "World Intellectual Property Organisation Copyright Treaty" and other major intellectual property conventions.

#### (1) Trademark

In accordance with the "Trademark Law of the People's Republic of China" (hereinafter referred to as "Trademark Law") that was promulgated by the Standing Committee of the National People's Congress on 23 August 1982 and entered into force on 1 March 1983, and newly revised on 30 August 2013, as well as the "Regulations on Implementation of the Trademark Law of the People's Republic of China (hereinafter referred to as "Regulations on Implementation of Trademark Law") that was promulgated by the State Council on 3 August 2002 and entered into force on 15 September 2002, and newly revised on 29 April 2014, the trademarks that are approved to register by the Trademark Office are defined as the registered trademarks, including commodity trademarks, service marks and collective marks, certified trademarks, and the trademark registrants shall enjoy the exclusive right to use the trademark and be protected by law. The registered trademark is valid for ten years and is counted from the date of approval. Without the authorization of a trademark registrant, the behaviour to use the same or similar trademark as the registered trademark on the same or similar goods shall constitute a violation of the exclusive right.

#### (2) Patent

In accordance with the "Patent Law of the People's Republic of China" (hereinafter referred to as "Patent Law") that was promulgated by the Standing Committee of the National People's Congress on 12 March 1984 and came into force on 1 April 1985, and newly revised on 27 December 2008, the purpose is to protect the lawful rights and interests of inventions, utility models and designs owned by patentees. After the invention and utility patents are granted, the invention patents are valid for 20 years, and utility patents and design patents are valid for 10 years, and both of those are calculated from the date of application. Unless otherwise specified, no unit or individual may enforce its patent if without the permission of patentee, that is, the patented products of such patentee are not allowed to be produced, promised to sell, sold or imported; nor the patented methods of such patentee are used; nor the products directly obtained by such methods are used, promised to sell, sold or imported for the purpose of production and operation. After the appearance design patent is granted, no unit or individual may enforce its patent if without the permission of patentee, that is, the patented products designed by such patentee are not allowed to be produced, promised to sell, sold or imported for the purpose of production and operation.

#### (3) Domain name

In accordance with the "Regulation on Internet Domain" that was promulgated by Ministry of Industry and Information Technology of the People's Republic of China on 24 August 2017 and entered into force 1 November 2017, the "Rules on Domain Name Registration of China Internet Network Information Centre" that was promulgated by China Internet Network Information Centre on 28 May 2012 and came into effect on 29 May 2012, as well as the "Domain Name Dispute Resolution of China Internet Network Information Centre" that was promulgated by China Internet Network Information Centre on 1 September 2014 and entered into force on the same day, the domain name registration should be completed through the domain name service agencies that are established according to relevant laws and regulations, the applicants after the successful registration become the domain name holders, and the domain name disputes should be submitted to the agencies authorised by Internet Information Centre for resolution.

## 4. China's laws and regulations on import and export trade

## (1) Registration of customs declaration entities and foreign trade operators

In accordance with the "Provisions on the Administration of Registration of Customs Declaration Entity of the People's Republic of China" that was promulgated by the General Administration of Customs on 13 March 2014 and entered into force on the same day, and newly revised on 29 May 2018, the customs declaration entities shall handle the registration at the customs office. The registration of customs declaration entities includes the registration of customs declaration enterprises and the registration of cargo import and export consigners and consignees. The customs declaration enterprises are allowed to handle the customs declaration business only with the approval of local customs office or its authorised subordinate customs office for

registration. The cargo import and export consigners and consignees shall directly handle the registration formalities at the local customs office. The customs declaration entities shall, before 30 June of each year, submit the "Annual Report on Registration Information of Customs Declaration Entities" to the customs office where the registration is completed.

In accordance with the "Registration Method for Foreign Trade Operators" that was promulgated by the Ministry of Commerce on 25 June 2004 and entered into force on 1 July 2004, and newly revised on 18 August 2016, the foreign trade operators that engage in cargo import and export or technology import and export should complete the registration formalities at the Ministry of Commerce of the People's Republic of China or the agencies designated by the Ministry of Commerce.

#### (2) Port business licence

In accordance with the "Port Law of the People's Republic of China" that was promulgated by the Standing Committee of the National People's Congress on 28 June 2003 and entered into force on 1 January 2004, and newly revised on 4 November 2017, the enterprises that engage in port operations should submit the written application to the port administration authority in order to obtain the licence for port operations, and handle the registration of industry and commerce according to law. The port operations include the operation of terminals and other port facilities, port passenger transport services, cargo handling, warehousing operations in port area, port tug services and so on.

## 5. China's laws and regulations on environmental protection

In accordance with the "Environmental Protection Law of the People's Republic of China" (hereinafter referred to as "Environmental Protection Law") that was promulgated by the Standing Committee of the National People's Congress on 26 December 1989 and entered into force on the same day, and newly revised on 24 April 2014, a legal framework for environmental protection shall be necessary to be established in China. The competent authority of environmental protection under the State Council shall exercise the unified supervision and administration over the work of environmental protection throughout the country; and the competent departments of environmental protection of local people's government at or above the county level shall exercise the unified supervision and administration over environmental protection work of jurisdiction.

#### (1) Pollution control

The prevention and control over the water pollution, air pollution, noise pollution and solid waste pollution are provided with the detailed provisions in the "Law of Prevention and Control of Water Pollution of the People's Republic of China" that was promulgated by the Standing Committee of the National People's Congress on 28 February 2008 and came into effect on 1 June 2008, and newly revised on 27 June 2017, the "Air Pollution Control Law of the People's Republic of China" that was promulgated by the Standing Committee of the National People's Congress on 5 September 1987 and entered into force on 1 June 1988, and newly revised on 26 October 2018, the

"Environmental Noise Pollution Prevention Law of the People's Republic of China" that was promulgated by the Standing Committee of the National People's Congress on 29 October 1996 and entered into force on 1 March 1997, and the "Environmental Pollution Prevention and Control Law of Solid Wastes of the People's Republic of China" that was promulgated by the Standing Committee of the National People's Congress on 29 December 2004 and entered into force on 1 April 2005, and newly revised on 7 November 2016.

## (2) Environmental protection of construction projects

In accordance with the "Environmental Impact Assessment Law of the People's Republic of China" that was promulgated by the Standing Committee of the National People's Congress on 28 October 2002 and came into effect on 1 September 2003, and newly revised on 2 July 2016, the "Environmental Protection Management Regulations for Construction Projects" that was promulgated by the State Council on 29 November 1998 and entered into force on the same day, and newly revised on 16 July 2017, the "Construction Project Environmental Protection Acceptance Management Measures" that was promulgated by the State Environmental Protection Administration on 27 December 2001 and entered into force on 1 February 2002, and newly revised on 22 December 2010, and the "Construction Project Environmental Impact Assessment Classification Management Catalogue" that was promulgated by the Ministry of Environmental Protection on 9 April 2015 and entered into force on 1 June 2015, and newly revised on 29 June 2017, the enterprises that plan to engage in the construction projects should prepare the environmental impact report, environmental impact report form or environmental impact registration form according to the foregoing specific stipulations. After the completion of construction projects, the enterprises should apply for the acceptance on environmental protection facilities. The construction projects can be put into formal production or operation only with the approval of relevant environmental protection facilities.

## 6. China's relevant laws and regulations on taxes

## (1) Corporate income tax

In accordance with the "Corporate Income Tax Law of the People's Republic of China" (hereinafter referred to as "Corporate Income Tax Law") that was promulgated by the National People's Congress on 16 March 2007 and entered into force on 1 January 2008, and newly revised on 24 February 2017, and the "Regulations on Implementation of Corporate Income Tax Law of the People's Republic of China" (hereinafter referred to as "Regulations on Implementation of Corporate Income Tax Law") that was promulgated by the State Council on 6 December 2007 and entered into force on 1 January the enterprises that are established in China according to laws or are established according to foreign (regional) laws but are actually subject to management in China should be bound to pay the corporate income tax at 25%. As regards important high-tech enterprises necessary to be supported by the state, the corporate income tax shall be levied at the reduced tax rate of 15%.

In accordance with the "Notice on Amending and Issuing the Measures for Determination and Administration of High-tech Enterprises" that was promulgated by the Ministry of Science and Technology, the Ministry of Finance and the State Administration of Taxation on 29 January 2016 and entered into force on 1 January 2016, the high-tech enterprises refer to the resident enterprises that are registered in the territory of China (excluding Hong Kong, Macao and Taiwan) and engage in the ongoing research and development and technological achievement transformation within the "key high-tech areas with national supports" to form the core independent intellectual property rights, and carry out business activities on this basis. The high-tech enterprises that are identified according to the aforesaid conditions may enjoy the tax preferential policies in accordance with the "Corporate Income Tax Law" and its "Regulations on Implementation of Corporate Income Tax Law", the "Tax Administration Law of the People's Republic of China" (hereinafter referred to as "Tax Administration Law") and "Regulations on Implementation of Tax Administration Law of the People's Republic of China" (hereinafter referred to as "Regulations on Implementation of Tax Administration Law") and other relevant provisions. After obtaining the qualification of high-tech enterprise, the enterprises shall enjoy the tax benefits from the year when the certificate of high-tech enterprise is issued, and may handle the preferential tax formalities at the competent tax authorities in accordance with the provisions of Article 4 of these Measures. The qualification for the identified high-tech enterprises is valid for three years from the date of issuance of certificate.

In accordance with the "Measures for the Handling of Matters concerning Preferential Enterprise Income Tax Policies" that was promulgated by the State Administration of Taxation on 25 April 2018 and entered into force on the same day, the enterprises shall determine whether they meet the conditions stipulated in the preferential policies of tax at their discretion based on business circumstance and relevant tax laws, and those are eligible shall calculate deductions of their own in terms of the time listed on the Catalogue, and enjoy the tax preference through filling enterprise income tax return. And the enterprises shall collect and keep relevant materials for review.

#### (2) Value-added Tax

In accordance with the "Provisional Regulations on Value-added Tax of the People's Republic of China" (hereinafter referred to as "Provisional Regulations on Value-added Tax") that was promulgated by the State Council on 10 November 2008 and came into effect on 1 January 2009, and newly revised on 19 November 2017, and the "Rules on Implementation of Provisional Regulations on Value-added Tax of the People's Republic of China" (hereinafter referred to as "Rules on Implementation of Provisional Regulations on Value-added Tax") that was jointly promulgated by the Ministry of Finance and the State Administration of Taxation on 15 December 2008 and entered into force on 1 January 2009, and newly revised on 28 October 2011, the entities and individuals that sell goods or provide processing, repair and repair services and import goods in the territory of China shall be classified into the taxpayers of value-added tax, and shall pay the value-added tax. The tax rate of 11% is compulsory for the taxpayers who provide transport, postal, basic telecommunications, construction, real estate leasing services, sell real estates, transfer land use rights, and sell or import cereals and other agricultural products, edible vegetable oil, edible salt, tap water, heating, air

conditioning, hot water, gas, liquefied petroleum gas, natural gas, dimethyl ether, biogas, residential coal products, books, newspapers, magazines, audio and video products, E-journal, feed, fertiliser, pesticide, agricultural machinery and other goods stipulated by the State Council. The tax rate is 0% for the taxpayers who export goods, unless otherwise provided by the State Council. The tax rate is 0% for domestic entities and individuals who engage in cross-border sales of service and intangible assets within the scope prescribed by the State Council. The tax rate of 17% is compulsory for the taxpayers who sell or import goods other than the above items, or provide processing, repair and repair services. The tax rate of 6% is compulsory for the taxpayers who sell service or intangible assets other than the above items (export of goods is excluded).

In accordance with the "Notice of Taxation on Adjusting Value-added Tax Rates" that was jointly promulgated by the Ministry of Finance and the State Administration of Taxation on 4 April 2018 and entered into force on 1 May 2018, the tax rates of 17% and 11% applicable to any taxpayer's Value-added Tax taxable sale or import of goods shall be adjusted to 16% and 10%, respectively.

#### (3) Urban maintenance and construction tax

In accordance with the "Provisional Regulations on Urban Maintenance and Construction Tax of the People's Republic of China" that was promulgated by the State Council on 8 February 1985 and entered into force on the same day, and newly revised on 8 January 2011, and the "Notice of the State Council on the Unification of the System of Urban Maintenance and Construction Tax and Education Surcharge for Domestic and Foreign Enterprises and Individuals" that was promulgated by the State Council on 18 October 2010 and entered into force on 1 December 2010, the entities and individuals that are required to pay the consumption tax, value-added tax and business tax should pay the urban maintenance and construction tax. The tax rate is 7% for the taxpayers who are located in the county and town, and tax rate is 1% for the taxpayers who are not located in the urban area, county or town.

## (4) Stamp duty

In accordance with the "Provisional Regulations on Stamp Duty of the People's Republic of China" (hereinafter referred to as "Provisional Regulations on Stamp Duty") that was promulgated by the State Council on 6 August 1988 and entered into force on 8 October 1988, and newly revised on 8 January 2011, and the "Rules for Implementation of Provisional Regulations on Stamp Duty of the People's Republic of China" (hereinafter referred to as "Rules for Implementation of Provisional Regulations on Stamp Duty") that was promulgated by the Ministry of Finance on 29 September 1988 and came into force on 1 October 1988, and newly revised on 5 November 2004, the stamp duty is compulsory for the various domestic enterprises, public institutions, authorities, groups and troops as well as Sino-foreign joint ventures, cooperative enterprises, foreign-funded enterprises, foreign companies and other economic organisations and their institutions in China, and other entities and individuals in the territory of China that are involved in establishment, purchase and sale, processing contracting, construction contracting, property leasing, cargo transport, warehousing, borrowing, property insurance and technical contracts, or

have the contract certificate, property transfer data, business books, rights, licence and other taxation vouchers recognised by the Ministry of Finance. The stamp duty is required for the aforesaid vouchers that are established in or outside China according to the provisions. The required stamp duty may be fully deducted from the consolidated industrial and commercial taxes that are paid by Chinese-foreign equity joint ventures, cooperative enterprises, foreign-funded enterprises, foreign companies and other economic organisations.

## 7. China's laws and regulations on labours

#### (1) Labour relations

In accordance with the "Labour Contract Law of the People's Republic of China" (hereinafter referred to as "Labour Contract Law") that was promulgated by the Standing Committee of the National People's Congress on 29 June 2007 and entered into force on 1 January 2008, and newly revised on 28 December 2012, these provisions are enforceable for the enterprises, individual economic organisations, private non-enterprise entities and other organisations in the territory of China to establish the labour relations with workers, and to enter, fulfil, change, cancel or terminate the labour contracts, and also specifically specify the terms and conditions relating to the labour contracts signed by the forgoing two parties. The maximum working hours per day and every week are specified and the minimum wage is set out in the "Labour Contract Law".

## (2) Social insurance and housing provident fund

In accordance with the "Social Insurance Law of the People's Republic of China" that was promulgated by the Standing Committee of National People's Congress on 28 October 2010 and entered into force on 1 July 2011, all the employees are required to be covered in the basic pension insurance, basic medical insurance and unemployment insurance programmes, and the related insurance premiums must be paid by the companies and employees. All the employees are required to be covered in the work injury insurance and maternity insurance programmes, and the related insurance premiums must be paid by the companies. The companies must complete the registration at the local social security authority and must pay the social insurance premiums in full and on time, the social insurance premium collection agency shall order such company to pay or supplement within the time limit, and the overdue fine of 0.05% shall be paid on a daily basis from the date of arrears. If the overdue payment is made, the fine that is twice to three times of the owed payment may be imposed by the relevant administrative authority.

In accordance with the "Regulations on Housing Provident Fund Management" that was promulgated by the State Council on 3 April 1999 and entered into force on the same day, and newly revised on 24 March 2002, the companies must complete the registration at the competent housing provident fund management centre, and open the special bank account of housing provident fund for the employees. The companies must also pay the housing provident funds for the employees on time. If the companies fail to

apply for housing provident fund deposit registration or fail to open the special bank account of housing provident fund for the employees, the housing provident fund management centre should order such companies to handle within a prescribed time limit. If the companies fail to do so, such companies shall be fined at not less than RMB10,000 Yuan and not more than RMB50,000 Yuan. If the companies fail to pay or fully pay the housing provident fund, the housing provident fund management centre shall order such companies to pay within a prescribed time limit. If the overdue payment is made, the management centre may apply to the people's court for compulsory execution.

#### 8. China's laws and regulations on foreign investment

In accordance with the "Rules for Guidance of Foreign Investment Orientation" that was promulgated by the State Council on 11 February 2002 and came into effect on 1 April 2002, the "Foreign Investment Industry Guidance Catalogue" that was jointly promulgated by the National Development and Reform Commission and the Ministry of Commerce on 28 June 2017 and entered into force on 28 July 2017, and the "Special Administrative Measures (Negative List) for the Access of Foreign Investment" that was jointly promulgated by the National Development and Reform Commission and the Ministry of Commerce on 28 June 2018 and entered into force on 28 July 2018, the foreign investors in China should be subject to their supervision. The foreign investment projects are divided into three categories, including encouraged category, permitted category, and the negative list. The foreign investment projects other than encouraged category, or category in the negative list are classified into the permitted category. The foreign investment projects under permitted category are not included in the "Foreign Investment Industry Guidance Catalogue".

The "Company Law of the People's Republic of China", which was promulgated by the Standing Committee of the National People's Congress on 29 December 1992 and came into effect on 1 July 1994, and newly revised on 26 October 2018, is the main laws and regulations governing the establishment, operation and management of corporate entities in China. It also applies to foreign-invested entities, however, where laws on foreign investment have other stipulations, such stipulations shall prevail.

The "Foreign-Funded Enterprise Law of the People's Republic of China (2016 Revision)" (implemented on 12 April 1986 and revised in 2000 and 2016) and the "Rules for Implementation of Foreign-Funded Enterprise Law of the People's Republic of China (2014 Revision)" (implemented on 12 December 1990 and revised in 2001 and 2014) are the main laws and regulations governing the foreign-funded enterprises in China that are established by the foreign companies and other economic organisations or individuals. These regulations make the specific provisions on the incorporation of foreign-invested enterprises, the changes in the registered capital, shareholders, company forms, merger and division after the establishment of foreign-invested enterprises, and the dissolution and termination of foreign-invested enterprises.

In accordance with the "Interim Administrative Measures for Filing Administration of Establishment and Changes of Foreign-invested Enterprises" that was promulgated by the Ministry of Commerce on 8 October 2016 and came into effect on the same day, and newly revised on 30 June 2018, if the establishments and changes of foreign-invested enterprises do not fall within the scope of special administration measures for foreign investment admission as stipulated by the State, the enterprises shall go through filling procedures instead of the procedures for approvals. However, if the establishment and changes of foreign-invested enterprises fall within the scope of the special administration measures for foreign investment admission as stipulated by the State, the entities shall go through procedures for approvals according to relevant laws and regulations governing foreign investment.

## 9. China's laws and regulations on foreign exchange administration

#### (1) Foreign exchange administration

The "Regulations on Foreign Exchange Control of the People's Republic of China" (hereinafter referred to as "Regulations on Foreign Exchange Control") that was promulgated by the State Council on 29 January 1996 and entered into force on 1 April 1996, and newly revised on 5 August 2008 is the important legal basis for supervising and regulating foreign exchange by relevant Chinese institutions. In accordance with the "Regulations on Foreign Exchange Control", the RMB is freely convertible to cover the current account items (such as foreign exchange transactions and dividends related to goods, trades and services) under the premise of real and legitimate basis for transaction; but the RMB is not allowed to be freely convertible to cover the capital account items (such as equity transfer, direct investment, securities investment, derivative products or loans) if without the prior approval of the State Administration of Foreign Exchange.

In accordance with the "Circular on Improving the Operations of Foreign Exchange Capital Payment Settlement Management for Foreign-Funded Enterprises" (hereinafter referred to as Circular No.142) that was promulgated by the State Administration of Foreign Exchange on 29 August 2008 and entered into force on the same day, the RMB funds from foreign exchange settlement of foreign-funded enterprises shall be used within the scope of business approved by the governmental approval authority. Unless otherwise stipulated, the RMB funds from foreign exchange settlement shall not be used for domestic equity investment. Later, the "Circular on Reforming the Management of Foreign Exchange Settlement of Foreign-Funded Enterprises" (hereinafter referred to as "Circular No.19") that was promulgated by the State Administration of Foreign Exchange on 30 March 2015 and entered into force on 1 June 2015 shall replace the Circular No.142 from the date of its entry into force, and some adjustments in the Circular No.19 have been made for a number of provisions relating to foreign exchange capital settlement of foreign-funded enterprises, and a number of foreign exchange restrictions as specified in the Circular No.142 have been cancelled. According to the relevant provisions of the Circular No.19, the foreign exchange settlement of foreign-funded enterprises is subject to the supervision of foreign exchange settlement policy. However, the Circular No.19 also reiterates that the foreign exchange settlement only applies to various purposes within the scope of business of foreign-funded enterprises.

#### (2) Circular No.37

The "Circular of the State Administration of Foreign Exchange on the Relevant Issues Concerning the Foreign Investment and Financing of Domestic Residents through Companies for Special Purposes and Administration of Foreign Exchange of Return Investment" (hereinafter referred to as "Circular No.37") that was promulgated by the State Administration of Foreign Exchange on 4 July 2014 and entered into force on the same day shall replace the "Circular No.75 of the State Administration of Foreign Exchange" that was promulgated by the State Administration of Foreign Exchange on 21 October 2005. The Circular No.37 stipulates that the registration should be completed at the State Administration of Foreign Exchange and its branches by the domestic residents who directly set up or indirectly control the overseas enterprises by taking advantage of their legally-held domestic corporate assets or interests or their legally-held overseas assets or interests for the purpose of investing or financing. The Circular No.37 further stipulates that the registration for overseas investment foreign exchange change formalities should be completed at the State Administration of Foreign Exchange in a timely manner, and such changes shall include the change of basic information such as individual shareholder's name and business period of the domestic residents in the companies that have completed the registration of overseas special purposes or the change of individual capital increase, decrease, equity transfer or replacement, merger or division and other important matters of domestic residents in such companies.

#### (3) Circular No.13

In accordance with the "Circular of the State Administration of Foreign Exchange on Further Simplifying and Improving the Policy on Foreign Exchange Administration of Direct Investment" (hereinafter referred to as "Circular No.13") that was promulgated by the State Administration of Foreign Exchange on 13 February 2015 and entered into force on 1 June 2015, in order to further deepen the reform of foreign exchange management of capital projects, promote and facilitate the operation of cross-border investment funds, regulate the direct investment in foreign exchange management business, and improve the management efficiency, the banks shall be responsible for the direct approval and operation relating to the registration of foreign exchange under domestic direct investment and the registration of foreign exchange under foreign direct investment, while the State Administration of Foreign Exchange and its branches shall implement the indirect supervision on the registration of foreign exchange under direct investment through the banks.

## 10. China's laws and regulations on properties

The "Urban Real Estate Administration Law of the People's Republic of China" (promulgated on 5 July 1994 and came into effect on 1 January 1995, and newly revised on 27 August 2009) and the "Measures for Administration of Leases of Commodity Properties" (promulgated on 1 December 2010 and came into effect on 1 February 2011) stipulate that parties to a building lease should enter into a written lease and register the lease with the relevant real estate administration authority. Parties will be subject to fines if they fail to register information set forth above even after being ordered by the relevant authorities.

#### **OVERVIEW**

Our Group is engaged in two business segments, the Prestressed Materials Business through our operating subsidiaries Ossen Innovation Materials and Ossen (Jiujiang) under the brand of "Ossen" and the Cable Business through our operating subsidiaries Shanghai Pujiang, Zhejiang Pujiang and Shanghai Pujiang Cable Installation Engineering under the brand of "Pujiang Cable".

Our Prestressed Materials Business involves the manufacture and supply of prestressed materials for infrastructure construction. We have over 14 years of experience in the Prestressed Materials Business.

Our Cable Business involves the manufacture and supply of cables principally for construction of bridges but also for use in constructing various architectural structures such as stadiums and exhibition centres. We have over 8 years of experience in the Cable Business under the management team led by Dr. Tang.

#### **Prestressed Materials Business**

The history of our Prestressed Materials Business can be traced back to 2004 when Ossen Innovation Materials was incorporated in the PRC as a sino-foreign joint venture limited liability company held as to 75% by Shanghai Ossen Investment (a company ultimately controlled by Dr. Tang) and as to 25% by Ossen Group (Asia) (a company then ultimately controlled by Dr. Tang). Ossen Innovation Materials operates our production facility in Maanshan.

Subsequently we established Ossen (Jiujiang) in 2005. It was then a sino-foreign equity joint venture held as to approximately 66.7% and 33.3% by Ossen Group PRC (a company ultimately controlled by Dr. Tang) and Ossen Group (Asia) (a company then ultimately controlled by Dr. Tang), respectively. Ossen (Jiujiang) operates our Jiujiang production facility.

Our Prestressed Materials Business then underwent a reorganisation with Ossen Innovation (a company ultimately controlled by Dr. Tang) becoming the intermediate holding company of Ossen Innovation Materials and Ossen (Jiujiang). On 21 December 2010, Ossen Innovation issued and listed ADSs on NASDAQ in the United States (stock code: OSN).

For more details on the corporate history of Ossen Innovation Materials and Ossen (Jiujiang), please refer to the section headed "History, Reorganisation and Group Structure — Our Major Operating Subsidiaries".

#### Cable Business

The history of our Cable Business can be traced back to 1989 when the predecessor of Shanghai Pujiang, a state and collective jointly-owned enterprise (全民與集體聯營企業) named Shanghai Pujiang Cable Factory\* (上海浦江纜索廠) was established in the PRC. Shanghai Pujiang Cable Factory\* (上海浦江纜索廠), was converted into a PRC limited liability company and renamed as Shanghai Pujiang Cable Company Limited\* (上海浦江纜索有限公司) in 1994.

Shanghai Pujiang Cable Company Limited\* (上海浦江纜索有限公司) was further converted into a joint stock company with limited liability in 2001, and was re-named as Shanghai Pujiang Cable Co., Ltd.\* (上海浦江纜索股份有限公司) ("Shanghai Pujiang"). At that time, Shanghai Pujiang had nine promoters, five of whom were Independent Third Parties and four of whom are management members of our Group, namely Mr. Luo Guoqiang (羅國強), Mr. Xu Haoming (徐浩明), and Mr. Li Gang (李剛), who are senior management of our Group; and Mr. Yan Haiqing (嚴海青), who is a director of Shanghai Pujiang and Zhejiang Pujiang. For further details on Luo Guoqiang (羅國強), Mr. Xu Haoming (徐浩明), and Mr. Li Gang (李剛), please refer to the section headed "Directors, Senior Management and Employees" in this [REDACTED].

Following several shareholding consolidations and immediately before Dr. Tang acquired control, the above management members of our Group ceased to have any interest in Shanghai Pujiang, and Shanghai Pujiang was then wholly owned by two shareholders who were Independent Third Parties. Dr Tang, through Ossen Group PRC (a company ultimately controlled by Dr. Tang), acquired Shanghai Pujiang in 2010.

In 2006 Zhejiang Pujiang was established in the PRC as a wholly owned subsidiary of Shanghai Pujiang. Zhejiang Pujiang operates our production facility in Xitang.

For more details on the corporate history of Shanghai Pujiang and Zhejiang Pujiang, please refer to the section headed "History, Reorganisation and Group Structure — Our Major Operating Subsidiaries".

#### **MILESTONES**

Set forth below are the key corporate milestones of our Group since its establishment:

## Year Key Corporate Milestones

Cable Business

Prestressed Materials Business

- 1989 Shanghai Pujiang Cable Factory\* (上海浦江纜 索廠), the predecessor company of Shanghai Pujiang, was established
- Nanpu Bridge\* (南浦大橋), China's first super-long-span cable-stayed bridge, for which we supplied stay cables, was completed. The Nanpu Bridge project was awarded the First Class Prize of The State Scientific and Technological Progress\* (國家 級科學技術進步獎一等獎) by The State Scientific and Technological Commission\* (國家科學技術委員會) in 1995.
- The Jiangyin Yangtze River Bridge\* (江陰長 江大橋) the first suspension bridge with main span of 1,385 metres in China, for which we supplied suspension cables, was completed. This project was awarded with the International Eugene-Figo International Award by International Bridge Conference in the field of suspension bridges in 2002 which was the first time a China project won such award.
- 2001 The Nanjing No.2 Yangtze River Bridge\* (南京長江第二大橋), for which we supplied suspension cables, was completed. The project was awarded the 3rd Zhan Tianyou Civil Construction Award\* (第3屆中國土木工程詹天佑大獎)

2004

Ossen Innovation Materials, the operating subsidiary engaged in the Prestressed Materials Business was incorporated in the PRC and our Maanshan facility commenced production.

#### Year Key Corporate Milestones

Cable Business

Prestressed Materials Business

2005 The Nanjing No.3 Yangtze River Bridge\* (南京長江第三大橋), for which we supplied suspension cables, was completed. The project was awarded the 7th Zhan Tianyou Civil Construction Award\* (第7届中國土木工程詹天佑大獎).

Our Jiujiang facility commenced production.

2007

We were awarded the 3rd Chinese Excellent Corporate Citizenship (第三屆中國優秀企業公民) by Corporate Citizenship Committee of China Social Work Association\* (中國社會工作協會企業公民委員會).

The Xihoumen Bridge\* (西堠門大橋), a suspension bridge with the longest main span in China among all completed suspension bridges at the time, for which we supplied stay cables, was completed. In 2015, the project was awarded the China Highway and Transportation's First Class Prize for Science and Technology\* (中國公路學會科學技術獎一等獎).

We were awarded the Foreign Invested Technologically Advanced Enterprise\* (外商投資 先進技術企業) by The Bureau of Commerce of Anhui Province (安徽省商務局).

Our Xitang facility commenced production.

2010 Dr. Tang acquired a controlling interest in Shanghai Pujiang.

Ossen Innovation issued and listed ADSs on NASDAQ Global Market in the United States of America.

2013 The world's largest self-anchored suspension bridge at the time, the United States Oakland Bay Bridge\* (美國奧克蘭海灣橋), for which we supplied PPWS that makes up its main suspension cables, was completed.

We were awarded the Second Class Prize of The Scientific and Technological Progress of Jiangxi Province \* (江西省科技進步二等獎) by People's Government of Jiangxi Province (江西省人民政府).

## Year Key Corporate Milestones

Cable Business

Prestressed Materials Business

We were awarded the Shanghai Famous Brand Certificate\* (上海名牌證書) by Shanghai Brand Recommendation Committee\* (上海市名牌推薦委員會) and the Shanghai Famous Trademark Certificate\* (上海市著名商標證書) by The Shanghai Administration for Industrial and Commerce (上海市工商行政管理局).

We were awarded the Certificate of Key New Product in the Jianxi Province\* (江西省重點新產品證書) by Jiangxi Province Science and Technology Department of Jiangxi Province\* (江西省科學技術廳).

Nizhou Section\* (泥洲段) of the Humen No.2 Bridge\* (虎門二橋) of which we were awarded the tender for the supply of suspension cables for its construction, was the longest main-span suspension bridge in China at the time.

2017

We were awarded the Technology Invention Award of Jiangxi Province\* (江西省技術發明獎) by People's Government of Jiangxi Province (江西省人民政府).

We were awarded the tender for the supply of suspension cables for the 1915 Canakkale Bridge in Turkey, which is the world's longest main span suspension bridge planned as of the date of this [REDACTED]. The bridge has a main span of 2,023 metres.

## **OUR MAJOR OPERATING SUBSIDIARIES**

Below set forth the major changes in shareholding of our major operating subsidiaries which made a material contribution to our Group during the Track Record Period.

## Shanghai Pujiang

Shanghai Pujiang is one of our major operating subsidiaries in the Cable Business and is engaged in the sale and supply of cables for construction of bridges and cables for use in constructing various architectural structures.

Shanghai Pujiang Cable Company Limited\* (上海浦江纜索有限公司) was established in the PRC as a limited liability company on 16 August 1994 upon the reorganisation of its predecessor Shanghai Pujiang Cable Factory\* (上海浦江纜索廠), which was established in the PRC and commenced business on 7 December 1989. On 8 June 2001, Shanghai Pujiang Cable Company Limited (上海浦江纜索有限公司) was converted into a joint stock company with limited liability, and was re-named as Shanghai Pujiang Cable Co., Ltd.\* (上海浦江纜索股份有限公司) (i.e. Shanghai Pujiang).

The initial registered capital of Shanghai Pujiang Cable Company Limited\* (上海浦江纜索有限公司) when it was incorporated was RMB10.2 million. After several rounds of capital injections, the registered share capital of Shanghai Pujiang as at the Latest Practicable Date was RMB90 million.

At the time of its conversion into a joint stock company in 2001, the share capital of Shanghai Pujiang was registered in the name of five Independent Third Parties as to approximately 95.05% and in the name of the management members of our Group, namely Mr. Luo Guoqiang (羅國強), Mr. Xu Haoming (徐浩明), Mr. Li Gang (李剛) and Mr. Yan Haiqing (嚴海青) as to approximately 1.44%, 1.27%, 1.27% and 0.97% respectively. The shares registered in the names of the management members were held for themselves and on behalf of certain employees. Following several shareholding consolidations and immediately before Dr. Tang acquired control, the above management members and employees of our Group ceased to have any interest in Shanghai Pujiang, and Shanghai Pujiang was then owned by two shareholders who were Independent Third Parties as to 70% and 30%.

## Acquisition of control by Dr. Tang

Dr. Tang acquired control of Shanghai Pujiang in 2010 as he considered there were positive development prospects for the bridge construction industry. In 2010, Ossen Group PRC (a company ultimately controlled by Dr. Tang) entered into equity transfer agreements with the then shareholders of Shanghai Pujiang pursuant to which Ossen Group PRC acquired the entire issued share capital of Shanghai Pujiang, for an aggregate consideration of RMB154 million and RMB66 million, respectively . The acquisitions from each of the sellers occurred in two stages in September 2010 and December 2010. The consideration for the transfers were determined based on arm's length negotiations between the parties and were fully settled by 31 December 2010.

Ossen Group PRC is a limited liability company incorporated in the PRC on 1 April 2004 and is owned by Shanghai Ossen Investment, Ossen Material Research Institute, and Dr. Tang as to 40%, 30% and 30%, respectively. Ossen Group PRC, Shanghai Ossen Investment and Ossen Material Research Institute are all ultimately controlled by Dr. Tang. For more details on Ossen Group PRC, Shanghai Ossen Investment and Ossen Material Research Institute, please refer to the section headed "Relationship with Controlling Shareholders" in this [REDACTED].

Following the first acquisition by Ossen Group PRC, Ossen Group PRC transferred a 0.5% shareholding to Dr. Tang, in order to maintain the minimum requirement of having two shareholders for a joint stock company. The consideration for the transfer was RMB1.15 million, which was fully settled on 29 December 2011.

After completion of the above share transfers, the shares of Shanghai Pujiang were owned as to approximately 99.5% by Ossen Group PRC and 0.5% by Dr. Tang.

Participation by other investors

Following the acquisition of control by Dr. Tang, Shanghai Pujiang had initially proposed a listing on the Shanghai Stock Exchange. In contemplation of that proposed listing on the Shanghai Stock Exchange, various investors had acquired interests in Shanghai Pujiang.

On 1 December 2011, Ms. Zhang Mei (張梅), an Independent Third Party, and Ossen Group PRC entered into an equity transfer agreement, pursuant to which Ms. Zhang Mei (張梅) acquired a 10% shareholding in Shanghai Pujiang from Ossen Group PRC for a consideration of RMB38 million, which was determined based on arm's length negotiation between the parties and was fully settled on 23 December 2011.

On 1 March 2012, Kunshan Zhongke, Ossen Group PRC and Shanghai Pujiang entered into an equity transfer agreement, pursuant to which Kunshan Zhongke acquired a 10% shareholding in Shanghai Pujiang from Ossen Group PRC for a consideration of RMB38 million, which was determined based on arm's length negotiation between the parties and was fully settled on 8 March 2012.

Kunshan Zhongke was a limited liability company established in the PRC and was mainly engaged in the provision of investment, management and advisory services related to venture capital business. It was owned by Independent Third Parties.

On 1 July 2013, Mr. Wang, Ossen Group PRC and Shanghai Pujiang entered into an equity transfer agreement, pursuant to which Mr. Wang acquired a 10% shareholding in Shanghai Pujiang from Ossen Group PRC for a consideration of RMB42 million, which was determined based on arm's length negotiation between the parties and was fully settled on 26 August 2013.

On 10 July 2013, Mr. Lu, Ms. Zhang Mei (張梅) and Shanghai Pujiang entered into an equity transfer agreement, pursuant to which Mr. Lu acquired the 10% equity interest in Shanghai Pujiang held by Ms. Zhang Mei (張梅) for a consideration of RMB42 million. To the best knowledge of the Directors, the consideration was fully settled.

Each of Mr. Lu and Mr. Wang were individual investors and Independent Third Parties prior to their investment in our Group.

Immediately after the above instances of share transfers and prior to the Reorganisation, the shares in Shanghai Pujiang were owned by Ossen Group PRC, Kunshan Zhongke, Mr. Wang, Mr. Lu and Dr. Tang as to 69.5%, 10%, 10%, 10% and 0.5%, respectively.

## **Zhejiang Pujiang**

Zhejiang Pujiang is one of our major operating subsidiaries in the Cable Business and is engaged in the manufacture and supply of bridge cables and various construction materials. Zhejiang Pujiang operates our Xitang production facility.

Zhejiang Pujiang was established in the PRC as a limited liability company on 13 April 2006 and commenced business on 13 April 2006. Zhejiang Pujiang is and has been since establishment a wholly owned subsidiary of Shanghai Pujiang.

The initial registered capital of Zhejiang Pujiang when it was incorporated was RMB25 million. After several rounds of capital injections, the registered capital of Shanghai Pujiang as at the Latest Practicable Date was RMB125 million.

#### **Ossen Innovation Materials**

Ossen Innovation Materials is one of our major operating subsidiaries in the Prestressed Materials Business and is engaged in the manufacture and supply of prestressed materials for infrastructure construction. Ossen Innovation Materials operates our production facility in Maanshan.

Ossen Innovation Materials, previously known as Ossen (MaanShan) Steel Wire & Cable Co., Ltd.\* (奥盛 (馬鞍山) 鋼綫鋼纜有限公司), was incorporated in the PRC as a sino-foreign joint venture limited liability company held as to 75% by Shanghai Ossen Investment (a company ultimately controlled by Dr. Tang) and as to 25% by Ossen Group (Asia) (a company then ultimately controlled by Dr. Tang), and commenced business on 27 October 2004. It was converted into a joint stock company with limited liability, and was renamed as Ossen Innovation Materials Co. Ltd\* (奥盛新材料股份有限公司) on 8 May 2008.

The initial registered capital of Ossen Innovation Materials when it was incorporated was RMB10 million. After several rounds of capital injections, the registered share capital of Ossen Innovation Material as at the Latest Practicable Date was RMB75 million.

At the time of its conversion into a joint stock company, the share capital of Ossen Innovation Materials was owned by as to approximately 81% by Ossen Group (Asia) and as to approximately 19% by four shareholders who are Independent Third Parties. In 2012, one of these shareholders decided to realise its investment in Ossen Innovation Materials. As such the exiting shareholder transferred its 3% equity interest to Ossen Group PRC pursuant to an equity transfer agreement dated 9 April 2012 at a consideration of RMB6.6 million. The consideration was determined based on arm's length negotiation between the parties and was fully settled in May 2012.

Immediately before and after the Reorganisation and as at the Latest Practicable Date, Ossen Innovation Materials was owned as to approximately 81% by Ossen Group (Asia), as to approximately 16% by three shareholders who are Independent Third Parties and as to approximately 3% by Ossen Group PRC (a company ultimately controlled by Dr. Tang).

## Ossen (Jiujiang)

Ossen (Jiujiang) is one of our major operating subsidiaries in the Prestressed Materials Business and is engaged in the manufacture and supply of prestressed materials for infrastructure construction. Ossen (Jiujiang) operates our production facility in Jiujiang.

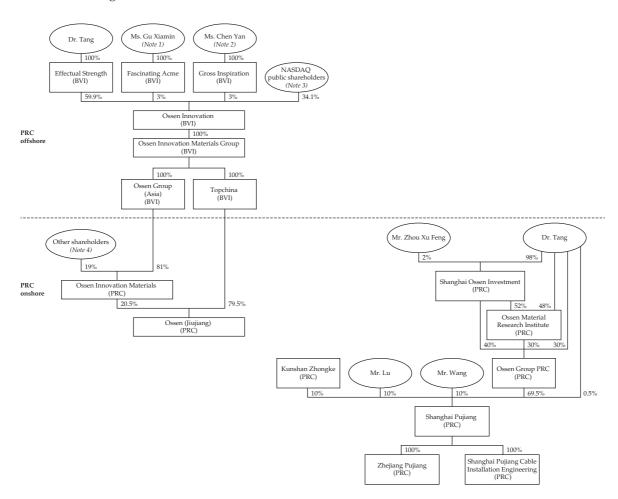
Ossen (Jiujiang), previously known as Ossen (Jiujiang) Steel Wire & Cable Co., Ltd.\* (奥盛 鋼綫鋼纜有限公司), was incorporated in the PRC as a sino-foreign equity joint venture held as to approximately 66.7% and 33.3% by Ossen Group PRC (a company ultimately controlled by Dr. Tang) and Ossen Group (Asia) (a company then ultimately controlled by Dr. Tang), respectively. It commenced business on 12 April 2005.

The initial registered capital of Ossen (Jiujiang) when it was incorporated was RMB30 million. After several rounds of capital injections, the registered capital of Ossen (Jiujiang) as at the Latest Practicable Date was RMB183,271,073.50. Following various transfers between companies ultimately controlled by Dr. Tang, immediately before and after the Reorganisation and as at the Latest Practicable Date, the registered capital of Ossen (Jiujiang) was owned by Topchina and Ossen Innovation Materials as to approximately 79.54% and 20.46% respectively.

#### REORGANISATION

In contemplation of the [REDACTED], we underwent a reorganisation to implement a structure whereby our Company became the holding company of our Group.

Set forth below is the corporate and shareholding structure of our Group immediately before the Reorganisation:



Notes:

- (1) Ms. Gu Xiamin is the spouse of Mr. Hua Wei, a director of Ossen Innovation Materials and Ossen (Jiujiang).
- (2) Ms. Chen Yan is the spouse of Mr. Zhou Xufeng, a Director.
- (3) NASDAQ public shareholders are the holders of ADSs listed on NASDAQ.
- (4) The remaining 19% equity interest in Ossen Innovation Materials was held by Anhui High-Technology as to 9%, Maanshan Huishen as to 5%, Ossen Group PRC as to 3% and Maanshan Cihu as to 2% as at the Latest Practicable Date. Except for Ossen Group PRC, which is ultimately controlled by Dr. Tang, these shareholders are Independent Third Parties.

#### 1. Incorporation of our Company

On 26 April 2017, our Company was incorporated in the Cayman Islands under the Companies Law as an exempted company with an authorised share capital of HK\$380,000 divided into 38,000,000 Shares of par value of HK\$0.01 each, of which 1 Share was allotted and issued to our Company's initial subscriber at par which was subsequently transferred to Elegant Kindness on the same day.

## 2. Transfer of 1% shareholding in Shanghai Pujiang from Mr. Wang to Mr. Yat

On 17 June 2017, Mr. Wang entered into an equity transfer agreement with Mr. Yat pursuant to which Mr. Wang transferred his 1% shareholding in Shanghai Pujiang to Mr. Yat. The consideration was RMB3.0 million and was determined with reference to the valuation report of Shanghai Pujiang from an independent appraisal firm as at 31 December 2016. To the best of the Directors' knowledge, the consideration has been settled.

Upon completion of the transfer, the shares in Shanghai Pujiang were owned by Ossen Group PRC, Kunshan Zhongke, Mr. Lu, Mr. Wang, Mr. Yat and Dr. Tang as to approximately 69.5%, 10%, 10%, 9%, 1% and 0.5% respectively and Shanghai Pujiang became a sino-foreign joint venture.

#### 3. Establishment of holding companies

On 28 May 2018, Acme Innovation and Top Innovation were incorporated in the BVI. The entire issued share capital of both companies are owned by our Company. Acme Innovation and Top Innovation are investment holding companies with no business operations.

On 14 June 2018, Top Innovation acquired the entire issued share capital of Ossen Group HK from Dr. Tang for a consideration of HK\$1.00. Ossen Group HK is a company incorporated in Hong Kong and is an investment holding company with no business operations.

On 5 June 2018, Shanghai Xiong Ao Enterprise Management Co., Ltd\* (上海雄傲企業管理有限公司) ("**Shanghai Xiong Ao**") was incorporated in the PRC as a limited liability company with a registered capital of RMB1 million. The entire equity interest in Shanghai Xiong Ao was owned by Ossen Group HK.

## 4. Subscriptions by Dr. Tang of 1% equity interest in Shanghai Xiong Ao

On 23 July 2018 and on 19 September 2018, for the purpose of providing further funding to our Group to complete the Reorganisation in step 5, Dr. Tang subscribed an aggregate of 1% equity interest in Shanghai Xiong Ao at an aggregate subscription price of RMB124,350,000.

Upon completion of the above steps, the equity interest in Shanghai Xiong Ao was owned as to 99% by Ossen Group HK and 1% by Dr. Tang.

# 5. Subscription of Shares in our Company by investors in Shanghai Pujiang and transfer of shares in Shanghai Pujiang to our Group

We had been in negotiations with the Shanghai Pujiang investors to acquire their minority interests in Shanghai Pujiang as part of the Reorganisation, while also offering them the opportunity to continue their investment in our Group through an investment in our Company.

One of Shanghai Pujiang's shareholder, Kunshan Zhongke, had decided to realise its investment in Shanghai Pujiang due to a change in its business strategy. Accordingly, Kunshan Zhongke's shares in Shanghai Pujiang were transferred to Shanghai Xiong Ao and Mr. Lu with the consideration arrived at after the arm's length negotiation between the parties.

All of the other shareholders of Shanghai Pujiang, Mr. Wang, Mr. Lu and Mr. Yat, had decided to continue their investment in our Group. These shareholders had transferred their shares to Shanghai Xiong Ao and Ossen Group HK with the consideration equivalent to the amount of the registered capital of Shanghai Pujiang owned by the relevant Shareholders, and the Shares in our Company were issued to these Shareholders, with reference to the proportion of their original shareholdings in Shanghai Pujiang.

None of the investors in Shanghai Pujiang have entered into any shareholders agreement with each other in relation to their interest in Shanghai Pujiang or our Company and they have no special rights in relation to their shareholding other than pursuant to general law.

(a) Subscription of shares in our Company by Elegant Kindness and Xinland Investment, and transfer of shares in Shanghai Pujiang from Ossen Group PRC and Mr. Wang to Shanghai Xiong Ao

On 28 June 2018, our Company issued and allotted 79,695 Shares to Elegant Kindness at a subscription price of HK\$0.01 per Share, which subscription price has been paid in full.

On 29 June 2018, Shanghai Xiong Ao entered into equity transfer agreements with each of Ossen Group PRC and Mr. Wang, pursuant to which Ossen Group PRC and Mr. Wang respectively transferred 62,550,000 shares and 4,500,000 shares in Shanghai Pujiang (equivalent to 69.5% and 5% of the issued share capital in Shanghai Pujiang respectively) to Shanghai Xiong Ao at a consideration of RMB62,550,000 and RMB4,500,000 respectively. The consideration for the abovementioned transfers has been settled in full by 4 July 2018.

On 4 July 2018 our Company issued and allotted 5,804 Shares to Xinland Investment, at a subscription price of HK\$0.01 per Share, which subscription price has been paid in full. Xinland Investment is a company incorporated in the BVI and wholly owned by Mr. Wang.

Upon completion of the above steps, our Company was owned as to approximately 93.21% by Elegant Kindness and 6.79% Xinland Investment, and the shares in Shanghai Pujiang were owned by Shanghai Xiong Ao, Kunshan Zhongke, Mr. Lu, Mr. Wang, Mr. Yat and Dr. Tang as to approximately 74.5%, 10%, 10%, 4%, 1% and 0.5% respectively.

(b) Transfer of 10% shareholding in Shanghai Pujiang from Mr. Lu to Shanghai Xiong Ao and subscription of Shares by Brilliance Benefit

On 3 September 2018, Shanghai Xiong Ao entered into an equity transfer agreement with Mr. Lu, pursuant to which Mr. Lu transferred 9,000,000 shares in Shanghai Pujiang (equivalent to 10% of the issued share capital in Shanghai Pujiang) to Shanghai Xiong Ao at a consideration of RMB9,000,000 which was fully settled on 29 September 2018.

On the same date, our Company issued and allotted 11,608 Shares to Brilliance Benefit at a subscription price of HK\$0.01 per Share, which subscription price has been paid in full. Brilliance Benefit is a company incorporated in the BVI and wholly owned by Mr. Lu.

Upon completion of the above step, our Company was owned as to approximately 82.07% by Elegant Kindness, 5.98% by Xinland Investment and 11.95% by Brilliance Benefit, and the equity interest in Shanghai Pujiang was owned by Shanghai Xiong Ao, Kunshan Zhongke, Mr. Wang, Mr. Yat and Dr. Tang as to approximately 84.5%, 10%, 4%, 1% and 0.5% respectively.

(c) Transfer of 4% shareholding in Shanghai Pujiang from Mr. Wang to Shanghai Xiong Ao and subscription of Shares by Xinland

On 3 September 2018, Shanghai Xiong Ao entered into an equity transfer agreement with Mr. Wang, pursuant to which Mr. Wang transferred 3,600,000 shares of Shanghai Pujiang (equivalent to 4% of the issued share capital in Shanghai Pujiang) to Shanghai Xiong Ao at a consideration of RMB3,600,000 which was fully settled on 7 September 2018.

On the same date, our Company issued and allotted 4,643 Shares to Xinland Investment at the subscription price of HK\$0.01 per Share, which subscription price has been paid in full.

Upon completion of the above step, our Company was owned as to approximately 78.32% by Elegant Kindness, 10.27% by Xinland Investment and 11.41% by Brilliance Benefit, and the equity interest in Shanghai Pujiang was owned by Shanghai Xiong Ao, Kunshan Zhongke, Mr. Yat and Dr. Tang as to approximately 88.5%, 10%, 1% and 0.5% respectively.

(d) Transfer of 1% shareholding in Shanghai Pujiang from Mr. Yat to Ossen Group HK and subscription of Shares by Five Standers

On 3 September 2018, Ossen Group HK entered into an equity transfer agreement with Mr. Yat, pursuant to which Mr. Yat transferred 900,000 shares of Shanghai Pujiang (equivalent to 1% of the issued share capital in Shanghai Pujiang), to Ossen Group HK at a consideration of RMB900,000 or a foreign currency equivalent to the amount of RMB900,000, which was fully paid on 10 September 2018.

On the same date, our Company issued and allotted 1,161 Shares to Five Standers at the subscription price of HK\$0.01 per Share, which subscription price has been paid in full. Five Standers is a company incorporated in the BVI and wholly owned by Mr. Yat.

Upon completion of the above step, our Company was owned as to approximately 77.44% by Elegant Kindness, 10.15% by Xinland Investment, 11.28% by Brilliance Benefit, and 1.13% by Five Standers and the equity interest in Shanghai Pujiang was owned by Shanghai Xiong Ao, Kunshan Zhongke, Ossen Group HK and Dr. Tang as to approximately 88.5%, 10%, 1% and 0.5% respectively.

(e) Transfer of 10% shareholding in Shanghai Pujiang from Kunshan Zhongke to Shanghai Xiong Ao and Mr. Lu, and subscription of Shares by Elegant Kindness

On 17 September 2018, Shanghai Xiong Ao entered into an equity transfer agreement with Kunshan Zhongke, pursuant to which Kunshan Zhongke transferred 7,200,000 shares of Shanghai Pujiang (equivalent to 8% of the issued share capital in Shanghai Pujiang) to Shanghai Xiong Ao at a consideration of RMB42,000,000 which was fully settled on 20 September 2018.

On 21 September 2018, our Company issued and allotted 9,122 Shares to Elegant Kindness at the subscription price of HK\$0.01 per Share, which subscription price has been paid in full.

On 25 September 2018, Mr. Lu entered into an equity transfer agreement with Kunshan Zhongke, pursuant to which Kunshan Zhongke transferred 1,800,000 shares of Shanghai Pujiang (equivalent to 2% of the issued share capital in Shanghai Pujiang), to Mr. Lu at a consideration of RMB10,500,000 which was fully settled on 29 September 2018.

Upon completion of the above step, our Company was owned as to approximately 79.28% by Elegant Kindness, 9.32% by Xinland Investment, 10.36% by Brilliance Benefit, and 1.04% by Five Standers and the equity interest in Shanghai Pujiang was owned by Shanghai Xiong Ao, Mr. Lu, Ossen Group HK and Dr. Tang as to approximately 96.5%, 2%, 1% and 0.5% respectively.

(f) Transfer of 2% shareholding in Shanghai Pujiang from Mr. Lu to Shanghai Xiong Ao and subscription of Shares by Brilliance Benefit

On 28 September 2018, Shanghai Xiong Ao entered into an equity transfer agreement with Mr. Lu, pursuant to which Mr. Lu transferred 1,800,000 shares in Shanghai Pujiang (equivalent to 2% of the issued share capital in Shanghai Pujiang) to Shanghai Xiong Ao at a consideration of RMB1,800,000 which was fully settled on 29 September 2018.

On the same date, our Company issued and allotted 2,322 Shares to Brilliance Benefit at a subscription price of HK\$0.01 per Share, which subscription price has been paid in full.

Upon completion of the above step, our Company was owned as to approximately 77.67% by Elegant Kindness, 9.14% by Xinland Investment, 12.18% by Brilliance Benefit and 1.01% by Five Standers, and the equity interest in Shanghai Pujiang was owned by Shanghai Xiong Ao, Ossen Group HK and Dr. Tang as to approximately 98.5%, 1% and 0.5% respectively.

## 6. Transfer of 65.9% shareholding in Ossen Innovation from Effectual Strength to Acme Innovation

The Reorganisation involved a combination of both the Cables Business and the Prestressed Materials Business into our Group for [REDACTED]. This was effected by our Group acquiring the controlling interest in Ossen Innovation which was held by Dr. Tang.

Pursuant to agreements dated 7 August 2018, each of Fascinating Acme and Gross Inspiration transferred its entire holding of 600,000 shares (equivalent to 3% of the issued share capital) in Ossen Innovation to Effectual Strength (a company wholly-owned by Dr. Tang), for a consideration of US\$516,400 which was determined based on the trading price of the ADSs. The consideration paid to each of Fascinating Acme and Gross Inspiration, was settled in full on 8 August 2018 and on 14 August 2018, respectively.

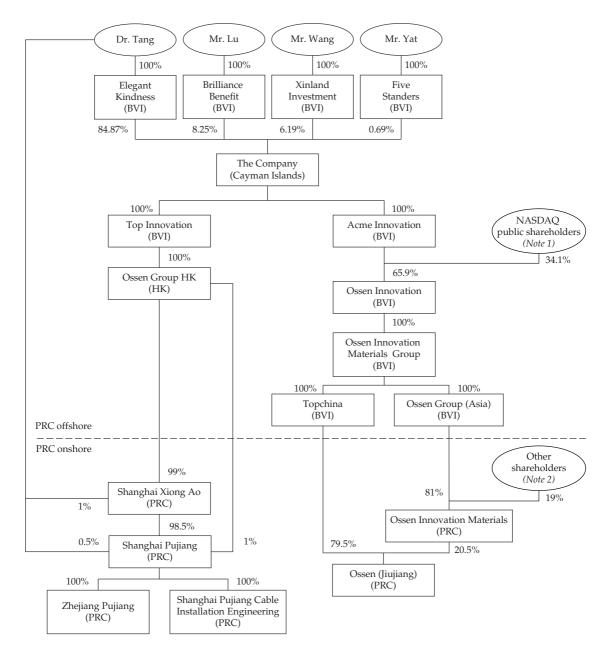
On 2 October 2018, Dr. Tang, Effectual Strength, Elegant Kindness, Acme Innovation, and our Company entered into a sale and purchase agreement, pursuant to which Effectual Strength, transferred its entire holding of 13,050,000 shares in Ossen Innovation (equivalent to 65.9% of the issued share capital in Ossen Innovation) to Acme Innovation, in consideration for the allotment and issue to Elegant Kindness of 54,404 Shares of our Company (representing approximately 32.24% of the then issued share capital of our Company), credited as fully paid.

Upon completion of the above share transfer, Ossen Innovation was 65.9% owned by Acme Innovation, and our Company was owned as to approximately 84.87% by Elegant Kindness, 8.25% by Brilliance Benefit, 6.19% by Xinland Investment and 0.69% by Five Standers. Ossen Innovation remains listed on NASDAQ.

## 7. Capitalisation Issue

Conditional upon the crediting of our Company's share premium account as a result of the allotment and issue of the [REDACTED] pursuant to the [REDACTED], our Directors are authorised to capitalise an amount of [REDACTED] standing to the credit of the share premium account of our Company by applying such sum towards the paying up in full at par a total of [REDACTED] Shares for allotment and issue to Elegant Kindness, Brilliance Benefit, Xinland Investment and Five Standers (the "Capitalisation Issue").

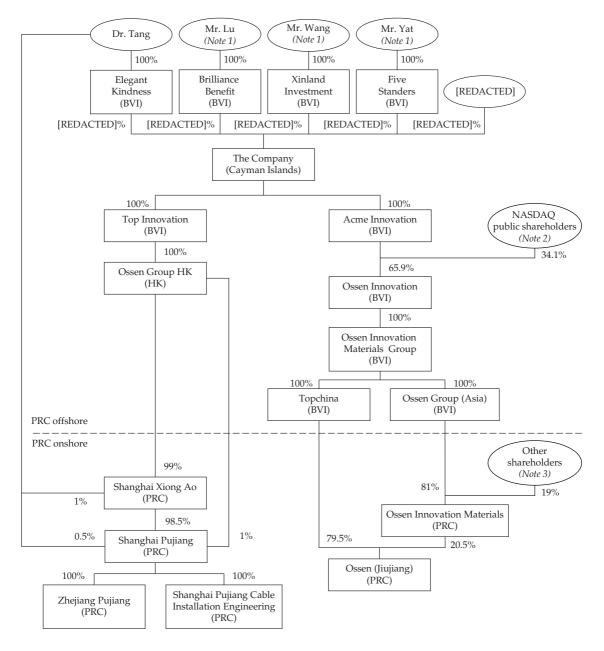
Set forth below is the corporate and shareholding structure of our Group immediately after the Reorganisation, but before the completion of the [REDACTED] and the Capitalisation Issue:



Notes:

- (1) NASDAQ public shareholders are the holders of ADSs listed on NASDAQ.
- (2) The remaining 19% equity interest in Ossen Innovation Materials was held by An hui High-technology as to 9%, Maanshan Huishen as to 5%, Ossen Group PRC as to 3% and Maanshan Cihu as to 2% as at the Latest Practicable Date. Except for Ossen Group PRC, which is ultimately controlled by Dr. Tang, these shareholders are Independent Third Parties.

The following diagram illustrates the corporate and shareholding structure of our group immediately following the completion of the [REDACTED] and the Capitalisation Issue assuming no option which may be granted under the Share Option Scheme is exercised and not taking into account the [REDACTED]:



#### Notes:

- (1) Mr. Lu, Mr. Wang and Mr. Yat will also be public shareholders.
- (2) NASDAQ public shareholders are the holders of ADSs listed on NASDAQ.
- (3) The remaining 19% equity interest in Ossen Innovation Materials was held by Anhui High-technology as to 9%, Maanshan Huishen as to 5%, Ossen Group PRC as to 3% and Maanshan Cihu as to 2% as at the Latest Practicable Date. Except for Ossen Group PRC, which is ultimately controlled by Dr. Tang, these shareholders are Independent Third Parties.

# PRC REGULATORY ISSUES RELATING TO THE REORGANISATION AND THE [REDACTED]

#### **M&A RULES**

On 8 August 2006, six PRC regulatory authorities in China (including CSRC, MOFCOM and SAFE) jointly promulgated Regulations on the Mergers and Acquisitions of Domestic

Enterprises by Foreign Investors (《關於外國投資者併購境內企業的規定》), which became effective on 8 September 2006 and were subsequently amended on 22 June 2009, (the "M&A Rules"). The M&A Rules specifies that, where a PRC investor establishes or controls a foreign enterprise and acquires a connected company in the PRC through the foreign enterprise, it shall be subject to the approval of MOFCOM. All parties involved in the foreign investor's merger and acquisition of domestic enterprises shall abide by the applicable PRC laws and regulations on foreign exchange control and apply to SAFE or its local branches for approval, registration, filing for record and alteration formalities in a timely manner. In addition, the M&A Rules include provisions that purport to require offshore special purpose companies pursuant to the M&A Rules, controlled directly or indirectly by PRC companies or individuals with a view to [REDACTED] in an oversea stock exchange with their operating companies or assets in China, to obtain the approval of the CSRC prior to the [REDACTED] and [REDACTED] of their securities in any overseas stock exchange.

As advised by our PRC Legal Advisers, regarding the transfer of 1% equity interest from Mr. Wang to Mr. Yat, since Mr. Yat is an Australian citizen, he does not fall within the definition of domestic natural person under the M&A Rules. Also, as advised by our PRC Legal Advisers, regarding the transfers of 69.5%, 12%, 9%, 8% and 1% equity interest of Shanghai Pujiang from Ossen Group PRC, Mr. Lu, Mr. Wang, Kunshan Zhongke and Mr. Yat, respectively to Shanghai Xiong Ao and Ossen Group HK, since Shanghai Pujiang is a sino-foreign joint venture limited liability company, and the Company is not a special-purpose company under the definition of the M&A Rules, there is no requirement for our Company to obtain the approval from MOFCOM with respect to such transfer. Further, since the consideration of the aforementioned transfer is settled by cash, there is also no requirement for our Company to obtain the approval of the CSRC prior to the [REDACTED]. As such, the abovementioned transfers complied with the M&A Rules.

## SAFE Circular No.37

Pursuant to SAFE Circular 37, special purpose vehicle ("SPV") refers to overseas companies directly incorporated or indirectly controlled by domestic residents (including domestic institutions and individual domestic residents) using the assets or rights and interests of domestic companies that they legally possess or the overseas assets or rights and interests they legally possess for the purpose of investments and financing. SAFE Circular No.37 further requires timely amendments to the registration for any major change in respect of the SPV, including, among other things, any major change of the SPV's PRC resident shareholder, name of the SPV, term of operation, or any increase or reduction of the SPV's registered capital contributed by the PRC domestic resident, share transfer or swap, and merger or division. As advised by the our PRC Legal Advisers, Dr. Tang, Mr. Lu and Mr. Wang completed the registration for SAFE Circular No.37 on 1 August 2017.

Our PRC Legal Advisers have further confirmed that all approvals, permits and licences required in connection with the Reorganisation have been obtained, and the Reorganisation complies with the applicable PRC laws and regulations.

#### LISTING ON OTHER STOCK EXCHANGES

## Listing of Ossen Innovation on NASDAQ

In order to raise funds for its operations and seek a platform for further capital financing, Ossen Innovation, which holds our Prestressed Materials Business, sought a listing in the US. Ossen Innovation issued and listed ADSs on NASDAQ Global Market in the United States on 21 December 2010 (stock code: OSN). The listing of the ADSs was transferred to the NASDAQ Capital Market on 30 July 2013. Ossen Innovation is and will remain listed on NASDAQ Capital Market following the [REDACTED].

Each ADS represents three ordinary shares of Ossen Innovation. The ordinary shares of Ossen Innovation are not listed, but the ordinary shares held by holders of such ADSs have been deposited with J.P. Morgan Chase Bank, N.A. as depositary for the ADS programme. J.P. Morgan Chase Bank, N.A. holds the legal title of the ordinary shares which are deposited into the ADS programme from time to time. Ossen Innovation currently has 19,791,110 ordinary shares in issue, of which 13,050,000 shares are held by Acme Innovation, and the remaining 6,741,110 shares are deposited with the depositary and held by public shareholders.

## Proposed listing of Cable Business on the Shanghai Stock Exchange

Following Dr. Tang's acquisition of control in Shanghai Pujiang in 2010, Shanghai Pujiang proposed to seek a listing on the Shanghai Stock Exchange to raise funds for its operations and seek a platform for further capital financing. On 10 June 2015, Shanghai Pujiang submitted its listing application to the China Securities Regulatory Commission. However, given the large number of listing applications which rendered the listing timetable uncertain, and the Group's subsequent business strategy to consolidate the Cable Business and the Prestressed Materials Business (see below), Shanghai Pujiang withdrew its listing application in the second half of 2016 and considered alternative methods of [REDACTED].

## Business strategy to combine the Cable Business and Prestressed Materials Business

From around 2016, we decided to consolidate the Cable Business and Prestressed Materials Business into a single group given the potential synergies between the two businesses in terms of supply chain management and operations and seek a [REDACTED] of the enlarged group on an internationally recognised stock exchange. In addition, a consolidation of the Cable Business and the Prestressed Materials Business would give our Group a greater scale and international footprint to capture further growth opportunities due to international project opportunities for our Cable Business. Our Directors ultimately decided that the Stock Exchange represents the most suitable [REDACTED] venue for our Group given our operations and revenues are mostly in the PRC, and our management is based in the PRC.

#### Proposed reorganisation of Ossen Innovation

Various alternatives were considered for combining the two businesses. It was proposed that the Prestressed Materials Business, which is held by Ossen Innovation, would be transferred to an entity affiliated with Dr. Tang in exchange for the cancellation of his shares in Ossen Innovation. At the same time, Ossen Innovation would acquire a new business from, and become controlled by a third party. It was anticipated that following completion of the proposed transaction, (i) Dr. Tang would no longer be interested in any shares of Ossen Innovation, and therefore no longer be affiliated with our Group and (ii) the Cable Business and the Prestressed Materials Business would be consolidated in a single group in anticipation of a new [REDACTED] on the Stock Exchange. At the time, the directors of Ossen Innovation considered this arrangement to be in the best interests of the shareholders of Ossen Innovation.

In order to effect the aforementioned arrangement, on 19 July 2017, Ossen Innovation entered into a share exchange agreement (the "Exchange Agreement") with, among others, American-Asia Diabetes Research Foundation ("AADRF"), a California corporation that owned a China-based medical devices company engaged in the research, development and marketing of glucose control products. Pursuant to the Exchange Agreement, Ossen Innovation agreed to acquire all of the equity interests in AADRF in exchange for the issue of shares in Ossen Innovation to AADRF's shareholders. In addition, Ossen Innovation entered into an agreement (the "Spin-Off Agreement") to spin-off its existing Prestressed Materials Business immediately following completion of the Exchange Agreement. Pursuant to the Spin-Off Agreement, an entity affiliated with Dr. Tang would acquire all of the equity of Ossen Innovation Materials Group, in exchange for the forfeiture and cancellation of all the ordinary shares held by Dr. Tang in Ossen Innovation. The Exchange Agreement and the Spin-off Agreement, hereinafter is together referred to as, the "US Reorganisation". The US Reorganisation was approved by approximately 98.8% of the votes cast at a special general meeting of shareholders of Ossen Innovation on 17 January 2018. Effectual Strength (a company wholly owned by Dr. Tang), which held 59.5% of all the ordinary shares, abstained from voting.

However, following various delays in completion of the transaction, on 8 May 2018, Ossen Innovation terminated the Exchange Agreement as AADRF and its shareholders had failed to satisfy the closing conditions set forth in the Exchange Agreement. As the Exchange Agreement and the Spin-Off Agreement were inter-conditional, the Spin-Off Agreement was also deemed terminated. The Directors confirm that the termination and abortion of the US Reorganisation did not have and will not have a material impact on our business.

Given preparations for a [REDACTED] were already underway, the continued growth of our business and the industry outlook, we decided to proceed with the business combination, by acquiring the shares of Ossen Innovation held by Acme Innovation, and to proceed with the application for [REDACTED]. We consider this the best available alternative to achieve the strategy of combining the Prestressed Materials Business and the Cable Business and achieve a [REDACTED].

## HISTORY, REORGANISATION AND GROUP STRUCTURE

## Historic non-compliance incidents

Under the NASDAQ Capital Market listing rules, the ADSs of Ossen Innovation need to trade at a bid price at or above US\$1.00. In the past, Ossen Innovation has received the following letters of non-compliance from NASDAQ relating to the trading price of the ADSs falling below the requisite minimum price of US\$1.00 per ADS:

Date of letter of non-compliance	Period during which ADS price was below US\$1.00 bid price
12 August 2014	30 June 2014 to 11 August 2014
17 September 2015	5 August 2015 to 16 September 2015

In relation to each of the above, the non-compliance incidents arose from fluctuations in the trading price of the ADSs but not a wrongful act by Ossen Innovation on its directors. In addition, Ossen Innovation had taken appropriate measures to rectify the non-compliance. Letters from NASDAQ confirming that Ossen Innovation had regain compliance were received on 30 July 2015 and 6 September 2016. Should the price of the ADSs continuously trade under the US\$1.00 bid price requirement for an extended period of time and Ossen Innovation fails to timely rectify such non-compliance, Ossen Innovation may be delisted from NASDAQ. Please refer to the section headed "Risk Factors — Risks Relating to the [REDACTED] and our Shares and Listing of Ossen Innovation on NASDAQ — The trading prices and volume of the ADSs of Ossen Innovation may be volatile, which may have an effect on the prices and volumes of our Shares traded on the Stock Exchange and the ability of Ossen Innovation to remain listed on NASDAQ".

Save for the above, the Directors are not aware of any non-compliance by Ossen Innovation with the applicable rules and regulations in relation to its listing on NASDAQ.

#### **OVERVIEW**

Our Group mainly provides materials for construction projects. Our Cable Business mainly provides bridge cables for long-span bridges and super-long-span bridges. Long-span bridges and super-long-span bridges are industry terms and are bridges that use cables as the main bearing structure. Super-long-span bridges generally refer to cable-stayed bridges with a main span of 400 m. or above and suspension bridges with a main span of 900 m. or above. The history of long-span bridges in China can be traced back to 1991 when the first Chinese-made super-long-span bridge, Shanghai Nanpu Bridge (南浦大橋) was built. Our Prestressed Materials Business mainly provides prestressed materials for various infrastructure constructions.

We are the largest provider of bridge cables for the construction of super-long-span bridges in China and the third largest prestressed materials manufacturer in China. According to Frost & Sullivan, we have supplied cables to 35.1% of the super-long-span bridges constructed in China between 1991 and 2017, of which 52.9% were for suspension bridges and 30.0% were for cable-stayed bridges in China. We ranked third in terms of prestressed materials sales revenue in 2017, according to Frost & Sullivan.

We are principally engaged in the following two business segments:

• Cable Business. We focus on the manufacture and supply of cables for construction of bridges, with strong technical know-how in super-long-span suspension bridges and super-long-span cable-stayed bridges. In addition, we also manufacture a relatively small amount of cables for use in constructing various architectural structures such as stadiums and exhibition centres. We operate our Cable Business under the brand of "Pujiang Cable (浦江纜索)" and mainly carry out the production of bridge cables at our production facility situated in Xitang, Zhejiang Province in China.

Our business has over 28 years of experience in the manufacture of bridge cables for construction of bridges. We have participated in over 800 bridge projects globally and our products have been or are currently used for constructing the three largest super-long-span bridges in China. We were also the first to produce HDPE (high-density polyethylene) protective stay cables for cable-stayed bridges and PPWS (pre-fabricated parallel wire strand) for main cables used on suspension bridges in China.

 Prestressed Materials Business. We mainly engage in the manufacture of prestressed materials for construction projects. Our main lines of products include rare earth coated prestressed products, plain surface prestressed products and galvanised prestressed products.

Our business has over 14 years of experience in the production of prestressed materials and we operate our Prestressed Materials Business under the brand of "Ossen (奧盛)". We carry out our production of prestressed materials at our two production facilities situated in Maanshan, Anhui Province and Jiujiang, Jiangxi Province in China.

During the Track Record Period, we generated around 70% of our revenue from our Prestressed Materials Business. For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, we generated revenue in the amounts of RMB1,018.6 million, RMB1,081.9 million, RMB1,317.7 million and RMB617.3 million, respectively, and our profit for the year was RMB64.4 million, RMB74.9 million, RMB88.7 million and RMB51.3 million, respectively.

The following tables set out the breakdown of our revenue, gross profit and gross profit margin by business segment for the periods indicated.

	201		Year ended 3		201	17	Si 201		nded 30 June 201	
	Revenue RMB'000	% of revenue	Revenue RMB'000	% of revenue	Revenue RMB'000	% of revenue	Revenue RMB'000 (unaud	% of revenue	Revenue RMB'000	% of revenue
Cable Business Prestressed Materials	282,723	27.8	303,275	28.0	425,803	32.3	132,719	27.1	189,457	30.7
Business	735,879	72.2	778,612	72.0	891,890	67.7	357,524	72.9	427,800	69.3
Total revenue	1,018,602	100.0	1,081,887	100.0	1,317,693	100.0	490,243	100.0	617,257	100.0
			Year ended 3			_			nded 30 June	
	201	15	Year ended 3	16	201		Si 201	7	nded 30 June 201	18
		Gross	201	l6 Gross	201	Gross	201	7 Gross	201	18 Gross
	201 Gross Profit	Gross profit		Gross profit		Gross profit		7 Gross profit	,	Gross profit
	Gross	Gross	202 Gross	l6 Gross	201 Gross	Gross	201 Gross	7 Gross	201 Gross	18 Gross
	Gross Profit	Gross profit Margin	Gross Profit	Gross profit Margin	201 Gross Profit	Gross profit Margin	201 Gross Profit	Gross profit Margin (%)	201 Gross Profit	Gross profit Margin
Cable Business Prestressed Materials	Gross Profit	Gross profit Margin	Gross Profit	Gross profit Margin	201 Gross Profit	Gross profit Margin	Gross Profit RMB'000	Gross profit Margin (%)	201 Gross Profit	Gross profit Margin
Cable Business Prestressed Materials Business	Gross Profit RMB'000	Gross profit Margin (%)	Gross Profit RMB'000	Gross profit Margin (%)	Gross Profit RMB'000	Gross profit Margin (%)	Gross Profit RMB'000 (Unauc	Gross profit Margin (%)	Gross Profit RMB'000	Gross profit Margin (%)

We are committed to product research and development in order to respond to the fast-changing design and technology in infrastructure construction projects. We have therefore deployed substantial in-house resources in this area, such as setting up government recognised research centres and laboratories, and collaborating with tertiary institutions to advance our research outcome. As a result, we have been able to offer innovative technologies and maintain our competitiveness.

In addition, as our products are used in public infrastructure construction projects, safety and reliability are of paramount importance. We therefore place a great emphasis on the quality of our products. We are equipped with advance testing equipment and have a dedicated quality control team to monitor the quality of our products. We have established quality management systems that are designed in accordance with the ISO 9001:2008 standards and each of our production facilities is ISO 9001:2008 certified. We believe our commitment in high product quality control system has earned us high recognition amongst our customers and has helped us to differentiate from our competitors.

## **COMPETITIVE STRENGTHS**

We believe we have the following competitive strengths that will continue to drive our future success:

# We are a leader in the bridge cables manufacturing industry and the prestressed materials manufacturing industry in China

We are the largest provider of bridge cables for the construction of super-long-span bridges in China. We have over 28 years of experience in the manufacture of bridge cables for construction of bridges and have participated in over 800 projects globally including the United States, India and Korea. According to Frost & Sullivan, we have supplied to 35.1% of the super-long-span bridges constructed in China between 1991 and 2017 of which, 52.9% were for suspension bridges and 30.0% were for cable-stayed bridges.

Our bridge cables have been or are currently used for constructing the three largest super-long-span bridges in China being Humen No. 2 Bridge (虎門二橋), Xihoumen Bridge (西 堠門大橋) and Runyang Yangtze River Bridge (潤揚長江大橋). We were also the first in China to produce HDPE (high-density polyethylene) protective stay cables for cable-stayed bridges and PPWS (pre-fabricated parallel wire strand) for suspension bridges main cables. We believe our long operating history and track record have earned us a leading market position. Since our establishment, we have participated in numerous landmark super-long-span bridges projects which include the following:

## Suspension bridges

- 1915 Canakkale Bridge in Turkey, which is expected to be open to traffic in 2023 and will become the largest suspension bridge in the world
- Humen No. 2 Bridge (虎門二橋), which is expected to be open to traffic in 2019 and will become the largest suspension bridge in China
- Egongyan Railway Bridge (鵝公岩軌道交通專用線), which is expected to be open to traffic in 2019 and will become the largest self-anchored suspension bridge in the world
- San Francisco Oakland Bay Bridge completed in 2013, first to apply pre-shaping suspension cables on a suspension bridge in the world

## Cable-stayed bridges

- Nanpu Bridge (南浦大橋) completed in 1991, the first super-long-span cable-stayed bridge in China
- Hangzhou Bay Bridge (杭州灣跨海大橋) completed in 2008, one of the longest sea-crossing bridges in China as at the Latest Practicable Date
- Minpu Bridge (関浦大橋) completed in 2009, the largest double deck cable-stayed bridge in China

For details of the above representative projects, please refer to "Business — Our Business — Cable Business — Major projects participated by us".

Apart from our solid track record in supplying bridge cables to landmark construction projects, we have been able to maintain a leading market position due to the high entry barriers in this market. The bridge cable manufacturing industry in China has high barriers of entry due to its high standard for (i) projects track record, (ii) capital and production capabilities and (iii) human resources within the industry when competing for bridge construction projects. New entrants typically face high barriers of entry because of the significant amount of investments and efforts required to compete with the existing players in the market. Please refer to "Industry Overview — Market Analysis for the Bridge Cable and Prestressed Materials Industry — Key Entry Barriers — Key barriers to entry for bridge cable manufacturers" for details.

In addition to our leading position as a bridge cable manufacturer, we are one of the largest prestressed materials manufacturers in China. We ranked third in terms of prestressed materials sales revenue in 2017, according to Frost & Sullivan. We have a broad product portfolio ranging from plain surface prestressed products, rare earth coated prestressed products to galvanised prestressed products. These products have a wide range of applications such as for bridges, highways, high-speed railways sleepers and oil-drilling platforms. We are one of the few manufacturers having the technologies and know-how to produce galvanised prestressed products for bridge cables. We were also one of the earliest prestressed materials manufacturers to obtain certifications and accreditations from overseas recognised authorities which allowed our prestressed products to enter into overseas countries such as Korea. These certifications are only awarded to manufacturers who can pass the relevant industry standards and assessments, and they include the Japanese Industrial Standards Mark Certificate from Japan, United Kingdom Accreditation Service certification from the United Kingdom and the Korean Standards Association certification from South Korea. These certifications have earned us competitive advantage over our competitors to enter into overseas markets.

# We possess strong research and technological development capabilities and robust know-how

We place significant emphasis on our product research and development as we believe technology enhances our competitiveness. We pursue product enhancement which fits the technological requirement of our customers and responds to market changes.

Our research and development team carries out their research and testing at our research centres and laboratories and we have controls in place to ensure the effectiveness of our research workflow. Due to our dedications to technological development, our research centres were awarded with various recognitions by the government authorities. Please refer to the section headed "Business — Research and Development — Recognitions" for further details of our recognitions. Apart from using our in-house resources, we also collaborate with tertiary institutions, such as Tongji University and Jiujiang Engineering and Materials Institute in China to further advance our research outcome. Please refer to the section headed "Business — Research and Development — Collaboration with tertiary institutions" for further details. For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, our research and development expenses accounted for 4.2%, 4.5%, 4.6% and 3.1% of our revenue, respectively.

As at the Latest Practicable Date, we had 142 registered patents and six pending patent registrations. For details of our intellectual property rights, please refer to the section headed "Statutory and General Information — B. Further Information about our Business — Intellectual property rights" set out in Appendix V to this [REDACTED].

For details of our technologies and inventions, please refer to the section headed "Business — Intellectual Property".

In addition, we have participated in numerous outstanding construction projects that were awarded the China Construction Engineering Luban Award (中國建築工程魯班獎), Zhan Tianyou Civil Engineering Award (詹天佑土木工程獎) and National Quality Engineering Award (國家優質工程獎). We believe that these achievements have given us recognition for our product innovation and product excellence, enhanced our reputation and boosted confidence from our existing and potential customers in us. Moreover, with our innovative spirits and wide product applications, we are able to further develop new potential customers and expand our customer base.

# We own industry-leading production facilities and have stringent control in our manufacturing process

For our Cable Business, we have industry-leading production facilities for the production of bridge cables. At our production facility at Xitang, we have two stay cables production lines and two suspension cables production lines. Our stay cable production lines could produce stay cables for cable-stayed bridge with main span of up to 1,500m while our suspension cable production lines could produce suspension cables with main span of up to 3,300m. Accordingly, our production lines are equipped to manufacture the largest super-long-span bridge in the world pursuant to the latest bridge design under the most recent technological standards.

For our Prestressed Materials Business, we have two production facilities equipped with production lines producing prestressed materials of up to 390,000 tonnes per year and our production facilities are situated near the Yangtze River which facilitates the transport of bulky prestressed materials to our customers. Our advanced equipment produces high quality and innovative prestressed products which are recognised as high technological products by provincial science and technology bureaus. In addition, we are also equipped with advance testing equipment. For each construction project, specific technologies or know-how are required depending on the design and the surrounding environment of the structure. Therefore, in order to test our products, we use various simulations, such as adverse weather testing and vibration resistance testing in order to test the adaptability of our products in different adverse environmental conditions. We have dedicated laboratories and customised equipment for these testings, and since our laboratories are government recognised, smaller scale industry participants often conduct their testing at our laboratories.

Our products produced in our Cable Business and Prestressed Materials Business are ultimately used for construction of bridges, highways and other infrastructure projects, and therefore safety and reliability are of paramount importance to our customers. In view of this, having a high product quality standard is crucial as part of our business operations. We have established quality management systems designed and certified by the ISO 9001:2008 standards, and as at 30 June 2018, we had a quality control team of 17 employees exercising stringent quality control at every stage of our production process, from procurement to final delivery. We believe our commitment in stringent product quality control has earned us high recognition among our customers and a good reputation.

We believe that all these capabilities represent significant competitive advantages over our competitors.

## We have a strong customer base and close relationship with key suppliers

We have developed strong relationship with our existing customer base since our establishment. With respect to the Prestressed Materials Business, we have a long-standing relationship with our top three customers for over three years. For our Cable Business, we maintain good relationship with our existing and potential customers by proactively participating and providing relevant support, technology testing or suggestions at the early stage of the design of the bridges, thus increasing our chances in winning bids for new bridge cable projects and for cable maintenance or replacement projects. Furthermore, we have extended our relationship with our customers for future collaboration in testing and research after project completions. Due to our sound track record and solid market position, we are often invited by our customers to participate in potential bids. We believe our reputation gives us competitive advantages in securing new projects.

For our key suppliers, we have developed strong relationship of seven years and four years with our two key suppliers, Shagang Group and Supplier A, respectively which supply high carbon steel wire rods to us. Our Directors believe that the strong relationship with these key suppliers can ensure a reliable supply of key raw materials, and more competitive pricing.

# We have an experienced management team and technical staff with prominent industry experience

We have an experienced management team and technical staff with in-depth industry knowledge. Dr. Tang, our chairman of the Board, has extensive experience in management and has more than 14 years of experience in the prestressed materials industry and more than 8 years of experience on the bridge cable industry. In addition, the majority of our senior management have been with us since we started our business operations and have extensive experience in the bridge cable and prestressed materials industry. Many of our technical staff also possess higher education qualifications in relevant fields. Under the leadership of our visionary senior management, the team has built a proven track record for our business and we have successfully built trust and maintained a stable relationship with our customers. Due to the extensive experience and reputation in the industry of our senior management, they were appointed as industry experts for various bridge inspections, helping devise industry standards and assisting in the drafting of relevant regulations.

We believe our experienced Directors and senior management, by identifying new business opportunities and developing effective business strategies, are key factors to our success. For more information on the experience and background of our senior management, please refer to the section headed "Directors, Senior Management and Employees" in this [REDACTED].

#### **BUSINESS STRATEGIES**

We aim to strengthen our market position in the bridge cable manufacturing and prestressed materials markets by pursuing the following strategies:

We seek to enhance our leading market position by capturing the growing market opportunities in the fast-growing infrastructure market both in China and overseas

According to Frost & Sullivan, the infrastructure construction investment in China is expected to grow at a CAGR of 11.8% between 2018 and 2022, and at a CAGR of 5.5% for the transportation segment. This estimated growth in China was largely driven by the government's 13th Five Year Plan (the "13th Five Year Plan") approved in January 2017, and the "Belt and Road" Initiative introduced in 2015.

With the 13th Five Year Plan in place, it is expected within a five-year period, substantial resources will be deployed in infrastructure construction across China and in particular the Western region of China. It was proposed that the economic competitiveness within the Western region in China should be accelerated and raised, and the enhancement of infrastructure system, such as the transportation network, the electricity system and the telecommunications network would be key areas to facilitate this target. As a result, it is expected this will lead to a significant increase in the demand for construction raw materials including prestressed materials and bridge cables. Moreover, the terrain of Western region in China is mountainous and has many rivers and valleys. Due to this geographical characteristics, it is inevitable that the transportation infrastructure development will require the building of new bridges and tunnels, leading to increasing business opportunities for us. According to Frost & Sullivan, the number of super-long-span bridges is expected to grow at a CAGR of 20.8% between 2018 and 2022. Since the introduction of the 13th Five Year Plan, numerous infrastructure projects have been approved and commenced.

Under the "Belt and Road" Initiative which aims at promoting cooperation between neighbouring countries of the PRC, transportation infrastructure is named as one of the key areas of development. Since the introduction of this policy, as at September 2018, several sino-foreign infrastructure projects have commenced. Since we have a sound track record in participating in overseas project, we believe that this policy may lead us to further opportunities.

In addition, according to Frost & Sullivan, bridge cables have a limited life span and would age as time passes, it is expected there will be high demand for replacement and maintenance of bridge cables. Without proper maintenance, bridge cables may break and could endanger bridge users. As many of the large bridges in China were constructed in the 1990s, they have entered or are entering into a phase for bridge cable replacement. Please refer to the section headed "Industry Overview — Market Analysis for the Bridge Cable and Prestressed Materials Industry — Key Market Drivers and Trends" in this [REDACTED] for more details.

# We plan to continue to upgrade and increase our production facilities and enhance our operational effectiveness

We strive to continue to upgrade and increase our production capabilities in order to cope with the rising demand for our products and product requirements.

In relation to the Prestressed Materials Business, we plan to expand our production capacity for galvanised prestressed products with an additional designed capacity of 10,000 tonnes per year, which is expected to be completed by June 2020. Due to the growing market demand for prestressed materials, our production of galvanised prestressed wires for bridge cables has reached a high utilisation in the first half of 2018 and is expected to grow in the near future. The increase in production capacity can also help to ensure a stable supply of raw materials to our Cable Business in the event of a shortage of supplies of raw materials from our existing suppliers. In addition, as the prestressed materials market develops, the application of our prestressed products have expanded and the product quality has also been raised, especially in stress level and corrosion tolerance. As a result, it is crucial for us to expand our production capacity and upgrade our equipment in order to maintain our competitiveness in the market.

Please refer to the sections headed "Business — Our Production — Expansion plan in the Prestressed Materials Business" and "Future Plans and [REDACTED]" for details of our future plans in relation to our production facilities.

## We will continue to invest in advancing our research and development capabilities

As our products are used for infrastructure construction, our customers require stringent product quality standards in relation to safety, reliability and durability. For our Cable Business, each of our bridge cable projects requires specific technology or know-how to suit different geographical needs, appearance requirements, and therefore it will be necessary for us to upgrade our technologies and know-how in order to adapt to the market changes and respond to customers' needs. We seek to be forward-looking and develop products that are innovative, practical, cost-effective while incorporating the latest technology.

Since we possess strong technological capabilities within the prestressed materials market and the bridge cable manufacturing industries, we seek to continue to strengthen our capabilities and make significant investment in these areas. We aim to deploy more resources in the area of research and development, including expanding our research centre and laboratory at our Xitang production site by purchasing additional research equipment and upgrading existing equipment, expanding our research and development team by hiring approximately 33 additional staff with relevant experience in the application of prestressed raw materials for bridge cables and upgrading our research and development equipment.

# We seek to enhance our competitiveness by exploring business acquisition opportunities in the industry and expand our overseas customer base

We intend to pursue potential opportunities to acquire suitable businesses in order to strengthen our competitiveness and market position. We will consider various factors including costs of acquisition, location, customer base, market share, technical know-how, production capacity, establishment of such target and the synergies expected to be generated. As at the Latest Practicable Date, we had not identified any merger or acquisition target. We believe such acquisition will enable us to expand to a broader production capacity and thus gaining from economies of scale. In addition, by pursuing suitable acquisition opportunities, we intend to seize the significant growth potential and increase our market share.

In addition, we plan to continue to deploy resources to expand to overseas market. For our Prestressed Materials Business, we aim to increase our export sales to countries such as Africa. For our Cable Business, during the Track Record Period, our overseas customers were mainly situated in the Asian countries. We will seek to explore more opportunities into countries globally by proactively tracking potential tender and maintaining good relationship with international industry players. In 2018, we have successfully secured new overseas projects in Turkey and Qatar, which extended our global reach.

## **OUR BUSINESS**

We operate two business segments, the Cable Business and the Prestressed Materials Business.

## Cable Business

Overview

We operate the Cable Business mainly through our subsidiaries, Shanghai Pujiang and Zhejiang Pujiang, and under the brand of "Pujiang Cable (浦江纜索)". We focus on the manufacture and supply of cables for construction of bridges, with strong technical know-how in super-long-span suspension bridges and super-long-span cable-stayed bridges. In addition, we also manufacture a relatively small amount of cables for constructing various architectural structures such as stadiums and exhibition centres. During the Track Record Period, we also derived a small portion of our revenue from the provision of bridge cable installation services.

Due to the length of a long-span bridge, bridge cables play a critical role as the main load-bearing structure to support the load of the bridge. As the main span of a bridge gets longer, the difficulty in its design and the technological requirements for bridge cables increases considerably as bridge cable manufacturers need to consider the overall load-bearing structure and the load-bearing capacity of the bridge cable. Please refer to the section "Industry Overview — The Bridge Construction Industry In China — Types of bridges" for detailed description of the types of bridges.

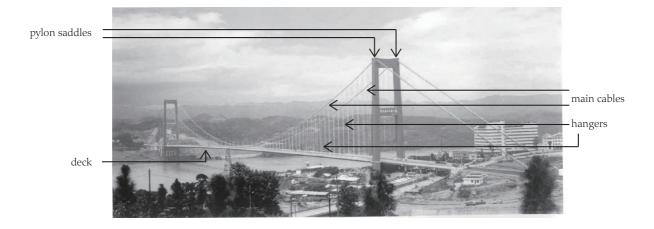
#### Bridge Cables

Our products manufactured in our Cable Business are mainly used for constructing two types of bridges, namely suspension bridge and cable-stayed bridge:

## • Suspension bridge

For a suspension bridge, the main cables (主纜) and hangers are key load-bearing components and they together transmit the load of the deck to the ground.

We manufacture and supply (i) suspension cables (索股) for the fabrication of main cables and (ii) hangers for suspension bridges. Below is a simple illustration of the cables used for a suspension bridge.



Simple illustration of a suspension bridge

For super-long-span suspension bridges, two different techniques can be used for producing main cables, namely PPWS and AS methods. Under PPWS method, main cables are fabricated at the bridge construction site using suspension cables pre-fabricated at the bridge cable production facility, and under AS method, main cables are fabricated on-site using galvanised steel wires. Please refer to the section headed "Glossary of Technical Terms" for details of the PPWS and AS methods.

Our suspension cables are generally formed by combining 61, 91, 127 or 169 galvanised steel wires. The suspension cables are pre-fabricated at our production facility and we produce suspension cables in accordance with the specifications of the bridge design. Suspension cables are then delivered to bridge construction sites where they are installed by being hauled over pylon saddles to form main cables.



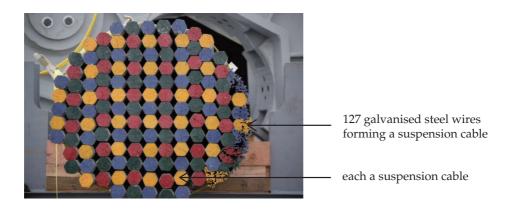
Coiled suspension cables at our Xitang production facility ready for packaging and delivery



Installation at the construction site



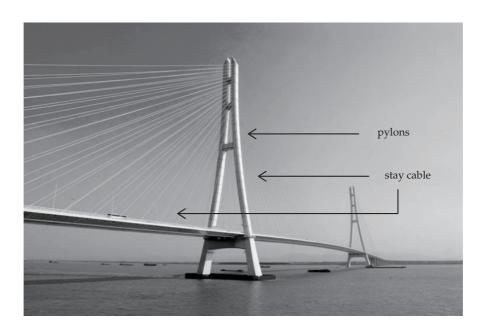
Suspension cables being fabricated at our Xitang production facility



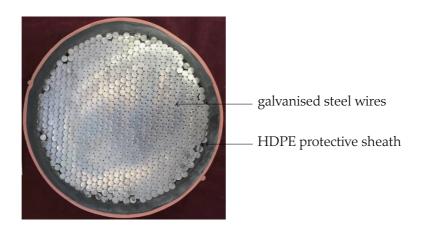
Cross section of a main cable using suspension cable produced by us

## • Cable-stayed bridge

For a cable-stayed bridge, stay cables are used to support the load of the deck by directly connecting the pylons and the deck. We mainly produce stay cables for cable-stayed bridges. Stay cables are generally made from galvanised steel wires, fabricated and protected by HDPE sheath. Below is a simple illustration of the cables used for a cable-stayed bridge:



Simple illustration of a cable-stayed bridge



Cross section of a typical stay cable

Apart from cable-stayed bridges, we also manufacture a small amount of stay cables for arch bridges and the construction of certain architectural structures.

Bridge Cable Installation Service

Our Cable Business also derives a small proportion of revenue through the provision of bridge cable installation services to customers which requires installation, repair and maintenance of bridge cables in China. We typically engage subcontractors to assist in the installation or maintenance service while we supervise and provide advice during the entire process. Our subcontractors are selected from an approved list of contractors. We typically select our subcontractors from a list of approved subcontractors where we conduct an annual assessment on their background, service quality and scale. Our typical subcontracting contracts contain terms specifying the description of the services, contract price, payment terms and service period.

The following table sets out our revenue generated by project type and their percentage of our total revenue for our Cable Business for the periods indicated:

		1	Year ended 31	December			Si	x months e	nded 30 June	
	201	5	201	6	201	7	201	7	201	8
		% of		% of		% of		% of		% of
	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue
						(1	unaudited)			
Project type										
Suspension bridge	147,965	52.3	125,988	41.5	313,798	73.7	119,060	89.7	82,897	43.8
Cable stayed bridge	128,848	45.6	167,957	55.4	92,387	21.7	10,738	8.1	101,638	53.6
Others <sup>(1)</sup>	5,910	2.1	9,330	3.1	19,618	4.6	2,921	2.2	4,922	2.6
Total revenue	282,723	100.0	303,275	100.0	425,803	100.0	132,719	100.0	189,457	100.0

Note:

<sup>(1)</sup> Others include the provision of bridge cable installation services and sale of scrap materials.

Major projects participated by us (ranked by the length of the main span)

Project		Location	Main span (m.)	Des	scription	Year of completion
Suspension bridges						
	1915 Canakkale Bridge (illustrative picture)	Canakkale, Turkey	2,023	•	Largest suspension bridge in the world upon completion	Under construction
	Humen No. 2 Bridge 虎門二橋	Guangdong Province, China	Nizhou section: 1,688 Dasha section: 1,200	•	Largest suspension bridge in China upon completion	2018
	Xihoumen Bridge 西堠門大橋	Zhejiang Province, China	1,650	•	Largest suspension bridge in China as at the Latest Practicable Date	2009
	Egongyan Railway Bridge 鹅公岩軌道交通專用橋	Chongqing, China	600	•	Largest self-anchored suspension bridge in the world upon completion	Under construction
	Hwayang Bridge (illustrative picture)	Yeosu, Republic of Korea	500	•	One of the largest cable-stayed bridges in Korea	Under construction
	Oakland Bay Bridge 奧克蘭海灣橋	California, U.S.	385	•	Largest self-anchored suspension bridge in the world in 2013	2013
Cable-stayed bridges						
	Shanghai Minpu Bridge 上海関浦大橋	Shanghai, China	708	•	Largest double deck highway bridge in China	2009
	Shanghai Nanpu Bridge 南浦大橋	Shanghai, China	423	•	First Chinese-made super-long-span cable-stayed bridge	1991

Project	Location	Year of completion
Other structures Education City Stadium, one of the stadiums for World Cup 2022	Qatar	Under construction
Shanghai Pudong International Airport	Shanghai, China	1999
Shanghai Tower 上海中心大廈	Shanghai, China	2016
Axial of the Shanghai Expo 上海世博軸	Shanghai, China	2008

#### **Prestressed Materials Business**

We operate the Prestressed Materials Business through our operating subsidiaries, Ossen Innovation Materials and Ossen (Jiujiang) under the brand of "Ossen (奥盛)". We have three main types of products produced in our Prestressed Materials Business:

# 1. Rare earth coated prestressed products

Products	Product details	Main application
Rare earth coated wires	<ul> <li>Processed plain surface wires that are coated with rare earth layer</li> </ul>	Concrete structure



# 2. Plain surface prestressed products

Products	Product details	Main application
Plain surface PC wires	Prestressed steel wires	<ul> <li>Railway sleepers</li> <li>Pre-cast beams</li> <li>Tunnels</li> <li>High speed rail or underground track board</li> </ul>
Plain surface PC strands	• Individual plain surface PC wires that are twisted into strands	<ul> <li>Highway</li> <li>High speed railway</li> <li>High speed railway sleepers</li> <li>Nuclear power stations</li> <li>Bridge</li> <li>Oil drilling platforms</li> </ul>
Unbonded plain surface PC strands	<ul> <li>Plain surface strands coated with grease and protected with HDPE sheath</li> </ul>	<ul><li>Oil drilling platforms</li><li>Ground anchoring</li></ul>



Helical plain surface PC wire



Indented plain surface PC wire

## 3. Galvanised prestressed products

# Products

#### Product details

## Main application

- Galvanised steel wires for bridge cables
- Processed plain surface wires that are coated with zinc or other metallic layer specially designed for bridge cables
- Bridge cables and buildings that require high load-bearing, such as suspension bridges or cable-stayed bridges

- Galvanised steel strands for bridge cables
- Processed plain surface wires that are coated with zinc or other metallic layer and twisted into strands specially designed for its application
- Bridges

- Unbonded galvanised PC strands
- Processed plain surface wires that are coated with zinc or other metallic layer and twisted into strands
- Oil drilling platforms
- High speed railway



Unbonded galvanised PC strand



Galvanised steel strands for bridge cables

The following table sets out our revenue generated and their percentage of our total revenue for our Prestressed Materials Business for the periods indicated:

		1	Year ended 31	1 December			Si	x months e	nded 30 June	
	201	5	201	.6	201	7	201	7	201	8
		% of		% of		% of		% of		% of
	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue
						(-	unaudited)			
Products										
Rare earth coated										
prestressed products	532,394	72.3	674,242	86.6	760,922	85.3	312,482	87.4	371,510	86.8
Plain surface										
prestressed products	99,036	13.5	45,461	5.8	46,171	5.2	25,806	7.2	18,656	4.4
Galvanised prestressed										
products	62,061	8.4	49,170	6.3	72,476	8.1	16,066	4.5	37,153	8.7
Others <sup>(1)</sup>	42,388	5.8	9,739	1.3	12,321	1.4	3,170	0.9	481	0.1
m . 1	<b>505</b> 0 <b>5</b> 0	400.0	FF0 (42	400.0	004.000	400.0	055 50 /	400.0	<b>107</b> 000	400.0
Total revenue	735,879	100.0	778,612	100.0	891,890	100.0	357,524	100.0	427,800	100.0

Note:

(1) Others include the sale of unused raw materials and ad-hoc wire processing services.

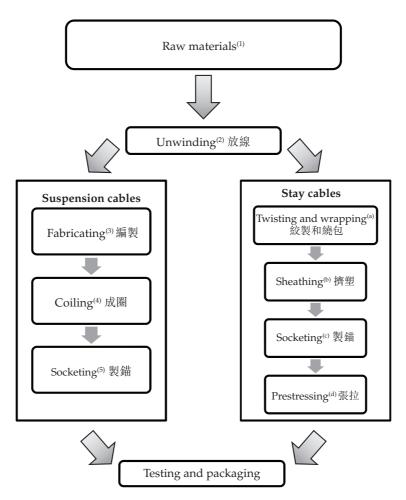
# **OUR PRODUCTION**

# **Production process**

For both of our business segments, we generally manufacture products after receiving purchase orders from the customer. All our products are made to orders and are produced in accordance with product specifications as stated in the contracts. All our production processes are conducted at our production facilities.

#### Cable Business

The following chart illustrates the major production process for suspension cables and stay cables:



#### Notes:

- (1) Raw materials: galvanised steel wires are mainly used as raw materials for suspension cables and stay
- (2) **Unwinding:** wires are usually stored in rollers and at this process, coiled galvanised steel wires are unwound, arranged and made ready for processing.

#### Suspension cables

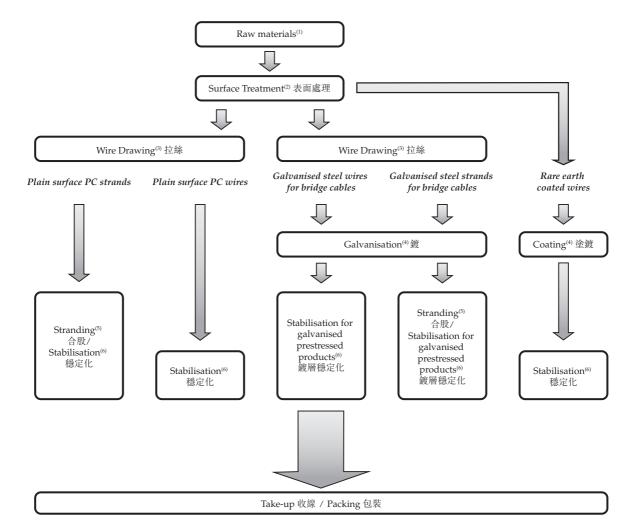
- (3) **Fabricating:** the unwound galvanised steel wires are fabricated and cut in fabricating machines to form suspension cables. This process helps to customise the suspension cable for use on individual bridges.
- (4) **Coiling:** suspension cables are then coiled into big rollers.
- (5) **Socketing :** anchorages are installed on both ends of the cables.

#### Stay cables

- (a) **Twisting and wrapping:** galvanised steel wires are twisted, arranged and bound.
- (b) **Sheathing:** semi-finished stay cables are protected by HDPE sheath layers, providing protection against external agents to stay cables.
- (c) **Socketing:** anchorages are installed on both ends of the cables.
- $(d) \qquad \textbf{Prestressing:} \text{ stay cables are placed in the prestressing line to apply further pressure and tension.}$

#### **Prestressed Materials Business**

The following chart illustrates the major production process for our Prestressed Materials Business:



Notes:

- (1) **Raw materials:** high carbon wire steel rods are mainly used as raw materials for our Prestressed Materials Business.
- (2) **Surface treatment:** cleaning and descaling were performed chemically, using abrasive methods aimed at removing dirt and mill scale. Depending on the specifications of the final products, surface treatment process may include acid pickling, rinsing, phosphating and cleaning. This process lubricates the wire rods and facilitates later production processes.
- (3) **Wire drawing:** following surface treatment, wire rods are drawn into wires through the wire drawing machine to trim their size in accordance with customer 's product specifications.
- (4) Coating or galvanising: coating are applied on the wires under specific heat condition to form coated or galvanised wires.
- (5) **Stranding:** during the stranding process, wires are wound into a strand by a stranding machine.
- (6) **Stabilisation:** wires or strands are stabilised by removing residual mechanical stresses through thermal and mechanical treatments where the strands are straightened, heated, cooled and ultimately tension will be applied to the final products at this stage. Upon stabilisation, the final products will be prestressed. The extent of the tension will determine the usage of strands.

#### **Our Production Facilities**

We conduct all of our manufacturing operations at our production facilities in China. We manufacture bridge cables under the brand of "Pujiang Cable (浦江纜索)" at our main Xitang facility; while we manufacture our prestressed products under the brand of "Ossen (奥盛)" at our Maanshan and Jiujiang facilities.

The following table sets out the details of our three main production facilities:

Location	Main products manufactured	Brand
Xitang, Zhejiang Province	Bridge cables	Pujiang Cable (浦江纜索)
Maanshan, Anhui Province	Plain surface, rare earth coated prestressed products	Ossen (奥盛)
Jiujiang, Jiangxi Province	Plain surface, rare earth coated prestressed products and galvanised prestressed products	Ossen (奥盛)

Please refer to the section headed "Business — Properties" in this [REDACTED] for further details.

We own manufacturing, testing and quality control equipment in order to enhance our production efficiency.

Based on our experience, the estimated useful life for our principal equipment for both of our business segments is expected to range from 10 years to 20 years with proper maintenance and periodic upgrades. We regularly perform checks and carry out repair and maintenance work on our machinery and equipment. During the Track Record Period, we had not experienced any unexpected material stoppage of operations as a result of a failure of our machinery.

Apart from the additions of machinery each year, our expenses on repair and maintenance for the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, were RMB0.8 million, RMB0.9 million RMB1.1 million and RMB0.7 million, respectively.

The following table sets out a summary of our principal equipment used to produce our products as at 30 June 2018:

Cable Business

For stay-cabled bridge

Principal equipment	Location	No. of machines	Expected average residual life (years)
Stranding line (絞制生產線)	Jiaxing, Zhejiang Province	2	12
Cable sheathing line (擠包生產線)	Jiaxing, Zhejiang Province	2	12
Socketing units (制錨機組)	Jiaxing, Zhejiang Province	2	12
Pre-tensioning line (張拉生產線)	Jiaxing, Zhejiang Province	2	12
For suspension bridge			
Pay-off units (放絲機組)	Jiaxing, Zhejiang Province	2	12
Combining & forming units (成型機組)	Jiaxing, Zhejiang Province	2	12
Caterpillar hauling system (牽引系統)	Jiaxing, Zhejiang Province	2	12
Banding units (繞包機組)	Jiaxing, Zhejiang Province	2	12
Coiling system (收卷機組)	Jiaxing, Zhejiang Province	2	12
120 mt gantry crane (120噸龍門吊機)	Jiaxing, Zhejiang Province	1	10

Prestressed Materials Business

Principal equipment	Location	No. of machines	Expected average residual life (years)
Drawing machine (拉絲機)	Maanshan, Anhui Province	4	9
Pre-stressed stranding line (合股機)	Maanshan, Anhui Province	2	9
Coating production line (塗鍍生產線)	Maanshan, Anhui Province	1	10
Drawing machine (拉絲機)	Jiujiang, Jiangxi Province	3	8
Pre-stressed stranding line (合股機)	Jiujiang, Jiangxi Province	1	8
Galvanisation machine (鍍鋅機組)	Jiujiang, Jiangxi Province	1	10
Galvanised pre-stressed wire stabilisation (鍍鋅鋼絲穩定化生產線)	Jiujiang, Jiangxi Province	2	8
Coating production line (塗鍍生產線)	Jiujiang, Jiangxi Province	1	10

The following table sets out the production capacity, actual production volume and utilisation rate of our production facilities for the periods indicated based on the production of standardised product units:

				Year en	Year ended 31 December	ıber				Six mo	Six months ended 30 June	June
		2015			2016			2017			2018	
		Actual			Actual			Actual			Actual	
Business segment	Production production capacity <sup>(1)</sup> volume	roduction volume	Utilisation Production rate <sup>(2)</sup> capacity <sup>(1)</sup>	Production p capacity <sup>(1)</sup>	production U volume	tilisation   rate <sup>(2)</sup>	Utilisation Production p rate <sup>(2)</sup> capacity <sup>(1)</sup>	oduction volume	Utilisation rate <sup>(2)</sup>	Utilisation Production production rate <sup>(2)</sup> capacity <sup>(1)</sup> volume		Utilisation rate <sup>(2)</sup>
	(tonnes)	(tonnes)	(%)	(tonnes)	(tonnes)	(%)	(o) (tonnes)	(tonnes)	(%)	(tonnes)	(tonnes)	(%)
Cable Business	40,000	22,718	56.8	40,000	23,677	59.2	40,000	39,443	98.6	20,000	16,177	80.9
- plain surface prestressed products <sup>(3)</sup>	91,000	20,666	22.7	91,000	9,255	10.2	91,000	10,796	11.9	45,500	3,404	7.5
- rare earth coated prestressed products <sup>(4)</sup>	269,000	168,543	62.7	269,000	249,397	92.7	269,000	213,628	79.4	134,500	83,509	62.1
– galvanised prestressed products <sup>(5)</sup>	30,000	11,480	38.3	30,000	12,243	40.8	30,000	10,903	36.3	15,000	9,704	64.7

Notes:

- Production capacity for our Cable Business is determined on the basis of the optimal production speed of various production machines, number of working days per calendar year, taking into account staff holidays and public holidays and maintenance schedules. (1)
- Utilisation rate is calculated by dividing actual production volume by production capacity for the relevant year/period.  $\overline{0}$
- (3) The production capacity is limited at the "wire drawing" stage of production.
- (4) The production capacity is limited at the "coating" stage of production.
- The production capacity is limited at the "stabilisation" stage of production because we also purchased semi-finished galvanised prestressed products for further processing under this stage. The annual production capacity at the "galvanisation" stage is limited to only 10,000 tonnes per year. (2)

During the Track Record Period, there were no material changes in our production capacity.

#### **Cable Business**

The utilisation rate for our Cable Business has increased over the Track Record Period, from 56.8% in 2015 to 80.9% for the six months ended 30 June 2018. This increase was mainly due to the increase in our cable-stayed bridge projects and the increasing sales volume of our bridge cables.

## **Prestressed Materials Business**

For our plain surface prestressed products, our utilisation rate was low due to low demand for our plain surface prestressed products.

For our rare earth coated prestressed products, our utilisation rate fluctuated during the Track Record Period. In 2016, the utilisation rate increased from 62.7% to 92.7% due to an increase in sales volume of rare earth coated prestresseed products. Although the utilisation rate dropped to 79.4% in 2017, the utilisation rate remained strong. For the first half of 2018, the utilisation rate decreased to 62.1% due to the seasonal effect discussed below.

For our galvanised prestressed products, our utilisation rate increased from 38.3% in 2015 to 64.7% in first half of 2018. The increase in utilisation rate was due to the increase in infrastructure construction investment in China which led to greater demand for such products. The utilisation rate for the six months ended 30 June 2018 was generally lower primarily due to the Chinese New Year holidays around February and the cold weather in the Northern region of China during winter as construction work generally slows down during the first quarter. As at end of October 2018, the utilisation rate for our galvanised prestressed products exceeded 80% and it is expected that the utilisation rate would continue to grow and reach over 80% for the year ended 31 December 2018.

Since July 2018, we experienced a power interruption for part of our galvanisation production line, rendering certain equipment inoperable. The affected equipment is used for the "galvanisation" stage for our galvanised prestressed products. The power supply is in the process of being repaired and the affected equipment is expected to be restored and operational before the end of 2018. During the Track Record Period, contribution from sales of galvanised prestressed products ranged from 3.3% to 6.0% of our total revenue. In addition, our sales of galvanised prestressed products have not been adversely affected from the power interruption as we instead purchased a greater amount of semi-finished galvanised prestressed materials from our suppliers and further processed them through the "stabilisation" stage to produce our final products. Please refer to the section headed "Business — Our Production — Production process — Prestressed Materials Business" for an illustration of our production process. Our Directors confirm that the power interruption did not and is not expected to have a material adverse impact on our business.

#### **Expansion plan in the Prestressed Materials Business**

As part of the business strategies of the Group and considering our existing production capacity for our galvanised prestressed products, the Directors intend to expand the production capacity for the production of galvanised prestressed products after [REDACTED]. This new production line is expected to have a designed capacity of 10,000 tonnes per year and the construction of this extended production line is expected to be completed by June 2020. Please refer to the section headed "Future Plans and [REDACTED]" for details on the expansion plan.

The Directors are of the view that the expansion plan is in the interest of our Group after taking into consideration the current operation performance of the Prestressed Materials Business and the following factors:

Favourable market outlook: According to Frost & Sullivan, the total estimated sales value of prestressed materials business is expected to grow from 2018 to 2022 at a CAGR of 13.4%, and the total investment in fixed assets of infrastructure construction in China is forecasted to grow at a CAGR of 11.8% between 2018 and 2022. Given the positive market outlook, a high demand for prestressed materials is expected. Please refer to the section headed "Industry Overview — Market Analysis for the Bridge Cable and Prestressed Materials Industry — Key Market Drivers and Trends — Key market drivers and trends for the prestressed materials industry. In addition, as our galvanised prestressed products can be used as raw materials for bridge cables, the expected continuous growth in the number of super-long-span bridges, with a CAGR of 20.8% between 2018 and 2021, will also contribute to the increasing demand for galvanised prestressed products.

Insufficient capacity: We currently rely on a single galvanisation machine with an annual production capacity of 10,000 tonnes. In addition, due to the current restraints on our production machinery taking into account of optimal production speeds, our production line for galvanised prestressed products has nearly reached the maximum production capacity, reaching a utilisation rate of over 80% for the ten months ended 31 October 2018. Considering the favourable market outlook, we expect there will be an increasing demand for our galvanised prestressed products and therefore we are in need of additional production capacity to cope with the demand.

Alternative supplies for our Cable Business: During the Track Record Period, our Cable Business mainly purchased galvanised prestressed wires as raw materials for the production of bridge cables from independent third party suppliers. We currently plan to continue to purchase from our existing suppliers in the near future. We foresee the increasing production capacity will provide alternative supplies for our Cable Business and could also provide a stable supply of raw materials for its operations in case of a shortage of supplies from our Cable Business's existing suppliers. During the first half of 2018, our Cable Business purchased galvanised prestressed products amounting to RMB17.9 million from our Prestressed Materials Business as our existing suppliers had insufficient production capacity to accommodate our orders.

## Repair and Maintenance of our production lines

We develop regular maintenance plans for our production facilities and perform regular maintenance on our production equipment. Major maintenance and repair work of our production equipment is generally conducted on a monthly basis. During the Track Record Period, we had not experienced any unexpected material stoppage of operations as a result of a failure of our machinery.

#### **PROCUREMENT**

We use various raw materials throughout our manufacturing process and we source the majority of our raw materials in China. Our principal raw materials include galvanised steel wires for our Cable Business, and high carbon steel wire rods for our Prestressed Materials Business. The cost of raw materials accounted for 93.9%, 95.0% 95.8% and 95.8% of our total cost of sales, respectively, for the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018.

## Selection of suppliers

Cable Business

Once our production department devised its production schedule based on the delivery schedule of our customer orders, our procurement department will start its suppliers selection.

We maintain a list of approved suppliers from which we source each type of our raw materials. This enables us to procure raw materials from alternative suppliers when an existing supplier has a shortage or delay in the supply, or in the event that a supplier fails to deliver raw materials according to our procurement plan or fails to meet our quality. This also allows us to reduce our reliance on any single supplier. However, for certain projects, our customer may require us to purchase raw material from designated suppliers.

As the quality of our raw materials is crucial in determining the quality of our final product, we place great emphasis on ensuring the standard and quality of our raw materials by conducting assessment on our major suppliers annually. We select our suppliers by assessing criteria such as the quality of materials supplied, the duration of the supplier's business relationship with us, pricing, punctuality and response time to orders placed by us. To ensure the standard of our suppliers, we have developed internal manuals and procedures for selecting suppliers and assessing the quality of our raw materials.

#### Prestressed Materials Business

We purchase our raw materials in accordance with our procurement schedule based on the business demand forecasted by our customers. We select our suppliers by assessing criteria such as the quality of materials supplied, the duration of the supplier's business relationship with us, pricing, punctuality and response time to orders placed by us. Since our customers often require high product quality and there are only a few suppliers in the market in proximity that have the required production capabilities, we mainly purchased high carbon steel wire rods for our Prestressed Materials Business from our major suppliers during the Track Record Period.

## Our suppliers contracts

For both of our Cable Business and Prestressed Materials Business, we do not maintain long-term supply agreements. However, we believe we will be able to maintain stable relationship with our major suppliers due to our long-established business relationship with them. We also reduce possible supply interruptions by sourcing from various suppliers. During the Track Record Period, we did not encounter any difficulty in procurement nor experience any production disruption due to shortage of raw materials. Our purchase contracts generally contain a fixed unit price, quality standard or technological requirements, delivery schedule, place of delivery, packaging requirements, etc. Our suppliers generally grant us credit terms of up to 90 days and our purchases are generally settled by cash or bank acceptance bills.

#### Cable Business

For our Cable Business, we typically enter into raw material supply contracts on a project-by-project basis. Our suppliers for the Cable Business generally require us to make a down payment of approximately 80% out of the total contract value upon signing the supplier contracts and the remaining balance is payable upon receipt of delivery.

## Prestressed Materials Business

For our Prestressed Materials Business, we enter into supply contracts based on our procurement plan. Our suppliers for the Prestressed Materials Business generally require us to make immediate payment when we make our purchase orders or upon acceptance of delivery, which may be adjusted on a case-by-case basis. In order to help secure favourable treatment in terms of pricing and supply of raw materials, we typically provide prepayments of up to 80% of our estimated 12-months procurement volume on a rolling-basis, which is a common industry norm as confirmed by Frost & Sullivan. All our purchases are generally settled by cash or bank acceptance bills.

#### Major suppliers

For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, our purchases from our five largest suppliers accounted for 76.6%, 90.1%, 91.5% and 99.7% of our total purchases, respectively. Please refer to the section headed "Risk Factors — Risks Relating to our Business and Industry — We procure a significant portion of our raw materials from our five largest suppliers". All of our five largest suppliers during the Track Record Period are Independent Third Parties. None of our Directors, their respective associates, nor Shareholders who own more than 5% of the issued share capital of our Company, has any interest in any of our five largest suppliers during the Track Record Period.

Jiangsu Shagang Supplies Trading Co. Ltd, a subsidiary of Jiangsu Shagang Group Co. Ltd. ("Shagang") has been the largest supplier to our Group during the Track Record Period and one of our customers in 2015. For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, our purchases from our single largest supplier amounted for 27.3%, 47.1%, 51.8% and 63.3% of our total purchases, respectively, and our purchases from Shagang and its affiliates ("Shagang Group") accounted for 50.9%, 48.8%, 51.8% and 63.3% of our total purchases, respectively. Please refer to the section headed "Business — Procurement — Relationship with Shagang Group, our largest supplier" for details of our relationship with the Shagang Group.

For the year ended 31 December 2015, our total purchases from Shagang Group amounted to RMB419.9 million and accounted for 50.9% of our Group's purchases. Our Prestressed Materials Business mainly purchased high carbon steel wire rods from the Shagang Group as raw materials. For the year ended 31 December 2015, we sold prestressed products produced by our Prestressed Materials Business to Shagang Group when they encountered insufficient production capacity to fulfil their orders, and our sales to Shagang Group amounted to RMB49.5 million and accounted for 4.9% of our Group's revenue in 2015.

In 2017, one of our major suppliers of prestressed materials for our Cable Business, Supplier D also purchased prestressed materials from our Prestressed Materials Business when they encountered insufficient production capacity to fulfil their orders. For the year ended 31 December 2017, our sales of prestressed materials to Supplier D amounted to RMB1.52 million, which accounted for 0.1% of our total sales. Our Directors confirmed that, during the Track Record Period, none of the products we purchased from Shagang Group and Supplier D was used in the products we sold to Shagang Group and Supplier D respectively.

Our Directors confirm that the unit cost of the products we purchased from the Shagang Group and Supplier D during the Track Record Period was in line with the prices of comparable products from our other suppliers and the unit price of our prestressed products sold to the Shagang Group and Supplier D during the Track Record Period was in line with the overall average selling price of comparable products to our other customers.

The following table sets out the profile of our five largest suppliers during the Track Record Period:

Name	The periods <sup>(4)</sup> being our five largest suppliers and approximate percentage (%) to our total purchases	Approximate year(s) of business relationships with our Group	Business segment supplied within our Group
Jiangsu Shagang Supplies Trading Co. Ltd <sup>(1)</sup> (江蘇沙鋼物資貿易有限公司)	2015: 27.3% 2016: 47.1% 2017: 51.8% January to June 2018: 63.3%	Seven	Prestressed Materials Business
Supplier A	2015: 13.7% 2016: 24.2% 2017: 15.7% January to June 2018: 20.1%	Four	Prestressed Materials Business
Supplier B	2015: 10.1% 2016: 7.9% 2017: 8.2% January to June 2018: 7.8%	Seven	Cable Business
Supplier C	2015: 8.9% 2016: 4.1% 2017: nil January to June 2018: nil	Four	Prestressed Materials Business
Supplier D <sup>(2)</sup>	2015: 5.5% 2016: 6.9% 2017: 11.4% January to June 2018: 5.8%	Seven	Cable Business
Supplier E	2015: 0.6% 2016: 1.5% 2017: 4.4% January to June 2018: nil	Seven	Cable Business
Supplier F <sup>(3)</sup>	2015: 16.7% 2016: nil 2017: nil January to June 2018: nil	Seven	Prestressed Materials Business
Supplier G	2015: nil 2016: 3.9% 2017: nil January to June 2018: 2.7%	Five	Prestressed Materials Business

Notes:

- (1) During the Track Record Period, we purchased from suppliers affiliated with Shagang Group which include Jiangsu Shagang Supplies Trading Co. Ltd. and Supplier F. For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, our purchases from them accounted for 50.9%, 48.8%, 51.8% and 63.3% of our total purchases, respectively.
- (2) An affiliate of Supplier C.
- (3) An affiliate of Shagang.
- (4) The periods refer to the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018.

#### Relationship with Shagang Group, our largest supplier

Shagang is a company incorporated in the PRC in 1996. Shagang Group mainly engages in the production, sales and trading of steel raw materials such as steel bars, steel sheets, steel wires and wire rods, and it also produces prestressed raw materials. Shagang was awarded as one of the Top 500 Enterprises of China in 2017 and The World's Top 500 Enterprises in 2017.

We purchase the majority of our raw materials from Shagang Group mainly due to the following reasons:

- Established supplier relationship with our Group and better procurement terms:
  Our Group has been purchasing raw materials from Shagang Group for approximately seven years, and our Directors consider that it is a competitive, reputable and reliable raw materials supplier that provides high quality products. Due to our established business relationship, during the Track Record Period, we entered into annual framework agreement with Shagang Group pursuant to which we agreed to purchase a certain quantity of high carbon steel wire rods from them at a price to be agreed every quarter. During our business relationship with the Shagang Group over the years, we have not encountered any major procurement problems in terms of shortage, delay or pricing.
- Accessability: We generally purchase the majority of our raw materials from the production site of the Shagang Group situated in Zhangjiagang, Jiangsu Province, which is in close proximity to our production sites at Maanshan and Jiujiang for our Prestressed Materials Business. Further, high carbon steel wire rods are bulky raw materials and they are usually transported via cargo boat. As our production sites and the Shagang Group's production site are all situated along the Yangtze River, the location of the Shagang Group's production facility facilitates the delivery of raw materials.
- Limited number of comparable suppliers in proximity to our production facilities: As confirmed by Frost & Sullivan, the Shagang Group is one of the major steel raw materials suppliers including the manufacture steel wire rods within Central China and there are currently only a few sizeable manufacturers operating within this region that have the production capabilities to produce raw materials that can meet our required product quality and procurement volume.

Although we purchased the majority of our raw materials from the Shagang Group during the Track Record Period, our Directors are of the view that this will not affect the operations of our business due to the following reasons:

- Established supplier relationship with our Group: Our Group has maintained a good business relationship with the Shagang Group for approximately seven years. It is expected that the Shagang Group will continue its business relationship with us and our Directors are of the view that the risk of the Shagang Group terminating the supply of high carbon steel wire rods to us is remote.
- Alternative suppliers: As confirmed by Frost & Sullivan, there are alternative suppliers in the market which can supply comparable products, and we have maintained good business relationship with these alternative suppliers historically. Our Directors are of the view that we would be able to procure from alternative suppliers at comparable terms and quantities. During the Track Record Period, apart from procuring high carbon steel wire rods from the Shagang Group, we also purchased high carbon steel wire rods from other major suppliers, in which its operation scale is comparable to the Shagang Group. Our Directors believe that we should not have any practical difficulty in purchasing from these alternative suppliers.

## **Inventory Control**

Our inventory consists of raw materials, work-in-progress and finished goods. Raw materials, work-in-progress and finished goods are all stored under suitable and controlled environment to maintain their quality. We have established an inventory management system that monitors each stage of the warehousing process, including managing the level of stock and conducting monthly stocktaking exercise.

# Cable Business

Since all of our products are made based on confirmed customer orders and delivery schedules, we do not generally purchase or store excess raw materials in advance. We generally maintain a minimal level of finished goods in our inventory in order to fit the delivery schedule of the customers.

#### Prestressed Materials Business

We generally maintain an appropriate level of raw materials from time to time in order to accommodate short lead times and urgent customer requests. We also purchase our raw materials in advance and maintain a reasonable inventory level to minimise the impact on the price fluctuations of the raw materials. In order to help secure favourable treatment in terms of pricing and supply of raw materials, we typically provide prepayments of up to 80% of our estimated 12-months procurement volume on a rolling-basis, which is a common industry norm as confirmed by Frost & Sullivan. We have strict inventory control and review our inventory level from time to time in order to prevent the accumulation of excess inventory.

#### SALES AND MARKETING

## Sales and marketing strategy

Our sales and marketing team plays an important role in promoting our products and sourcing business opportunities from our potential customers. Our sales and marketing team in both the Cable Business and Prestressed Materials Business are responsible for potential project tracking, liaising with existing and potential customers and contract negotiations. In addition, our sales teams are also responsible for providing after-sales support and follow up with any feedback received from our existing customers. We also proactively participate in industry seminars and conferences, and maintain communications with existing and potential customers. As at 30 June 2018, we had 14 staff members and ten staff members in our sales and marketing team for the Cable Business and Prestressed Materials Business, respectively.

## **Cable Business**

Competitive bidding

We generally secure our projects through a competitive bidding process and contract negotiations.

Project Identification

We regularly conduct tracking and assessment of a potential project. Although potential customers would often invite us to participate in tenders for supplying bridge cables to their construction projects, we have designated staff to pay close attention to the publication of relevant tender notices and conduct careful screening for their potential projects. Once we identified suitable potential projects, our sales team will take the lead in preparing the tendering documents upon seeking approval from our senior management.

The preparation of the tendering documents requires the participation of our teams at different levels as we would need to consider the technical specifications required in the potential projects, our production schedule, capacity and procurement of the required raw materials.

## Tendering

Our customers usually select their suppliers based on a number of factors, including price, product quality, capital and production capabilities, as well as the reputation and track record in relevant bridge cable projects of the supplier. Our sales team prepares and submits our tender documents according to the specified requirements in the tender invitation. For some of the bids, we are required to provide a specified amount as tender bond (投標保證金), which will be returned to us upon the publication of the results of the tender, whether or not we win the tender.

## Pricing

We price our products based on the nature of each individual project taking into account the quantity, type and technical specifications of the cables sold, the overall project value, the complexity and type of bridge or infrastructure project, the location of the project, sufficiency of resources, the nature of and our relationship with the customer, and the cost of raw materials.

## Entering into contracts

For the contracts obtained via open tender, once we have won the tender, we will enter into sales contracts with our customers, which are usually project companies or contractors. The final contract price may be subject to further negotiation. For such open tendered contracts, we are typically required to provide a performance bond (履約擔保金) of between 5% and 10% of the contract value, to ensure our performance in accordance with the terms of the contract. For a number of sales contracts, subject to negotiation and our relationship with the customer, we also require our customers to make an initial deposit payment of up to 20% following the signing of the contract. After signing the sales contract, our customers generally place purchase orders in batches according to the schedule of the project. Our production team will then arrange production in accordance with the delivery schedule.

#### Material contract terms

In general, sales contracts for our Cable Business contain terms relating to contract value, specification of the raw materials required, estimated project completion date, payment terms, retention money, warranty period and termination. For our Cable Business, we do not enter into any long-term agreement, and the term will be determined by the duration of each bridge cable project. During the Track Record Period, we generated most of our revenue through sales to customers in China and there have not been any material breaches in any sales contracts. The key terms of our sales contracts for our Cable Business are summarised as below:

Key terms	Description	
Contract value	Generally, contract value is determined based on notification from our customers and the final contract value of which may be subject to further negotiation.	
Product specifications	A contract usually contains product specifications of the bridge cables, such as length, stress level, types of cable, volume required and design of the cables.	
Payment terms	• up to 20% of the contract value following signing of the contract	

## Key terms Description

• a certain percentage of the contract value for each individual batch of products inspected by and delivered to the customer (of which 5%-10% will be withheld as retention money)

Retention money (質保金)

For the majority of our projects, our customers typically require 5%-10% of the contract value as retention money. Such retention money is released to us after deducting any warranty claims, upon expiration of the warranty period and obtaining the certificate of expiration of warranty period after the completion of the construction of the bridge, which is typically one to two years.

Performance bond (履約擔保金)

Our customers typically request deposits to ensure our performance in accordance with the terms of contract. A performance bond is typically 5%-10% of the contract value and returned to us upon delivery of our products.

Warranty period

One to two years

Other terms

Delivery date, packaging requirement, product inspection criteria, place of delivery, and legally binding.

During the Track Record Period, contract values ranged from RMB5.9 million to RMB300.0 million for suspension bridge project and RMB3.9 million to RMB71.5 million for cable-stayed bridge projects, respectively.

Backlog

As at 30 June 2018, we had a total signed contract value of RMB514.5 million under our Cable Business, of which the remaining value of our products to be delivered under these contracts amounted to RMB452.3 million as the underlying bridge cable projects were in different stages. Backlog refers to the contract value that remains to be delivered under the signed contracts as at a certain date, assuming that our products will be delivered according to the terms of the contracts. Due to the nature of our Cable Business, we deliver finished products in batches in accordance with the delivery schedule as agreed in the contract, and as a result, the value of our backlog may be high since bridge cable projects often has a long construction period and when we gain new projects.

Based on our past experience and a review of the current progress of our backlog as at 30 June 2018, we expect that all of such backlog will be cleared, and revenue will be recognised by the end of 2019. Please refer to the section headed "Risk Factors — Risks Relating to our Business and Industry — The backlog for our Cable Business may not be indicative of our future results of operations" in this [REDACTED].

#### **Prestressed Materials Business**

We generally secure our customer contracts through our existing customer base and competitive bidding. During the Track Record Period, we did not enter into any long-term agreements with our customers. Our sales orders typically contain terms specifying type, price, quantity, specifications and technological standard and delivery schedule. We typically grant our customers credit terms of up to 90 days from the date we issue our invoice and to settle their bills by way of cash or acceptance notes.

## Pricing

We adopt a cost-plus basis approach when determining the price of an order. Apart from costs, our price will also take into account factors such as relationship with the customers, sales volume, sufficiency of our resources and technical requirements for the products to be supplied.

## Our customers

We have a domestic and international sales network involving Chinese and overseas customers including, amongst others, Korea, Indonesia, Vietnam, Turkey and Qatar. For our Cable Business, our major customers are project companies and main contractors in bridge construction projects in China. For certain overseas sales such as sales to Korea, we sell to third parties which in turn sell our products to local project companies or contractors. For our Prestressed Materials Business, our major customers are steel material trading companies and steel materials manufacturers. For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, overseas sales accounted for 5.7%, 4.1%, 3.8% and 4.4% of our Group's total revenue, respectively.

We generate a substantial amount of revenue from our major customers. For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, our five largest customers together accounted for 51.9%, 55.8%, 56.7% and 48.0% of our total revenue, respectively, and our largest customer accounted for 12.1%, 31.3%, 20.7% and 11.2% of our total revenue, respectively. All of our five largest customers during the Track Record Period are Independent Third Parties. None of our Directors, their respective associates, nor Shareholders who own more than 5% of the issued share capital of our Company, has any interest in our five largest customers during the Track Record Period.

Further information on our five largest customers, in which most of them are from our Prestressed Materials Business for each of the periods during the Track Record Period is set out as follow:

Name	The periods being our five largest customers and approximate percentage (%) of our sales	Approximate year(s) of business relationships with our Group	Products purchased
Customer A	2015: 12.1% 2016: 31.3 2017: 20.7% January to June 2018: 11.0%	Seven	Rare earth coated wires
Customer B	2015: 11.7% 2016: 7.3% 2017: 3.2% January to June 2018: nil	Five	Plain surface PC strands and rare earth coated wires
Customer C	2015: 10.9% 2016: 1.6% 2017: nil January to June 2018: nil	Four	Rare earth coated wires and galvanised steel wires
Yunnan Longjiang Bridge Construction Division (雲南龍江特大橋建設指揮部)	2015: 8.4% 2016: nil 2017: nil January to June 2018: nil	Five	Bridge cables
Customer E	2015: 6.2% 2016: 4.8% 2017: 4.8% January to June 2018: 7.1%	Three	Rare earth coated wires
Customer F	2015: 2.7% 2016: 5.1% 2017: 5.6% January to June 2018: 5.4%	Four	Galvanised steel wires and bridge cables
Customer G	2015: 1.5% 2016: 3.8% 2017: 7.1% January to June 2018: 10.8%	Four	Galvanised steel wires

Name	The periods being our five largest customers and approximate percentage (%) of our sales	Approximate year(s) of business relationships with our Group	Products purchased
Customer H	2015: 0.8% 2016: 4.1% 2017: 7.4% January to June 2018: 11.2%	Five	Rare earth coated wires
Customer I	2015: 8.7% 2016: 7.3% 2017: 1.2% January to June 2018: nil	Five	Plain surface PC strands and rare earth coated wires
Guangdong Provincial Highway Construction Co. Ltd. Humen No.2 Bridge Branch (廣東省公路建設有限公司虎門二橋分公司)	2015: nil 2016: 3.0% 2017: 15.9% January to June 2018: 2.1%	Three	Bridge cables
Customer K	2015: nil 2016: nil 2017: 3.3% January to June 2018: 8.0%	Two	Rare earth coated wires

## Sales return and warranty

For our Prestressed Materials Business, there were no material claims by our customers in relation to any product recall or defects, nor were there any material product returns during the Track Record Period.

For our Cable Business, we generally maintain a product warranty period of one to two years to ensure our products are of satisfactory standard. For the majority of our projects, our customers typically require 5%-10% of the contract value as retention money, which will be released to us after deducting any warranty claims, upon expiry of the warranty period and obtaining the certificate of expiration of warranty period. For certain projects, upon the release of retention money, we may carry out regular inspection of the cables for a period of up to five years.

## **QUALITY CONTROL**

For all of our business operations, we implement stringent quality control measures at every stage of our production process, starting from procurement to final delivery. We have established quality management systems that are designed in accordance with the ISO 9001:2008 standards and each of the production facilities is ISO9001:2008 certified. As at 30 June 2018, we have a quality control team of 11 and six for our Cable Business and Prestressed Materials Business, respectively to ensure the effective implementation of our quality control system.

#### Quality control on raw materials

The quality of our products depends on the quality of our raw materials and therefore we assess our raw materials to ensure they are up to standard and without defects. Our raw materials procurement manual is designed in accordance with the ISO9001:2008 standards and each supplier has to pass our internal assessment before becoming one of our approved suppliers; such selection criteria include the quality of materials supplied, the length of the supplier's business relationship with us, pricing, punctuality and response time to orders placed by us. In addition, our quality control team would conduct sampling checks on the procured raw materials to ensure their quality before passing them onto the production line.

## Quality control on production

We place a great emphasis on our products as quality and safety are of paramount importance to the end users of our products. We have an established system for maintaining consistency and quality in our production line. For every stage during the production process, a specific operational standard has to be met and our quality inspection staff would monitor and record any deficiencies found in the products. All our final products will need to pass our internal quality assessment such as sample testing before they are delivered to our customers.

With our rigorous quality control, our high quality standard has earned us international certifications and accreditations for our products. For our Prestressed Materials Business, we have obtained the Japanese Industrial Standards (JIS) Mark Certificate, United Kingdom Accreditation Service certification (UKAS), and the Korean Standards Association (KS) certification from South Korea. These international certifications enabled us to enter to these countries easier and could boost international customers' confidence in the quality of our products. For our Cable Business, our stay cable has passed the rigorous assessment conducted in internationally recognised laboratories.

#### RESEARCH AND DEVELOPMENT

The manufacture of our products depended on our knowhow and our patented technologies. We believe strong research and development capabilities will enable us to distinguish ourselves from our competitors and enhance our competitiveness, and therefore we have strong focus on enhancing our research and development facilities and know-how. Our research and development team conducts their research at our research centres and laboratories.

## Research and development team and facilities

We have a research and development team for each of our Cable Business and Prestressed Materials Business. As at 30 June 2018, our research and development team had a total of 43 staff, which comprised certain members from the production department and technical department possessing extensive experience in the prestressed materials industry or bridge cable manufacturing industry. We focus our research and development activities on projects that would enable us to branch out our products into new desired markets such as new products or product enhancement. A majority of our research and development team members obtained post-secondary education, with some of them holding master's degrees or doctorate's degrees in engineering or other subjects relating to the construction of bridge cables or the manufacture of prestressed materials. Due to our strong capabilities in product know-how within the bridge cable manufacturing and prestressed materials, our staff were often invited by industry organisations to participate in devising industry standards.

In our research centres, we have laboratories and testing equipment for various testing functions to test all our research outcomes. Furthermore, our research and development capabilities have gained us various awards among this industry, in particular in the manufacture of bridge cables. Please refer to the section headed "Business — Awards and Recognitions" for more details.

## Recognitions

In recognition of our continuing research and development efforts by the PRC government, our research and development centres have received the following recognitions.

Year	Recognition	Recognised Authority
2012	Zhejiang Province High and New Technology Enterprise Research Centre (浙江省省級高新企業研發開發中心)	Zhejiang Provincial Government of the PRC
2012	Jiujiang Municipal Enterprise Technology Centre (九江市企業技術中心)	Jiujiang Municipal Government of the PRC
2014	Industrial Design Centre (工業設計中心)	Jiaxing Municipal Government of the PRC
2014	Maanshan Municipal Projects Technology Research Centre (馬鞍山市工程技術研究中心)	Maanshan Municipal Science and Technology Bureau
2015	Shanghai Municipal Enterprise Technology Centre (上海市企業技術中心)	Shanghai Municipal Government of the PRC
2016	Zhejiang Province Engineering Institute (浙江省省級企業研究院)	Zhejiang Provincial Government of the PRC

### Collaboration with tertiary institutions

During the Track Record Period, we entered into various cooperation agreements with tertiary institutions including Tongji University and Jiujiang Engineering and Materials Institute ("Jiujiang Institute") for mutual research cooperation. For example, pursuant to a two-year research cooperation agreement with Jiujiang Institute in 2017, Ossen Jiujiang agreed to provide its research and development resources such as the research and development team and testing laboratories for facilitating students of Jiujiang Institute to develop new technology know-how on certain galvanised prestressed technology with a view to reducing unit costs, improving production efficiency and upgrading product quality. Any joint research outcome will be co-owned by both parties.

## Research and development expenses

We make significant investments in research and development, particularly in connection with the bridge cables application. Our research and development expenses amounted to RMB43.3 million, RMB49.1 million, RMB60.2 million and RMB19.4 million for the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, respectively, representing 4.2%, 4.5%, 4.6% and 3.1% of our total revenue.

#### **COMPETITION**

#### Cable Business

The cable manufacturing market is largely concentrated with a few major bridge cable manufacturers in China. The majority of the super-long-span bridges constructed in China have been supplied with bridge cables from three largest players in China and their products have supplied 84.5% of the total number of super-long-span bridges constructed in China between 1991 and 2017, according to Frost & Sullivan. Due to high requirement of (i) projects track record, (ii) capital and production capabilities; and (iii) human resource for bridge cable manufacturers competing for bridge construction projects, new entrants typically face high entry barriers because of the substantial amount of investments and efforts required to compete with the existing players in the market. Please refer to "Industry Overview — Market Analysis for the bridge cable and prestressed materials — Key Entry Barriers — Key barriers to entry for bridge cable manufacturers" for details.

#### **Prestressed Materials Business**

The prestressed materials manufacturing industry in China is fragmented with approximately 600 players competing in the market, among which the top five manufacturers accounted for approximately 24.8% of the total market share in 2017 in terms of sales value of prestressed materials, according to Frost & Sullivan. Since prestressed materials has a wide application and has a large number of product type ranging from prestressed wires to prestressed wire ropes, each player usually competes by having its own focus on producing a certain type of prestressed materials.

For further details of the competitive landscape of the industry that we operate in, please refer to the section headed "Industry Overview".

## AWARD AND RECOGNITIONS

As at the Latest Practicable Date, we have been granted the following awards and recognitions, including (ranked by the year of award):

Month/Year	Award/Recognition	Issuing Authority			
Cable Busine	Cable Business				
1995	First Class Prize of The State Scientific and Technological Progress (國家級科學技術進步獎一等獎)	State Scientific and Technological Commission			
2004	International Gold Prize for High Quality Engineering (國家工程優質金獎)	China Association of Construction Enterprise management			
2007	National Outstanding Enterprise for Technology Innovation and Quality Management (全國科技創新質量管理先進單位)	CHC National Quality Control Working Committee			
2011	First Prize of Science and Technology Award of China Highway Society (中國公路學會科學技術獎一等獎)	China Highway Society			
2012	Certificate of National Torch Program Demonstration Project (國家火炬計劃產業化示範項目證書)	Science and Technology Division of the PRC			
2013	Second Class Prize of The State Scientific and Technological Progress Award (中華全國工商聯合會科技進步二等獎)	All-China Federation of Industry and Commerce			
2013	New Key Product (國家重點新產品證書)	Science and Technology Division of the PRC			
2014	National Certificate of Engineering Law (國家級工法證書)	Housing and Country Construction Division of the PRC			
2015	Shanghai Well-known Trademark (上海著名商標)	State and Administration for Industry and Commerce of Shanghai City			
2016, 2017	Quality of Excellence award 2016-2017 (2016-2017年度國家優質工程獎)	China Association of Construction Enterprise management			

Month/Year	Award/Recognition	Issuing Authority
2017	State Intellectual Property Competitive Enterprise (國家知識產權優勢企業)	State Intellectual Property Office
2018	Award in contributing innovation excellence (標準創新優秀貢獻獎)	People's Government of the Zhejiang Province
Prestressed M	laterials Business	
2007	China Excellent Corporate Citizenship (中國優秀企業公民)	Chinese Excellent Citizen Working Committee
2007	Excellent Technological New Product Certificate of Jiangxi Province (江西省優秀科技新產品)	Science and Technology Division of Jiangxi Province
2008	Anhui Province Well-known Brand (安徽名牌產品)	Anhui Province Quality Control Bureau
2008	Jiangxi Province Well-known Brand (江西省名牌)	Jiangxi Well-known Brand Strategy Committee
2009	Foreign-invested Advanced Technology Enterprises (外商投資先進技術企業)	Ministry of Commerce of Anhui Province
2009	Independent Innovation Product Certificate of Jiangxi Province (江西省自主創新產品證書)	Science and Technology Division of Jiangxi Province
2010	Jiangxi Provincial Private High-tech Enterprise (江西省省級民營科技企業)	Science and Technology Division of Jiangxi Province
2011	Anhui Province Famous Trademark (安徽省著名商標)	Anhui Provincial Government
2012	Certificate of National Torch Program Project (國家火炬計劃項目證書)	National Science and Technology Bureau

Month/Year	Award/Recognition	Issuing Authority
2013	Second Class Prize of The Scientific and Technological Progress of Jiangxi Province (江西省科技進步二等獎)	Jiangxi Provincial Government
2014	Advanced Quality Management Enterprise of Jiagnxi Province (江西省質量管理先進企業)	Jiangxi Province Quality Control Bureau
2014	Second class prize for science advancement (科學技術進步二等獎)	China Highway and Transportation Society
2015	New Key Product of the Jiangxi Province (江西省重點新產品)	Science and Technology Bureau of the Jiangxi County
2017	Establishment of Postdoctoral Programme (博士後科研工作站)	Anhui Province Human Resource and Social Security Bureau
2017	Certificate of Recognition of High New Technology Product (高新技術產品認定證書)	Anhui Provincial Technology Bureau
2017	Technology Invention Award (江西省技術發明獎)	Jiangxi Provincial Government

The following projects that the Group has participated were awarded the following:

## Project

China Construction Engineering Luban Award Baling River Bridge

壩陵河大橋

Yichang Yangtze River Highway Bridge

宜昌長江公路大橋

Jiangyin Yangtze River Bridge

江陰長江公路大橋

Sanxia Xiling Yangtze River Bridge

三峽西陵長江大橋

Shantou Bay Bridge

汕頭海灣大橋

Nanjing No.2 Yangtze River Bridge

南京長江第二大橋

Wuhu Yangtze Bridge

蕪湖長江公路大橋

Shanghai Yangpu Bridge

上海楊浦大橋

Tongling Yangtze River Ridge

銅陵長江公路大橋

Shanghai Nanpu Bridge

上海南浦大橋

Harbin Raocheng Highway (West Section)

Sifangtai Bridge

哈爾濱繞城高速公路西段四方台大橋

Harbin International Convention Centre Sports

Centre main stadium

哈爾濱國際會展體育中心主館

Yantai World Trade Centre - Exhibition Centre

煙臺世貿中心-會展中心

Guangzhou Stadium

廣州體育館

Shanghai Pudong International Airport –

Terminal One

上海浦東國際機場一期航站樓

Shanghai First Department Store Building

上海市第一百貨商業大樓

Taiyuan Jiuguan Highway Toll Booth

太原舊關高速公路主線收費棚

Donghai Bridge project

東海大橋工程

Jiuquan Satellite Launch Centre Youyi Bridge

中國酒泉衛星發射中心神舟友誼大橋

Axial of the Shanghai Expo

世博軸及地下綜合體工程

## **Project**

Hangzhou Bay Bridge 杭州灣跨海大橋工程 Beijing Metro Line No.5 Qinghe Bridge 北京地鐵五號線清河斜拉橋 Jiujiang Yangtze River Highway Bridge 九江長江公路大橋 Zhejiang Zhoushan Island Link Xihoumen Bridge 舟山大陸連島工程西堠門大橋 Sidu River Bridge 四渡河特大橋 Yongjiang Bridge 甬江特大橋

Zhan Tianyou Civil Engineering Award Ningbo Railway Interchange Yongjiang Bridge 寧波鐵路樞紐新建北環線工程甬江特大橋 Jingxin Expressway Separated Interchange Bridge 京新高速公路分離式立交橋 Shanghai Tower 上海中心大廈 Yichang Yangtze River Highway Bridge 宜昌長江公路大橋 Jiangyin Yangtze River Bridge 江陰長江公路大橋 Xiamen Haicang Bridge 厦門海滄大橋 Jiangsu Runyang Yangtze River Bridge 江蘇潤揚長江公路大橋 Guangdong Humen Bridge 廣東虎門大橋 Nanjing No.3 Yangtze River Bridge 南京長江第三大橋 Yueyang Tongting Lake Bridge 岳陽洞庭湖大橋 Junshan Yangtze River Highway Bridge 軍山長江公路大橋 Nanjing No.2 Yangtze River Bridge 南京長江第二大橋 Wuhu Yangtze River Bridge 蕪湖長江公路大橋 Shanghai Yangpu Bridge 上海楊浦大橋 Yamen Bridge 崖門大橋

## **Project**

Beijing Metro Line No.5 Qinghe Bridge 北京地鐵五號綫清河斜拉橋 Axial of the Shanghai World Expo 上海世博軸工程 Donghai Bridge project 東海大橋工程 Yajisha Bridge 丫髻沙大橋主橋 Harbin International Convention Centre Sports

Harbin International Convention Centre Sports
Centre main stadium

哈爾濱國際會展體育中心主館

Guangzhou Baiyun International Airport 廣州白雲國際機場

Guangzhou International Convention and Exhibition Centre

廣州國際會議展覽中心

Wuhan Stadium

武漢體育中心體育場

Shanghai Stadium

上海體育場

Hangzhou Bay Bridge 杭州灣跨海大橋工程

Zhejiang Zhoushan Island Link Xihoumen Bridge

舟山大陸連島工程西堠門大橋

Sidu River Bridge

四渡河特大橋

Jiujiang Yangtze River Highway Bridge 九江長江公路大橋

#### **PROPERTIES**

## **Self-owned Properties**

Land

As at the Latest Practicable Date, we owned four parcels of land with a total site area of approximately 227,972.7 sq.m. Below set out the details of our self-owned properties.

Location	Number of parcel of land	Approximate GFA (sq.m.)
Xitang, Zhejiang Province	one	121,836.9
Maanshan, Anhui Province	one	47,355.5
Jiujiang, Jiangxi Province	two	58,780.3

We had obtained valid land use right certificates for these parcels of land. Our PRC Legal Advisers confirmed that we have the valid land use rights on these four parcels and we are entitled to occupy and use such parcels land.

## Buildings

As at the Latest Practicable Date, we owned 23 building properties with an aggregate GFA of approximately 92,822.8 sq.m. All these building properties are located on the parcels of land owned by us. Below set out the details of our self-owned properties.

Location	Approximate GFA (sq.m.)	Usage
Xitang, Zhejiang Province	57,343.9	Production facility and office
Maanshan, Anhui Province	14,668.9	Production facility and office
Jiujiang, Jiangxi Province	20,810.0	Production facility and office

Our PRC Legal Advisers confirmed that we hold the valid title certificates and we are entitled to occupy and use such buildings.

As at 30 June 2018, no single property interest forming part of our non-property activities had a carrying amount of 15% or more of our total assets. Accordingly, we are not required by Chapter 5 of the Listing Rules to value or include in this [REDACTED] any valuation report of our property interests. As such, according to section 6(2) of Companies (Exemption of Companies and Prospectuses from Compliance with Provisions) Notice (Chapter 32L of the laws of Hong Kong), this [REDACTED] is exempted from compliance with the requirements of section 342(1)(b) under paragraph 34(2) of the Third Schedule to the Companies (Winding Up and Miscellaneous Provisions) Ordinance, which requires us to include a valuation report for all of our interests in land or buildings.

## Leased properties

As at the Latest Practicable Date, we leased a total of five properties with an aggregate GFA of 1,778.6 sq.m. in China. The leased properties are mainly used as offices. All leased properties were leased from Independent Third Parties. Some of our leased properties with an aggregate GFA of 1,190.0 sq.m. have not completed the filing and registration formalities to register the lease agreements with the relevant government authorities. As advised by our PRC Legal Advisers, despite the leases not having been registered with the relevant government authorities, they remain valid and legal under the current PRC laws and regulations.

## INTELLECTUAL PROPERTY

As at the Latest Practicable Date, we are the registered owner of 142 patents. As at Latest Practicable Date, we have 142 registered patents and six pending patent applications, of which three are registered overseas. Some of our patented technologies include the following:

#### Cable Business

- Pre-shaping suspension cable (預成型素股). We are the first to manufacture pre-shaping suspension cable in the world in 2012. This new technology allowed certain cross-sections of a suspension cable to be arranged in rectangular cross section instead of a traditional hexagonal cross-section and thus reducing the difficulty in installation. With this rectangular alignment, the suspension cable could be hauled over the pylon saddles to form main cables more efficiently as each suspension cable can be bound closely under a square-cross section and the stress-level of each suspension cable could be distributed more evenly. By applying pre-shaping suspension cable, the number of construction days can be reduced significantly as less adjustment or fine tuning will be needed during installation. The pre-shaping suspension cables were first introduced for constructing the Oakland Bay Bridge in San Francisco, United States in 2013. Please refer to the section headed "Business Our Business Cable Business Bridge Cables Simple illustration of a suspension bridge" for the application of a suspension cable.
- Anti-rain and anti-wind induced vibration technology (抗風雨激震技術). First to introduce double helical fillet parallel wire strand in China in 2006.
- Inflatable stay cable sealed system (充氣式拉索密封系統). An inflatable air sac capsule can ensure the stability of the air pressure within a stay cable sealed system and enhance the durability, stability and flexibility of the stay cable introduced in 2013.
- Anti-corrosion technology (防腐蝕拉索技術). An enhanced anti-corrosion technology on stay cable.
- Fatigue resistance testing (抗疲勞測試技術). First to pass fatigue test with two million cycles at 250Mpa stress range.

Prestressed Materials Business

- Galvanised prestressed wire re-processing technique (鍍鋅鋼絲再加工工藝). A technique to improve and enhance the polishing efficiency of the galvanised prestressed products.
- Zinc-coated prestressed strand polishing techniuge for bridge cable (橋梁纜索專用鍍鋅 鋼絲光整技術). Introduced a polishing technique to improve the quality of zinc-coated prestressed PC strand. This technique was awarded the 3rd class technology and invention award by the Jiangxi Provincial government.
- Prestressed zinc-coated wires stabilisation production method (預應力鍍鋅鋼絲接頭穩定化處理生產方法). Improved and enhanced the stabilisation production method for zinc-coated prestressed wires in reducing waste and production efficiency.
- Galvanised prestressed wires production technique (鍍鋅鋼絲生產工藝). A technique to reduce the failure rate in producing galvanised prestressed wires.

For further details of our intellectual property rights, please refer to the section headed "Statutory and General Information — B. Further Information about our Business — Intellectual property rights" in Appendix V to this [REDACTED].

#### INTERNAL CONTROL AND RISK MANAGEMENT

Our Board is responsible for establishing our internal control system and reviewing its effectiveness. We have established internal control measures and risk management systems designed to provide reasonable assurance regarding the achievement of objectives relating to operations, reporting and compliance.

In preparation for the [REDACTED], we have engaged an external independent internal control advisory firm to carry out an internal control review according to the agreed scope, which covers (i) entity-level controls and business process controls over financial closing and reporting, sales, purchases, inventory, treasury, and general information technology controls; and (ii) a report to our Group on factual findings and recommendations for improvement on our internal control system over the abovementioned processes and procedures. As at the Latest Practicable Date, we have implemented the relevant internal control measures based on the recommendation of the external internal control consultant. After considering the enhancement measures implemented and the result of such follow-up review, our Directors are satisfied that our internal control system is adequate and effective for our current operational environment.

In order to monitor the possible risks we encounter in our operations, we have formed a risk assessment committee for the management of risks within the Group. The main role of the risk assessment committee was to (i) lead our Group's strategic direction in the management of our Group's business risks; (ii) to monitor the implementation of a risk management framework; and (iii) to review the effectiveness of the risk management framework.

Our internal audit department assists the risk assessment committee and reports any identified risks during their internal audit. The finance department will also advise the risk assessment committee on any financial risks and the operational risks. Upon collecting findings, the risk assessment committee will then conduct analysis on the findings and devise the appropriate strategies or action to transfer, avoid, minimise or transform such risks.

#### **EMPLOYEES**

As at 30 June 2018, we had a total of 422 employees, of which 235 were employed by our Cable Business and 187 by our Prestressed Materials Business. The following table sets out the breakdown of our employees number by function:

Function	Number of employees
Production	242
Management and administration	92
Sales and marketing	24
Procurement and warehousing	20
Research and Development	27
Quality control	17
Total	422

During the Track Record Period and up to the Latest Practicable Date, we did not have any significant difficulty in recruiting employees or use any recruitment agent in recruitment nor had we faced any material labour disputes. During the Track Record Period, there had been no incidence of work stoppages, labour disputes, claims, litigation, administrative action or arbitration relating to labour disputes that had materially and adversely affected our operations.

Our recruitment policies for employees take into account a number of factors, including our operational needs and the business strategies of our Group. Once an employee joined our Group, he/she will undergo training including orientation where we will introduce our corporate culture, history as well as safety guidelines. Specific job training which covers management and professional skills will be provided in accordance with the roles and responsibilities of the employee.

All of our employees are paid a fixed salary and the salary will be determined based on the employees' role, position, experience and work performance by an internal committee. We regularly review compensation and benefit policies to ensure that our practices are in line with market conditions and norms. We believe that this will allow us to compete with our competitors and retain good human resources.

#### Social Insurance and Housing Providence Funds Contributions

Pursuant to applicable PRC laws and regulations, employers are required to make contributions to, and employees are required to participate in, a number of social security funds, including funds for basic pension insurance, basic medical insurance, unemployment insurance, work-related injury insurance and maternity insurance and the housing provident fund. For details, please refer to the section headed "Regulatory Overview" in this [REDACTED].

During the Track Record Period, we had made all required contributions to the social insurance and housing provident funds in accordance with all relevant laws and regulations.

During the Track Record Period and as at the Latest Practicable Date, we had not received any complaints from our employees for insufficient contributions by us to any social insurance or housing provident fund nor had we received any order or notice from the regulatory authorities requesting contributions to any social insurance or housing provident funds. As advised by our PRC Legal Advisers, as at the Latest Practicable Date, as confirmed by the relevant competent government authorities, we were not subject to any administrative penalties in relation to social insurance or housing provident funds.

#### **ENVIRONMENTAL PROTECTION**

We are subject to certain laws and regulations in relation to environmental protection including those governing the prevention and control of water pollution, solid waste pollution, atmospheric pollution and noise pollution. Please refer to the section headed "Regulatory Overview" in this [REDACTED] for further information about these laws and regulations.

We have implemented comprehensive environmental protection measures to minimise the impact of our production processes on the environment. We have a comprehensive internal measures in order to govern the management of our treatment of waste, and environmental protection. As part of our business development and future plans, we intend to upgrade our existing environmental protection facilities such as waste treatment facilities in order to keep up with the laws and regulation in relation to environmental protection. Please refer to the section headed "Future Plans and [REDACTED]" for details. As advised by our PRC Legal Advisers, as at the Latest Practicable Date, as confirmed by the relevant competent government authorities, we were not subject to any administrative penalties in relation to environmental protection matters.

During the Track Record Period and as at the Latest Practicable Date, we had not received any notice or warning in relation to pollution in respect of our production, nor had we been subject to any fines, penalties or other legal actions by government agencies in the PRC resulting from any non-compliance with any environmental protection laws in the PRC and, so far as our Directors are aware after making all reasonable enquiries, there was no threatened or pending action by any PRC environmental government agencies in respect thereof.

## OCCUPATIONAL SAFETY AND HEALTH MATTERS

We are subject to the Product Quality Law, PRC Labour Law and other relevant laws, administrative regulations, national standards and industrial standards which stipulate the requirements to maintain safe production conditions and to protect the occupational health of employees.

We place a strong emphasis on adhering a safe and healthy working environment. Pursuant to the occupational safety requirements, we require new employees to participate in safety training to familiarise themselves with the relevant safety rules and procedures. Our equipment and machinery are also maintained regularly to ensure they are safe to be operated. We also implement safety measures at our production facilities to ensure compliance with applicable regulatory requirements and to minimise the risk of injury for our employees. For our Maanshan production site, we have been awarded by the State Administration of Work Safety, third level work safety standardisation certificate in 2016.

During the Track Record Period and as at the Latest Practicable Date, we did not experience any material or prolonged stoppages of production due to equipment failure and we did not experience any severe accidents during our production process. As at the Latest Practicable Date, as confirmed by the relevant competent government authorities, we were not subject to any administrative penalties relating to occupational safety and health matters.

#### **INSURANCE**

As at the Latest Practicable Date, we do not maintain insurance for all of our production facilities or for all product liability. Any uninsured loss or damage to property, litigation, business disruption or product liability claims may result us in incurring substantial costs or diverting our resources. Please refer to the section headed "Risk Factors — Risks Relating to our Business and Industry — We have limited insurance coverage and may incur losses resulting from product liability claims, business interruption or natural disasters" in this [REDACTED]. Nonetheless, we believe that our insurance coverage is adequate and is in line with industry practise. During the Track Record Period and as at the Latest Practicable Date, we have not had any material claims or liabilities arising from any accidents relating to our operations, nor had we experienced any material production interruptions or product liability incidents.

During the Track Record Period and as at the Latest Practicable Date, we had not made, nor had we been the subject of, any insurance claims which are of a material nature to us.

### **LEGAL PROCEEDINGS**

We may from time to time be subject to various legal or administrative proceedings arising in the ordinary course of business, such as proceedings in respect of disputes with suppliers or customers and labour disputes. During the Track Record Period and up to the Latest Practicable Date, there were no material legal proceedings, regulatory inquiries or investigations made or pending threatened against us.

#### **REGULATORY COMPLIANCE**

As at the Latest Practicable Date, as advised by our PRC Legal Advisers, each of our PRC subsidiaries had obtained the requisite governmental licences, permits and certifications and renewals thereof which are necessary for its operations, and had complied, in all material respects, with all applicable laws and regulations.

#### **OUR CONTROLLING SHAREHOLDERS**

Upon the [REDACTED], Dr. Tang and Elegant Kindness will be the Controlling Shareholders of our Company under the Listing Rules holding approximately [REDACTED] of Shares immediately following the completion of the Capitalisation Issue and the [REDACTED] (assuming the [REDACTED] is not exercised and without taking into account the Shares to be issued upon exercise of the options under the Share Option Scheme).

Please refer to the section headed "Directors, Senior Management and Employees" in this **[REDACTED]** for further information of Dr. Tang. Elegant Kindness is an investment holding company with no business operation.

## INFORMATION OF OTHER BUSINESSES OF OUR CONTROLLING SHAREHOLDERS

#### **Excluded Business**

Our Group principally engages in the Cable Business and the Prestressed Materials Business. As at the Latest Practicable Date, other than the businesses of the Cable Business and the Prestressed Materials Business carried out by the Group, our Controlling Shareholders and their close associates also had interests in other companies as mentioned below (collectively, the "Excluded Business"). These companies engage in businesses of different sectors from our Group, and brief details of each of the companies are summarised as follows:

Name of company	Approximate percentage equity holding of our Controlling Shareholders and their close associate(s)	Principal activities of company
Shanghai Ossen Investment	98% by Dr. Tang <sup>(1)</sup>	Investment holding and trading of commodity steel products <sup>(2)</sup>
Ossen Material Research Institute	52% by Shanghai Ossen Investment and 48% by Dr. Tang	Research institute engaged in materials research and trading of commodity steel products <sup>(2)</sup>
Ossen Group PRC	40% by Shanghai Ossen Investment, 30% by Ossen Material Research Institute, and 30% by Dr. Tang	Investment holding and trading of chemical products
	Institute, and 30% by	products

Name of company	Approximate percentage equity holding of our Controlling Shareholders and their close associate(s)	Principal activities of company
Shanghai Push Medical Device Technology Co., Ltd.* (上海普實醫療器械 科技有限公司)	42% by Dr. Tang <sup>(3)</sup>	Developing the technology of, manufacturing, sales, importing and exporting of medical equipment
Shanghai Aosheng Industrial Co., Ltd.* (上海奧盛實業有限公司)	51% by Ossen Group PRC and 49% by Dr. Tang	Investment holding company
Shanghai Aosheng Aviation Technology Co., Ltd.* (上海奧盛航空科技 有限公司)	51% by Ossen Group PRC and 49% by Shanghai Aosheng Industrial Co., Ltd.* (上海奧盛實業有限 公司)	Investment holding company
Shanghai JES Aerodynamic Technology Co., Ltd.* (上海佳士航空動力科技 有限公司)	100% by Shanghai Aosheng Aviation Technology Co., Ltd.* (上海奧盛航空科技有限 公司)	Design, developing and sales of aviation equipment

## Notes:

- (1) Remaining 2% held by Mr. Zhou Xufeng, one of our executive Directors.
- (2) The steel products traded by Shanghai Ossen Investment and Ossen Material Research Institute are commodity products sold to trading companies, which are different from the highly processed prestressed materials products manufactured and supplied by our Group.
- (3) Remaining 58% held by individual shareholders engaged in the management of that company and not involved in the management of our Group.

As shown above, the principal business of each company in the Excluded Business differs from that of our Group, which principally engages in the Cable Business and the Prestressed Materials Business. Due to differences in principal business activities, the Excluded Business is not in competition directly or indirectly with those of our Group.

Our Directors have considered that it is not in the best interest of our Group to include the Excluded Business in our Group for the purpose of [REDACTED] in order for our Group to focus on the principal businesses of the Cable Business and the Prestressed Materials Business.

### Dr. Tang's role in the Excluded Business and our Group

Dr. Tang is chairman of our Board and one of our executive Directors, and also has an executive role in the Excluded Business (other than Shanghai Ossen Investment). However, each of the operating companies in the Excluded Business has its own board and management team. Our Company has a Board including three other executive Directors, and a senior management team which is independent from the Excluded Business. Accordingly, although Dr. Tang will continue to fulfil an executive function in both our Group and the Excluded Business, each of our Group and the Excluded Business has its own management team in addition to Dr. Tang to manage their operations.

## NO COMPETITION

Our Directors, including our independent non-executive Directors, are of the view that to the best of their knowledge, belief and information, none of our Controlling Shareholders, our Directors and none of their respective associates have interests in businesses which compete, or are likely to compete, either directly or indirectly, with our business.

#### INDEPENDENCE FROM OUR CONTROLLING SHAREHOLDERS

Our Directors believe that our Group can function, operate and carry on our business independently from our Controlling Shareholders and their respective associates based on the following reasons:

## Independence of management and directorship

Our Company has a Board and members of senior management that function independently from our Controlling Shareholders and their respective associates. Our Board is comprised of four executive Directors and three independent non-executive Directors. Our senior management consists of four members. On the basis of the following reasons, our Directors believe that our Directors and members of our senior management are able to manage our business independently from our Controlling Shareholders:

- (i) with three independent non-executive Directors out of a total of seven Directors in our Board, there will be a sufficiently independent view within our Board to counter-balance any situation involving a conflict of interest and protect the interests of our independent Shareholders;
- (ii) all our executive Directors (other than Dr. Tang) and members of our senior management are full-time employees of our Group and have, for the entire Track Record Period, undertaken senior management supervisory responsibilities in our business. This ensures the independence of the daily management and operations of our Group from those of our Controlling Shareholders;
- (iii) instances of actual or potential conflict have been minimised (by virtue of the Deed of Non-Competition);

- (iv) each of our Directors is aware of his/her fiduciary duties as a Director, which require, among other things, that he/she acts for the benefit and in the best interests of our Shareholders as a whole and does not allow any conflict between his/her duties as a Director and his/her personal interests to affect the performance of his/her duties as a Director;
- (v) all of the businesses that are related to the operation of Cable Business and Prestressed Materials Business held by our Controlling Shareholders have been consolidated into our Group as part of our Reorganisation. Therefore, there is no competition that would adversely affect the management independence of our Group; and
- (vi) a number of corporate governance measures are in place to avoid any potential conflict of interest between our Company and our Controlling Shareholders, and to safeguard the interests of our independent Shareholders. Please refer to the section headed "Relationship with Controlling Shareholders — Corporate Governance Measures".

## Operational independence

Our Company makes business decisions independently. On the basis of the following reasons, our Directors consider that our Company will continue to operate independently from our Controlling Shareholders and other companies controlled by our Controlling Shareholders:

- (i) our Company does not rely on our Controlling Shareholders for any significant amount of our revenue, product development, staffing or marketing and sales activities;
- (ii) our Group is the holder of all relevant licences material to the operation of our business and has sufficient capital, equipment and employees to operate our business independently;
- (iii) our Company has our own administrative and corporate governance measures;
- (iv) our Company has established a set of internal control procedures to facilitate the effective operation of our business; and
- (v) all external services required by our Group are provided by Independent Third Parties; and
- (vi) we do not rely on our Controlling Shareholders for access to suppliers and customers.

### Financial independence

We have our own finance department and independent accounting systems. In additional, our Group has sufficient capital to operate our business independently, and has adequate internal resources to support our daily operations.

During the Track Record Period, Dr. Tang and his related parties have provided guarantees to facilitate us to obtain credit facilities from various financial institutions. Please refer to Note 29 of the Accountants' Report in Appendix I to this [REDACTED]. In addition, during the Track Record Period, the Group has given limited guarantees to various banks to secure banking facilities granted to certain related parties which have all been released as of 30 June 2018. Please refer to Note 40 of the Accountants' Report. As of 31 October 2018, the amount of utilised banking credit facilities of our Group was approximately RMB1,077.9 million, of which approximately RMB438.1 million was secured by guarantees provided by Dr. Tang and his related parties. Save for the amount of approximately RMB122.8 million to be repaid using our [REDACTED] from the [REDACTED] within six months after the [REDACTED], the remaining credit facilities guarantee provided by Dr. Tang and his related parties will be settled or released prior to or upon the [REDACTED]. For details of the settlement of the aforesaid credit facilities, please refer to the section headed "Future Plans and [REDACTED] in this [REDACTED]. Our Board is of the view that our Group would be able to obtain its own financing to support its business operations without undue reliance on our Controlling Shareholders, their controlled entities or their respective associates after [REDACTED].

#### **NON-COMPETITION UNDERTAKING**

Our Controlling Shareholders as covenantors (each a "Covenantor", collectively, the "Covenantors") executed the Deed of Non-Competition in favour of our Company (for ourselves and as trustee for and on behalf of our subsidiaries).

In accordance with the Deed of Non-Competition, each Covenantor undertakes that, from the [REDACTED] and ending on the occurrence of the earliest of (i) the date on which the Shares cease to be [REDACTED]; or (ii) the date on which the Covenantors cease to be a Controlling Shareholder:

## (i) Non-competition

He/she/it will not, and will use his/her/its best endeavours to procure any Covenantor, his/her/its close associates (collectively, the "Controlled Persons") and any company directly or indirectly controlled by the Covenantor (the "Controlled Company") not to, either on his/her/its own or in conjunction with any body corporate, partnership, joint venture or other contractual agreement, whether directly or indirectly, whether for profit or not, carry on, participate in, hold, engage in, acquire or operate, or provide any form of assistance to any person, firm or company (except members of our Group) to conduct any business which, directly or indirectly, competes or is likely to compete with the business of our Company or any of our subsidiaries in Hong Kong, the PRC and such other places as our Company or any of our subsidiaries may conduct or carry on business from time to time, including but not limited to the Cable Business and the Prestressed Materials Business (the "Restricted Business").

The Deed of Non-Competition does not apply if the Controlled Persons and Controlled Company in aggregate own any interest no exceeding five per cent of the issued shares in any company conducting any Restricted Business (the "Relevant Company"), and the Relevant Company is listed in any recognised exchange (as defined under the SFO), notwithstanding that the business conducted by the Relevant Company constitutes or might constitute competition with the business of our Company or any of our subsidiaries, provided that (i) the shareholding of any one holder (and his/her/its close associate, if applicable) in the Relevant Company is more than that of the Controlled Persons and the Controlled Company in aggregate at any time; and (ii) the total number of the relevant Covenantors' representatives on the board of directors of the Relevant Company is not significantly disproportionate with respect to his/her/its shareholding in the Relevant Company.

## (ii) New business opportunity

If any Covenantor and/or any Controlled Company is offered or becomes aware of any business opportunity directly or indirectly to engage in or own a Restricted Business (the "New Business Opportunity"):

- (a) he/she/it shall within 10 days notify our Company of such New Business Opportunity in writing and refer the same to our Company for consideration, and shall provide the relevant information to our Company in order to enable us to make an informed assessment of such opportunity; and
- (b) he/she/it shall not, and shall procure that his/her/its Controlled Persons or Controlled Companies not to, invest or participate in any project and New Business Opportunity, unless such project and New Business Opportunity shall have been rejected by our Company and the principal terms of which the Covenantor or his/her/its Controlled Persons or Controlled Companies invest or participate in are no more favourable than those made available to our Company.

A Covenantor may only engage in the New Business Opportunity if (i) a notice is received by the Covenantor from our Company confirming that the New Business Opportunity is not accepted and/or does not constitute competition with the Restricted Business (the "Non-acceptable Notice"); or (ii) the Non-acceptance Notice is not received by the Covenantor within 30 days after the proposal of the New Business Opportunity is received by our Company.

Any Director who has an actual or potential material interest in the New Business Opportunity shall abstain from attending (unless their attendance is specifically requested by the remaining non-interested Director) and voting at, and shall not count towards the quorum for, any meeting or part of a meeting convened to consider such New Business Opportunity.

Our Board (including our independent non-executive Directors) will be responsible for reviewing and considering whether or not to take up a New Business Opportunity referred by a Covenantor or Controlled Company or whether or not the New Business Opportunity constitutes competition with the Restricted Business and such decisions will be made by our Board (including our independent non-executive Directors). The factors that will be taken into consideration by our Board in making the decision include whether it is in line with the overall interests of our Shareholders.

In order to ensure the performance the above non-competition undertakings, the Covenantors will:

- in case of any actual or potential conflict of interest, abstain from attending and voting at any meeting or part of any meeting convened to consider any New Business Opportunity (unless their attendance is specifically requested by the non-interested Directors), and shall not be counted towards the quorum for such meeting;
- (ii) as required by our Company, provide all information necessary for our independent non-executive Directors for conducting annual examination with regard to the compliance of the terms of the Deed of Non-Competition and the enforcement of it;
- (iii) procure our Company to disclose to the public either in the annual report of the Company or issue a public announcement in relation to any decisions made by our independent non-executive Directors with regard to the compliance of the terms of the Deed of Non-Competition and the enforcement of it and, where applicable, the reason(s) why any New Business Opportunity referred to the Company by the Controlling Shareholders was not taken up;
- (iv) where the independent non-executive Directors shall deem fit, make a declaration in relation to the compliance of the terms of the Deed of Non-Competition in the annual report of our Company, and ensure that the disclosure of information relating to compliance with the terms of the Deed of Non-Competition and the enforcement of it are in accordance with the Listing Rules; and
- (v) that during the period when the Deed of Non-Competition is in force, fully and effectually indemnify the Company against any losses, liabilities, damages, costs, fees and expenses as a result of any breach on the part of such Covenantor of any statement, warrant or undertaking made under this Deed of Non-Competition.

The Deed of Non-Competition and the rights and obligations thereunder are conditional upon (i) the Stock Exchange granting the [REDACTED] in, the Shares, as described in this [REDACTED], and (ii) the [REDACTED] in the Shares on Main Board taking place.

#### CORPORATE GOVERNANCE MEASURES

Our Company will adopt the following enhanced corporate governance measures to avoid potential conflict of interests and safeguard the interests of our Shareholders as a whole:

- (i) our Directors will comply with our Articles of Association, which require the interested Director not to vote (nor be counted in the quorum) on any resolution of the Board approving any contract or arrangement or other proposal in which he/she or any of his/her respective close associates is materially interested;
- (ii) our Director will ensure that any material conflict or potential conflict of interests involving the Controlling Shareholders, our Directors and their respective close associates will be reported to our independent non-executive Directors as soon as practicable when such conflict or potential conflict is discovered and a Board meeting will be held to review and evaluate the implications and risk exposure of such event and will monitor any material irregular business activities;
- (iii) in respective of the business opportunity involving any material potential conflict of interests with the Controlling Shareholders, our Directors or their respective close associates, our independent non-executive Directors will review all information and documents in respect of the same;
- (iv) we also have an established compliance department headed by Ms. Zhang Wei Wen, our Director, to identify any material conflict or potential conflict of interests involving the Controlling Shareholders, our Directors or their respective close associates and conduct a review on the effectiveness of such internal control measures on an half-yearly basis to ensure due compliance with the Deed of Non-competition and execution of our conflict check mechanism;
- (v) our independent non-executive Directors will review, on an annual basis, the compliance with the Deed of Non-competition in accordance with the Listing Rules;
- (vi) our Company will disclose decisions on matters reviewed by our independent non-executive Directors relating to compliance with and enforcement of the Deed of Non-Competition in the annual reports or our Company or by way of announcement;
- (vii) all connected transactions between our Company and our connected persons will be subject to annual review by our independent non-executive Directors as well as the auditors of our Company;
- (viii) our Company has appointed a [REDACTED], which will provide advice and guidance to our Group in respect of compliance with the applicable laws and Listing Rules including various requirements relating to Directors' duties and internal control; and

(ix) pursuant to the Corporate Governance Code and Corporate Governance Report set out in Appendix 14 to the Listing Rules (the "CG Code"), our Directors, including the independent non-executive Directors, will be entitled to seek independent professional advice from external parties in appropriate circumstances at the costs of our Company.

Our Company will comply with the CG Code which sets out principles of good corporate governance in relation to, among others, Directors, the chairman and chief executive officer, Board composition, the appointment, re-election and removal of Directors, their responsibilities and remuneration and communications with our Shareholders. Our Company will state in its interim and annual reports whether we have complied with the CG Code, and will provide details of, and reasons for, any deviation from it in the corporate governance report which will be included in our annual report.

#### **BOARD OF DIRECTORS**

Our Board is responsible for and has general power over the management and conduct of our business. As at the Latest Practicable Date, it consisted of seven Directors, including four executive Directors and three independent non-executive Directors. Our Directors are supported by our senior management in the day-to-day management of our business.

The table below sets forth information regarding our Board of Directors.

Name	Age	Position	Time of joining the Group	Date of appointment as a Director	Principal responsibility
Executive Directors					
Dr. Tang Liang (湯亮)	50	Executive Director and chairman of the Board	February 2002	26 April 2017	Overall management, corporate policy making and strategic planning of our Group's business operations
Mr. Zhou Xufeng (周旭峰)	52	Executive Director and chief executive officer of our Company	September 2010	12 November 2018	Overall management, financial operation, internal management of the Group
Ms. Zhang Weiwen (張偉文)	51	Executive Director	December 2010	12 November 2018	Overseeing the support operations and internal administration of the Group
Mr. Ni Xiaofeng (倪曉峰)	53	Executive Director	December 2007	12 November 2018	Overall management, financial operation, internal management of the Group
Independent non-ex	ecutive Di	irectors			
Ms. Pan Yingli (潘英麗)	63	Independent non-executive Director	[•]	[•]	Providing independent judgement on the Group's strategy, performance, resources and standard conduct
Mr. Chen Dewei (陳德偉)	62	Independent non-executive Director	[•]	[●]	Providing independent judgement on the Group's strategy, performance, resources and standard conduct
Mr. Zhang Bihong (張弼弘)	43	Independent non-executive Director	[•]	[●]	Providing independent judgement on the Group's strategy, performance, resources and financial operations

#### **Executive Directors**

## Dr. Tang Liang

Dr. Tang Liang (湯亮) ("**Dr. Tang**"), aged 50, is an executive Director and the chairman of the Board. Dr. Tang was appointed as our Director on 16 April 2017 and re-designated as an executive Director and chairman of the Board on 10 December 2018 respectively. Dr. Tang is primarily responsible for overall management, corporate policy making and strategic planning of our Group's business operations.

Dr. Tang has more than 8 years of experience in Cable Business and 14 years of experience in the Prestressed Materials Business. Dr. Tang served as the general manager of Ossen Material Research Institute from May 2001 to April 2004. Since April 2004, Dr. Tang has served as the president of Ossen Group PRC.

Dr. Tang currently holds positions at the subsidiaries of our Group as follows:

Name of subsidiaries	Position	<b>Duration of Tenure</b>
Ossen Group (Asia)	Director	February 2002 – present
Topchina	Director	November 2004 – present
Ossen (Jiujiang)	Director	April 2005 – present
Ossen Innovation Materials	Chairman of the board of directors	December 2007 – present
Ossen Innovation Materials Group	Director	April 2010 – present
Ossen Innovation <sup>(1)</sup>	Chairman of the board of directors	August 2010 – present
Shanghai Pujiang	Chairman of the board of directors	March 2012 – present
Ossen Group HK	Director	September 2016 – present
Acme Innovation	Director	May 2018 – present
Top Innovation	Director	May 2018 – present
Shanghai Xiong Ao	Chairman of the board of directors	June 2018 – present

Note:

 $<sup>(1) \</sup>qquad \hbox{Ossen Innovation is a company listed on NASDAQ (stock code: OSN)}.$ 

Dr. Tang has also been appointed as the chairman of the board of directors of Ossen Innovation, a company listed on NASDAQ (stock code: OSN) from August 2010 to September 2017.

Dr. Tang previously received awards and held or currently holds positions from or at various organisations as follows:

Name of organisations	Award	Year of award
CPC Shanghai Municipal Committee Organisation Department* (中共上海市委 組織部) and Shanghai Human Resources and Social Security Bureau* (上海市人力資源和社會 保障局)	Shanghai Leader for the year of 2009* (2009年上海領軍人才)	January 2010
United Front Work Department of the Central Committee of the Communist Party of China (中國共產黨中央委員會統一戰綫 工作部) and the All-China Federation of Industry and Commerce (中華全國工商業 聯合會)	Top 100 Outstanding Chinese Private Entrepreneurs at the 40th Anniversary of China's Reform and Opening-up* (改革開放40年100位最傑出的人物	October 2018
Name of organisation	Position	Duration of Tenure
National Committee of the	Member of the 12th	March 2013 –

Name of organisation	Position	Duration of Tenure
National Committee of the Chinese People's Political Consultative Conference (中國人民政治協商會議全國 委員會)	Member of the 12th National Committee of the Chinese People's Political Consultative Conference	March 2013 – March 2018
All-China Chamber of Industry and Commerce (中國民間商會)	Vice President	November 2017 – November 2022
National People's Congress of the PRC (中華人民共和國全國 人民代表大會)	Member of the 13th National People's Congress	March 2018 – March 2023

Dr. Tang obtained a Doctoral degree in World Economics from East China Normal University in the PRC in July 2007.

Dr. Tang was a director, legal representative, general manager and/or legal representative of the following companies which were incorporated in Hong Kong or in the PRC and were dissolved by way of deregistration, and the relevant details are as follows:

Company name	Place of incorporation	Remark
Beijing Zhongdian Ossen Mobile Communication Technology Company Limited* (北京中電奧盛移動通信 科技有限公司)	PRC	Dr. Tang was the vice chairman of this company, which was dissolved by way of deregistration in the PRC on 29 October 2008 as this company ceased to carry on any business. As confirmed by Dr. Tang, this company was solvent at the time when it was deregistered and he is not aware of any actual or potential claim that has been or will be made against him or this company as a result of such deregistration.
Shanghai Jingxin Investment Company Limited* (上海京新投資有限公司)	PRC	Dr. Tang was an executive director, the general manager and the legal representative of this company, which was dissolved by way of deregistration in the PRC on 29 June 2011 as this company ceased to carry on any business. As confirmed by Dr. Tang, this company was solvent at the time when it was deregistered and he is not aware of any actual or potential claim that has been or will be made against him or this company as a result of such deregistration.
Ossen Group Co., Limited (奧盛集團有限公司) <sup>(1)</sup>	Hong Kong	Dr. Tang was the director of this company. This company was dissolved by way of deregistration in Hong Kong on 29 June 2012. As confirmed by Dr. Tang, the said company was dormant, solvent and had no trading activity at the time when it was deregistered and he is not aware of any actual or potential claim that has been or will be made against him or this company as a result of such deregistration.

Note:

(1) Ossen Group Co., Limited (奥盛集團有限公司) had the same name as Ossen Group HK.

### Mr. Zhou Xufeng

Mr. Zhou Xufeng (周旭峰) ("Mr. Zhou"), aged 52, is an executive Director and chief executive officer of our Company. Mr. Zhou was appointed as our Director on 12 November 2018 and re-designated as an executive Director and chief executive officer of the Company on 10 December 2018 respectively. Mr. Zhou is primarily responsible for overall management, financial operation, internal management of the Group.

Mr. Zhou has more than 25 years experience in the bridge cable industry. Prior to joining our Group, Mr. Zhou worked in Shanghai Machine Tools Plant Company Limited\* (上海機床廠有限公司), previously known as Shanghai Machine Tools Plant\* (上海機床廠) as an office manager from September 1989 to May 2004.

From May 2004 to November 2010, he served as the chief executive officer of Ossen Group PRC and since May 2004, he has been its director.

Mr. Zhou previously held or currently holds positions at the subsidiaries of our Group as follows:

Name of subsidiaries	Position	<b>Duration of Tenure</b>
Shanghai Pujiang	Director General manager Chairman of the board of directors	September 2010 – present December 2010 – present December 2010 – March 2012
Zhejiang Pujiang	Director	December 2010 – May 2012
Shanghai Pujiang Cable Installation Engineering	Director and general manager	July 2011 – March 2012

Mr. Zhou graduated from Shanghai Television University with a diploma in Business Administration in July 2005.

## Ms. Zhang Weiwen

Ms. Zhang Weiwen (張偉文) ("**Ms. Zhang**"), aged 51, was appointed as our Director on 12 November 2018 and re-designated as an executive Director of our Company on 10 December 2018. Ms. Zhang is primarily responsible for overseeing the support operations and internal administration of the Group.

Ms. Zhang has more than 15-year experience in administrative management. Prior to joining our Group, Ms. Zhang worked as a secretary to the general manager of Shanghai Ezaki Glico Foods Co., Ltd. (上海江崎格力高食品有限公司), previously known as Shanghai Glico Foods Co., Ltd. (上海格力高目清食品有限公司), from October 1997 to November 1999. She then

worked as an executive assistant to the general manager of SINKO Air Conditioning Equipment Co., Ltd. (上海新晃空調設備股份有限公司) from December 1999 to July 2010. Since November 2010, she has then been employed as an Administrative Manager of Ossen Group PRC. She joined the Group as and has been director of Shanghai Pujiang since December 2010.

Ms. Zhang obtained a Degree of Master in Fisheries Science from Tokyo University of Fisheries in March 1994.

## Mr. Ni Xiaofeng

Mr. Ni Xiaofeng (倪曉峰) ("Mr. Ni"), aged 53, was appointed as our Director on 12 November 2018 and re-designated as an executive Director of our Company on 10 December 2018. Mr. Ni is primarily responsible for overall management, financial operation, internal management of the Group.

Mr. Ni has more than 20 years experience in the prestressed materials industry. Prior to joining the Group, Mr. Ni worked at Shanghai Machinery Manufacture Art And Craft Institute Company Limited\* (上海市機械製造工藝研究所有限公司), previously known as Shanghai Machinery Manufacture Art And Craft Institute\* (上海機械製造工藝研究所), as an engineer specialising in metal materials and heat processing in November 1993 and was later promoted as a production manager from January 1995 to October 1999.

From June 2001 to December 2010, Mr. Ni worked as the technical director of Ossen Material Research Institute. Since December 2007, Mr. Ni has been appointed as a director of Ossen Innovation Materials. He also served as its deputy general manager from December 2007 to January 2011, and was promoted to its general manager since January 2011. Since July 2009, Mr. Ni has also been appointed as a director of Ossen (Jiujiang).

Mr. Ni has remarkable achievements and accomplishments in respect of his specialisation in metal materials engineering. Mr. Ni has received the Shanghai Technology Leader\* (上海市科技標兵) award in October 2008. He also participated in the editing and reviewing of several practical guidebooks, including "Simplified Aluminium Alloy Manual\*" (《簡明鋁合金手冊》), and "Metallographic Analysis Theory and Techniques\*" (《金相分析原理及技術》). His essays about manufacturing of zinc-coated strands for large-span cable-stay bridges and the research and development of zinc-coated wires for cables of large-span bridges were awarded the second prize (二等獎) and the first prize (一等獎) by China Metal Industry Techniques Exchange Society\* (全國金屬製品行業技術信息交流會) in May 2011 and 2012 respectively.

Mr. Ni graduated from University of Science And Technology Beijing with a Bachelor's degree in Metal Materials Science and Engineering in December 1989.

## **Independent non-executive Directors**

## Ms. Pan Yingli

Ms. Pan Yingli (潘英麗) ("**Ms. Pan**"), aged 63, was appointed as an independent non-executive Director on [●]. Ms. Pan is responsible for providing independent judgement on the Group's strategy, performance, resources and standard conduct.

Ms. Pan worked as a lecturer in Economics at East China Normal University from July 1984 to December 1990. She then worked as its associate professor in Finance at from January 1991 to December 1993 and has been promoted to its professor in Finance from January 1994 to October 2005, during which Ms. Pan also served as a tutor of doctorate candidates in Finance from January 1996 to October 2005 and has been appointed as its tenured professor since December 2002.

Since November 2005, Ms. Pan has been a professor in Finance and tutor of doctorate candidates in Finance at Antai College of Economics and Management of Shanghai Jiaotong University. Since March 2011, Ms. Pan has also served as the director of Research Centre for Modern Finance at Shanghai Jiaotong University. Ms. Pan has also served as the chief expert of Pan Yingli Studio of the Decision-making Consultation Research Base of Shanghai Municipal Government\* (上海市政府決策諮詢研究基地潘英麗工作室) since June 2015.

Prior to joining our Group. Ms. Pan was appointed as an independent supervisor of China Shipping Container Lines Company limited, a company listed on Hong Kong Stock Exchange (stock code: 2866) from March 2004 to June 2013. She has also been appointed as an independent director of Ossen Innovation, a company listed on NASDAQ (stock code: OSN), since August 2010. She has also been appointed as an independent non-executive director of China Merchants Bank, a company listed on Hong Kong Stock Exchange (stock code: 3968) since November 2011.

Ms. Pan obtained a Bachelor's degree in Economics from East China Normal University in the PRC in September 1982, a Master's degree in Economics from Shanghai University of Finance and Economics in the PRC in April 1985, and a Doctoral degree in Economics from East China Normal University in the PRC in September 1992.

#### Mr. Chen Dewei

Mr. Chen Dewei (陳德偉) ("**Mr. Chen**"), aged 62, was appointed as an independent non-executive Director on [●]. Mr. Chen is responsible for providing independent judgement on the Group's strategy, performance, resources and standard conduct.

Prior to joining our Group, Mr. Chen worked as an assistant engineer of Shanghai Municipal Engineering Design General Institute (Group) Company Limited\* (上海市政工程設計研究總院 (集團) 有限公司) from January 1983 to September 1983. He then joined Tongji University as a lecturer and a researcher in Bridge Engineering in May 1986 to January 1994. He worked as an associate professor in Bridge Engineering at Tongji University from January 1994 to June 2003. Since June 2003, he has been a professor and a tutor of doctorate candidates in Bridge Engineering at Tongji University.

Mr. Chen joined our Group as an independent director of Shanghai Pujiang since April 2014.

Mr. Chen graduated from Tongji University with a Doctoral degree in engineering in March 1991.

## Mr. Zhang Bihong

Mr. Zhang Bihong (張弼弘) ("**Mr. Zhang**"), aged 43, was appointed as the independent non-executive director of the Company on [●]. He is responsible for providing independent judgement on the Group's strategy, performance and financial operation.

Mr. Zhang has more than 15 years of experience in the areas of auditing and taxation. He is currently a certified tax agent in China as accredited by China Certified Tax Agents Association in June 2000. He is also a certified accountant in China as accredited by the Chinese Institute of Certified Public Accountants in December 2003. Prior to joining our Group, Mr. Zhang served as a senior manager at Inner Mongolia Zhong Tian Hua Zheng Accounting Firm (內蒙古中天華正會計師事務所) from September 1995 to September 2005 and was a senior manager at BDO-Reanda Xin Public Accountants (利安達會計師事務所) from October 2005 to July 2008. He was a partner of Zhong Cheng Xin An Rui (Beijing) Accounting Firm (中誠信安瑞(北京)會計師事務所) from August 2008 to October 2009.

Mr. Zhang also served as a director and the chief financial officer of Aoxin Tianli Group, Inc., previously known as Tianli Agritech, Inc. (豐澤科技發展有限公司), a company listed on NASDAQ (Stock Code: ABAC), from January 2010 to April 2012. Mr. Zhang then joined Honworld Group Limited (老恒和釀造有限公司), a company listed on the main board of the Hong Kong Stock Exchange (Stock Code: 2226) in 2012 and was later appointed as its non-executive director from December 2013 to June 2016.

Mr. Zhang graduated from Inner Mongolia Agricultural College with a diploma in economics (accounting) in July 1995.

#### General disclosure

Save as disclosed in the sections headed "Relationship with Controlling Shareholders" and "Statutory and General Information" in Appendix V to this [REDACTED] and above, each of our Directors (i) did not hold other positions in our Company or other members of our Group as at the Latest Practicable Date; (ii) had no other relationship with any Directors, senior management or substantial or Controlling Shareholders of our Company as at the Latest Practicable Date; and (iii) has not held any directorship in any other public companies the securities of which are listed on any securities market in Hong Kong or overseas in the three years immediately prior to the Latest Practicable Date. Immediately following completion of the [REDACTED] and the Capitalisation Issue, save as disclosed in the section headed "Substantial Shareholders" in the [REDACTED], each of our Directors will not have any interest in the Shares within the meaning of Part XV of the SFO.

Save as disclosed above, to the best of the knowledge, information and belief of our Directors having made all reasonable enquiries, there are no other matters with respect to the appointment of our Directors which need to be brought to the attention of our Shareholders and there was no information relating to our Directors that is required to be disclosed pursuant to Rules 13.51(2)(h) to (v) of the Listing Rules as at the Latest Practicable Date.

None of our Directors or any of their respective associates had interests in any other companies as at the Latest Practicable Date that may, directly or indirectly, compete with our business and would require disclosure under Rule 8.10 of the Listing Rules.

## **SENIOR MANAGEMENT**

The table below sets forth information regarding our senior management of the Group.

Name	Age	Position	Time of joining the Group	Principal responsibility
Mr. Luo Guoqiang (羅國强)	64	General manager of Shanghai Pujiang	September 1994	Overseeing technology development, design and advancement, as well as quality control and maintenance of products of Shanghai Pujiang
Mr. Xu Haoming (徐浩明)	63	Director and deputy general manager of Shanghai Pujiang	November 1989	Overseeing sales and marketing function of Shanghai Pujiang
Mr. You Shengyi (游勝意)	60	Chief engineer of Ossen (Jiujiang)	April 1994	Overseeing technology research and development of Ossen (Jiujiang)
Mr. Li Gang (李剛)	55	Deputy general manager of Shanghai Pujiang	July 1991	Production management of Shanghai Pujiang

# Mr. Luo Guoqiang

Mr. Luo Guoqiang (羅國强) ("**Mr. Luo**"), aged 64, joined our Group in September 1994 and has been the deputy general manager and the chief engineer of Shanghai Pujiang since then. Mr. Luo is responsible for technology development, design and advancement, as well as quality control and maintenance of products of Shanghai Pujiang.

Mr. Luo has more than 30 years of experience in and the bridge industry. Prior to joining our Group, Mr. Luo worked as an engineer at Shanghai Cable Research Institute\* (上海電纜研究所) from August 1982 to July 1994.

Mr. Luo has obtained a number of professional qualifications and held or currently holds positions in the various organisations as follows:

- (i) an Engineer, Senior Engineer and Professor-grade Senior Engineer as accredited by the National Mechanical Industry Bureau\* (國家機械工業局), previously known as Ministry of Mechanical Industry of the People's Republic of China\* (中華人民共和國機械工業部), in January 1993, July 1995 and June 1999 respectively;
- (ii) a council member of the 6th and 7th committee of the Bridge and Structural Engineering Sub-division of the China Civil Engineering Society\* (中國土木工程學會橋梁及結構工程分會) appointed in December 2002 and June 2006 respectively, as well as an executive council member of its 8th committee appointed in June 2010;
- (iii) a council member of the 4th, 5th, 6th and 8th Wind Engineering Committee of the Bridge and Structural Engineering Sub-division of the China Civil Engineering Society\* (中國土木工程學會橋樑及結構工程分會風工程委員會) appointed in October 2004, October 2005 and August 2009 and August 2017 respectively;
- (iv) a council member of the 5th and 6th committee of the Bridge and Structural Engineering Sub-division of the China Highway and Transportation Society\* (中國 公路學會橋樑和結構工程分會) appointed in January 2001 and January 2005, and an executive council member of its 7th and 8th committee appointed in June 2011 and June 2016 respectively; and
- (v) currently an associate member of Cable Stayed Bridge Committee of the Post-Tensioning Institute.

Mr. Luo obtained a Bachelor's degree in Mechanical Engineering from Shenyang University of Technology, previously known as Shenyang Electromechanical School\* (瀋陽機電學院), in the PRC in July 1982.

## Mr. Xu Haoming

Mr. Xu Haoming (徐浩明) ("**Mr. Xu**"), aged 63, joined our Group in November 1989 and has been the deputy general manager of Shanghai Pujiang since then. Since December 2007, Mr. Xu has been approved as a Supervisor of Shanghai Pujiang. Since September 2012, Mr. Xu has also been appointed as a director of Shanghai Pujiang. Mr. Xu is responsible for overseeing sales and marketing function of Shanghai Pujiang.

Mr. Xu has more than 30 years of experience in the bridge cable industry. Prior to joining to our Group, Mr. Xu worked as an auditor at Shanghai Cable Research Institute\* (上海電纜研究所) from March 1981 to November 1989.

Mr. Xu was accredited as Senior Engineer by the National Mechanical Industry Bureau\* (國家機械工業局), previously known as the Ministry of Mechanical Industry of the People's Republic of China\* (中華人民共和國機械工業部), in April 1998.

Mr. Xu graduated from Shanghai Television University with a diploma in Auditing in July 1989.

# Mr. You Shengyi

Mr. You Shengyi (游勝意) ("**Mr. You**"), aged 60, joined our Group as deputy general manager of Ossen (Jiujiang) from April 1994 to April 2005. Since May 2005, Mr. You worked as the chief engineer of Ossen (Jiujiang). Mr. You is responsible for technology research and development of Ossen (Jiujiang).

Mr. You has more than 20 years of experience in the prestressed materials industry, in which he has made remarkable achievements. Mr. You participated in editing several National Standards of the PRC (中華人民共和國國家標準), including "Hot-dip galvanised steel wires for bridge cables" (《橋樑纜索用熱鍍鋅鋼線》), "Hot-dip galvanised steel strand for prestress" (《預應力熱鍍鋅鋼紋絲》) and "High strength steel wire strand for building structures" (《建築結構用高強度鋼絞線》) issued by The General Administration of Quality Supervision, Inspection and Quarantine of the PRC (中華人民共和國國家質量監督檢驗檢疫總局) and the Standardisation Administration of the PRC (中國國家標準化管理委員會) in August 2008, December 2016 and February 2017 respectively. Mr. You also received a special subsidy from the State Council of the PRC in December 2016 for his outstanding contribution to the manufacturing industry. Mr. You was awarded the Jiangxi Province May 1st Labour Medal\* (江西省五一勞動獎章) by Jiangxi Provincial Federation of Trade Unions\* (江西省總工會) in April 2017.

Mr. You was accredited as a Professor-grade Senior Engineer by the Job Title Office of Jiangxi Province\* (江西省職稱工作辦公室), the PRC in May 2009. Mr. You also was also appointed as a Committee of the 7th National Council\* (第七屆全國理事會理事) of China Innovation Commission\* (中國發明協會) in April 2018.

Mr. You obtained a Bachelor's degree in Metallurgy from Jiangxi University of Science and Technology (江西理工大學), previously known as Jiangxi Metallurgy Institute\* (江西冶金學院) in the PRC in August 1982.

# Mr. Li Gang

Mr. Li Gang (李剛) ("**Mr. Li**"), aged 55, joined our Group in July 1991 and has been the deputy general manager of Shanghai Pujiang since then. Mr. Li is responsible for production management of Shanghai Pujiang.

Mr. Li has more than 30 years of experience in the bridge cable industry. Prior to joining our Group, Mr. Li worked as an engineer at Shanghai Cable Research Institute\* (上海電纜研究所) from July 1984 to July 1991.

Mr. Li was accredited as a Senior Engineer by the then Ministry of Mechanical Industry of the People's Republic of China\* (中華人民共和國機械工業部), later known as the National Mechanics and Electronics Industry Bureau\* (機械電子工業局), in April 1999.

Mr. Li obtained a Bachelor's degree in Production Process Automation from East China University of Science and Technology, previously known as East China Chemical Industry Institute\* (華東化工學院) in the PRC in June 1992.

## General disclosure

Save as disclosed as above, each of our senior management had no other relationship with any Directors, senior management or substantial or Controlling Shareholders of our Company as at the Latest Practicable Date and has not held any directorship in any other public companies the securities of which are listed on any securities market in Hong Kong or overseas in the three years immediately prior to the Latest Practicable Date.

## **COMPANY SECRETARY**

Ms. Choy Yee Man (蔡綺文), aged 50, was appointed as our company secretary on 28 November 2018. Ms. Choy is a director of corporate services of Tricor Services Limited, a global professional services provider specialising in integrated business, corporate and investor services.

Ms. Choy has over 20 years of experience in the corporate services field. She has been providing professional corporate services to Hong Kong listed companies and real estate investment trusts (including dual listed companies and dual listed real estate trust) as well as multinational, private and offshore companies. Her expertise extends from corporate advisory and regulatory compliance, corporate restructuring to dissolution of companies. Ms. Choy is currently the joint company secretary of three companies listed on The Stock Exchange of Hong Kong Limited, namely, Fast Retailing Co., Ltd. (stock code: 6288), Bestway Global Holding Inc. 榮威國際控股有限公司 (stock code: 3358) and A-Living Services Co., Ltd. (stock code: 3319). She was also the assistant company secretary of KAZ Minerals PLC (stock code: 847), which was delisted on 1 August 2018.

Ms Choy is a Chartered Secretary and a fellow member of both The Hong Kong Institute of Chartered Secretaries and The Institute of Chartered Secretaries and Administrators in the United Kingdom. Ms. Choy holds a bachelor of arts degree in accountancy from City Polytechnic of Hong Kong (now known as City University of Hong Kong).

#### COMPLIANCE WITH CORPORATE GOVERNANCE CODE

We have adopted the Corporate Governance Code and Corporate Governance Report as set out in Appendix 14 to the Listing Rules (the "Corporate Governance Code") and have complied with the applicable Listing Rules.

## **BOARD COMMITTEES**

Pursuant to a resolution of our Directors passed on [●], we have established an audit committee, a remuneration committee and a nomination committee. The memberships of our Directors in each of the committees are set out below:

Directors	Position	Audit Committee	Remuneration Committee	Nomination Committee
Mr. Chen Dewei	Independent non-executive Director	•	<b>✓</b>	✔ (Chairman)
Ms. Pan Yingli	Independent non-executive Director		✔ (Chairman)	<b>V</b>
Mr. Zhang Bihong	Independent non-executive Director	✔ (Chairman)	<b>V</b>	<b>V</b>

# Audit committee

We established an audit committee on [•] with its written terms of reference in compliance with the Listing Rules. The primary duties of the audit committee are mainly to make recommendation to the Board on the appointment and removal of external auditor; monitor the integrity of the financial statements, annual reports and interim reports and review significant financial reporting judgments contained in them; and oversee financial reporting system, risk management and internal control procedures. Our audit committee consists of three members who are Mr. Zhang Bihong, Mr. Chen Dewei and Ms. Pan Ying, all being our independent non-executive Directors. Mr. Zhang Bihong is the chairman of the audit committee.

## Remuneration committee

We established a remuneration committee on [●] with its written terms of reference in compliance with the Listing Rules. The primary duties of the remuneration committee are mainly to make recommendation to our Board on the overall remuneration policy and structure relating to all Directors and senior management of our Group; review remuneration proposals of the management with reference to our Board's corporate goals and objectives; and ensure none of our Directors or any of their associates determine their own remuneration. Our remuneration committee consists of three members who are Ms. Pan Yingli, Mr. Chen Dewei and Mr. Zhang Bihong, all being our independent non-executive Directors. Ms. Pan Yingli is the chairman of the remuneration committee.

#### Nomination committee

We established a nomination committee on [●] with its written terms of reference in compliance with the Listing Rules. The primary duties of the nomination committee is to review the structure, size, composition and diversity of our Board and make recommendations to our Board on the selection of individuals nominated for directorships, appointment or re-appointment of Directors and succession planning for Directors. Our nomination committee consists of three members who are Mr. Chen Dewei, Ms. Pan Yingli and Mr. Zhang Bihong, all being our independent non-executive Directors. Mr. Chen Dewei is the chairman of the nomination committee.

#### **EMPLOYEES**

Please refer to "Business — Employees" for further information in relation to our employees and their benefits.

#### REMUNERATION POLICY

Our Directors and senior management receive compensation in the form of salaries, benefits in kind and discretionary bonuses related to the performance of us. We also reimburse them for expenses which are necessarily and reasonably incurred for providing services to us or executing their functions in relation to our operations. We regularly review and determine the remuneration and compensation package of our Directors and senior management, by reference to, among other things, market level of salaries paid by comparable companies, the respective responsibilities of our Directors and the performance of us.

Remuneration packages of our employees usually comprise, among other things, salaries, contribution to pension schemes and allowances. We regularly review and determine the remuneration and compensation package of our employees by reference to, among other things, their performance, qualifications and respective responsibilities.

# DIRECTORS' AND SENIOR MANAGEMENT'S REMUNERATION DURING THE TRACK RECORD PERIOD

For the years ended 31 December 2015, 2016 and 2017 and six months ended 30 June 2018, the aggregate remuneration paid and benefits in kind granted to our Directors by our Group was approximately nil, nil, nil and nil, respectively. For the years ended 31 December 2015, 2016 and 2017 and six months ended 30 June 2018, the aggregate remuneration paid and benefits in kind by our Group to the senior management is approximately RMB545,000, RMB532,000, RMB541,000 and RMB280,643, respectively. For the years ended 31 December 2015, 2016 and 2017 and six months ended 30 June 2018, the aggregate remuneration paid and benefits in kind granted to our five highest paid individuals, including one of our Directors<sup>(1)</sup>, was approximately RMB841,000, RMB826,000, RMB823,000 and RMB410,000, respectively.

Note:

(1) The Director had not yet been appointed as our Director during the Track Record Period and accordingly did not receive remuneration as Director. The remuneration and benefit in kind were paid to the Director in respect of his directorship and management roles in a subsidiary.

Save as disclosed in this [REDACTED], no other emoluments have been paid, or are payable, by us to our Directors or senior management or the five highest-paid individuals as an inducement to join or upon joining our Group or as compensation for loss of office in respect of the years ended 31 December 2015, 2016 and 2017 and six months ended 30 June 2018. There was no arrangement under which a Director waived or agreed to waive any remuneration during the same period.

Under the arrangements currently in force, we estimate that the aggregate remuneration payable to, and benefits in kind receivable by, our Directors and the senior management for the year ended 31 December 2018 will be approximately RMB728,000.

For additional information on Directors' remuneration during the Track Record Period as well as information on the highest paid individuals, please refer to the Accountants' Report set out in Appendix I to this [REDACTED].

## **SHARE OPTION SCHEME**

We have conditionally adopted the Share Option Scheme on [●]. For details of the Share Option Scheme, please refer to the section headed "Statutory and General Information — D. Share Option Scheme" in Appendix V to this [REDACTED].

# [REDACTED]

We have appointed [REDACTED] as our [REDACTED] pursuant to Rule 3A.19 of the Listing Rules. Pursuant to Rule 3A.23 of the Listing Rules, the [REDACTED] will advise our Company on the following matters:

- (a) before the publication of any regulatory announcement, circular or financial report;
- (b) where a transaction, which might be a notifiable or connected transaction under Chapter 14 and/or Chapter 14A of the Listing Rules, is contemplated including share issues and share repurchases;
- (c) where we propose to use the [REDACTED] of the [REDACTED] in a manner different from that detailed in this [REDACTED] or where our business activities, developments or results deviate from any forecast, estimate, or other information in this [REDACTED]; and
- (d) where the Stock Exchange makes any inquiry of us regarding unusual movements in the price or trading volume of the Shares under Rules 13.10 of the Listing Rules.

The term of the appointment of [REDACTED] shall commence on the [REDACTED] and end on the date on which we distribute our annual report in respect of our financial results for the first full financial year commencing after the [REDACTED] and such appointment may be subject to extension by mutual agreement.

The [REDACTED] shall provide us with services, including guidance and advice as to compliance with the requirements under the Listing Rules and applicable laws, rules, codes and guidelines, and to act as one of our principal channels of communication with the Stock Exchange.

# SUBSTANTIAL SHAREHOLDERS

So far as our Directors are aware, immediately following completion of the Capitalisation Issue and the [REDACTED] (but without taking into account any Shares which may be allotted and issued pursuant to the exercise of the [REDACTED] and the Share Option Scheme), the following persons will have interests or short positions in the Shares or the underlying Shares which would be required to be disclosed to our Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or will be directly or indirectly, interested in 10% or more of the issued voting shares of any member of our Group:

Shareholder	Nature of interest		Percentage of Shareholding (%)
Elegant Kindness	Beneficial owner (Note 2)	[REDACTED] (L) (Note 1)	[REDACTED]
Dr. Tang	Interest in a controlled corporation	[REDACTED] (L) (Note 1)	[REDACTED]

#### Notes:

- 1. The letter "L" denotes the entity/person's long position in the Shares.
- 2. These Shares are held by Elegant Kindness, which is wholly owned by Dr. Tang. By virtue of the SFO, Dr. Tang is deemed to be interested in the Shares held by Elegant Kindness.

Save as disclosed above, our Directors are not aware of any other persons who will, immediately following completion of the Capitalisation Issue and the [REDACTED] (but without taking into account any Shares which may be allotted and issued pursuant to the exercise of the [REDACTED] and the Share Option Scheme), have interests or short positions in our Shares or underlying Shares which would be required to be disclosed to our Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who will be directly or indirectly, interested in 10% or more of the issued voting shares of any member of our Group.

#### AUTHORISED AND ISSUED SHARE CAPITAL

The authorised and issued share capital of our Company is as follows:

HK\$

Authorised share capital:

10,000,000,000 Shares as at the [**REDACTED**]

100,000,000

Assuming the [REDACTED] is not exercised and no options under the Share Option Scheme are exercised, the issued share capital of our Company immediately following the [REDACTED] and Capitalisation Issue will be as follows:

HK\$

Issued and to be issued, fully paid or credited as fully paid, upon completion of the [REDACTED] and the Capitalisation Issue:

168,760	Shares in issue as at the Latest Practicable Date	1,687.6
[REDACTED]	Shares to be issued under the Capitalisation Issue	[REDACTED]
[REDACTED]	Shares to be issued under the [REDACTED]	[REDACTED]

[REDACTED] Shares in total

[REDACTED]

Assuming the [REDACTED] is exercised in full and no options under the Share Option Scheme are exercised, the issued share capital of our Company immediately following the [REDACTED] and Capitalisation Issue will be as follows:

HK\$

Issued and to be issued, fully paid or credited as fully paid, upon completion of the [REDACTED] and the Capitalisation Issue:

168,760	Shares in issue as at the Latest Practicable Date	1,687.6
[REDACTED]	Shares to be issued under the Capitalisation Issue	[REDACTED]
[REDACTED]	Shares to be issued under the [REDACTED] and the	[REDACTED]
	[REDACTED]	

[REDACTED] Shares in total

[REDACTED]

#### **ASSUMPTIONS**

The above table assumes that the [REDACTED] and the Capitalisation Issue become unconditional and the issue of Shares pursuant thereto is made as described herein. It does not take into account any Shares which may be allotted and issued or repurchased by our Company pursuant to the General Mandate, the Repurchase Mandate and the Share Option Scheme.

## **CAPITALISATION ISSUE**

Pursuant to the written resolutions of our Shareholders passed on [•], conditional upon the share premium account of our Company being credited as a result of the issue of the [REDACTED] pursuant to the [REDACTED], our Directors were authorised to allot and issue a total of [REDACTED] Shares, credited as fully paid, at par to our Shareholders whose names appear on the register of members of our Company at close of business on [•] in proportion (as nearly as possible without involving fractions so that no fraction of a Share shall be allotted) to their then respectively shareholdings by way of capitalisation of the sum of HK\$[REDACTED] standing to the credit of the share premium account of our Company, and the Shares to be allotted and issued pursuant to the Capitalisation Issue shall rank equally in all respects with our existing Shares.

## **SHARE OPTION SCHEME**

Our Company has conditionally adopted the Share Option Scheme on [●] 2018. A summary of the principal terms of the Share Option Scheme is set out in the section headed "Statutory and General Information — D. Share Option Scheme" in Appendix V to this [REDACTED].

We did not have any outstanding share options, warrants, convertible instruments or similar rights convertible into our Shares as at the Latest Practicable Date.

## MINIMUM PUBLIC FLOAT

Pursuant to Rule 8.08(1)(a) of the Listing Rules, at the time of the [REDACTED] and at all times after [REDACTED], our Company must maintain the minimum prescribed percentage of 25% (or such applicable percentage as prescribed by the Stock Exchange) of the issued share capital of our Company in the hands of the public (as defined in the Listing Rules). Our Company has a minimum public float at the time of [REDACTED].

## **RANKING**

The [REDACTED] will rank equally with all our Shares in issue on the date of the [REDACTED] and will qualify for all dividends, income and other distributions and any other rights and benefits attaching or accruing to our Shares in respect of a record date which falls after the [REDACTED].

#### **GENERAL MANDATE**

Subject to the conditions set out in the section headed "Structure of the [REDACTED] — Conditions of the [REDACTED]" in this [REDACTED], our Directors have been granted a general unconditional mandate to allot, issue and deal with Shares in aggregate of a number of not more than the sum of:

- (i) 20% of the aggregate number of Shares in issue immediately following the completion of the [REDACTED] and the Capitalisation Issue (excluding Shares which may be allotted and issued pursuant to the exercise of the [REDACTED] or the Share Option Scheme); and
- (ii) the aggregate number of Shares repurchased by us (if any) pursuant to the Repurchase Mandate (the "General Mandate").

The aggregate number of Shares which our Directors are authorised to allot and issue under the General Mandate will not be reduced by the allotment and issue of Shares pursuant to any (i) rights issue, (ii) scrip dividend scheme or similar arrangement providing for the allotment and issue of Shares in lieu of the whole or part of a dividend in accordance with the Articles of Association, or (iii) specific authority or mandate granted by the Shareholders in general meeting(s). The General Mandate does not include any Shares to be issued pursuant to the exercise of the [REDACTED] or the Share Option Scheme.

## The General Mandate will expire:

- at the end of our next annual general meeting unless by ordinary resolution passed at that meeting, the issuing mandate is renewed, either unconditionally or subject to conditions;
- at the end of the period within which we are required by any applicable law or the
   Articles of Association to hold our next annual general meeting; or
- when varied or revoked by an ordinary resolution of our Shareholders in general meeting,

# whichever is the earliest.

For details of the General Mandate, please refer to the section headed "Statutory and General Information — A. Further Information about our Group — 4. Resolutions in writing passed by our Shareholders passed on  $[\bullet]$ " in Appendix V to this [REDACTED].

## REPURCHASE MANDATE

Subject to the conditions set out in the section headed "Structure in the [REDACTED] — Conditions of the [REDACTED]" in this [REDACTED], our Directors have been granted a general unconditional mandate to exercise all our powers to repurchase Shares in an aggregate number of not more than 10% of the aggregate number of Shares in issue immediately following the completion of the [REDACTED] and the Capitalisation Issue (excluding any Shares which may be issued pursuant to the exercise of the [REDACTED] and the Share Option Scheme) (the "Repurchase Mandate").

The Repurchase Mandate only relates to repurchases made on the Stock Exchange, or on any other stock exchange on which the Shares are [REDACTED] (and which is recognised by the SFC and the Stock Exchange for this purpose), and made in accordance with all applicable laws and the requirements of the Listing Rules. Further information of the relevant Listing Rules is set out in the section headed "Statutory and General Information — A. Further Information about our Group — 6. Repurchase of Shares by our Company" in Appendix V to this [REDACTED].

The Repurchase Mandate will expire:

- at the end of our next annual general meeting unless by ordinary resolution passed at that meeting, the repurchase mandate is renewed, either unconditionally or subject to conditions;
- at the end of the period within which we are required by any applicable law or the
   Articles of Association to hold our next annual general meeting; or
- when varied or revoked by an ordinary resolution of our Shareholders in general meeting,

whichever is the earliest.

For further information about the Repurchase Mandate, please refer to the section headed "Statutory and General Information — A. Further Information about our Group — 4. Resolutions in writing passed by our Shareholders passed on  $[\bullet]$ " in Appendix V to this [REDACTED].

You should read the following discussion of our financial condition and results of operations in conjunction with our combined financial statements and related notes set out in the Accountants' Report included in Appendix I to this [REDACTED]. The Accountants' Report contains our audited combined financial statements as at and for the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018. Our combined financial statements have been prepared in accordance with HKFRSs, which may differ in material respects from generally accepted accounting principles in other jurisdictions. This discussion contains forward-looking statements that involve risks and uncertainties. Our future results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including those set out in the section headed "Risk Factors" and elsewhere in this [REDACTED].

## **OVERVIEW**

Our Group mainly provides materials for construction projects. Our Cable Business mainly provides bridge cables for long-span bridges and our Prestressed Materials Business mainly provides prestressed materials for various infrastructure construction. We are principally engaged in the following two business segments:

Cable Business. We focus on the manufacture and supply of cables for construction of bridges. In addition, we also manufacture a relatively small amount of cables for use in constructing various architectural structures such as stadiums and exhibition centres. Our main product lines include suspension cables and stay cables. We operate our Cable Business under the brand of "Pujiang Cable (浦江纜索)" and mainly carry out the production of bridge cables at our production facility situated in Xitang, Zhejiang Province in China.

Prestressed Materials Business. We mainly engage in the manufacture of prestressed materials for infrastructure construction. Our main lines of products include rare earth coated prestressed products, plain surface prestressed products and galvanised prestressed products. We operate our Prestressed Materials Business under the brand of "Ossen (奥盛)" and carry out our production of prestressed materials at our two production facilities situated in Maanshan, Anhui Province and Jiujiang, Jiangxi Province in China.

During the Track Record Period, we generated around 70% of our revenue from our Prestressed Materials Business. For the years ended 31 December 2015, 2016, 2017, and the six months ended 30 June 2018, we generated revenue in the amounts of RMB1,018.6 million, RMB1,081.9 million, RMB1,317.7 million and RMB617.3 million, respectively, and our profit for the year was RMB64.4 million, RMB74.9 million, RMB88.7 million and RMB51.3 million, respectively.

## **BASIS OF PRESENTATION**

Our Company was incorporated in the Cayman Islands on 26 April 2017. We underwent a reorganisation in anticipation of the [REDACTED], pursuant to which our Company became the holding company of the companies now comprising our Group. As the companies now comprising our Group were under the common control of Dr. Tang before and after the Reorganisation, the Reorganisation has been accounted for on the basis of merger accounting as if the Reorganisation had been completed at the beginning of the Track Record Period. Accordingly, our combined statements of profit or loss and other comprehensive income, the combined statements of changes in equity and combined statements of cash flows of the Group for the Track Record Period have included the results, changes in equity and cash flows of the companies now comprising our Group from the earliest date presented or since their respective dates of incorporation, whichever was shorter, as if the current group structure had been in existence throughout the Track Record Period. Our combined statements of financial position of the Group as of 31 December 2015, 2016, 2017 and 30 June 2018 have been prepared to present the assets and liabilities of the companies comprising the Group as if the current group structure had been in existence at those dates. No adjustments were made to reflect fair values or recognise any new assets or liabilities as a result of the Reorganisation.

#### FACTORS AFFECTING OUR RESULTS OF OPERATIONS

## Product mix

Our results of operations depend on the product mix we sell during the Track Record Period. During the Track Record Period, our revenue was derived from our Cable Business and Prestressed Materials Business. Revenue from Cable Business accounted for 27.8%, 28.0%, 32.3%, 27.1% and 30.7% of our total revenue in 2015, 2016, 2017 and the six months ended 30 June 2017 and 2018, respectively. Revenue from Prestressed Materials Business accounted for 72.2%, 72.0%, 67.7%, 72.9% and 69.3% of our total revenue in 2015, 2016, 2017 and the six months ended 30 June 2017 and 2018, respectively.

In 2015, 2016, 2017 and the first half of 2017 and 2018, the gross profit margin of our Cable Business was 34.6%, 34.7%, 34.6%, 35.2% and 31.5%, respectively. The profit margins of our Cable Business vary based on each project that we bid and enter into contract with. Factors include the complexity and type of bridge or infrastructure project, the nature of and relationship with the customer, market demand, the quantity and type of cables purchased and the overall project value. During the Track Record Period, the gross profit margin for our stay cable projects ranged from 23.2% to 37.9%, while the gross profit margin for our suspension cable projects ranged from 31.2% to 39.5%.

In 2015, 2016, 2017 and the first half of 2017 and 2018, the gross profit margin of our Prestressed Materials Business was 13.0%, 14.0%, 11.1%, 9.2% and 14.8%, respectively. The profit margins of our Prestressed Materials Business vary based on the type of products we sell, which in turn are based on market demand and the customer orders received. In particular, a significant proportion of our sales have been for our rare earth coated prestressed products, which constituted 72.3%, 86.6%, 85.3%, 86.2% and 86.7% of our total revenues from our Prestressed Materials Business in 2015, 2016, 2017 and the first half of 2017 and 2018, respectively. During the Track Record Period, the gross profit margin for sales of our rare earth coated prestressed products ranged from 7.0% to 13.3%.

As different products generally have different demand, prices and margins, our results of operations will be affected by the product mix we sell in a particular period. Our profitability is also affected by our ability to accurately estimate our costs of production under our pricing structure. For the Prestressed Materials Business, we generally adopt a cost-plus pricing structure, while for the Cable Business, our selling prices are determined based on the nature of each individual project, with the cost of production being one of the key factors. Please refer to the section headed "Financial Information — Description of Selected Combined Statement of Profit or Loss Line Items — Average selling price and volume". Changes to the average cost of raw materials may also affect our profitability to the extent we cannot or do not pass on the changes to our customers. Raw material costs accounted for approximately 94% to 96% of our total cost of sales during the Track Record Period. For reasons of historical changes in the gross profit margin of our Cable Business and Prestressed Materials Business, please refer to the section headed "Financial Information — Period to Period Comparison of Results of Operations".

## Cost of major raw materials

The cost of raw materials represents a substantial part of our cost of sales. For the year ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2017 and 2018, the cost of raw materials accounted for 93.9%, 95.0%, 95.8%, 94.7% and 95.8% of our total cost of sales, respectively. The major raw material we use for our Prestressed Materials Business are high carbon steel wire rods which can be further manufactured into galvanised prestressed wires used in our Cable Business. High carbon steel wire rods and the galvanised prestressed wires in total represented over 90% of our cost of raw materials over the Track Record Period. For the years ended 31 December 2015, 2016, 2017 and six months ended 30 June 2017 and 2018, the average cost of our high carbon steel wire rods per tonne was RMB2,788, RMB2,330, RMB3,126, RMB2,841 and RMB3,779, respectively. We typically purchase our raw materials from multiple primary steel producers. The steel industry as a whole is cyclical and, at times, pricing and availability of steel can be volatile due to numerous factors beyond our control, including general domestic and international economic conditions, labour costs, sales levels, competition, consolidation of steel producers, raw material costs for steel producers, import duties and tariffs and currency exchange rates.

We make prepayments to our major suppliers to secure favourable treatment in terms of pricing and supply of raw materials. We take into account the cost of raw materials in setting our selling price in order to pass on changes in such costs to customers. However, any significant and sudden increase in raw materials costs could increase our cost of sales and have an adverse effect on our gross profit and margins. Please refer to the section headed "Risk Factors — Risks Relating to our Business and Industry — Any significant increase in the price of high carbon steel wire rods may materially increase our production costs and reduce our profitability".

The following sensitivity analysis illustrates the impact of hypothetical fluctuations in the cost of high carbon steel wire rods (assuming all other factors affecting the results of operations of the Group remain unchanged), on our profit before tax for each period over the Track Record Period.

	Per	centage cha	nge in high	carbon stee	el wire rods	
	-10%	-5%	-1%	+1%	+5%	+10%
		(RM)	3′000, except	percentages	)	
Year ended 31 December 2015						
Increase/(decrease) in high carbon steel wire rods	(49,723)	(24,861)	(4,972)	4,972	24,861	49,723
Increase/(decrease) in profit before tax for the year	49,723	24,861	4,972	(4,972)	(24,861)	(49,723)
Percentage change in profit before tax for the year	66.8%	33.4%	6.7%	-6.7%	-33.4%	-66.8%
Year ended 31 December 2016						
Increase/(decrease) in high carbon steel wire rods	(63,101)	(31,550)	(6,310)	6,310	31,550	63,101
Increase/(decrease) in profit before tax for the year	63,101	31,550	6,310	(6,310)	(31,550)	(63,101)
Percentage change in profit before tax for the year	75.2%	37.6%	7.5%	-7.5%	-37.6%	-75.2%
Year ended 31 December 2017						
Increase/(decrease) in high carbon steel wire rods	(72,788)	(36,394)	(7,279)	7,279	36,394	72,788
Increase/(decrease) in profit before tax for the year	72,788	36,394	7,279	(7,279)	(36,394)	(72,788)
Percentage change in profit before tax for the year	83.9%	41.9%	8.4%	-8.4%	-41.9%	-83.9%
Six months ended 30 June 2018						
Increase/(decrease) in high carbon steel wire rods	(34,292)	(17,146)	(3,429)	3,429	17,146	34,292
Increase/(decrease) in profit before tax for the period	34,292	17,146	3,429	(3,429)	(17,146)	(34,292)
Percentage change in profit before tax for the period	56.5%	28.3%	5.7%	-5.7%	-28.3%	-56.5%

#### Economic conditions in China

We operate our manufacturing facilities in China and derive the substantial majority of our revenues from sales to customers in China. As such, economic conditions in China affect virtually all aspects of our operations, including the demand for our products, the availability and prices of our raw materials and our other expenses. Although the economy in China has grown significantly in the past decades, growth has been uneven, both geographically and among various sectors of the economy, and the rate of growth has been slowing down in recent years. Any slow-down of economic growth in China could reduce expenditures for infrastructure, which in turn may adversely affect the demand for our products and our operating results and financial condition. In particular, China's economic growth may slow due to weakened exports and global trade frictions. In April 2018, the United States imposed tariffs on steel and aluminium imports from China. In July 2018, the United States imposed 25% tariffs on US\$34 billion worth of Chinese goods, and the PRC responded with similar size tariffs on products imported from the United States. In September 2018, the United States imposed a further 10% tariffs on approximately US\$200 billion worth of products from China, and in turn, the PRC responded with tariffs on approximately US\$60 billion of goods from the United States. In addition, any financial turmoil affecting the financial markets and banking system may significantly restrict our ability to obtain financing in the capital markets or from financial institutions on commercially reasonable terms, or at all.

## Level of income tax and preferential tax treatment

Our net income is affected by the income tax that we pay and any preferential tax treatment that we are able to receive. Our operating subsidiaries are subject to the PRC enterprise income tax, or EIT. Pursuant to the income tax rules and regulations of the PRC, the provision for PRC income tax of our PRC subsidiaries is calculated based on the statutory tax rate of 25%, but during the Track Record Period, preferential tax treatment was available to the following four of our PRC subsidiaries. Ossen Innovation Materials, Ossen (Jiujiang), Shanghai Pujiang and Zhejiang Pujiang are recognised as High and New-Tech enterprises according to the PRC tax regulations and thus were entitled to a preferential tax rate of 15% for the Track Record Period, and their respective preferential tax rate will expire in July 2020, August 2021, November 2020 and November 2019, respectively. Our results of operations will be affected by our ability to continue to renew this qualification and the preferential tax rate in time or at all.

For more information on income tax and preferential tax treatment, please refer to the section headed "Financial Information — Description of Selected Combined Statement of Profit or Loss Line Items — Income tax expense".

# Seasonality

Our revenue from the Prestressed Materials Business is subject to seasonality and is generally lower during the first quarter each year primarily due to the Chinese New Year holidays around February and the cold weather in the Northern region of China during winter season as construction work generally slows down during that period. Accordingly, our results of operations during the six months ended 30 June 2018 may not necessarily reflect our growth for the full year.

# CRITICAL ACCOUNTING POLICIES AND ESTIMATES

We have identified certain accounting policies and estimates significant to the preparation of our combined financial information in accordance with HKFRSs issued by the Hong Kong Institute of Certified Public Accountants. The Accountant's Report in Appendix I to this [REDACTED] sets forth these significant accounting policies, judgments and estimates in Notes 4 and 5, which are important for an understanding of our financial condition and results of operations. In particular, Note 5 to the Accountants' Report provides a discussion of the critical accounting judgements and key sources of estimation uncertainty. Our estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results could differ from those estimates.

For a discussion on new/revised HKFRSs that have been issued but are not yet effective, including their potential impact on our financial statements, please refer to Note 3 to the Accountants' Report in Appendix I to this [REDACTED].

## **RESULTS OF OPERATIONS**

The following table summarises the combined profit or loss and other comprehensive income from the financial statements during the Track Record Period, details of which are set out in the Accountant's Report in Appendix I to this [REDACTED]:

	Year ended 31 December							Six months ended 30 June				
	201	5	2016		2017		2017		2018			
		% of total		% of total		% of total		% of total		% of total		
	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue		
						(1	inaudited)					
Revenue	1,018,602	100.0	1,081,887	100.0	1,317,693	100.0	490,243	100.0	617,257	100.0		
Cost of sales	(824,969)	(81.0)	(867,432)	(80.2)	(1,071,786)	(81.3)	(410,735)	(83.8)	(493,973)	(80.0)		
Gross profit	193,633	19.0	214,455	19.8	245,907	18.7	79,508	16.2	123,284	20.0		
Other revenue	13,794	1.4	8,430	0.8	11,406	0.9	2,676	0.5	7,346	1.2		
Other gains and losses	3,525	0.3	(3,392)	(0.3)	(1,902)	(0.1)	(185)	0.0	(2,131)	(0.3)		
Distribution and selling expenses	(20,025)	(2.0)	(16,153)	(1.5)	(21,316)	(1.6)	(8,764)	(1.8)	(8,104)	(1.3)		
Administrative expenses	(30,075)	(3.0)	(28,948)	(2.7)	(38,533)	(2.9)	(23,059)	(4.7)	(15,292)	(2.5)		
Research and development expenses	(43,258)	(4.2)	(49,128)	(4.5)	(60,244)	(4.6)	(10,433)	(2.1)	(19,417)	(3.1)		
Finance costs	(43,589)	(4.3)	(40,430)	(3.7)	(34,469)	(2.6)	(18,485)	(3.8)	(25,533)	(4.1)		
Profit before tax	74,005	7.3	84,834	7.8	100,849	7.7	21,258	4.3	60,153	9.7		
Income tax expense	(9,589)	(0.9)	(9,956)	(0.9)	(12,177)	(0.9)	(2,710)	(0.6)	(8,813)	(1.4)		
Profit for the year/period	64,416	6.3	74,878	6.9	88,672	6.7	18,548	3.8	51,340	8.3		
Profit attributable to:												
Owners of the Company	47,571	4.7	58,403	5.4	71,514	5.4	13,662	2.8	37,851	6.1		
Non-controlling interests	16,845	1.7	16,475	1.5	17,158	1.3	4,886	1.0	13,489	2.2		
	64,416	6.3	74,878	6.9	88,672	6.7	18,548	3.8	51,340	8.3		

# DESCRIPTION OF SELECTED COMBINED STATEMENT OF PROFIT OR LOSS LINE ITEMS

## Revenue

Revenue represents the net invoiced value of the goods sold or services rendered by us in connection with (i) design, engineering, manufacture and sale of customised prestressed steel materials; (ii) design, engineering, manufacture, installation and sale of cables and (iii) others, including sales of scrap materials.

We organise our operations into business units based on the products involved and our revenue are primarily attributable to two reportable operating segments: (i) Cable Business, which comprises suspension cables, stay cables, installation services and sales of scrap materials and (ii) Prestressed Materials Business, which comprises plain surface prestressed products, rare earth coated prestressed products, galvanised prestressed products and other steel materials. While we historically generated the majority of revenue from the Prestressed Materials Business, we expect our Cable Business to grow at a faster rate in the next few years. For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, approximately 94.3%, 95.9%, 96.2% and 95.6% of our revenue were from sales in the PRC, whilst the remaining sales were to overseas customers, including customers in Korea, Indonesia and Vietnam.

The following table set out the breakdown of revenue by operating segment and product type in terms of absolute amount and as a percentage of total revenue:

		١	ear ended 3	1 December	r		Six months ended 30 June				
	201	15	20	2016		2017		17	2018		
	% of total		% of total		% of total		% of total		% of tota		
	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	RMB'000	revenue	
						(ι	inaudited)				
Revenue											
Cable Business:											
Suspension cable projects	147,965	14.5	125,988	11.6	313,798	23.8	119,060	24.3	82,897	13.4	
Stay cable projects	128,848	12.6	167,957	15.5	92,387	7.0	10,738	2.2	101,638	16.5	
Others-installation	4,252	0.4	9,162	0.8	8,371	0.6	2,921	0.6	4,482	0.7	
Others-sale of scrap materials	1,658	0.2	168	0.1	11,247	0.9			440	0.1	
	282,723	27.8	303,275	28.0	425,803	32.3	132,719	27.1	189,457	30.7	
Prestressed Materials Business:											
Rare earth coated prestressed											
products	532,394	52.3	674,242	62.3	760,922	57.8	312,482	87.4	371,510	86.8	
Plain surface prestressed products	99,036	9.7	45,461	4.2	46,171	3.5	25,806	7.2	18,656	4.4	
Galvanised prestressed products	62,061	6.0	49,170	4.6	72,476	5.5	16,066	4.5	37,153	8.7	
Other steel materials	42,388	4.2	9,739	0.9	12,321	0.9	3,170	0.9	481	0.1	
	735,879	72.2	778,612	72.0	891,890	67.7	357,524	72.9	427,800	69.3	
	1,018,602	100.0	1,081,887	100.0	1,317,693	100.0	490,243	100.0	617,257	100.0	

#### Cable Business

For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, revenue from our Cable Business amounted to RMB282.7 million, RMB303.3 million, RMB425.8 million, and RMB189.5 million, representing 27.8%, 28.0%, 32.3% and 30.7% of our total revenue, respectively. Revenue from our Cable Business is mainly determined based on the number of projects we work on and the value of such projects. The number of projects under our Cable Business for 2015, 2016, 2017, and the first half of 2017 and 2018 were 69, 99, 89, 31 and 62 respectively. Customers of our Cable Business are usually project companies or contractors that build bridges or other large construction projects. Please also refer to the section headed "Business — Sales and Marketing".

#### Prestressed Materials Business

For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, revenue from our Prestressed Materials Business amounted to RMB735.9 million, RMB778.6 million, RMB891.9 million and RMB427.8 million, representing 72.2%, 72.0%, 67.7% and 69.3% of our total revenue, respectively. Changes to our revenue in our Prestressed Materials Business primarily resulted from fluctuations in the sales volume and the average selling price of our products, which in turn reflects the demand from our customers, which are usually steel material trading companies and steel material manufacturers. Please also refer to the section headed "Business — Sales and Marketing".

# Average selling price and volume

The following table sets forth the average selling price and sales volume for our Cable Business and Prestressed Materials Business for the periods indicated:

		Y	ear ended 3	Six months ended 30 June							
	201	15	20	16	20	17	20	17	20	2018	
	Sales volume	Average selling price RMB									
	tonnes	per tonne									
Cable Business <sup>(1)</sup>	23,250	11,906	27,327	10,757	39,442	10,298	11,346	11,440	16,177	11,407	
Prestressed Materials Business <sup>(2)</sup>	208,956	3,319	284,279	2,705	237,681	3,701	118,920	2,980	93,536	4,568	

#### Notes:

- (1) This excludes installation services and sale of scrap materials.
- (2) This excludes sale of other steel materials.

#### Cable Business

In 2015, 2016, 2017 and the first half of 2017 and 2018, the overall average selling price per tonne of our products under the Cable Business was RMB11,906, RMB10,757, RMB10,298, RMB11,440 and RMB11,407, respectively. We price our products based on the nature for each individual project, taking into account the quantity, type and technical specifications of the cables sold, the overall project value, the complexity and type of bridge or infrastructure project, the location of the project, sufficiency of resources, the nature and relationship of the customer, and the cost of raw materials.

The overall average selling price per tonne decreased by 9.7% from RMB11,906 in 2015 to RMB10,757 in 2016 mainly due to a decrease in average selling price of suspension cable projects because such projects we sold to during the period required lower strength suspension cables with lower value and lower cost of raw materials. The overall average selling price per tonne decreased by 4.3% from RMB10,757 in 2016 to RMB10,298 in 2017 mainly due to a decrease in the average selling price of stay cable projects as a result of changes to the product mix. The overall average selling price per tonne remained stable at RMB11,440 and RMB11,407 in the first half of 2017 and 2018, respectively.

## Prestressed Materials Business

In 2015, 2016, 2017 and the first half of 2017 and 2018, the overall average selling price per tonne of our products under the Prestressed Materials Business was RMB3,319, RMB2,705, RMB3,701, RMB2,980 and RMB4,568, respectively. We adopt a cost-plus basis approach when determining the selling price. Apart from costs, our price will also take into account factors such as relationship with the customers, sales volume, sufficiency of our resources and technical requirements for the products to be supplied. Changes in the average selling price under the Prestressed Materials Business during the Track Record Period were mainly driven by changes in the product mix and changes in the cost of raw materials.

The overall average selling price per tonne decreased by 18.5% from RMB3,319 in 2015 to RMB2,705 in 2016 primarily because we sold a higher volume of rare earth coated prestressed products which had a relatively lower selling price, coupled with the lowering of overall average selling prices in response to the decrease in our average cost of high carbon steel wire rods. The overall average selling price per tonne increased by 36.8% from RMB2,705 in 2016 to RMB3,701 in 2017 mainly driven by an increase in average selling prices of our rare earth coated prestressed products to reflect an increase in our average cost of raw materials as well as increased sales of galvanised prestressed products, which had a higher average selling price. The overall average selling price per tonne increased by 53.3% from RMB2,980 in the first half of 2017 to RMB4,568 in the first half of 2018 primarily due to an increase in selling prices of our rare earth coated prestressed products, reflecting an increased demand for our products as the PRC government launched an initiative to shut down production facilities that did not meet national environmental standards, and the further increase in our average cost of raw materials.

## Cost of sales

Cost of sales represents costs and expenses directly attributable to the manufacture of our products and comprises mainly of (i) raw materials, (ii) depreciation, (iii) production overhead, which include costs for utilities, consumables, staff welfare and social insurance and (iv) direct labour cost. The following table sets out the breakdown of cost of sales in terms of absolute amount and as a percentage of total cost of sales for the periods indicated:

	Year ended 31 December					Six	nded 30 June	ne		
	2015		2016	ó	2017		2017		2018	
	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%
						(1	unaudited)			
Raw materials	774,713	93.9	824,031	95.0	1,027,233	95.8	389,095	94.7	473,008	95.8
Depreciation	12,410	1.5	9,709	1.1	8,484	0.8	4,525	1.1	3,550	0.7
Production overhead	12,616	1.5	11,492	1.3	10,778	1.0	5,489	1.3	5,183	1.0
Business tax	9,422	1.1	5,979	0.7	6,800	0.6	1,337	0.3	1,962	0.4
Direct labour cost	9,914	1.2	8,726	1.0	10,799	1.0	4,624	1.1	5,424	1.1
Subcontracting fee	3,766	0.5	5,195	0.6	5,436	0.5	2,097	0.5	3,664	0.7
Others <sup>(1)</sup>	2,128	0.3	2,300	0.3	2,256	0.2	3,568	0.9	1,182	0.8
	824,969	100.0	867,432	100.0	1,071,786	100.0	410,735	100.0	493,973	100.0

Note:

(1) Others include indirect material and repair and maintenance fee.

The following table provides the breakdown of cost of sales by business segment for the periods indicated:

		١	ear ended 31	Decembe	r		Six	nded 30 June		
	2015	;	2016		2017		2017		2018	
	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%
						(	unaudited)			
Cable Business	184,944	22.4	198,072	22.8	278,478	26.0	85,987	20.9	129,700	26.3
Prestressed Materials Business	640,025	77.6	669,360	77.2	793,308	74.0	324,748	79.1	364,273	73.7
	824,969	100.0	867,432	100.0	1,071,786	100.0	410,735	100.0	493,973	100.0

Please refer to the section headed "Financial Information — Period to Period Comparison of Results of Operations" for further analysis.

# Gross profit and gross profit margin

For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, our gross profit was RMB193.6 million, RMB214.5 million, RMB245.9 million and RMB123.3 million, respectively, and our gross profit margin was 19.0%, 19.8%, 18.7% and 20.0% for the respective period. Changes to our gross profit margin during the Track Record Period primarily reflected changes in average selling prices, the cost of raw materials as well as the revenue contribution and product mix between our Cable Business and Prestressed Materials Business. Please refer to the section headed "Financial Information — Period to Period Comparison of Results of Operations" for further analysis.

The following table sets forth the respective gross profit and gross profit margin by our business segments for the periods indicated:

		Υ	ear ended 3	1 December	!		Six months ended 30 June				
	201	.5	201	.6	201	7	201	17		2018	
		Gross		Gross		Gross		Gross	Gross		
	Gross	Profit	Gross	Profit	Gross	Profit	Gross	Profit	Gross	Profit	
	Profit	Margin	Profit	Margin	Profit	Margin	Profit	Margin	Profit	Margin	
	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%	
						(1	ınaudited)				
Cable Business	97,779	34.6	105,203	34.7	147,325	34.6	46,732	35.2	59,757	31.5	
Prestressed Materials Business	95,854	13.0	109,252	14.0	98,582	11.1	32,776	9.2	63,527	14.8	
Total	193,633	19.0	214,455	19.8	245,907	18.7	79,508	16.2	123,284	20.0	

# Other revenue

Other revenue mainly includes (i) bank and other interest income and (ii) government grants, which consist mainly of grants received from the PRC local government authority as subsidies to the Group for incentive of technology innovation projects. During the Track Record Period, the components of our other revenue are summarised below:

		Year ended 31 December						Six months ended			
	2015	5	2016		2017		201	7	2018		
	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%	
						(	unaudited)				
Bank and other interest income	6,502	47.2	2,977	35.3	6,004	52.6	698	26.1	2,757	37.5	
Government grants	7,261	52.6	5,077	60.2	5,249	46.0	1,978	73.9	4,137	56.3	
Sundry income	31 _	0.2	376	4.5	153	1.4			452	6.2	
	13,794	100.0	8,430	100.0	11,406	100.0	2,676	100.0	7,346	100.0	

# Other gains and losses

Other gains and losses mainly consist of (i) exchange gains/(losses) arising from fluctuations in exchange rates between the invoice and settlement dates of our sales and from translation of our U.S. dollar-denominated trade receivables, (ii) impairment loss reversed/(recognised) on trade and retention receivables and (iii) impairment loss (recognised)/reversed on deposits and other receivables. During the Track Record Period, the components of our other gains and losses are summarised below:

				Six month	s ended	
	Year en	ded 31 Decen	30 June			
	2015	2016	2017	2017	2018	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
			(	unaudited)		
Exchange gains/(loss), net	953	146	(344)	(103)	(56)	
(Loss)/gain on disposal of						
property, plant and						
equipment	(21)	(8)	_	_	1	
Impairment loss reversed/						
(recognised) on trade and						
retention receivables	2,982	(4,506)	781	(82)	(1,264)	
Impairment loss (recognised)/		, ,		` '	, ,	
reversed on deposits and						
other receivables	(389)	976	(2,339)	_	(812)	
	2 525	(2.202)	(1.002)	(195)	(2.121)	
	3,525	(3,392)	(1,902)	(185)	(2,131)	

# Distribution and selling expenses

Distribution and selling expenses mainly include (i) transportation costs for delivery of products, (ii) commission, (iii) salaries and benefits of our sales and marketing staff and (iv) travel expenses relating to our sales and marketing activities. For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, our distribution and selling expenses amounted to RMB20.0 million, RMB16.2 million, RMB21.3 million and RMB8.1 million, representing 2.0%, 1.5%, 1.6% and 1.3% of our revenue for the respective period. The following table sets out the breakdown of selling and distribution expenses for the periods indicated:

		١	ear ended 31	December			Six	x months er	nded 30 June	
	2015		2016		2017		2017		2018	
	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%
						(	unaudited)			
Transportation costs	13,613	68.0	9,869	61.1	14,444	67.8	6,009	68.6	5,188	64.0
Commission	2,413	12.0	2,195	13.6	952	4.5	386	4.4	275	3.4
Staff salaries and benefits	2,647	13.2	2,627	16.3	2,719	12.8	1,466	16.7	1,551	19.1
Travel expenses	279	1.4	611	3.8	786	3.7	287	3.3	484	6.0
Depreciation	39	0.2	39	0.2	41	0.2	91	1.0	27	0.3
Others <sup>(1)</sup>	1,034	5.2	812	5.0	2,373	11.1	524	6.0	578	7.1
	20,025	100.0	16,153	100.0	21,316	100.0	8,764	100.0	8,104	100.0

Others mainly include administration expenses for tender bidding, entertainment expenses and advertising costs.

# Administrative expenses

The following table sets out the breakdown of administrative expenses for the periods indicated. For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, our administrative expenses amounted to RMB30.1 million, RMB28.9 million, RMB38.5 million and RMB15.3 million, representing 3.0%, 2.7%, 2.9% and 2.5% of our revenue for the respective period:

	Year ended 31 December						Six months ended 30 June					
	2015		2016		2017		2017		2018			
	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000	%		
							(unaudited)					
Staff costs	9,151	30.4	9,792	33.8	11,071	28.7	5,480	23.8	5,781	37.8		
Travelling and entertainment	1,829	6.1	2,291	7.9	3,548	9.2	1,692	7.3	1,837	12.0		
Depreciation	1,251	4.2	1,241	4.3	1,246	3.2	543	2.4	638	4.1		
Amortisation of prepaid land												
lease payment	762	2.5	763	2.6	762	2.0	381	1.7	381	2.5		
Audit fee	1,857	6.2	1,464	5.1	1,643	4.2	655	2.9	991	6.5		
Legal and professional fee	655	2.2	908	3.1	1,126	2.9	514	2.2	94	0.6		
Listing expenses												
(A-share Listing)	1,950	6.5	250	0.9	-	-	-	-	-	-		
[REDACTED] (Stock Exchange)	-	-	-	-	8,614	22.4	8,863	38.4	2,079	13.6		
Other taxes	3,325	11.0	2,810	9.7	2,808	7.3	447	1.9	440	2.9		
Bank charges	4,688	15.6	4,705	16.3	3,102	8.1	1,712	7.4	1,542	10.1		
Others <sup>(1)</sup>	4,607	15.3	4,724	16.3	4,613	12.0	2,772	12.0	1,509	9.9		
	30,075	100.0	28,948	100.0	38,533	100.0	23,059	100.0	15,292	100.0		

Others mainly include rental expenses, insurance, office utilities and other administrative expenses.

# Research and development expenses

Research and development expenses mainly include (i) salaries and benefits of our research and development staff, (ii) depreciation of equipment for research and development, (iii) materials consumed for conducting research and development activities, and (iv) testing fee incurred in engaging external testing laboratories. For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, our research and development expenses amounted to RMB43.3 million, RMB49.1 million, RMB60.2 million and RMB19.4 million, representing 4.2%, 4.5%, 4.6% and 3.1% of our revenue for the respective period. The following table sets out the breakdown of our research and development expenses for the periods indicated.

		1	ear ended 31	December			S	ix months en	ded 30 June	
	2015		2016		2017		2017		2018	
	RMB'000	%	RMB'000	%	RMB'000	%	RMB'000 (unaudited)	%	RMB'000	%
Staff costs	2,607	6.0	2,638	5.4	3,271	5.4	1,363	13.0	1,725	8.9
Depreciation	1,584	3.7	1,396	2.8	1,431	2.4	637	6.1	288	1.5
Materials	35,849	82.9	41,016	83.5	51,288	85.1	7,020	67.3	16,046	82.7
Testing	1,600	3.7	2,735	5.6	2,394	4.0	434	4.2	766	3.9
Others	1,618	3.7	1,343	2.7	1,860	3.1	979	9.4	592	3.0
	43,258	100.0	49,128	100.0	60,244	100.0	10,433	100.0	19,417	100.0

## **Finance costs**

Finance costs mainly consist of interest on bank borrowings, interest expenses from our bond issued and handling charge for the bond issued. For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, our finance costs amounted to RMB43.6 million, RMB40.4 million, RMB34.5 million and RMB25.5 million.

				Six month	s ended	
	Year er	nded 31 Decei	30 June			
	2015	2016	2017	2017	2018	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
				(unaudited)		
Interest expense on bank						
borrowings	29,359	31,413	34,469	18,485	25,533	
Interest expense on bond	11,730	7,351	_	_	_	
Handling charge for bonds	2,500	1,666				
	43,589	40,430	34,469	18,485	25,533	

## Income tax expense

Income tax expense consists of current and deferred taxes payable in the PRC by our Company and our subsidiaries. For the years ended 31 December 2015, 2016, 2017 and the six months ended 30 June 2018, our income tax expense amounted to RMB9.6 million, RMB10.0 million, RMB12.2 million and RMB8.8 million, and our effective income tax rate was 13.0%, 11.7%, 12.1% and 14.7%, respectively. For further details, please refer to Note 14 to the Accountants' Report in Appendix I to this [REDACTED].

Pursuant to the income tax rules and regulations of the PRC, the provision for PRC income tax of our subsidiaries is calculated based on the statutory tax rate of 25%, but during the Track Record Period preferential tax treatment was available to the following four of our PRC subsidiaries.

Ossen Innovation Materials, Ossen (Jiujiang), Shanghai Pujiang and Zhejiang Pujiang are recognised as High and New-Tech enterprises according to the PRC tax regulations and are entitled to a preferential tax rate of 15% during the Track Record Period and their respective preferential tax rate will expire in July 2020, August 2021, November 2020 and November 2019.

Pursuant to the rules and regulations of the Cayman Islands and British Virgin Islands, the Company, which is incorporated in the Cayman Islands and the Company's subsidiary incorporated in British Virgin Islands are not subject to any income tax. We were not subject to any profits tax in Hong Kong as we did not generate any profit in Hong Kong.

During the Track Record Period and as of the Latest Practicable Date, we did not have any material tax dispute or unresolved issues with the relevant authorities.

## PERIOD TO PERIOD COMPARISON OF RESULTS OF OPERATIONS

Six Months Ended 30 June 2018 Compared to Six Months Ended 30 June 2017

Revenue

Revenue increased by 25.9% from RMB490.2 million for the six months ended 30 June 2017 to RMB617.3 million for the six months ended 30 June 2018. This increase was attributable to a 42.8% increase in our revenue from our Cable Business coupled with a 19.7% increase in our revenues from our Prestressed Materials Business.

Cable Business

Revenue from our Cable Business increased by 42.8% from RMB132.7 million for the six months ended 30 June 2017 to RMB189.5 million for the six months ended 30 June 2018. Average selling prices remained stable while the number of projects increased from 31 in the first half of 2017 to 62 in the first half of 2018.

Revenue from stay cable projects increased from RMB10.7 million in the first half of 2017 to RMB101.6 million over the same period in 2018. Revenue generated from stay cable projects increased mainly due to an increase in the sales volume by 3.1 times from 1,904 tonnes in the first half of 2017 to 7,802 tonnes in the first half of 2018 due to sales from two high contract value stay cable bridge projects namely, Boyang Lake No. 2 Bridge and Taizhou Bay Bridge during the half of 2018.

Revenue from suspension cable projects decreased by 30.4% from RMB119.1 million in the first half of 2017 to RMB82.9 million in the first half of 2018 primarily due to the completion of the Humen No. 2 Bridge project which has a high contract value and contributed a significant portion of the revenue generated in 2017.

#### Prestressed Materials Business

Revenue from our Prestressed Materials Business increased by 19.7% from RMB357.5 million for the six months ended 30 June 2017 to RMB427.8 million for the six months ended 30 June 2018. This increase was mainly attributable to a 18.9% increase in sales of our rare earth coated prestressed products coupled with a 131.3% increase in sales of our galvanised prestressed products. The average selling price of prestressed products increased by 53.3% from RMB2,980 per tonne in the first half of 2017 to RMB4,568 per tonne in the first half of 2018, primarily due to an increase in selling prices of our rare earth coated prestressed products, reflecting an increased demand for our products as the PRC government shut down production facilities that did not meet the national environmental standards, and an increase in the average cost of raw materials.

## Cost of sales

Cost of sales increased by 20.3% from RMB410.7 million for the six months ended 30 June 2017 to RMB494.0 million for the six months ended 30 June 2018. The increase in costs of sales was attributable to the increase in sales for both our Cable Business and Prestressed Materials Business.

The cost of sales for our Cable Business increased by 50.8% from RMB86.0 million in the first half of 2017 to RMB129.7 million in the first half of 2018 mainly due to increased sales in our Cable Business as the sales volume of cables increase by 42.6% from 11,346 tonnes in the first half of 2017 to 16,177 tonnes in the first half of 2018.

Our cost of sales for Prestressed Materials Business increased by 12.2% from RMB324.7 million in the first half of 2017 to RMB364.3 million in the first half of 2018 mainly due to the increase in the cost of high carbon steel wire rods by 33.0%, partially offset by the 21.4% decrease in sales volume in our Prestressed Materials Business.

## Gross profit and gross profit margin

As a result of the foregoing, gross profit increased by 55.1% from RMB79.5 million for the six months ended 30 June 2017 to RMB123.3 million for the six months ended 30 June 2018.

Overall gross profit margin increased from 16.2% for the six months ended 30 June 2017 to 20.0% for the six months ended 30 June 2018, which was primarily due to a higher revenue contribution from the Cable Business, which has a higher gross profit margin of 31.5% for the first half of 2018, as compared to our sales from our Prestressed Materials Business, which had a gross profit margin of 14.8% for the first half of 2018.

The gross profit margin for our Cable Business decreased from 35.2% for the six months ended 30 June 2017 to 31.5% for the six months ended 30 June 2018 primarily due to the changes in product mix as a result of an increase of cable projects with lower contract value, while our average selling price remained generally stable.

The gross profit margin for our Prestressed Materials Business increased from 9.2% for the six months ended 30 June 2017 to 14.8% for the six months ended 30 June 2018 mainly because of an increase in the average selling price of our prestressed materials products as discussed above.

## Other revenue

Other revenue increased by 174.5% from RMB2.7 million for the six months ended 30 June 2017 to RMB7.4 million for the six months ended 30 June 2018. This increase was primarily attributable to (i) an increase of RMB2.2 million in government grants which includes incentives for technology development, and (ii) an increase of RMB2.1 million in bank and other interest income from the additional interest collected from the return of performance bonds upon the delivery of our products for bridge cable construction projects and restricted bank deposits.

# Other gains and losses

We recorded other losses of RMB2.1 million for the six months ended 30 June 2018 as compared to other loss of RMB0.2 million for the six months ended 30 June 2017. This was primarily attributable to the increase in the impairment loss recognised on trade and retention receivables due to increased amount of gross trade and retention receivables.

# Distribution and selling expenses

Distribution and selling expenses decreased by 8.0% from RMB8.8 million for the six months ended 30 June 2017 to RMB8.1 million for the six months ended 30 June 2018. This decrease was mainly attributable to the decrease of RMB0.8 million in transportation costs primarily due to shorter delivery distances for projects under our Cable Business.

## Administrative expenses

Administrative expenses decreased by 33.8% from RMB23.1 million for the six months ended 30 June 2017 to RMB15.3 million for the six months ended 30 June 2018. This decrease was mainly attributable to a (i) decrease of RMB6.8 million in [REDACTED] expenses incurred for the preparation of [REDACTED] and (ii) a decrease of RMB1.0 million in insurance expenses.

Research and development expenses

Research and development expenses increased by 86.5% from RMB10.4 million for the six months ended 30 June 2017 to RMB19.4 million for the six months ended 30 June 2018. This increase was mainly attributable to an increase purchasing of materials for testing purposes of RMB9.0 million as the Group initiated several new development projects during this period.

Finance costs

Finance costs increased by 37.8% from RMB18.5 million for the six months ended 30 June 2017 to RMB25.5 million for the six months ended 30 June 2018. This increase was attributable to an increase in the average balance of short term bank loans.

Income tax expense

Income tax expense increased by 225.9% from RMB2.7 million for the six months ended 30 June 2017 to RMB8.8 million for the six months ended 30 June 2018. This increase was primarily attributable to an increase in current tax charge primarily as a result of the increase in profit before tax. Our effective tax rate increased from 12.7% for the six months ended 30 June 2017 to 14.7% for the six months ended 30 June 2018 mainly due to a change in provision estimates for one of our PRC subsidiaries.

Profit for the period

As a result of the foregoing, profit for the period increased by 177.3% from RMB18.5 million for the six months ended 30 June 2017 to RMB51.3 million for the six months ended 30 June 2018. Net profit margin increased from 3.8% for the six months ended 30 June 2017 to 8.3% for the six months ended 30 June 2018, primarily due to an increase in gross profit margin and higher revenue.

## Year Ended 31 December 2017 Compared to Year Ended 31 December 2016

Revenue

Revenue increased by 21.8% from RMB1,081.9 million in 2016 to RMB1,317.7 million in 2017. This increase was attributable to a 40.4% increase in our revenue from our Cable Business and a 14.5% increase in our revenue from our Prestressed Materials Business.

Cable Business

Revenue from our Cable Business increased by 40.4% from RMB303.3 million in 2016 to RMB425.8 million in 2017. The average selling price under our Cable Business decreased slightly by 4.3% from RMB10,757 per tonne in 2016 to RMB10,298 per tonne in 2017, while the sales volume increased by 44.3% from 27,327 tonnes to 39,442 tonnes.

Revenue from suspension cable projects increased by 149.1% from RMB126.0 million in 2016 to RMB313.8 million in 2017 primarily due to an increase in sales volume from two super-long-span suspension bridges projects, namely Humen No. 2 Bridge (Nizhou section) and Humen No. 2 Bridge (Dasha section) in 2017 which have relatively higher contract value. The overall increase in revenue was partially offset by a decrease in sales from stay cable projects from RMB168.0 million in 2016 to RMB92.4 million in 2017 due to a decrease in sales volume as the number of stay cable projects decreased from 60 to 41.

## Prestressed Materials Business

Revenue from prestressed materials products increased by 14.5% from RMB778.6 million in 2016 to RMB891.9 million in 2017. This increase was mainly attributable to an increase in sales of rare earth coated prestressed products by 12.9% from RMB674.2 million in 2016 to RMB760.9 million in 2017 and the increase in sales of galvanised prestressed products by 47.4% from RMB49.2 million in 2016 to RMB72.5 million in 2017. The average selling price of our prestressed products increased by 36.8% from RMB2,705 per tonne in 2016 to RMB3,701 per tonne in 2017 mainly driven by an increase in average selling price of our rare earth coated prestressed products to reflect an increase in our average cost of raw materials, as well as increased sales of galvanised prestressed products, which had an higher average selling price.

## Cost of sales

Cost of sales increased by 23.6% from RMB867.4 million in 2016 to RMB1,071.8 million in 2017. This increase in cost of sales was attributable to increased sales for both our Cable Business and Prestressed Materials Business.

Our cost of sales for the Cable Business increased by 40.6% from RMB198.1 million to RMB278.5 million, which was in line with our 40.4% increase in sales. Our cost of sales for the Prestressed Materials Business increased by 18.5% from RMB669.4 million in 2016 to RMB793.3 million in 2017 mainly due to an increase in our average cost of high carbon steel wire rods by 34.2% mainly due to general increase in steel prices, partially offset by a decrease of 16.4% in the total sales volume of prestressed materials.

## Gross profit and gross profit margin

As a result of the foregoing, gross profit increased by 14.6% from RMB214.5 million in 2016 to RMB245.9 million in 2017.

Overall gross profit margin decreased from 19.8% in 2016 to 18.7% in 2017. This decrease was mainly attributed by the decrease in gross profit margin of our Prestressed Materials Business. The gross profit margin for our Prestressed Materials Business decreased from 14.0% for 2016 to 11.1% for 2017 mainly because the increase in our average cost of high carbon steel wire rods.

The gross profit margin for our Cable Business remained stable and was 34.7% in 2016 and 34.6% in 2017.

Other revenue

Other revenue increased by 35.7% from RMB8.4 million in 2016 to RMB11.4 million in 2017. This increase was primarily attributable to an increase of RMB3.0 million in bank and other interest income primarily due to the additional interest collected from the return of performance bonds upon delivery of bridge cables to our customers.

Other gains and losses

We recorded other loss of RMB1.9 million in 2017 as compared to other loss of RMB3.4 million in 2016. This was primarily attributable to an increase in impairment loss recognised on deposits and other receivables due to the significant increase in deposits from RMB54.7 million as at 31 December 2016 to RMB258.0 million as at 31 December 2017, partially offset by an impairment loss reversed on trade and retention receivables in 2017 due to the recovery of certain bad debts written off in prior years.

Distribution and selling expenses

Distribution and selling expenses increased by 32.0% from RMB16.2 million in 2016 to RMB21.3 million in 2017. This increase was mainly attributable to an increase of RMB4.6 million in transportation costs primarily due to the delivery of a high volume of cables for projects in Humen, the PRC. This was partially offset by a decrease in overseas sales commission of RMB1.2 million as there was a decrease in overseas sales.

Administrative expenses

Administrative expenses increased by 33.2% from RMB28.9 million in 2016 to RMB38.5 million in 2017. This increase was mainly attributable to (i) an increase of RMB8.6 million in [REDACTED] expenses for our preparation of the [REDACTED] and (ii) an increase in staff costs of RMB1.3 million due to an increase in the number of employees.

Research and development expenses

Research and development expenses increased by 22.6% from RMB49.1 million in 2016 to RMB60.2 million in 2017. This increase was mainly attributable to an increase in the cost of materials for testing by RMB10.3 million in order to improve our know-how and technical capabilities to support our Cable Business projects, as well as an increase in staff costs by RMB0.6 million due to an increase in number of research and development staff.

Finance costs

Finance costs decreased by 14.6% from RMB40.4 million in 2016 to RMB34.5 million in 2017. This decrease was attributable to a decrease in outstanding interest expense on the bond as the bond matured and was repaid in September 2016.

Income tax expense

Income tax expense increased by 22.0% from RMB10.0 million in 2016 to RMB12.2 million in 2017. This increase was mainly attributable to an increase in current tax charge as we recorded a higher profit before tax in 2017. Our effective tax rate increased slightly from 11.7% in 2016 to 12.1%.

Profit for the year

As a result of the foregoing, profit for the year increased by 18.4% from RMB74.9 million in 2016 to RMB88.7 million in 2017. Net profit margin decreased from 6.9% in 2016 to 6.7% in 2017 mainly due to the decrease in gross profit margin in 2017.

## Year Ended 31 December 2016 Compared to Year Ended 31 December 2015

Revenue

Revenue increased by 6.2% from RMB1,018.6 million in 2015 to RMB1,081.9 million in 2016. This increase was attributable to an increase of 7.3% in our revenue from our Cable Business and an increase of 5.8% in our revenue from our Prestressed Materials Business.

## Cable Business

Revenue from our Cable Business increased by 7.3% from RMB282.7 million in 2015 to RMB303.3 million in 2016. The average selling price under our Cable Business decreased by 9.7% from RMB11,906 per tonne in 2015 to RMB10,757 per tonne in 2016 mainly due to decrease in average selling price to suspension cable projects as a number of new projects had a lower contract value. The total number of projects increased from 69 in 2015 to 99 in 2016.

Revenue from stay cable projects increased by 30.3% from RMB128.9 million in 2015 to RMB168.0 million in 2016 as a result of an increase in sales volume as the number of cable-stayed bridges projects increased from 34 in 2015 to 60 in 2016. The overall increase in revenue was partially offset by the decrease of 14.9% in revenue from suspension cable projects from RMB148.0 million in 2015 to RMB126.0 million in 2016, as a high contract value project (Yunnan Longjiang Extra-large Bridge (雲南龍江特大橋)) was completed in 2015.

# Prestressed Materials Business

Revenue from our Prestressed Materials Business increased by 5.8% from RMB735.9 million in 2015 to RMB778.6 million in 2016. This increase was mainly attributable to an increase of 26.6% in sales of rare earth coated prestressed products due to increased sales orders for this product. The average selling price of our prestressed products decreased by 18.5% from RMB3,319 per tonne in 2015 to RMB2,705 per tonne in 2016, primarily because we sold a higher volume of rare earth coated prestressed products which has a relatively lower selling price coupled with the lowering of overall average selling prices in response to decrease in our average cost for high carbon steel wire rods in 2016.

Cost of sales

Cost of sales increased by 5.1% from RMB825.0 million in 2015 to RMB867.4 million in 2016. The increase in cost of sales was attributable to the increase in sales from both our Cable Business and Prestressed Materials Business.

Our cost of sales for the Cable Business increased by 7.1% from RMB184.9 million to RMB198.1 million, which was in line with our 7.3% increase in sales in our Cable Business. Our cost of sales for Prestressed Materials Business increased by 4.6% from RMB640.0 million to RMB669.4 million, which was lower than our 5.8% increase in sales in our Prestressed Materials Business mainly due to a 16.5% decrease in our average cost of high carbon steel wire rods.

Gross profit and gross profit margin

As a result of the foregoing, gross profit increased by 10.8% from RMB193.6 million in 2015 to RMB214.5 million in 2016. Gross profit margin remained relatively stable at 19.0% and 19.8% in 2015 and 2016, respectively.

The gross profit for our Cable Business increased by 7.6% from RMB97.8 million in 2015 to RMB105.2 million in 2016. The gross profit margin for our cables products remained stable, and was 34.6% in 2015 to 34.7% in 2016.

The gross profit for our Prestressed Materials Business increased by 14.0% from RMB95.9 million in 2015 to RMB109.3 million in 2016 and the gross profit margin increased from 13.0% in 2015 to 14.0% in 2016 mainly due to the decrease in the average cost of high carbon steel wire rods.

Other revenue

Other revenue decreased by 39.1% from RMB13.8 million in 2015 to RMB8.4 million in 2016. This decrease was primarily attributable to (i) a decrease of RMB3.5 million in bank and other interest income, which was primarily due to a lower restricted bank deposits, and (ii) a decrease of RMB2.2 million in government grants.

Other gains and losses

We recorded other losses of RMB3.4 million in 2016 as compared to other gains of RMB3.5 million in 2015. This change was primarily attributable to the RMB4.5 million in impairment losses recognised on trade and retention receivables in 2016 mainly based on management estimates after reviewing the amount and ageing analysis of our gross trade receivables. In 2015, our other gains was mainly attributable to the collection of certain bad debts from previous years and as a result we reversed RMB3.0 million for the provision for bad debts.

Distribution and selling expenses

Distribution and selling expenses decreased by 19.0% from RMB20.0 million in 2015 to RMB16.2 million in 2016. This decrease was mainly attributable to the decrease of RMB3.7 million in transportation costs primarily due to shorter delivery distances for projects under our Cable Business.

Administrative expenses

Administrative expenses decreased by 4.1% from RMB30.1 million in 2015 to RMB28.9 million in 2016. This decrease was mainly attributable to (i) a decrease of RMB1.7 million in listing expenses with respect to our application for listing on the Shanghai Stock Exchange in 2015 which was subsequently withdrawn in 2016, and partially offset by (ii) an increase of RMB0.6 million in staff costs due to an increase in the average staff salaries and increase in the number of employees.

Research and development expenses

Research and development expenses increased by 13.4% from RMB43.3 million in 2015 to RMB49.1 million in 2016. This increase was mainly attributable to an increase of RMB5.2 million for materials for testing purposes to increase our technical capabilities and the development of new products.

Finance costs

Finance costs decreased by 7.3% from RMB43.6 million in 2015 to RMB40.4 million in 2016. This decrease was attributable to (i) a decrease in interest payable pursuant to the bond issued by the Company due to its maturity in September 2016, and (ii) partially offset by an increase in interest expense on bank borrowings of RMB2.1 million due to an increase in bank borrowings.

Income tax expense

Income tax expense increased by 4.2% from RMB9.6 million in 2015 to RMB10.0 million in 2016. This increase was primarily attributable to an increase in current tax charge primarily as a result of the higher profit before tax in 2016. Our effective tax rate decreased from 13.0% in 2015 to 11.7% in 2016 mainly due to the utilisation of unrecognised tax losses carried over from previous years from one of our PRC subsidiaries.

Profit for the year

As a result of the foregoing, profit for the year increased by 16.3% from RMB64.4 million in 2015 to RMB74.9 million in 2016. Net profit margin increased from 6.3% in 2015 to 6.9% in 2016.

# LIQUIDITY AND CAPITAL RESOURCES

Our principal cash requirements are to pay for working capital needs. We have historically met these cash requirements by relying on a combination of banking credit facilities and net cash flows from operating activities as our principal sources of funding. Following the completion of the [REDACTED], we intend to continue to fund our cash requirements through a combination of banking credit facilities, net cash flows from operating activities and [REDACTED] from the [REDACTED].

# Working capital

We had net current assets of RMB684.7 million, RMB846.1 million, RMB986.2 million, RMB1,064.0 million and RMB1,112.2 million as at 31 December 2015, 2016 and 2017, 30 June 2018 and 31 October 2018, respectively. However, we recorded net cash used in operating activities of RMB171.1 million in 2017 and RMB55.4 million in the first half of 2018.

Our operations are working capital intensive due to the nature of our industry. We utilise a significant amount of working capital to procure raw materials for our products and to provide deposit guarantees (in terms of tender and performance bonds) for our Cable Business. However, our Cable Business customers provide us with a deposit of up to 20% of the contract value for some of our projects, which we record as contract liabilities on our balance sheet. Please refer to the section headed "Risk Factors — Risks Relating to our Business and Industry — Our operations are working capital intensive, any insufficient levels of liquidity may adversely affect our cash flow and working capital and results of operations".

We finance our working capital primarily through our banking credit facilities (including bank acceptance bills). As at 31 October 2018, we had total banking credit facilities of RMB1,799.0 million, of which RMB721.1 million were available for drawdown. We have historically maintained good relations with our principal banks and had not experienced any difficulties in utilising our banking credit facilities. During the Track Record Period, we had not experienced any difficulties in renewing or rolling-over our bank loans.

We also expect to receive [REDACTED] from the [REDACTED] of approximately HK\$[REDACTED] million (or RMB[REDACTED] million), of which around [REDACTED] or HK\$[REDACTED] million (or RMB[REDACTED] million) will be used for the repayment of bank borrowings; following our [REDACTED], we expect our borrowing capacity to increase by at least the same amount. In addition, around [REDACTED] or HK\$[REDACTED] million (or RMB[REDACTED] million) of the [REDACTED] from the [REDACTED] will be used for our working capital and general corporate purposes. Please refer to the section headed "Future Plans and [REDACTED] for further details.

Our finance team maintains liquidity and working capital management measures to manage our working capital position. Designated members prepare monthly cash flow forecasts, which are reviewed and approved by our senior management and/or Directors, to help ensure that we have sufficient cash to meet our working capital requirements for our business operations and to repay bank borrowings as they come due. Based on these cash flow forecasts, we have been able to reliably and successfully monitor our cash inflows and outflows. Our finance team also regularly monitors the ageing of our trade receivables and liaise with our

sales team to track and monitor the status of our outstanding trade receivables, and to make appropriate provisions as necessary. During the Track Record Period, we have not experienced any major difficulties with maintaining sufficient working capital despite the growth in our business. However, to the extent we expect to have working capital issues, we may reduce the number and/or value of projects we bid for under our Cable Business or take on fewer orders from our customers under our Prestressed Materials Business in order to ensure that we have sufficient amount of working capital for our business operations.

Our Directors have confirmed that we have sufficient working capital for our requirements for at least the next 12 months from the date of this [REDACTED], taking into account our cash flows from operating activities, the estimated [REDACTED] from the [REDACTED] and our available banking credit facilities.

#### **CASH FLOWS**

The following table sets out our selected combined cash flow data for the years indicated.

				Six months ended		
	Year en	ded 31 Decer	nber	30 June		
	2015	2016	2017	2017	2018	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
			(	unaudited)		
Net cash flows generated from/(used in) operating						
activities	47,486	56,613	(171,064)	117,635	(55,425)	
Net cash flows generated from/(used in) investing activities	31,160	42,457	12,917	(6,373)	(47,560)	
New cash flows generated from/(used in) financing	01/100	12/10/	1=1/2 17	(0,070)	(17,000)	
activities	(44,942)	(55,049)	66,851	(7,498)	116,751	
Net increase/(decrease) in						
cash and cash equivalents Cash and cash equivalents at	33,704	44,021	(91,296)	103,764	13,766	
the end of the year/period	60,828	104,881	13,571	208,640	27,343	

Cash flows from operating activities

Net cash flows generated from or used in operating activities consist of profit before income tax adjusted for (i) certain non-cash or non-operating activities related items, including mainly depreciation, finance costs and bank interest income; (ii) the effect of changes in working capital; and (iii) income tax payment.

Cash used in operating activities for the six months ended 30 June 2018 (excluding income taxes paid of RMB9.3 million) was RMB46.1 million, while profit before income tax was RMB60.2 million. After adjusting for non-cash items, our operating profits before working capital changes was RM89.9 million for the first half of 2018, and accordingly, net working capital usage was RMB136.0 million for the period. Changes in working capital consisted mainly of (i) an increase of RMB226.7 million in trade, retention and bills receivables primarily because we completed several large projects during the first half of 2018, the receivables of which remained outstanding as of 30 June 2018, (ii) a RMB21.4 million increase in prepayments, deposits and other receivables due to an increase in prepayments to our suppliers in order to secure favourable treatment in terms of pricing and supply of our raw materials and (iii) an increase in trade and bills payables of RMB119.6 million as a result of (a) an increase in trade payables for purchases of raw materials and (b) an increase in bills payables as we increase our use of bills payables for working capital purposes in our Cable Business.

Cash used in operating activities in 2017 (excluding income taxes paid of RMB11.7 million) was RMB159.3 million, while profit before income tax was RMB100.8 million. After adjusting for non-cash items, our operating profits before working capital changes was RMB142.4 million in 2017, and accordingly, net working capital usage was RMB301.7 million for the period. Changes in working capital consisted mainly of (i) an increase of RMB423.2 million in prepayments, deposits and other receivables as a result of an increase in prepayment to our suppliers to secure the supply and price of raw materials and increase in tender deposits for projects under our Cable Business, (ii) a decrease in trade and bills payable of RMB50.3 million mainly attributable to decrease in use of bills payables for working capital, (iii) a decrease in inventories of RMB89.0 million as we drew down our raw materials inventories because we made prepayments to suppliers to secure the supply and price of raw materials and (iv) a decrease in trade, retention and bills receivable of RMB34.1 million.

Cash generated in operating activities in 2016 (excluding income taxes paid of RMB7.5 million) was RMB64.1 million, while profit before income tax was RMB84.8 million. After adjusting for non-cash items, our operating profits before working capital changes was RMB139.8 million in 2016, and accordingly, net working capital usage was RMB75.7 million for the period. Changes in working capital consisted mainly of (i) a decrease in trade and bills payables of RMB86.5 million primarily due to a decreased use of bills payable as we financed our working capital through bank borrowings, (ii) an increase in trade, retention and bills receivables of RMB58.8 million primarily because of increased sales of both our Prestressed Materials Business and Cable Business, and (iii) a decrease in prepayments, deposits and other receivables of RMB57.2 million reflecting deliveries of raw materials to us with respect to the Humen No. 2 Bridge project (Dasha Section) for our Cable Business.

Cash generated in operating activities in 2015 (excluding income taxes paid of RMB11.5 million) was RMB59.0 million, while profit before income tax was RMB74.0 million. After adjusting for non-cash items, our operating profits before working capital changes was RMB124.6 million in 2015, and accordingly, net working capital usage was RMB65.6 million for the period. Changes in working capital consisted mainly of (i) a decrease in trade and bills payables of RMB50.5 million as a result of a decrease in use of bills payables for working capital purposes, (ii) an increase in inventories of RMB40.6 million, attributable to the increase in purchases of raw materials as a result of increase in sales orders for our Prestressed Materials Business, (iii) an increase in prepayments, deposits and other receivables of RMB26.0 million

due to the increase in prepayment for purchasing raw materials for a major bridge cable project, Humen No. 2 Bridge (Dasha Section) and (iv) a decrease in trade, retention and bills receivables of RMB49.6 million mainly as a result of a major receivables settlement by one of our major customers.

Cash flows from investing activities

Net cash used in investing activities for the six months ended 30 June 2018 was RMB47.6 million. This consisted mainly of a RMB48.9 million increase in restricted bank deposits due to an increase in bank deposit requirements as a result of an increase in bills payables.

Net cash generated from investing activities for 2017 was RMB12.9 million. This consisted mainly of a RMB8.9 million decrease in restricted bank deposits and RMB6.0 million in interest received.

Net cash generated from investing activities in 2016 was RMB42.5 million. This consisted mainly of a decrease in restricted bank deposits of RMB40.8 million mainly due to a decrease in bank deposit requirements as a result of a decrease in bills payables.

Net cash generated from investing activities in 2015 was RMB31.2 million. This consisted mainly of (i) a decrease in restricted bank deposits of RMB25.4 million due to a decrease in bank deposit requirements as a result of a decrease in bills payables; and (ii) interest received of RMB6.5 million from an increase in cash deposits.

Cash flows from financing activities

Net cash generated from financing activities for the six months ended 30 June 2018 was RMB116.8 million. This consisted mainly of (i) net bank borrowings of RMB141.4 million mainly used for working capital purposes and (ii) payment of interest in the amount of RMB25.7 million.

Net cash generated from financing activities in 2017 was RMB66.9 million. This consisted mainly of (i) net bank borrowings of RMB95.8 million mainly used for working capital purposes and (ii) payment of interest in the amount of RMB34.4 million.

Net cash used in financing activities in 2016 was RMB55.0 million. This consisted mainly of (i) net bank borrowings of RMB92.1 million mainly used for the repayment of bonds of RMB100 million and (ii) payment of interest in the amount of RMB46.7 million.

Net cash used in financing activities in 2015 was RMB44.9 million. This consisted mainly of (i) net bank repayments of RMB3.0 million and (ii) payment of interest in the amount of RMB42.7 million.

### Net current assets

The following table sets out our current assets, current liabilities and net current assets as at the dates indicated:

	As at 31 December			As at 30 June	As at 31 October
	2015	2016	2017	2018	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
					(unaudited)
Current Assets					
Inventories	223,518	226,390	137,417	146,783	315,963
Trade, retention and bills		•		·	
receivables	522,997	577,231	545,044	770,453	787,922
Prepayment, deposits and		•		·	
other receivables	521,314	491,699	952,682	996,703	1,031,610
Prepaid land lease					
payments-current portion	763	762	762	762	763
Restricted bank deposits	160,387	119,629	110,720	159,662	153,605
Cash and cash equivalents	60,828	104,881	13,571	27,343	8,567
	1,489,807	1,520,592	1,760,196	2,101,706	2,298,430
Current liabilities					
Trade and bills payables	370,675	284,191	233,899	353,455	364,311
Contract liabilities	13,473	18,470	40,556	48,299	75,520
Other payables and accruals	13,490	21,083	47,537	41,483	59,418
Bond payables	102,732	_	_	_	_
Bank borrowings	295,295	337,437	433,437	574,802	709,602
Amount due to a shareholder	6,375	6,986	12,029	13,386	18,114
Amounts due to related					
parties	667	27	_	_	_
Income tax payable	2,403	6,270	6,553	6,323	9,241
	805,110	674,464	774,011	1,037,748	1,236,206
Net current assets	684,697	846,128	986,185	1,063,958	1,062,224

Our net current assets increased from RMB1,064.0 million as at 30 June 2018 to RMB1,062.2 million as at 31 October 2018 primarily due to (i) an increase of RMB169.2 million in inventories primarily due to an increase in our purchases of raw materials due to increased in sales orders and an increase in finished goods that are yet to be delivered, (ii) an increase of RMB34.9 million in prepayment, deposits and other receivables, partially offset by (iii) an increase of RMB134.8 million in bank borrowings (of which RMB50.0 million of long-term bank borrowings was reclassified as current liabilities due to its maturity date) for working capital purposes, mainly for our Cable Business and (iv) a increase of RMB27.2 million in contract liabilities as a result of increased deposits from our Cable Business.

Our net current assets increased from RMB986.2 million as at 31 December 2017 to RMB1,064.0 million as at 30 June 2018 primarily due to (i) an increase of RMB225.4 million in trade, retention and bills receivable mainly because we completed several large projects during the first half of 2018, the receivables of which remained outstanding as of 30 June 2018; (ii) an increase of RMB49.0 million in restricted bank deposits; and (iii) an increase of RMB44.0 million in prepayment, deposits and other receivables, partially offset by (iv) an increase of RMB119.6 million in trade and bills payables as a result of (a) an increase in trade payables for purchases of raw materials and (b) an increase in bills payables for working capital purposes in our Cable Business and (v) an increase in bank borrowings of RMB141.4 million.

Our net current assets increased from RMB846.1 million as of 31 December 2016 to RMB986.2 million as at 31 December 2017 primarily due to (i) an increase of RMB461.0 million in prepayment, deposits and other receivables due to an increase in prepayment to our suppliers to help secure favourable treatment in terms of pricing and supply of raw materials and increase in tender deposits for projects under our Cable Business, partially offset by (ii) a decrease of RMB89.0 million in inventories mainly as we drew down our raw materials inventories because we made prepayments to suppliers to secure the supply and price of raw materials, (iii) an increase in bank borrowings of RMB96.0 million and (iv) a decrease in cash and cash equivalents of RMB91.3 million.

Our net current assets increased from RMB684.7 million as at 31 December 2015 to RMB846.1 million as at 31 December 2016, mainly because of (i) a RMB102.7 million decrease in bond payables due to the repayment of corporate bonds in September 2016, (ii) a RMB86.5 million decrease in trade and bills payables as a result of a decrease in use of bills payable to finance working capital, and partially offset by (iii) and increase of RMB42.1 million in our bank borrowings.

### **INDEBTEDNESS**

# Interest-bearing bank borrowings

The following table sets forth the components of our bank borrowings as at the dates indicated:

				As at	As at
	As	As at 31 December			31 October
	2015	2016	2017	2018	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
					(unaudited)
Current					
Secured interest-bearing bank					
– short-term bank loans	295,295	337,437	433,437	574,802	709,602
Non-current					
Secured interest-bearing bank					
– long-term bank loans	_	50,000	50,000	50,000	_
		<u> </u>	<u> </u>		
Total borrowings	295,295	387,437	483,437	624,802	709,602

The following tables sets forth the scheduled repayment date of our bank borrowings as of the dates indicated:

				As at	As at
	Asa	at 31 December	r	30 June	31 October
	2015	2016	2017	2018	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
					(unaudited)
Analysed into:					
– within one year	295,295	337,437	238,437	274,802	409,802
<ul> <li>More than one year, but not</li> </ul>					
exceeding two years	_	_	195,000	300,000	299,800
<ul> <li>More than two years, but not</li> </ul>					
exceeding five years	_	50,000	50,000	50,000	-
Total borrowings	295,295	387,437	483,437	624,802	709,602

Our borrowings bear interest at fixed and floating effective interest rates. The following tables sets forth the range of effective interest rates for our bank borrowings as of the dates indicated:

	As at 31 December			As at 30 June	As at 31 October
	2015	2016	2017	2018	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Effective interest rates:					
Bank borrowings	0.02%-6.98%	0.01%-6.49%	0.08%-6.40%	0.12%-6.37%	0.04%-6.37%

We had interest-bearing bank borrowings in the amount of RMB295.3 million, RMB387.4 million, RMB483.4 million, RMB624.8 million and RMB709.6 million as at 31 December 2015, 2016 and 2017, 30 June 2018 and 31 October 2018, respectively, all of which were denominated in Renminbi. Our bank borrowings increased significantly during the Track Record Period primarily due to increased working capital needs due to our growth, and in particular, prepayments to suppliers and tender and performance bonds for projects under our Cable Business. Our bank borrowings increased from RMB624.8 million as at 30 June 2018 to RMB709.6 million at 31 October 2018 mainly due to the increase in bank borrowings for working capital purposes.

Certain of our interest-bearing bank borrowings were secured as at 31 December 2015, 2016 and 2017 and 30 June 2018 by (i) certain buildings, leasehold improvement and machineries included in property, plant and equipment in the amounts of RMB72.6 million, RMB68.8 million, RMB65.1 million and RMB61.5 million, respectively and and (ii) prepaid land lease payments with an aggregate carrying amount of RMB22.3 million, RMB21.8 million, RMB21.2 million and RMB29.6 million, respectively.

During the Track Record Period, Dr. Tang and his related parties have provided guarantees to facilitate us to obtain credit facilities from various financial institutions. Please refer to Note 29 of the Accountants' Report in Appendix I to this [REDACTED]. In addition, during the Track Record Period, the Group has given limited guarantees to various banks to secure banking facilities granted to certain related parties which have all been released as of 30 June 2018. Please refer to Note 40 of the Accountants' Report. As of 31 October 2018, the amount of utilised banking credit facilities of our Group was approximately RMB1,077.9 million, of which approximately RMB438.1 million was secured by guarantees provided by Dr. Tang and his related parties. Save for the amount of approximately RMB122.8 million to be repaid using our [REDACTED] from the [REDACTED] within six months after the [REDACTED], the remaining credit facilities, if any, guarantee provided by Dr. Tang and his related parties will be settled or released prior to or upon the [REDACTED]. For details of the settlement of the aforesaid credit facilities, please refer to the section headed "Future Plans and [REDACTED]" in this [REDACTED]. Our Board is of the view that our Group would be able to obtain its own financing to support its business operations without undue reliance on our Controlling Shareholders, their controlled entities or their respective associates after [REDACTED].

Our bank borrowings do not carry any material restrictive covenants. Typical covenants relating to our outstanding banking facilities are as follows:

- We are required to timely inform the bank of any material adverse change which may affect our repayment ability of the loan;
- We are required to immediately inform the bank of any factors which may inhibit, impair or delay performance of our obligations;
- We must ensure that the borrowings shall be applied for the purpose as stated in the relevant agreements; and
- We have agreed not to create any kind of encumbrance or security interest over our assets without the bank's written consent.

As at 31 October 2018, we had total banking credit facilities of RMB1,799.0 million, of which RMB721.1 million were available for drawdown. As at 31 October 2018, effective interest rates for borrowings under these credit facilities ranged from 0.04% to 6.37%. Up to 31 October 2018, being the latest practicable date for the purposes of our indebtedness statement, we have not received any notice from our banking providers indicating that they may withdraw or downsize our credit facilities. We currently do not have any plans to raise material external debt financing such as bond issuance. We confirm that during the Track Record Period and up to the Latest Practicable Date, we have not encountered any material difficulty in raising bank loans or other financing in our business operations.

#### Amounts due to shareholder

We had unsecured and interest free borrowings from a shareholder, Dr. Tang in the amount of RMB6.4 million, RMB7.0 million, RMB12.0 million, RMB13.4 million and RMB18.1 million as at 31 December 2015, 2016 and 2017, 30 June 2018 and 31 October 2018, respectively. All outstanding amounts will be settled upon [REDACTED].

#### Indebtedness as at 31 October 2018

As at 31 October 2018, being the latest practicable date for the purpose of our indebtedness statement, except as disclosed in this [REDACTED] or any intra-group liabilities, we did not have any outstanding or authorised but unissued debt securities, term loans, other borrowings or indebtedness in the nature of borrowing, acceptance credits, hire purchase commitments, mortgages and charges, contingent liabilities or guarantees outstanding.

# Directors' confirmation

Our Directors have confirmed that we had no material defaults in payment of trade and non-trade payables and bank borrowings, nor any breaches of finance covenants during the Track Record Period.

Our Directors have confirmed that there is no material adverse change in our indebtedness position since 31 October 2018 and up to the date of this [REDACTED].

# DESCRIPTION OF SELECTED COMBINED STATEMENT OF FINANCIAL POSITION ITEMS

#### **Inventories**

Inventories comprise raw materials, work-in-progress and finished goods. Raw materials mainly consists of high carbon steel wire rods. The following table sets out the breakdown of our inventories as at the dates indicated:

				As at		
	As	at 31 Decemb	er	30 June		
	2015	2015 2016 2017				
	RMB'000	RMB'000	<i>RMB'000</i>	RMB'000		
Raw materials	203,646	210,024	110,988	116,345		
Work-in-progress	12,439	6,601	17,312	20,442		
Finished goods	7,433	9,765	9,117	9,996		
	223,518	226,390	137,417	146,783		

Our inventories remained relatively stable at RMB223.5 million as at 31 December 2015 and RMB226.4 million as at 31 December 2016, but significantly decreased to RMB137.4 million as at 31 December 2017 primarily due to a decrease in raw materials inventories of 99.0 million as we drew down our raw materials inventories because we made prepayments to suppliers to help secure the supply and price of raw materials. Inventories increased slightly from RMB137.4 million as at 31 December 2017 to RMB146.8 million as at 30 June 2018 mainly due to increased purchases of raw materials of RMB5.4 million.

Average inventory turnover days provides a general indication of the average time required for us to sell the inventories. The following table sets out our average inventory turnover days for the years indicated.

				Six months
				ended
	Year ended 31 December			30 June
	2015	2016	2017	2018
Average inventory turnover				
$day^{(1)}$	90	95	62	52

Note:

<sup>(1)</sup> Average inventory turnover days for a certain period is derived by dividing the arithmetic mean of the opening and closing balances of inventories by cost of sales for the relevant period and then multiplied by the number of days in the relevant period.

The average inventory turnover days remained stable at 90 days in 2015 and 95 days in 2016, but decreased to 62 days in 2017, and further decreased to 52 days for the first half of 2018 as we drew down our raw material inventories as discussed above.

As at [31 October 2018], approximately RMB130.4 million or 88.4% of our inventories as of 30 June 2018 were subsequently utilised or sold.

To minimise the risk of building up aged inventories, we carry out an inventory review and an ageing analysis on a regular basis. We make provision for obsolete and slow-moving inventories of raw materials, work-in progress and finished goods that are no longer suitable for use in production or sale. A number of factors including historical and forecast consumption of our raw materials, as well as marketability of our products, are taken into account when we consider whether to make appropriate provision. As at 31 December 2016, 2017, and 30 June 2018, our provision for impairment on inventories was RMB0.8 million, RMB0.8 million and RMB0.8 million, respectively.

# Trade, retention and bills receivables

Trade and bills receivable represent the amounts receivable from customers and under bank acceptance bills in connection with our sales to customers. Retention receivables represent retention monies receivable from customers after the warranty period has expired. We grant our customers credit terms of up to 90 days. We also allow certain customers to use bank acceptance bills with maturities of up to six months to settle their payments, and we also endorse our bills receivables to suppliers from time to time. The following table sets out our trade and bills receivables as at the dates indicated:

				As at
	As	at 31 Decembe	r	30 June
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Trade receivables	418,580	418,389	483,364	703,659
Retention receivables	68,369	73,332	80,276	86,655
Less: allowance for doubtful				
debts	(14,872)	(19,378)	(18,596)	(19,861)
Trade and retention				
receivables, net	472,077	472,343	545,044	770,453
Bills receivables	50,920	104,888		
	522,997	577,231	545,044	770,453

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Our trade, retention, and bills receivables increased from RMB523.0 million as at 31 December 2015 to RMB577.2 million as at 31 December 2016 primarily because of increased sales for both our Cable Business and Prestressed Materials Business. In particular, trade receivables increased as we undertook the Humen No. 2 Bridge project (Dasha section) (虎門二橋大沙段) project in 2016. Our trade, retention, and bills receivables decreased slightly from RMB577.2 million as at 31 December 2016 to RMB545.0 million as at 31 December 2017, but increased to RMB770.5 million as of 30 June 2018 mainly because we completed several large projects during the first half of 2018, the receivables of which remained outstanding as of 30 June 2018.

We manage control over our outstanding receivables regularly reviewing overdue balances and the credit worthiness of our customers. The following table sets out an aged analysis of our net trade and retention receivables (net of impairment losses) based on the payment due date as of the dates indicated, and our average trade receivables turnover days for the periods indicated:

	<b>As 2015</b> <i>RMB'000</i>	at 31 Decemb 2016 RMB'000	er 2017 RMB'000	As at 30 June 2018 RMB'000
Neither past due nor impaired Less than 3 months past due 3-6 months past due	128,048 158,380 60,990	170,976 162,304 19,864	186,698 67,816 184,381	177,211 362,642 114,397
7-12 months past due More than 1 year past due but less than 2 years past due	28,486 59,545	37,046 32,247	38,736 46,860	60,377 27,021
More than 3 years past due but less than 3 years past due More than 3 years past due but less than 4 years past due	23,512 9,479	25,606 18,035	9,763 6,972	22,963 2,477
More than 4 years past due but less than 5 years past due	3,637	6,265	3,818	3,365
	472,077	472,343	545,044	770,453
	For the year 31 December 2015 2016 2017			For the six months 30 June 2018
Average trade receivables turnover days <sup>(1)</sup>	153	135	120	167

Note:

<sup>(1)</sup> Average trade receivables turnover days for a certain period is derived by dividing the arithmetic mean of the opening and closing balances of trade receivables by revenue for the relevant period and then multiplied by the number of days in the relevant period.

As at [31 October] 2018, approximately RMB617.1 million or 78.1% of our trade and retention receivables as at 30 June 2018 had been settled.

Average trade receivables turnover days provides a general indication of the time required for us to collect cash payments from sales.

Our average trade receivables turnover days in 2015, 2016, 2017 and the first half of 2018 were 153 days, 135 days, 120 days and 167 days, respectively. Such turnover days were consistently higher than the credit term of 90 days we generally grant to our customers. Due to the nature of the industry we operate in, a substantial portion of our revenue is derived from sales to major construction companies, which are related to or are in contract with government entities that construct infrastructure projects. Government related entities may take a longer period to complete their internal procedures for processing of payments to us. Please see "Risk Factors — Risks Relating to our Business and Industry — We may experience delays or defaults in payment of trade and retention receivables from our customers which may adversely affect our cash flow and working capital and results of operations" in this [REDACTED].

Our trade receivables turnover days decreased from 153 days in 2015 to 120 days in 2017 mainly due to an improvement in our collection efforts, while the subsequent increase to 167 days for the first half of 2018 was primarily due to timing differences as there is normally lower receivables balances at year end due to collection efforts and we completed several large projects during the first half of 2018, the receivables of which remained outstanding as of 30 June 2018.

As at 31 December 2015, 2016 and 2017 and 30 June 2018, we recorded an allowance for doubtful debts on our trade and retention receivables of RMB14.9 million, RMB19.4 million, RMB18.6 million and RMB19.9 million, respectively. Trade and retention receivables that were past due but not impaired relate to customers that have a good track record and credit quality with us, and based on past experience, we are of the view that no provision for impairment is necessary in respect of these receivables. We have made full provision for all trade and retention receivables over 5 years, as based on our past experience, such receivables are generally not recoverable. For further detail on trade, retention and bills receivables, including our credit exposure, please refer to Note 22 to the Accountants' Report in Appendix I to this [REDACTED].

# Prepayments, deposits and other receivables

Our prepayments represent prepayments for the purchase of raw materials and our deposits mainly represent tender bonds for tender bidding and performance bonds for our Cable Business. The following table sets forth our prepayments, deposits and other receivables as at the dates indicated:

				As at
	Asa	at 31 Decembe	er	30 June
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Current				
Prepayments	483,659	440,169	700,803	730,345
Deposits	41,914	54,706	257,955	264,676
Other receivables	1,343	1,450	889	9,459
Provision	(5,602)	(4,626)	(6,965)	(7,777)
	521,314	491,699	952,682	996,703
Non-current				
Prepayments	_	_	_	_
Deposits	93,007	66,443	26,335	2,920
	614,321	558,142	979,017	999,623

Our prepayments, deposits and other receivables decreased from RMB614.3 million as at 31 December 2015 to RMB558.1 million as at 31 December 2016 mainly due to a decrease in prepayments of RMB43.5 million as a result of deliveries of the raw materials to us with respect to the Humen No. 2 Bridge project (Dasha section) for our Cable Business. Our prepayments, deposits and other receivables significantly increased from RMB558.1 million as at 31 December 2016 to RMB979.0 million as at 31 December 2017 and further to RMB999.6 million as at 30 June 2018 mainly due to an increase in prepayment to our suppliers to help secure favourable treatment in terms of pricing and supply of raw materials and an increase in our deposits for projects under our Cable Business.

#### Trade and bills payables

Trade payables represent the amounts due to our suppliers from which we are granted credit terms generally ranging from 0 to 90 days. Bills payable represent the outstanding amounts of our payment obligations to financial institutions or under letters of credit issued by certain banks in PRC in connection with our purchases from suppliers. The following table sets out our trade and bills payables and other payables and accruals as at the dates indicated:

				As at
	As	at 31 Decemb	er	30 June
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Trade payable	46,225	45,216	30,057	60,818
Bills payables	324,450	238,975	203,842	292,637
	370,675	284,191	233,899	353,455

As of 31 December 2015, 2016, 2017 and 30 June 2018, bills payable of RMB194.2 million, RMB119.5 million, RMB153.4 million and RMB241.4 million were secured by our restricted bank deposits of RMB94.8 million, RMB62.4 million, RMB72.9 million and RMB114.9 million, respectively.

During the Track Record Period, we used bills payables to finance our working capital primarily for our Cable Business. Majority of these bills payables comprised bills issued by Shanghai Pujiang to Zhejiang Pujiang for the purchases of bridge cables. Historically, our Cable Business uses Shanghai Pujiang, as the contracting party to enter into sales contracts with our customers, while Zhejiang Pujiang manufactures the bridge cables as specified in the contract. Such intragroup transactions were usually settled using bills issued by Shanghai Pujiang to Zhejiang Pujiang or by cash. Upon receiving of these bills, as part of Zhejiang Pujiang's financing activities, Zhejiang Pujiang would discount these bills to financial institutions to finance its working capital or to endorse these bills to other suppliers. As advised by our PRC Legal Advisers, the issuance and management of these bills payable of the Group are in compliance with Negotiable Instruments Law of the PRC ("中華人民共和國票據法").

Trade and bills payables decreased from RMB370.7 million as at 31 December 2015 to RMB284.2 million as at 31 December 2016, and further decreased to RMB233.9 million as at 31 December 2017. The RMB86.5 million decrease in trade and bills payables between 31 December 2015 and 2016 was mainly because we decreased the use of bills payables for working capital. The RMB50.3 million decrease in trade and bills payables between 31 December 2016 and 2017 was also primarily due to a decrease in use of bills payables for working capital purposes. The RMB119.6 million increase in trade and bills payables between 31 December 2017 and 30 June 2018 was primarily due to the increase in trade payable to suppliers for raw materials and an increased use of bills payable to finance our working capital in our Cable Business.

The following table sets out an aged analysis of our trade payables, based on the invoice date, as at the dates indicated and our average trade payables turnover days for the periods indicated:

	As	As at 31 December			
	2015	2016	2017	30 June 2018	
	RMB'000	RMB'000	RMB'000	RMB'000	
Within 3 months	23,691	19,730	13,849	34,049	
Within 4-6 months	2,962	4,098	5,376	14,643	
Within 7-12 months	4,849	5,558	3,897	6,471	
More than 1 year but					
less than 2 years	8,116	3,976	1,121	300	
More than 2 years but					
less than 3 years	1,030	5,246	483	722	
More than 3 years but		•			
less than 4 years	4,099	999	373	130	
More than 4 years but	,				
less than 5 years	803	3,966	832	157	
Over 5 years	675	1,643	4,126	4,346	
,					
	46,225	45,216	30,057	60,818	
				·	
				For six months ended	
	For the ve	ar ended 31 D	December	30 June	
	2015	2016	2017	2018	
Average trade payables	22	10	10	4.57	
turnover days <sup>(1)</sup>	22	19	13	17	

Note:

As of [31 October] 2018, approximately RMB48.9 million or 80.4% of our trade payable as at 30 June 2018 had been settled.

<sup>(1)</sup> Average trade payables turnover days for a certain period is derived by dividing the arithmetic mean of the opening and closing balances of trade payables by cost of sales for the relevant period and then multiplied by the number of days in the relevant period.

Our average trade payable turnover days in 2015, 2016, 2017 and the first half of 2018 were 22 days, 19 days, 13 days and 17 days, respectively. Such turnover days were much lower than the credit term of up to 30 days that we are generally granted by our suppliers mainly due to the significant amount of prepayments to suppliers for raw materials inventories.

Our trade payable turnover days decreased from 22 days in 2015 to 19 days in 2016 and further decreased to 13 days in 2017 primarily due to our increasing use of prepayments to suppliers. The slight increase in our trade payable turnover days to 17 days in the first half of 2018 was mainly due to increased trade payables as a result of timing differences as balance during year end are generally lower due to greater collection efforts by suppliers.

# Other payables and accruals

Other payables and accruals (include payroll payable, value added tax payable, accrued operating expenses and others). Our other payables and accruals increased from RMB13.5 million as at 31 December 2015 to RMB21.1 million as at 31 December 2016 mainly due to an increase in accrued transportation expenses. The amount further increased to RMB47.5 million as at 31 December 2017 primarily because of an increase in value added tax payable and accrued [REDACTED] expenses. The amount decreased to RMB41.5 million as at 30 June 2018 mainly due to a decrease in accrued transportation expenses.

#### Contract liabilities

Contract liabilities represent deposits or advance payments from customers of our Cable Business. The following table sets forth our contract liabilities as at the dates indicated:

				As at
	As at 31 December			30 June
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Contract liabilities	13,473	18,470	40,556	48,299

Our contract liabilities increased from RMB13.5 million as at 31 December 2015 to RMB18.5 million as at 31 December 2016 and further to RMB40.6 million as at 31 December 2017 and RMB48.3 million as at 30 June 2018 primarily due to an increasing number of projects under our Cable Business, including several projects with relatively large amounts of deposits.

#### **CAPITAL EXPENDITURES**

We incur capital expenditures mainly for the expansion of production capacity and upgrading of production facilities in PRC. For the years ended 31 December 2015, 2016 and 2017 and the six months ended 30 June 2018, the carrying amount of our property, plant and equipment was RMB119.2 million, RMB108.1 million, RMB99.3 million and RMB96.1 million, respectively, which consisted mainly of buildings with net carrying amounts of RMB79.6 million, RMB75.2 million, RMB71.0 million and RMB69.2 million, respectively. The following table sets out our capital expenditures for the years indicated:

				Six
				months
				ended
	Year ended 31 December			30 June
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Additions of property, plant and				
equipment	707	1,296	1,996	1,412

During the Track Record Period, we did not have any commitments for capital expenditures. We currently expect our capital expenditures for the year ending 31 December 2019 to be approximately RMB50 million, which will be used mainly for (i) the construction of galvanised prestressed products production lines for our Prestressed Materials Business and (ii) the upgrade of production equipment and environment protection facilities for our Prestressed Materials Business; and (iii) upgrade of research and development centre for our Cable Business. Please refer to the section headed "Future Plans and [REDACTED]" for details of our plan.

# CONTRACTUAL OBLIGATIONS AND COMMITMENTS

#### **Operating Lease Commitments**

The following table sets forth our total operating lease commitments as at the dates indicated:

	As at 31 December			As at 30 June
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Within one year	971	530	177	779
In the second to fifth year	706	177	_	2,040
Over five years				1,208
	1,677	707	177	4,027

As of 30 June 2018 and the Latest Practicable Date, we do not have any capital commitments for capital expenditures.

#### **CONTINGENT LIABILITIES**

Historically, we have given corporate guarantees to various banks to secure banking facilities granted to certain related parties and unrelated companies for the purposes of their general working capital purposes. Please refer to Notes 35 and 40 to the Accountants' Report in Appendix I to this [REDACTED] for further details. Such guarantees have been released by various banks as of 30 June 2018.

Save as disclosed in this section as at the Latest Practicable Date, we did not have any significant contingent liabilities or outstanding guarantees in respect of payment obligations of any third parties.

#### RELATED PARTY TRANSACTIONS

Except for the amount due to shareholder and the personal and corporate guarantees disclosed in the section headed "Financial Information — Indebtedness", there were no significant related party transactions during the Track Record Period. Our Directors have confirmed that these transactions were conducted in accordance with terms as agreed between us and the respective related parties, on normal commercial terms that are reasonable and in the interest of our Group as a whole. Our Directors have further confirmed that these related party transactions would not distort our results of operations for the Track Record Period or make our historical results not reflective of our future performance.

#### **OFF BALANCE SHEET TRANSACTIONS**

During the Track Record Period, we did not have any material off-balance sheet arrangements or any variable interest in any uncombined entity that provides financing, liquidity, market risk or credit support to us or engages in leasing, hedging or research and development services with us.

As at the Latest Practicable Date, we had not entered into any off-balance sheet transactions.

#### FINANCIAL RATIOS

The following table sets out certain financial ratios relating to our Group as at the dates or for the years indicated:

		1.104.5		As at/ Six months ended
	As at/ Year ended 31 December			30 June
	2015	2016	2017	2018
Current ratio <sup>(1)</sup>	1.85	2.25	2.27	2.03
Quick ratio <sup>(2)</sup>	1.57	1.92	2.10	1.88
Return on assets <sup>(3)</sup>	3.7%	4.3%	4.6%	N/A
Return on equity <sup>(4)</sup>	6.9%	7.4%	8.1%	N/A
Gearing ratio <sup>(5)</sup>	42.7%	38.5%	44.1%	54.4%
Net debt to equity ratio <sup>(6)</sup>	36.2%	28.1%	42.8%	52.1%
Net profit margin <sup>(7)</sup>	6.3%	6.9%	6.7%	8.3%

#### Notes:

- (1) Current ratio is calculated by dividing total current assets by total current liabilities as at the end of the year/period.
- (2) Quick ratio is calculated by dividing total current assets less inventories by total current liabilities as at the end of the year/period.
- (3) Return on assets is calculated by dividing profit for the year/period by total assets.
- (4) Return on equity is calculated by dividing profit for the year/period by total equity.
- (5) Gearing ratio is calculated by dividing total debt by total equity. Total debt is calculated as bank borrowings and bond payables.
- (6) Net debt to equity ratio is calculated by dividing net debt by total equity as of the end of the year/period. Net debt is calculated as total debt less cash and cash equivalents.
- (7) Net profit margin is equal to our net profit divided by our total revenue for the year/period.

# Current and quick ratios

Our current ratios as at 31 December 2015, 2016 and 2017 and 30 June 2018 were 1.85, 2.25, 2.27 and 2.03, respectively, and our quick ratio as at those dates were 1.57, 1.92, 2.10 and 1.88, respectively. The increase in these ratios between 31 December 2015 and 2017 were generally due to an increase in current assets as a result of an increase in prepayments to suppliers and deposits to customers. The decrease in these ratios between 31 December 2017 and 30 June 2018 were generally due to the increase in current liabilities as a result of increased bank borrowings and increase in trade and bills payables.

#### Return on assets

Our return on assets for the years ended 2015, 2016 and 2017 were 3.7%, 4.3% and 4.6%, respectively. Our return on assets increased from 3.7% in 2015 to 4.3% in 2016 was primarily due to increased profit after tax. Our return on assets further increased slightly to 4.6% in 2017 primarily due to increased profit after tax while our total assets increased at a slower rate.

# Return on equity

Our return on equity for the years ended 31 December 2015, 2016 and 2017 were 6.9%, 7.4% and 8.1%, respectively. The general increase in return on equity from 2015 to 2017 was primarily due to a continued increase in profit after tax during those periods.

# Gearing ratio

Our gearing ratio as at 31 December 2015, 2016 and 2017 and 30 June 2018 were 42.7%, 38.5%, 44.1% and 54.4%, respectively. The decrease in gearing ratio between 31 December 2015 and 2016 was primarily due to the repayment of our bond payable. The increase in the gearing ratio between 31 December 2017 and 30 June 2018 was primarily due to increased in bank borrowings.

#### Net debt to equity ratio

Our net debt to equity ratio as at 31 December 2015, 2016 and 2017, and 30 June 2018 were 36.2%, 28.1%, 42.8% and 52.1%, respectively. Our net debt to equity ratio decreased from 36.2% to 28.1% between 31 December 2015 and 2016 primarily due to the repayment of our bond payable, and an increased cash balance. The increase to 42.8% as at 31 December 2017 and 52.1% as at 30 June 2018 were primarily due to increased bank borrowings and lower cash balances.

# Net profit margin

Our net profit margin for the years ended 31 December 2015, 2016 and 2017 and the six months ended 30 June 2018 were 6.3%, 6.9%, 6.7% and 8.3%, respectively. Our net profit margin increased from 6.3% in 2015 to 6.9% in 2016 primarily due to an increase in gross profit margin as result of a decrease in our average cost of raw materials. Our net profit margin increased from 6.7% in 2017 to 8.3% in the first half of 2018 primarily due to increase in gross profit margin due to the increase in average selling price of our products.

# QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

In the normal course of business, we are exposed to various types of market risks, including credit risk, interest rate risk and liquidity risk.

For more information, please refer to the section headed "Financial Information — Critical Accounting Policies and Estimates".

#### Credit risk

Our customers are mainly reputable corporations that we consider creditworthy. It is our policy that all customers who wish to trade on credit terms with us are subject to credit verification procedures. We believe our credit risk to be low as we perform ongoing credit evaluation on the financial condition of our debtors and tightly monitor the ageing of our receivables. Our management reviews the recoverable amount of receivables individually and collectively at each reporting date to ensure adequate impairment losses are made for irrecoverable amounts. The receivables balance of our top five customers were RMB140.8 million, RMB165.2 million, RMB231.3 million and RMB213.3 million as at 31 December 2015, 2016, 2017 and 30 June 2018, respectively, which represented 26.9%, 28.6%, 42.4% and 27.7% of our total trade, retention and bills receivables as at those dates.

#### Interest rate risk

Our interest rate risk arises mainly from our bank borrowings. Our bank borrowings were issued at fixed rates which expose us to fair value interest-rate risk. We had no cash flow interest-rate risk as none of our borrowings bear floating interest rates. We have not used any financial instruments to hedge our interest rate risks. Our management monitors our interest rate exposure and will consider hedging significant interest rate risks should the need arise. For more information about or bank borrowings and interest rates, please refer to the section headed "Financial Information — Indebtedness".

#### Liquidity risk

Our policy is to regularly monitor our liquidity requirements to comply with lending covenants in order to maintain sufficient reserves of cash and adequate committed lines of credit from major banks to meet our liquidity requirements. During the Track Record Period, we had not experienced any difficulties in renewing or roll-over our credit facilities. As of 30 June 2018, we had RMB1,000.7 million in financial liabilities due within one year or on demand. For more information on the maturity profile of our financial liabilities, please refer to Note 37 to our combined financial statements in the Accountants' Report set out in Appendix I to this [REDACTED].

#### Foreign currency exchange risk

We mainly operate in the PRC and are exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the RMB and the USD and/or Euro. Foreign exchange risk arises from commercial transactions or recognised financial assets and liabilities that are denominated in a currency that is not in RMB, our Group's functional currency.

During the Track Record Period, we had limited overseas sales that were denominated in USD and/or Euro. Substantially all of our costs of production are denominated in RMB. Although we only sold a small portion of our products in USD and/or Euro, this may increase in the future should our overseas sales increase. Any significant increases in the RMB against the USD and/or Euro can adversely affect our profitability. We currently do not conduct any hedging activities with respect to our foreign currency exchange risks. Please refer to the section headed "Risk Factors — Risks Relating to our Business and Industry — Our results of operations may be adversely affected by foreign currency exchange rate fluctuations".

#### **DIVIDEND**

During the Track Record Period and up to the date of this document, no dividend has been declared or paid by our Company.

We have no plan to pay or declare any dividends prior to the [REDACTED]. As at the Latest Practicable Date, we also did not have any specific dividend policy nor pre-determined dividend payout ratios.

Under Cayman Island law, dividends may be paid out of the profits of our Company or out of sums standing to the credit of our share premium account provided that in no circumstances may dividends be paid if this would result in the Company being unable to pay its debts as they fall due in the ordinary course of business. Future dividend payments will also depend on the availability of dividends we will receive from our subsidiaries in the PRC. The recommendation of the payment of dividend is subject to the absolute discretion of our Board, subject to certain requirements of Cayman Islands Law. Our Shareholders may by ordinary resolution declare a dividend, but no dividend may exceed the amount recommended by our Directors. The amount of any dividends to be declared and paid in the future will depend on, among other things, our results of operations, cash flows and financial condition, operating and capital requirements and other relevant factors. There will be no assurance that our Company will be able to declare or distribute any dividend in the amount set out in any plan of our Board or at all.

# **DISTRIBUTABLE RESERVES**

As at 30 June 2018, our Company did not have any reserves available for distribution to our Shareholders.

# [REDACTED] EXPENSES

During the Track Record Period, we incurred [REDACTED] expenses of [REDACTED] million (based on the mid-point of the indicative [REDACTED]), of which [REDACTED] million was charged to our combined statement of profit or loss and other comprehensive income and the remaining amount of [REDACTED] million was recorded as prepayment which is expected to be capitalised upon [REDACTED]. We expect to further incur [REDACTED] expenses (including [REDACTED] commissions) of approximately [REDACTED] million (based on mid-point of our indicative [REDACTED] for the [REDACTED] and assuming that the [REDACTED] is not exercised and without taking into account any discretionary incentive fees, if applicable) by the completion of the [REDACTED], of which an estimated amount of approximately [REDACTED] million and [REDACTED] million will be charged to our combined statement of profit or loss and other comprehensive income in the second half of 2018 and in 2019, respectively, and an estimated amount of approximately [REDACTED] million and [REDACTED] million will be capitalised in the second half of 2018 and in 2019, respectively. We do not expect these [REDACTED] expenses to have a material impact on our business and results of operations for the year ended 31 December 2018.

# UNAUDITED PRO FORMA ADJUSTED COMBINED NET TANGIBLE ASSETS

The following unaudited pro forma data relating to our combined net tangible assets attributable to owners of our Company prepared in accordance with Rule 4.29 of the Listing Rules is for illustrative purposes only and is set forth below to illustrate the effect of the [REDACTED] on our combined net tangible assets attributable to owners of our Company as at 30 June 2018 as if the [REDACTED] had taken place on that date. Because of its hypothetical nature, the following unaudited pro forma data may not give a true picture of our combined net tangible assets attributable to owners of our Company as at 30 June 2018 or as at any subsequent date.

			011111111111111		
	Combined		pro forma		
	net tangible		adjusted		
	assets		combined net		
	attributable		tangible		
	to owners of	Estimated	assets		
	our Company	[REDACTED]	attributable	Unaudited pro forma adjusted net tangible assets per Share <sup>(3) (4) (5)</sup>	
	as at 30 June 2018 <sup>(1)</sup>	from the [REDACTED] <sup>(2)</sup>	to owners of our Company		
	RMB'000	RMB'000	RMB'000	RMB'	HK\$
Based on an [REDACTED] of HK\$[REDACTED] per [REDACTED] Based on an [REDACTED] of HK\$[REDACTED]	[1,118,188]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
per [REDACTED]	[1,118,188]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Unaudited

#### Notes:

- 1. The combined net tangible assets attributable to owners of the Company as at [30 June 2018] are based on the combined net assets attributable to owners of the Group in the amount of RMB[1,147.8] million, as extracted from the combined financial statements in the Accountants' Report included in Appendix I to this [REDACTED], less prepaid land lease payments in the amount of RMB[29.6] million.
- 2. The estimated [REDACTED] from the [REDACTED] are based on [REDACTED] to be issued and the indicative [REDACTED] of HK\$[REDACTED] and HK\$[REDACTED] per [REDACTED], respectively, after deduction of [REDACTED] commissions and fees and other related expenses payable by the Group and without taking into account any Shares which may be issued upon the exercise of the [REDACTED].
- 3. No adjustment has been made to the combined net tangible assets attributable to owners of the Group as at [30 June 2018] to reflect any of the Group's trading results or other transactions entered into subsequent to [30 June 2018].
- 4. The pro forma adjusted net tangible assets per Share is arrived at after the adjustment referred to in note (2) above and on the basis that [REDACTED] Shares were in issue assuming that the [REDACTED] had been completed and the [REDACTED] was not exercised.
- 5. The pro forma adjusted combined net tangible assets per Share is converted into Hong Kong dollars at an exchange rate of HK\$1.0 to RMB0.887. No representation is made that the HK\$ RMB amounts have been, could have been or may be converted to RMB and HK\$ or vice versa, at that rate or at all.

#### RECENT DEVELOPMENT AND NO MATERIAL ADVERSE CHANGE

Since 1 July 2018 and up to the Latest Practicable Date, we have secured several significant bridge cable projects in both China and overseas countries, including the Yongdian River Bridge in Dandong, Liaoning Province, and the "1915 Canakkale Bridge" in Turkey. The aggregate amount of our total signed contract value was approximately RMB567.5 million. Based on the unaudited financial information of our Company for the four months ended 31 October 2018, our revenue increased as compared to the same period in 2017. We expect that our sales for the year ended 31 December 2018 will outpace the year ended 31 December 2017 due to increase in customer demand.

Our Directors have confirmed that, since 30 June 2018 and up to the date of this [REDACTED], there has been no material adverse change in our financial or trading position or prospects and no event has occurred that would materially and adversely affect the information shown in our consolidated financial statements set out in the Accountants' Report included in Appendix I to this [REDACTED].

We have prepared unaudited preliminary financial information for our Group as of and for the year ended 31 December 2018, which is set forth in Appendix III to this [REDACTED].

### NO ADDITIONAL DISCLOSURE REQUIRED UNDER THE LISTING RULES

Our Directors have confirmed that, as at the Latest Practicable Date, there were no circumstances which would have given rise to any disclosure requirement under Rules 13.13 to 13.19 of the Listing Rules had the Shares been [REDACTED] on that date.

### **FUTURE PLANS AND [REDACTED]**

#### **FUTURE PLANS**

Please refer to the sections headed "Business — Business Strategies" and "Business — Our Production — Expansion plan in the Prestressed Materials Business" in this [REDACTED] for a detailed description of our future plans and expansion plan, respectively.

# [REDACTED]

The [REDACTED] from the [REDACTED], after deducting [REDACTED] fees and estimated expenses payable by us in connection with the [REDACTED], are estimated to be approximately HK\$[REDACTED] million before any exercise of the [REDACTED], assuming an [REDACTED] of HK\$[REDACTED] per Share, being the midpoint of the indicative [REDACTED] of HK\$[REDACTED] to HK\$[REDACTED] per Share. We intend to use such [REDACTED] for the following purposes:

- Approximately HK\$[REDACTED] million (approximately [REDACTED]) of our total estimated [REDACTED]) is expected to be used for the repayment of banking credit facilities obtained during our ordinary course of business primarily for the funding of our working capital that were secured by various personal and corporate guarantees. Such repayment of banking credit facilities include (i) bank borrowings with interest rates ranges between 5.2% to 7.0% which will be due for repayment within six months upon [REDACTED]; and (ii) other credit facilities which comprise bank acceptance bills, guarantee letters and letter of credits. We intend to repay such secured credit facilities within six months upon [REDACTED]. Please refer to the section headed "Relationship with Controlling Shareholders Independence from our Controlling Shareholders Financial independence" for further details on the guarantees given by Dr. Tang and his related parties.
- Approximately HK\$[REDACTED] million (approximately [REDACTED] of our total estimated [REDACTED]) is expected to be used for the acquisition of business in order to strengthen our competitiveness or potentially increase our scale of production by June 2021. These opportunities include (i) acquisition of businesses that could increase our production capacity and increase our market shares; and (ii) acquisition of upstream or downstream market participants to enhance our market position within the industry. When evaluating potential acquisition, we will consider various factors including costs of acquisition, location, customer base, market share, technical know-how, production capacity, establishment of such target and the synergies expected to be generated. Further, we will also consider whether the acquisition can help us tap into target segments or geographical markets. As of the Latest Practicable Date, we had not identified any merger or acquisition target. We were not in negotiation with any specific acquisition targets and had not identified any targets.

# **FUTURE PLANS AND [REDACTED]**

- Approximately HK\$[REDACTED] million (approximately [REDACTED] of our total estimated [REDACTED]) is expected to be used for the expansion of production capacity of galvanised prestressed products for our Prestressed Materials Business at Jiujiang, Jiangxi Province. The project is expected to be completed by June 2020. Out of such allocated [REDACTED]:
  - (i) approximately [REDACTED] is expected to be used for the construction of a new production facility at Jiujiang, Jiangxi Province;
  - (ii) approximately [REDACTED] is expected to be used for the purchase of production equipment for the galvanised prestressed products production line; and
  - (iii) approximately [REDACTED] is expected to be used for other ancillary expenses such as salaries for additional production staff and training and recruitment expenses; and
  - (iv) approximately [REDACTED] is expected to be used for acquisition of land for the construction of the new production facility at Jiujiang, Jiangxi Province.
- Approximately HK\$[REDACTED] million (approximately [REDACTED]) of our total estimated [REDACTED]) is expected to be used for the expansion of the research and development centre for our Cable Business. Out of such allocated [REDACTED]:
  - (i) approximately [REDACTED] is expected to be used for the upgrade and purchase of testing equipment to be used for research and development;
  - (ii) approximately [REDACTED] is expected to be used for the construction of an additional building for the research and development centre at Xitang, Zhejiang Province;
  - (iii) approximately [REDACTED] is expected to be used for research and development related expenses which includes training and recruitment of technical staff expenses, and expenses for patent applications; and
  - (iv) the remaining is expected to be used for other ancillary purposes.

The project is expected to be completed by June 2020.

 Approximately HK\$[REDACTED] million (approximately [REDACTED]) of our total estimated [REDACTED]) is expected to be used for working capital and general corporate purposes.

### FUTURE PLANS AND [REDACTED]

- Approximately HK\$[REDACTED] million (approximately [REDACTED] of our total estimated [REDACTED]) is expected to be used for the upgrade of production equipment and environmental protection facilities including waste treatment facilities for our Prestressed Materials Business at Jiujiang, Jiangxi Province. The project is expected to be completed by June 2020. Out of such [REDACTED]:
  - (i) approximately [REDACTED] is expected to be used for the construction of surface treatment facilities and waste treatment plant,
  - (ii) approximately [REDACTED] is expected to be used for the purchase of production equipment for surface treatment of raw materials, waste treatment equipment and their respective ancillary equipment; and
  - (iii) approximately [REDACTED] is expected to be used for other ancillary expenses such as salaries for additional production staff and training and recruitment expenses.

If the [REDACTED], is set at the high end or low end of the indicative [REDACTED], the estimated [REDACTED] from the [REDACTED], assuming that the [REDACTED] is not exercised, will increase to approximately HK\$[REDACTED] million or decrease to approximately HK\$[REDACTED] million, respectively. In such event, we will adjust the extended use of the [REDACTED] for the above purposes on a pro-rata basis.

If the [REDACTED] is exercised in full, the estimated [REDACTED] from the [REDACTED] will increase to approximately HK\$[REDACTED] million, assuming an [REDACTED] of HK\$[REDACTED] per Share, being the mid-point of the indicative [REDACTED]. In such event, we will adjust the extended use of the [REDACTED] for the above purposes on a pro-rata basis.

To the extent that the [REDACTED] from the [REDACTED] are not immediately used for the above purposes and to the extent permitted by the relevant laws and regulations, we intend to deposit such [REDACTED] into interest bearing bank accounts with licenced banks or financial institutions.

# [REDACTED]

# STRUCTURE OF THE [REDACTED]

# STRUCTURE OF THE [REDACTED]

# **HOW TO [REDACTED]**

#### APPENDIX I

#### ACCOUNTANTS' REPORT

[The following is the text of a report received from the Company's reporting accountants, BDO Limited, Certified Public Accountants, for the purpose of incorporation in this [REDACTED].]



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ACCOUNTANTS' REPORT ON HISTORICAL FINANCIAL INFORMATION TO THE DIRECTORS OF PUJIANG INTERNATIONAL GROUP LIMITED AND HAITONG INTERNATIONAL CAPITAL LIMITED

#### Introduction

We report on historical financial information of Pujiang International Group Limited (the "Company") and its subsidiaries (together the "Group") set out on page [●] to [●], which comprises the combined statement of financial position as at 31 December 2015, 2016 and 2017 and 30 June 2018 and the statement of the financial position of the Company as at 31 December 2017 and 30 June 2018, and the combined statements of profit or loss and other comprehensive income, the combined statements of changes in equity and the combined statements of cash flows for each of the periods then ended (the "Track Record Period") and a summary of significant accounting policies and other explanatory information (together the "Historical Financial Information"). The Historical Financial Information set out on pages [●] to [●] forms an integral part of this report, which has been prepared for inclusion in the [REDACTED] of the Company dated [[●] 2018] (the "[REDACTED]") in connection with the initial [REDACTED] of the shares of the Company on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

#### Directors' responsibility for the Historical Financial Information

The directors of the Company are responsible for the preparation of Historical Financial Information that gives a true and fair view in accordance with the basis of presentation and preparation set out in Notes 1(c) and 2 to the Historical Financial Information, and for such internal control as the directors determine is necessary to enable the preparation of Historical Financial Information that is free from material misstatement, whether due to fraud or error.

#### Reporting accountants' responsibility

Our responsibility is to express an opinion on the Historical Financial Information and to report our opinion to you. We conducted our work in accordance with Hong Kong Standard on Investment Circulars Reporting Engagements 200 "Accountants' Reports on Historical Financial Information in Investment Circulars" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"). This standard requires that we comply with ethical standards and plan and perform our work to obtain reasonable assurance about whether the Historical Financial Information is free from material misstatement.

# ACCOUNTANTS' REPORT

Our work involved performing procedures to obtain evidence about the amounts and disclosures in the Historical Financial Information. The procedures selected depend on the reporting accountants' judgement, including the assessment of risks of material misstatement of the Historical Financial Information, whether due to fraud or error. In making those risk assessments, the reporting accountants consider internal control relevant to the entity's preparation of Historical Financial Information that gives a true and fair view in accordance with the basis of presentation and preparation set out in Notes 1(c) and 2 to the Historical Financial Information in order to design procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Our work also included evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the Historical Financial Information.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Opinion**

In our opinion, the Historical Financial Information gives, for the purpose of the accountants' report, a true and fair view of the Company's financial position as at 31 December 2017 and 30 June 2018, the Group's financial position as at 31 December 2015, 2016 and 2017 and 30 June 2018 and of the Group's financial performance and cash flows for the Track Record Period in accordance with the basis of presentation and preparation set out in Notes 1(c) and 2 to the Historical Financial Information.

### Review of stub period comparative financial information

We have reviewed the stub period comparative financial information of the Group which comprises statements of combined profit or loss, comprehensive income, change in equity and cash flows for the six months ended 30 June 2017 and other explanatory information (together the "Stub Period Comparative Financial Information"). The directors of the Company are responsible for the presentation and preparation of the Stub Period Comparative Financial Information in accordance with the basis of presentation and preparation set out in Notes 1(c) and 2 to the Historical Financial Information. Our responsibility is to express a conclusion on the Stub Period Comparative Financial Information based on our review. We conducted our review in accordance with Hong Kong Standard on Review Engagement 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would became aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion. Based on our review, nothing has come to our attention that causes us to believe that the Stub Period Comparative Financial Information, for the purposes of the accountants' report, is not prepared, in all material respects, in accordance with the basis of presentation and preparation set out in Notes 1(c) and 2 to the Historical Financial Information.

# ACCOUNTANTS' REPORT

REPORT ON MATTERS UNDER THE RULES GOVERNING THE [REDACTED] OF SECURITIES ON THE STOCK EXCHANGE AND THE COMPANIES (WINDING UP AND MISCELLANEOUS PROVISIONS) ORDINANCE

# Adjustments

In preparing the Historical Financial Information, no adjustments to the Underlying Financial Statements as defined on page 4 have been made.

#### Dividends

We refer to Note 15 to the Historical Financial Information which states that no dividends have been paid by the Company in respect of the Track Record Period.

### No financial statements for the Company

No financial statements have been prepared for the Company since its date of incorporation.

#### **BDO** Limited

Certified Public Accountants
Chow Tak Sing, Peter
Practising Certificate Number P04659
Hong Kong

[Date]

# **ACCOUNTANTS' REPORT**

#### HISTORICAL FINANCIAL INFORMATION OF THE GROUP

# Preparation of Historical Financial Information

Set out below is the Historical Financial Information which forms an integral part of this accountants' report.

The financial statements of the Group for the Track Record Period, on which the Historical Financial Information is based, were audited by BDO Limited in accordance with Hong Kong Standards on Auditing issued by HKICPA ("Underlying Financial Statements").

The Historical Financial Information is presented in Renminbi ("**RMB**") and all values are rounded to the nearest thousand (RMB'000) except when otherwise indicated.

# **ACCOUNTANTS' REPORT**

# I. HISTORICAL FINANCIAL INFORMATION OF THE GROUP

# 1. Combined Statements of Profit or Loss and Other Comprehensive Income

	Notes	Year ended 31 December 2015 2016 2017			Six months ended 30 June 2017 2018	
		RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
Revenue Cost of sales	7	1,018,602 (824,969)	1,081,887 (867,432)	1,317,693 (1,071,786)	490,243 (410,735)	617,257 (493,973)
Gross profit		193,633	214,455	245,907	79,508	123,284
Other revenue Other gains and losses Distribution and selling expenses Administrative expenses Research and development expenses	8 9	13,794 3,525 (20,025) (30,075) (43,258)	8,430 (3,392) (16,153) (28,948) (49,128)	11,406 (1,902) (21,316) (38,533) (60,244)	2,676 (185) (8,764) (23,059) (10,433)	7,346 (2,131) (8,104) (15,292) (19,417)
Finance costs	10	(43,589)	(40,430)	(34,469)	(18,485)	(25,533)
Profit before income tax expense Income tax expense	11 14	74,005 (9,589)	84,834 (9,956)	100,849 (12,177)	21,258 (2,710)	60,153 (8,813)
Profit for the year/period		64,416	74,878	88,672	18,548	51,340
Attributable to: Owners of the Company Non-controlling interests		47,571 16,845	58,403 16,475	71,514 17,158	13,662 4,886	37,851 13,489
		64,416	74,878	88,672	18,548	51,340
Profit for the year/period		64,416	74,878	88,672	18,548	51,340
Other comprehensive income, net of tax  Items that may be reclassified subsequently to profit or loss:						
Exchange difference arising on translation of foreign operations Fair value loss on bills receivables		(316) (1,080)	(439) (1,112)	438	165	(224)
Other comprehensive income for the year/period		(1,396)	(1,551)	438	165	(224)
Total comprehensive income for the year/period		63,020	73,327	89,110	18,713	51,116
Total comprehensive income for the year attributable to: Owners of the Company Non-controlling interests		46,682 16,338	57,448 15,879	71,803 17,307	13,771 4,942	37,703 13,413
		63,020	73,327	89,110	18,713	51,116

# **ACCOUNTANTS' REPORT**

# 2. Combined Statements of Financial Position

		As	er	As at 30 June	
	Notes	<b>2015</b> <i>RMB'000</i>	<b>2016</b> RMB'000	<b>2017</b> RMB'000	<b>2018</b> <i>RMB'000</i>
Non-current assets					
Property, plant and equipment Prepaid land lease payments –	17	119,200	108,085	99,269	96,124
non-current portion	18	30,752	29,990	29,228	28,846
Intangible assets	19	_	_	_	_
Deferred tax assets	20	4,395	5,812	5,663	5,948
Prepayments and deposits	24	93,007	66,443	26,335	2,920
Total non-current assets		247,354	210,330	160,495	133,838
Current assets					
Inventories	21	223,518	226,390	137,417	146,783
Trade, retention and					
bills receivables	22	522,997	577,231	545,044	770,453
Prepayments, deposits and					
other receivables	24	521,314	491,699	952,682	996,703
Prepaid land lease payments –					
current portion	18	763	762	762	762
Restricted bank deposits	25	160,387	119,629	110,720	159,662
Cash and cash equivalents	25	60,828	104,881	13,571	27,343
Total current assets		1,489,807	_1,520,592	1,760,196	2,101,706
Total assets		1,737,161	1,730,922	1,920,691	2,235,544
Current liabilities					
Trade and bills payables	26	370,675	284,191	233,899	353,455
Contract liabilities	7	13,473	18,470	40,556	48,299
Other payables and accruals	27	13,490	21,083	47,537	41,483
Bond payables	28	102,732	-	_	_
Bank borrowings	29	295,295	337,437	433,437	574,802
Amount due to a shareholder	30	6,375	6,986	12,029	13,386
Amounts due to related parties	30	667	27	_	_
Income tax payable		2,403	6,270	6,553	6,323
Total current liabilities		805,110	674,464	774,011	1,037,748
Net current assets		684,697	846,128	986,185	1,063,958
Total assets less current liabilities		932,051	1,056,458	1,146,680	1,197,796

# **ACCOUNTANTS' REPORT**

		As	er	As at 30 June	
	Notes	<b>2015</b> <i>RMB'000</i>	2016 RMB'000	<b>2017</b> <i>RMB'000</i>	<b>2018</b> <i>RMB'000</i>
<b>Non-current liabilities</b> Bank borrowings – due after					
one year	29		50,000	50,000	50,000
Total non-current liabilities			50,000	50,000	50,000
NET ASSETS		932,051	1,006,458	1,096,680	1,147,796
Capital and reserves attributable to owners of the Company					
Share capital	31	_	_	_*	_*
Reserves	32	753,764	811,896	884,367	922,070
Equity attributable to owners of					
the Company		753,764	811,896	884,367	922,070
Non-controlling interests	33	<u>178,287</u>	194,562	212,313	225,726
TOTAL EQUITY		932,051	1,006,458	1,096,680	1,147,796

<sup>\*</sup> Represents amount less than RMB1,000.

# **ACCOUNTANTS' REPORT**

# 3. Statements of Financial Position of the Company

	Notes	As at 30 June 2018 RMB'000	As at 31 December 2017 RMB'000
Non-current asset Interest in a subsidiary	34		
Total non-current asset			
Current asset Prepayments		3,564	2,871
Total current assets		3,564	2,871
Total assets		3,564	2,871
Current liabilities Other payables and accruals Amount due to a subsidiary Amount due to a shareholder		7,689 500 6,068	6,519 - 4,966
Total current liabilities		14,257	11,485
Net current liabilities		(10,693)	(8,614)
Net liabilities		(10,693)	(8,614)
Capital and reserves Share capital Reserve	31 32	_* (10,693)	_* (8,614)
Total equity		(10,693)	(8,614)

<sup>\*</sup> Represents amount less than RMB1,000.

# **ACCOUNTANTS' REPORT**

# 4. Combined Statements of Changes in Equity

	Attributable to owners of the Company									
	Share capital RMB'000 (Note 31)	Capital reserve RMB'000 (Note 32)	Statutory reserve RMB'000 (Note 32)	Merger reserve RMB'000 (Note 32)	Translation reserve RMB'000 (Note 32)	FVTOCI reserve RMB'000 (Note 32)	Retained earnings RMB'000 (Note 32)	Total RMB'000	Non- controlling interests RMB'000 (Note 33)	Total equity RMB'000
As at 1 January 2015	-	159,181	40,427	90,341	(8,175)	(369)	425,308	706,713	161,735	868,448
Exchange difference arising on										
translation of foreign operations	-	-	-	-	(205)	-	-	(205)	(111)	(316)
Fair value loss on bills receivables	-	-	-	-		(684)	-	(684)	(396)	(1,080)
Profit for the year	-	-	-	-	-	-	47,571	47,571	16,845	64,416
Realised loss on bills receivables						369		369	214	583
Total comprehensive income for the year	_	_	_	_	(205)	(315)	47,571	47,051	16,552	63,603
Transfer from retained earnings to			4,840				(4.940)			
statutory reserve			4,840				(4,840)			
As at 31 December 2015 and 1 January 2016	-	159,181	45,267	90,341	(8,380)	(684)	468,039	753,764	178,287	932,051
Exchange difference arising on										
translation of foreign operations	-	_	_	_	(287)	-	-	(287)	(152)	(439)
Fair value loss on bills receivables	-	_	_	_	_	(668)	-	(668)	(444)	(1,112)
Profit for the year	_	-	_	_	_	_	58,403	58,403	16,475	74,878
Realised loss on bills receivables						684		684	396	1,080
Total comprehensive income for the year	-	-	-	-	(287)	16	58,403	58,132	16,275	74,407
Transfer from retained earnings to										
statutory reserve			5,456				(5,456)			
As at 31 December 2016	-	159,181	50,723	90,341	(8,667)	(668)	520,986	811,896	194,562	1,006,458
Issuance of share capital	_*	_	_	_	_	_	_	_*	_	_*
Exchange difference arising on										
translation of foreign operations	-	-	-	-	289	-	-	289	149	438
Profit for the year	-	-	-	-	-	-	71,514	71,514	17,158	88,672
Realised loss on bills receivables						668		668	444	1,112
Total comprehensive income for										
the year					289	668	71,514	72,471	17,751	90,222
Transfer from retained earnings to statutory reserve	_	_	8,114	-	_	_	(8,114)	-	_	-
As at 21 December 2017	*	150 101	EQ 027	00 241	(0.270)		501 204	991 267	212 212	1 004 400
As at 31 December 2017		159,181	58,837	90,341	(8,378)		584,386	884,367	212,313	1,096,680

# **ACCOUNTANTS' REPORT**

	Attributable to owners of the Company									
	Share capital RMB'000 (Note 31)	Capital reserve RMB'000 (Note 32)	Statutory reserve RMB'000 (Note 32)	Merger reserve RMB'000 (Note 32)	Translation reserve RMB'000 (Note 32)	FVTOCI reserve RMB'000 (Note 32)	Retained earnings RMB'000 (Note 32)	Total RMB'000	Non- controlling interests RMB'000 (Note 33)	Total equity RMB'000
As at 1 January 2017	-	159,181	50,723	90,341	(8,667)	(668)	520,986	811,896	194,562	1,006,458
Issuance of share capital Exchange difference arising on	_*	-	-	-	-	-	-	_*	-	_*
translation of foreign operations Profit for the period Realised loss on bills receivables	- - -	- - -	- - -	- - -	109 - -	- - 668	13,662	109 13,662 668	56 4,886 444	165 18,548 1,112
Total comprehensive income for the period					109	668	13,662	14,439	5,386	19,825
Transfer from retained earnings to statutory reserve			2,214				(2,214)			
As at 30 June 2017 (unaudited)	_*	159,181	52,937	90,341	(8,558)	-	532,434	826,335	199,948	1,026,283
As at 1 January 2018	_*	159,181	58,837	90,341	(8,378)	-	584,386	884,367	212,313	1,096,680
Issuance of share capital Exchange difference arising on	_*	-	-	-	-	-	-	_*	-	_*
translation of foreign operations Profit for the period					(148)		37,851	(148) 37,851	(76) 13,489	(224) 51,340
Total comprehensive income for the period					(148)		37,851	37,703	13,413	51,116
Transfer from retained earnings to statutory reserve			4,017				(4,017)			
As at 30 June 2018	_*	159,181	62,854	90,341	(8,526)	-	618,220	922,070	225,726	1,147,796

<sup>\*</sup> Represents amount less than RMB1,000.

# **ACCOUNTANTS' REPORT**

# 5. Combined Statements of Cash Flows

	Year en	ded 31 Decen	nber	Six months ended 30 June		
	2015	2016	2017	2017	2018	
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000	
Cash flows from operating activities						
Profit before income tax expense	74,005	84,834	100,849	21,258	60,153	
Adjustments for:						
Amortisation of prepaid land lease						
payments	762	763	762	381	382	
Depreciation of property, plant and						
equipment	15,285	12,385	10,812	5,797	4,520	
Finance costs	43,589	40,430	34,469	18,485	25,533	
Impairment loss (reversed)/recognised on	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , ,	,	,		
trade and retention receivables	(2,982)	4,506	(781)	82	1,264	
Impairment loss recognised/(reversed) on	(2)>02)	1,000	(101)	02	1/201	
deposits and other receivables	389	(976)	2,339	_	812	
Impairment loss recognised on inventories	_	835	<b>2,</b> 007	_	-	
Interest income	(6,502)	(2,977)	(6,004)	(698)	(2,756)	
Gain/(loss) on disposal of property, plant	(0,302)	(2,711)	(0,001)	(070)	(2,750)	
and equipment	21	8	_	_	(1)	
and equipment					(1)	
0 ( ( ( ) ( ) )						
Operating profits before working capital	104 57	120 000	1.40.446	45.005	00.007	
changes	124,567	139,808	142,446	45,305	89,907	
(Increase)/decrease in inventories	(40,642)	(3,707)	88,973	47,470	(9,366)	
Decrease/(increase) in trade, retention and						
bills receivables	49,622	(58,772)	34,080	105,581	(226,673)	
(Increase)/decrease in prepayments,						
deposits and other receivables	(25,969)	57,155	(423,214)	(145,491)	(21,418)	
(Decrease)/Increase in trade and bills						
payables	(50,553)	(86,484)	(50,292)	13,081	119,556	
Decrease in contract liabilities	4,038	4,996	22,085	19,497	7,741	
(Decrease)/increase in deposits received,						
other payables and accruals	(2,102)	11,122	26,603	39,956	(5,844)	
Cash generated from/(used in) operations	58,961	64,118	(159,319)	125,399	(46,097)	
Income tax paid	(11,475)	(7,505)	(11,745)	(7,764)	(9,328)	
income tax para	(11,17.0)	(1,505)	(11,/13)	(7,701)	(7,520)	
Not each congrated from//wood in)						
Net cash generated from/(used in)	17 107	E( (12	(171.074)	117 (25	(EE 40E)	
operating activities	47,486	56,613	(171,064)	117,635	(55,425)	

# **ACCOUNTANTS' REPORT**

		Year en	nber	Six months ended 30 June		
	Note	<b>2015</b> RMB′000	<b>2016</b> RMB'000	<b>2017</b> <i>RMB</i> ′000	<b>2017</b> <i>RMB'000</i> (unaudited)	<b>2018</b> <i>RMB</i> ′000
Cash flows from investing activities						
Purchases of property, plant and equipment		(707)	(1,296)	(1,996)	(753)	(1,412)
Proceeds from disposal of property, plant and equipment Decrease in restricted bank		-	18	-	-	38
deposits Interest received		25,365 6,502	40,758 2,977	8,909 6,004	(6,318) 698	(48,942) 2,756
Net cash generated from/(used in)		21 170	40.457	10.015	(( 070)	(47.5(0)
investing activities		31,160	42,457	12,917	(6,373)	(47,560)
Cash flows from financing activities	41					
Proceeds from bank borrowings Repayment of bank borrowings Repayment of bond payables		362,000 (365,000)	485,360 (393,260) (100,000)	532,885 (437,100)	174,885 (168,735)	276,250 (134,885)
Interest paid Advances from related parties		(42,701) 540	(46,662)	(34,376)	(18,607)	(25,748)
Repayment of advances from related parties Increase in amount due to a		(300)	(640)	(27)	(27)	-
shareholder		519	153	5,469	4,986	1,134
Net cash (used in)/generated from financing activities		(44,942)	(55,049)	66,851	(7,498)	116,751
Net increase/(decrease) in cash and cash equivalents		33,704	44,021	(91,296)	103,764	13,766
Cash and cash equivalents at the beginning of year		27,141	60,828	104,881	104,881	13,571
Effect of exchange rate changes on cash and cash equivalents		(17) _	32	(14)	(5) _	6
Cash and cash equivalents at the end of year		60,828	104,881	13,571	208,640	27,343
Analysis of the balances of cash and cash equivalents:						
Cash and cash equivalents		60,828	104,881	13,571	208,640	27,343

# ACCOUNTANTS' REPORT

#### II. NOTES TO THE HISTORICAL FINANCIAL INFORMATION

#### 1. CORPORATE INFORMATION AND BASIS OF PRESENTATION

#### (a) General information

The Company was incorporated in the Cayman Islands on 26 April 2017, as an exempted company with limited liability under the Companies Law, Cap.22 (Law 3 of 1961, as combined and revised) of the Cayman Islands. The registered office of the Company is located at PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands. Its principal place of business is 16/F., No. 518 Shangcheng Road, Shanghai, the People's Republic of China (the "PRC"). The Company is an investment holding company and the Group is principally engaged in manufacture, installation and sales of customised prestressed steel materials and cables (the "[REDACTED] Business").

In the opinion of the directors of the Company, the [REDACTED] Business was controlled by Dr. Tang Liang ("Dr. Tang") throughout the Track Record Period.

#### (b) Reorganisation

Prior to the incorporation of the Company and completion of the Reorganisation as described below, the manufacture and sale of customised prestressed steel materials were carried out by Ossen Innovation Materials Co., Limited, Ossen (Jiujiang) New Materials Co., Limited, Ossen Innovation Materials Group Co., Limited, Ossen Group (Asia) Co., Limited and Topchina Development Group Limited (collectively the "OS Group"). And the manufacture, installation and sale of customised cables were carried out by Shanghai Pujiang Cables Co., Limited, Zhejiang Pujiang Cable Co., Limited and Shanghai Pujiang Cable Installation Engineering Co., Limited (collectively the "PJ Group"). Before the completion of the Reorganisation, the OS Group and the PJ Group were controlled by Dr. Tang who held controlling interests in the OS Group and PJ Group throughout the Track Record Period.

In preparation for the [REDACTED] of shares of the Company on the Main Board of the Stock Exchange and for the purpose of rationalising the Group's structure, the Company became the holding company of the subsidiaries now comprising the Group on 2 October 2018. The major steps of the Reorganisation are described below:

Step 1a:Incorporation of 4 special purpose vehicles ("SPV")

Before the incorporation of the [REDACTED] entity, four of the shareholders of the PJ Group, Mr. Lu Lin, Mr. Wang Jianhua, Dr. Tang and Mr. Yat Man Man, set up four offshore investment holding companies in the British Virgin Islands (the "the BVI"). Below is the table of the wholly owned investment holding companies (the "Holding BVI Co.s") of the PJ Group's shareholders in the BVI:

#### Name of PRC shareholders

Name of Holding BVI Company

Dr. Tang Mr. Wang Jianhua Mr. Lu Lin Mr. Yat Man Man Elegant Kindness Limited Xinland Investment Limited Brilliance Benefit Holding Limited Five Standers Holdings Limited

Step 1b:Incorporation of the Company

The Company was incorporated in the Cayman Islands under the Companies Laws on 26 April 2017 as an exempted company with limited liability with an authorised share capital of HK\$380,000 divided into 38,000,000 shares of a par value of HK\$0.01 each, of which 1 share of a par value of HK\$0.01 each has been issued and fully paid.

### ACCOUNTANTS' REPORT

Step 2: Incorporation of Brilliance Benefit Holding Limited ("Brilliance Benefit"), Xinland Investment Limited ("Xinland Investment"), and Five Standers Holding Limited ("Five Standers") by Mr. Lu Lin, Mr. Wang Jianhua and Mr. Yat Man Man, respectively

On 11 May 2017, 19 May 2017, and 29 May 2017, Brilliance Benefit, Xinland Investment, and Five Standers were incorporated in the BVI respectively, which the entire issued share capital was owned by Mr. Lu Lin, Mr. Wang Jianhua, and Mr. Yat Man Man respectively. These three companies were incorporated for holding the shares of the Company.

Step 3: Transfer of 1% shareholding of Shanghai Pujiang from Mr. Wang Jianhua to Mr. Yat Man Man

On 17 June 2017, as part of the Reorganisation, Mr. Wang Jianhua entered into an equity transfer agreement with Mr. Yat Man Man whose nationality is Australian, pursuant to which Mr. Wang Jianhua transferred his 1% equity interest in Shanghai Pujiang to Mr. Yat Man Man.

The consideration was approximately RMB3.0 million. Such consideration was determined with reference to net asset value of Shanghai Pujiang as at 31 December 2016 as indicated in the valuation report dated 5 June 2017 and was settled on 6 November 2017.

The above transfer was properly and legally completed and settled on 21 July 2017. Upon completion of the series of transfer, the equity interest of Shanghai Pujiang was owned by Ossen Group, Kunshan Zhongke, Mr. Lu Lin, Mr. Wang Jianghua, Mr. Yat Man Man and Dr. Tang as to approximately 69.5%, 10%, 10%, 9% and 1% and 0.5% respectively.

Step 4: Incorporation of Top Innovation Enterprises Limited ("Top Innovation") and Acme Innovation Limited ("Acme Innovation") by the Company

On 28 May 2018, Top Innovation and Acme Innovation were incorporated in the BVI, which the entire issued share capital of both companies were owned by the Company.

Step 5: Acquisition of Ossen Group Co., Ltd from Dr. Tang by Top Innovation Enterprises Limited

On 14 June 2018, Top Innovation acquired the entire issued share capital of Ossen Group Co., Ltd from Dr. Tang at a consideration of HK\$1.

Step 6: Incorporation of Shanghai Xiong Ao Enterprise Management Co., Ltd ("Xiong Ao") by Ossen Group Co., Ltd

On 15 June 2018, Xiong Ao was incorporated in the PRC with a registered capital of RMB1,000,000. The entire equity interest of Xiong Ao is owned by Ossen Group Co., Ltd.

Step 7: Subscription of Shares of the Company by Elegant Kindness and Xinland Investment, and transfer of 69.5% and 5% equity interest of Shanghai Pujiang from Ossen Group PRC and Mr. Wang Jianhua to Shanghai Xiong Ao respectively

On 28 June 2018, the Company issued and allotted and Elegant Kindness subscribed and fully paid for 79,695 Shares at the subscription price of HK\$0.01 per Share. Upon completion of the said subscription, the Company was wholly owned by Elegant Kindness.

On 29 June 2018, Xiong Ao entered into equity transfer agreement with Ossen Group PRC and Mr. Wang Jianhua, respectively, pursuant to which Ossen Group PRC and Mr. Wang Jianhua transferred 62,550,000 shares and 4,500,000 shares of Shanghai Pujiang (equivalent to 69.5% and 5% of the issued share capital in Shanghai Pujiang respectively), to Xiong Ao at a consideration of RMB62,550,000 and RMB4,500,000 respectively.

On 4 July 2018, the Company issued and allotted and Xinland Investment subscribed and fully paid for 5,804 Shares at the subscription price of HK\$0.01 per Share. Upon completion of the said subscription, the Company was owned as to 93.21% by Elegant Kindness and 6.79% by Xinland Investment.

# ACCOUNTANTS' REPORT

Step 8: Subscription of approximately 0.69% equity interest of Xiong Ao by Dr. Tang

On 20 July 2018, Dr. Tang subscribed approximately 0.69% equity interest of Xiong Ao at the subscription price of RMB6,985. Xiong Ao was owned by Ossen Group Co., Ltd and Dr. Tand as to 99.31% and 0.69%, respectively.

Step 9: Subscription of approximately 0.31% equity interest of Xiong Ao by Dr. Tang

On 30 August 2018, Dr. Tang subscribed approximately 0.31% equity interest of Xiong Ao at the subscription price of RMB3,116. Upon completion of the said subscription, Xiong Ao was owned as to 99% by Ossen Group Co., Ltd and 1% by Dr. Tang.

Step 10:Transfer of 10% equity interest of Shanghai Pujiang from Mr. Lu Lin to Xiong Ao and subscription of shares of the Company by Brilliance Benefit

On 3 September 2018, Xiong Ao entered into an equity transfer agreement with Mr. Lu Lin, pursuant to which Mr. Lu Lin transferred 9,000,000 shares of Shanghai Pujiang (equivalent to 10% of the issued share capital in Shanghai Pujiang), to Xiong Ao at a consideration of RMB9,000,000. On the same date, the Company issued and allotted and Brilliance Benefit subscribed and fully paid for 11,608 shares at the subscription price of HK\$0.01 per share. Upon completion of the said subscriptions, the Company was owned by Elegant Kindness, Brilliant Benefit and Xinland Investment as to approximately 82.07%, 11.95% and 5.98%, respectively.

Step 11:Transfer of 4% equity interest of Shanghai Pujiang from Mr. Wang Jianhua to Xiong Ao and subscription of shares of the Company by Xinland Investment

On 3 September 2018, Xiong Ao entered into an equity transfer agreement with Mr. Wang Jianhua, pursuant to which Mr. Wang Jianhua transferred 3,600,000 shares of Shanghai Pujiang (equivalent to 4% of the issued share capital in Shanghai Pujiang), to Xiong Ao at a consideration of RMB3,600,000 and the registered capital was subsequently cancelled. The consideration was determined with reference to the amount of the registered capital of Shanghai Pujiang contributed by Mr. Wang Jianhua. On the same date, the Company issued and allotted and Xinland Investment subscribed and fully paid for 4,643 shares at the subscription price of HK\$0.01 per Share. Upon completion of the said subscription, the Company was owned by Elegant Kindness, Xinland Investment and Brilliance Benefit as to approximately 78.32%, 10.27% and 11.41% respectively.

Step 12:Transfer of 1% equity interest of Shanghai Pujiang from Mr. Yat Man Man to Ossen Group Co., Ltd and subscription of shares of the Company by Five Standers

On 3 September 2018, Ossen Group Co., Ltd entered into an equity transfer agreement with Xiong Ao and Mr. Yat Man Man, pursuant to which Mr. Yat Man Man transferred 900,000 shares of Shanghai Pujiang (equivalent to 1% of the issued share capital in Shanghai Pujiang), to Ossen Group Co., Ltd at a consideration of RMB900,000. On the same date, the Company issued and allotted and Five Standers subscribed and fully paid for 1,161 Shares at the subscription price of HK\$0.01 per Share. Upon completion of the said subscription, the Company was owned by Elegant Kindness, Xinland Investment, Brilliance Benefit and Five Standers as to approximately 77.44%, 10.15%, 11.28% and 1.13%, respectively.

Step 13:Transfer of 8% and 2% equity interest of Shanghai Pujiang from Kunshan Zhongke to Xiong Ao and Mr. Lu Lin respectively, and subscription of shares of the Company by Elegant Kindness

On 17 September 2018, Xiong Ao entered into an equity transfer agreement with Kunshan Zhongke, pursuant to which Kunshan Zhongke transferred 7,200,000 shares of Shanghai Pujiang (equivalent to 8% of the issued share capital in Shanghai Pujiang), to Xiong Ao at a consideration of RMB 42,000,000 and the registered capital was subsequently cancelled. On 21 September 2018, the Company issued and allotted and Elegant Kindness subscribed and fully paid for 9,122 shares at the subscription price of HK\$0.01 per share. Upon completion of the said subscription, the Company was owned by Elegant Kindness, Xinland Investment, Brilliance Benefit and Five Standers as to approximately 79.28%, 9.32%, 10.36% and 1.04%, respectively. On 25 September 2018, Mr. Lu Lin entered into an equity transfer agreement with Kunshan Zhongke, pursuant to which Kunshan Zhongke transferred 1,800,000 shares of Shanghai Pujiang (equivalent to 2% of the issued share capital in Shanghai Pujiang), to Mr. Lu Lin at a consideration of RMB 10,500,000.

# ACCOUNTANTS' REPORT

Step 14:Transfer of 2% equity interest of Shanghai Pujiang from Mr. Lu Lin to Xiong Ao and subscription of shares of the Company by Brilliance Benefit

On 28 September 2018, Xiong Ao entered into an equity transfer agreement with Mr. Lu Lin, pursuant to which Mr. Lu Lin transferred 1,800,000 shares of Shanghai Pujiang (equivalent to 2% of the issued share capital in Shanghai Pujiang), to Xiong Ao at a consideration of RMB1,800,000. On 28 September 2018, the Company issued and allotted and Brilliance Benefit subscribed and fully paid for 2,322 shares at the subscription price of HK\$0.01 per share. Upon completion of the said subscription, the Company was owned by Elegant Kindness, Xinland Investment, Brilliance Benefit and Five Standers as to approximately 77.67%, 9.14%, 12.18% and 1.01%, respectively.

Step 15:Transfer of 65.9% shareholding of Ossen Innovation Co., Ltd ("Ossen Innovation") from Effectual Strength to Acme Innovation

On 7 August 2018, Fascinating Acme and Gross Inspiration transferred 600,000 shares and 600,000 shares of Ossen Innovation (equivalent to 3% and 3% of the issued share capital in Ossen Innovation) to Effectual Strength, respectively, in the consideration of US\$516,400 and US\$516,400. On 2 October 2018, Effectual Strength, Dr. Tang, Acme Innovation, the Company and Elegant Kindness entered into a sale and purchase agreement, pursuant to which Effectual Strength, transferred 13,050,000 shares of Ossen Innovation (equivalent to 65.9% of the issued share capital in Ossen Innovation) to Acme Innovation, in the consideration of allotment and issue of 54,404 shares of the Company (representing approximately 32.24% of the shareholding of the Company on an enlarged basis), credited as fully paid, to Elegant Kindness, at the direction of Effectual Strength. Upon completion of the said share transfer, Ossen Innovation is 65.9% owned by Acme Innovation and remains listed on NASDAQ, and the Company was owned by Elegant Kindness, Brilliance Benefit, Xinland Investment and Five Standers as to 84.87%, 8.25%, 6.19% and 0.69%.

Upon completion of the Reorganisation and as at the date of this report, the Company had direct or indirect interests in the subsidiaries as set out below, all of which are private entities.

Name of subsidiary	Place and date of incorporation/ establishment and form of business structure	Percent equity attri the Con Directly	ibutable to	Issued and fully paid ordinary share capital or registered capital	Principal activities and principal place of business	Note
Acme Innovation Limited	British Virgin Islands ("BVI"), 28 May 2018, limited liability company	100%	-	USD50,000	Investment holding, BVI	(a)
Ossen Innovation Co., Ltd	BVI, 21 January 2010, limited liability company	-	65.9%	USD50,000	Investment holding, BVI	(b)
Ossen Innovation Materials Group Co., Limited	BVI, 30 April 2010, limited liability company	-	65.9%	USD50,000	Investment holding, BVI	(a)
Ossen Group (Asia) Co., Limited	BVI, 7 February 2002, limited liability company	-	65.9%	USD50,000	Investment holding, BVI	(a)
Topchina Development Group Limited	BVI, 3 November 2004, limited liability company	-	65.9%	USD50,000	Investment holding, BVI	(a)
Ossen Innovation Materials Co., Limited* (奥盛新材料股份有限公司)	The People's Republic of China ("PRC"), 27 October 2004, limited liability company	-	53.38%	Registered and fully paid capital RMB75,000,000	Manufacture and sales of customised prestressed steel materials, PRC	(b)

# **ACCOUNTANTS' REPORT**

Name of subsidiary	Place and date of incorporation/ establishment and form of business structure	Percen equity attri the Co Directly	ibutable to	Issued and fully paid ordinary share capital or registered capital	Principal activities and principal place of business	Note
Ossen (Jiujiang) New Materials Co., Limited* (奥盛(九江)新材料有限公司)	PRC, 13 April 2005, limited liability company	-	63.33%	Registered and fully paid capital RMB183,271,074	Manufacture and sales of customised prestressed steel materials, PRC	(b)
Top Innovation Enterprises Limited	BVI, 28 May 2018, limited liability company	100%	-	USD50,000	Investment holding, BVI	(a)
Ossen Group Co., Ltd (奧盛集團有限公司)	Hong Kong, 21 September 2016, limited liability company	-	100%	HKD10,000	Investment holding, BVI	(d)
Shanghai Xiong Ao Enterprise Management Co., Ltd* (上海雌傲企業管理有限公司)	PRC, 5 June 2018, limited liability company	-	99%	Registered capital RMB1,006,985	Not yet commenced business	(a)
Shanghai Pujiang Cable Co., Limited* (上海浦江纜索股份有限公司)	PRC, 16 Aug 1994, limited liability company	-	98.52%	Registered and fully paid capital RMB90,000,000	Manufacture, installation and sales of cables, PRC	(c)
Zhejiang Pujiang Cable Co., Limited* (浙江浦江纜索有限公司)	PRC, 13 April 2006, limited liability company	-	98.52%	Registered and fully paid capital RMB75,000,000	Manufacture and sales of cable, PRC	(c)
Shanghai Pujiang Cable Installation Engineering Co., Limited* (上海浦江纜索安裝工程有限公司)	PRC, 28 July 2011, limited liability company	-	98.52%	Registered and fully paid capital RMB5,000,000	Provision of installation services, PRC	(c)

\* English names of the subsidiaries are translated directly from their corresponding official Chinese names

### Notes:

- (a) There are no statutory audit requirements under the relevant rules and regulations in their jurisdiction of incorporation.
- (b) The statutory financial statements of these subsidiaries for the years ended 31 December 2015, 2016 and 2017 were audited by BDO China Shu Pan Certified Public Accountants LLP.
- (c) The statutory financial statements of these subsidiaries for the years ended 31 December 2015 were audited by Jiangsu Suya Jincheng Certified Public Accountants LLP, for the year ended 31 December 2016 were audited by Shanghai Ruitong Certified Public Accountants LLP and for the year ended 31 December 2017 were audited by Shanghai Shenya Certified Public Accountants Co., Ltd.
- (d) The statutory financial statements of the subsidiary for the period from 21 September 2016 (date of incorporation) to 31 December 2017 was audited by SBC CPA Limited.

# ACCOUNTANTS' REPORT

#### (c) Basis of presentation

Pursuant to the Reorganisation detailed above, the Company became the holding company of the companies now comprising the Group on 2 October 2018. The companies now comprising the Group were under the common control of Dr. Tang immediately before and after the completion of the Reorganisation. Accordingly, for the purpose of this report, the Historical Financial Information has been prepared on a combined basis by applying the principles of merger method of accounting as if the Reorganisation had been completed at the beginning of the Track Record Period.

Accordingly, the combined statements of profit or loss and other comprehensive income, the combined statements of changes in equity and the combined statements of cash flows of the Group for the three years ended 31 December 2015, 2016 and 2017 and the six months ended 30 June 2018 have included the results, changes in equity and cash flows of the companies now comprising the Group from the earliest date presented or since their respective dates of incorporation, whichever was shorter, as if the current group structure had been in existence throughout the Track Record Period. The combined statements of financial position of the Group as of 31 December 2015, 2016 and 2017 and 30 June 2018 have been prepared to present the assets and liabilities of the companies now comprising the Group as if the current group structure had been in existence at those dates. No adjustment is made to reflect fair values, or recognise any new assets or liabilities as a result of the Reorganisation.

#### 2. BASIS OF PREPARATION

#### (a) Statement of compliance

The Historical Financial Information set out in this report has been prepared in accordance with the accounting policies set out below, which conform with HKFRSs issued by the HKICPA and the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Main Board of the Stock Exchange (the "Listing Rules").

#### (b) Basis of measurement

The Historical Financial Information has been prepared under the historical cost basis.

### (c) Functional and presentation currency

The Historical Financial Information is presented in Renminbi ("RMB"), which is the same as the functional currency of the Company. All values in the Historical Financial Information are rounded to the nearest thousand except when otherwise indicated.

# (d) Application of new and revised HKFRSs

For the purpose of preparing and presenting the Historical Financial Information, the Group has adopted all applicable new/revised HKFRSs and amendments effective for the accounting periods commencing from 1 January 2018 throughout the Track Record Period.

# ACCOUNTANTS' REPORT

### 3. NEW/REVISED HKFRSS THAT HAVE BEEN ISSUED BUT ARE NOT YET EFFECTIVE

The following new/revised HKFRSs, potentially relevant to the Group's Historical Financial Information, have been issued, but are not yet effective and have not been early adopted by the Group.

HKFRS 16 Leases

HK(IFRIC)-Int 23 Uncertainty over Income Tax Treatments<sup>1</sup>
Amendments to HKAS 19 Plan Amendment, Curtailment or Settlement<sup>1</sup>
Amendments to HKFRSs Annual Improvements to HKFRSs 2015-2017 Cycle<sup>1</sup>

Notes:

Effective for annual periods beginning on or after 1 January 2019

#### **HKFRS 16 - Leases**

HKFRS 16, which upon the effective date will supersede HKAS 17 "Leases" and related interpretations, introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more 12 months, unless the underlying asset is of low value. Specifically, under HKFRS 16, a lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. Accordingly, a lessee should recognise depreciation of the right-of use asset and interest on the lease liability, and also classifies cash repayments of the lease liability into a principal portion and an interest portion and presents them in the statement of cash flows. Also, the right-of-use asset and the lease liability are initially measured on a present value basis. The measurement includes non-cancellable lease payments and also includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease, or to exercise an option to terminate the lease. This accounting treatment is significantly different from the lessee accounting for leases that are classified as operating leases under the predecessor standard, HKAS 17.

In respect of the lessor accounting, HKFRS 16 substantially carries forward the lessor accounting requirements in HKAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

As at 30 June 2018, the Group's total future minimum lease payments under non-cancellable operating leases of approximately RMB4.0 million as disclosed in Note 39. A preliminary assessment indicates that these arrangements will meet the definition of a lease under HKFRS 16, and hence the Group will recognise a right-of-use asset and a corresponding lease liability in respect of all the leases unless they qualify for low value or short-term leases upon the application of HKFRS 16. In addition, the application of new requirement may result changes in measurement, presentation and disclosure as indicated above.

### HK(IFRIC)-Int 23 - Uncertainty over Income Tax Treatments

The Interpretation supports the requirements of HKAS 12, Income Taxes, by providing guidance over how to reflect the effects of uncertainty in accounting for income taxes. Under the Interpretation, the entity shall determine whether to consider each uncertain tax treatment separately or together based on which approach better predicts the resolution of the uncertainty. The entity shall also assume the tax authority will examine amounts that it has a right to examine and have full knowledge of all related information when making those examinations. If the entity determines it is probable that the tax authority will accept an uncertain tax treatment, then the entity should measure current and deferred tax in line with its tax filings. If the entity determines it is not probable, then the uncertainty in the determination of tax is reflected using either the "most likely amount" or the "expected value" approach, whichever better predicts the resolution of the uncertainty.

The Group has already commenced an assessment of the impact of adopting the above standards and amendments to existing standards to the Group. Except as HKFRS 16 described above, the directors of the Company anticipate that the application of other new and amendments to HKFRSs and an interpretation will have no material impact on the Group's financial performance and positions and/or the disclosures to the financial statements of the Group.

# ACCOUNTANTS' REPORT

#### 4. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Merger accounting for the Reorganisation

The combined financial statements incorporate the financial statements of the combining entities or businesses in which the common control combination occurs as if they had been combined from the date when the combining entities or businesses first came under the control of the controlling party.

The net assets of the combining entities or businesses are combined using the existing book values from the controlling parties' perspective. No amount is recognised in respect of goodwill or excess of acquirer's interest in the net fair value of acquiree's identifiable assets, liabilities and contingent liabilities over cost at the time of common control combination, to the extent of the continuation of the controlling party's interest.

The combined statements of comprehensive income include the results of each of the combining entities from the earliest date presented or since the date when the combining entities first came under the common control, where this is a shorter period, regardless of the date of the common control combination.

All income, expenses and unrealised gains and losses resulting from intercompany transactions and intercompany balances within the Group are eliminated on combination.

#### (b) Basis of consolidation

Except for the merger accounting for the Reorganisation described above, the acquisition method of accounting is used for all other acquisitions of subsidiaries or businesses.

Under the acquisition method, the consideration transferred is measured at the acquisition date fair value which is the sum of the acquisition date fair values of assets transferred by the Group, liabilities assumed by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. The identifiable assets acquired and liabilities assumed are principally measured at acquisition-date fair value. For each business combination, the acquirer measures the non-controlling interest that represents a present ownership interest in the subsidiary in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs are expensed as incurred.

Any contingent consideration to be transferred by the acquirer is recognised at acquisition-date fair value. Subsequent adjustments to consideration are recognised against goodwill only to the extent that they arise from new information obtained within the measurement period (a maximum of 12 months from the acquisition date) about the fair value at the acquisition date. All other subsequent adjustments to contingent consideration classified as an asset or a liability are recognised in profit or loss.

When the Group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest; and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interest. Amounts previously recognised in other comprehensive income in relation to the subsidiary are accounted for in the same manner as would be required if the relevant assets or liabilities were disposed of.

The results of subsidiaries acquired or disposed of during the Track Record Period are included in the combined statements of comprehensive income from the effective dates of acquisition or up to the effective dates of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

#### (c) Subsidiaries

A subsidiary is an investee over which the Company is able to exercise control. The Company controls an investee if all three of the following elements are present: power over the investee, exposure, or rights, to variable returns from the investee, and the ability to use its power to affect those variable returns. Control is reassessed whenever facts and circumstances indicate that there may be a change in any of these elements of control.

# ACCOUNTANTS' REPORT

In the Company's statement of financial position, investments in subsidiaries are stated at cost less impairment loss, if any. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

#### (d) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

The cost of property, plant and equipment includes its purchase price and the costs directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are recognised in profit or loss during the financial period in which they are incurred.

Property, plant and equipment are depreciated so as to write off their cost net of expected residual value over their estimated useful lives on a straight-line basis. The useful lives, residual value and depreciation method are reviewed, and adjusted if appropriate, at the end of each of the Track Record Period. The principal annual rates are as follows:

Buildings Shorter of 2% – 10% or period of the lease term

An asset is written down immediately to its recoverable amount if its carrying amount is higher than the asset's estimated recoverable amount.

The gain or loss on disposal of an item of property, plant and equipment is the difference between the net sale proceeds and its carrying amount, and is recognised in the profit or loss on disposal.

# (e) Prepaid land lease payments

Upfront payments made to acquire land for own use under operating lease is stated at costs less accumulated amortisation and any accumulated impairment losses. Amortisation is calculated on a straight line basis over the term of the lease as an expense except where an alternative basis is more representative of the time pattern of benefits to be derived by the Group from use of the land.

# (f) Intangible assets

Intangible assets acquired separately are initially recognised at cost. Subsequently, intangible assets with finite useful lives are carried at cost less accumulated amortisation and accumulated impairment losses.

Amortisation is provided on a straight-line basis over their useful lives as follows. Intangible assets with indefinite useful lives are carried at cost less any accumulated impairment losses. The amortisation expense is recognised in profit or loss and included in administrative expenses.

Technology know-how 5 years

### (g) Inventories

Inventories are initially recognised at cost, and subsequently at the lower of cost and net realisable value. Cost comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method or specific cost method. Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs of completion and applicable selling expenses.

# ACCOUNTANTS' REPORT

#### (h) Financial instruments

Financial assets and financial liabilities are recognised in the combined statements of financial position when a group entity becomes a party to the contractual provisions of the instrument.

#### (i) Financial assets

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

#### Classification of financial assets

Debt instruments that meet the following conditions are subsequently measured at amortised cost:

- The financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All other financial assets are subsequently measured at Fair Value Through Profit or Loss ("FVTPL") or Fair Value Through Other Comprehensive Income ("FVTOCI").

### Amortised cost and effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability and of allocating interest income or interest expense over the Track Record Period.

The effective interest rate is the rate that exactly discounts estimated future cash receipts excluding expected credit loss ("ECL"), through the expected life of the debt instrument, or, where appropriate, a shorter period, to the gross carrying amount of the debt instrument on initial recognition.

The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus the cumulative amortisation using the effective interest method of any difference between the initial amount and the maturity amount, adjusted for any loss allowance. On the other hand, the gross carrying amount of a financial asset is the amortised cost of a financial asset before adjusting for any loss allowance.

Interest income is recognised using the effective interest method for debt instruments measured subsequently at amortised cost. Interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset, except for financial assets that have subsequently become credit-impaired. For financial assets that have subsequently become credit-impaired, interest income is recognised by applying the effective interest rate to the amortised cost of the financial asset. If, in subsequent reporting periods, the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset.

Interest income is recognised in profit or loss and is included in the "other revenue" line item.

# ACCOUNTANTS' REPORT

Impairment of financial assets

The Group recognised a loss allowance for ECL on investments in debt instruments that are measured at amortised cost. No impairment loss is recognised for investments in equity instruments. The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Group always recognises lifetime ECL for trade receivables. The ECL on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

For all other financial instruments, the Group recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition. If, on the other hand, the credit risk on the financial instrument has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12-month ECL ("12m ECL"). The assessment of whether lifetime ECL should be recognised is based on significant increases in the likelihood or risk of a default occurring since initial recognition instead of on evidence of a financial asset being credit-impaired at the reporting date or an actual default occurring.

Lifetime ECL represents the ECL that will result from all possible default events over the expected life of a financial instrument. In contrast, 12m ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

Significant increase in credit risk

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. Forward-looking information considered includes the future prospects of the industries in which the Group's debtors operate, obtained from economic expert reports, financial analysis, government bodies, relevant think-tanks and other similar organisation, as well as consideration of various external sources of actual and forecast economic information that relate to the Group's core operations.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk for a
  particular financial instrument, e.g. a significant increase in the credit spread, the
  credit default swap prices for the debtor, or the length of time or the extent to
  which the fair value of a financial asset has been less than its amortised cost;
- existing of forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor;

# ACCOUNTANTS' REPORT

- significant increases in credit risk on other financial instruments of the same debtor:
- an actual or expected significant adverse change in the regulatory economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

Despite the foregoing, the Group assumes that the credit risk on a financial instrument has not increased significantly since initial recognition if the financial instrument is determined to have low credit risk at the reporting date. A financial instrument is determined to have low credit risk if (i) the financial instrument has a low risk of default, (ii) the borrower has a strong capacity to meet its contractual cash flow obligations in the near term and (iii) adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations. The Group considers a financial asset to have low credit risk when it has an internal or external credit rating of 'investment grade' as per globally understood definition.

The Group regularly monitors the effectiveness of the criteria used to identify whether there is a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

#### Definition of default

The Group considers the following as constituting an event of default for internal credit risk management purposes as historical experience indicates that receivables that meet either of the following criteria are generally not recoverable.

- When there is a breach of financial covenants by the counterparty; or
- Information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full (without taking into account any collaterals held by the Group).

Irrespective of the above analysis, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

# Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- (a) significant financial difficulty of the issuer or the borrower;
- (b) a breach of contract, such as a default or past due event;
- (c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider; or
- (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation.

# ACCOUNTANTS' REPORT

Write-off policy

The Group writes off a financial asset when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of trade receivables, when the amounts are over five years past due, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in profit or loss.

Measurement and recognition of ECL

The measurement of ECL is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. As for the exposure at default, for financial assets, this is represented by the assets' gross carrying amount at the reporting date.

For financial assets, the ECL is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate.

Where lifetime ECL is measured on a collective basis to cater for cases where evidence of significant increases in credit risk at the individual instrument level may not yet be available, the financial instruments are grouped on the following basis:

- Nature of financial instruments (i.e. the Group's trade and other receivables are assessed as a separate group. Loans to related parties are assessed for ECL on an individual basis);
- Past-due status;
- Nature, size and industry of debtors;
- Nature of collaterals for finance lease receivables; and
- External credit ratings where available.

The grouping is regularly reviewed by management to ensure the constituents of each group continue to share similar credit risk characteristics.

If the Group has measured the loss allowance for a financial instrument at an amount equal to lifetime ECL in the previous reporting period, but determines at the current reporting date that the conditions for lifetime ECL are no longer met, the Group measures the loss allowance at an amount equal to 12m ECL at the current reporting date.

The Group recognises an impairment gain or loss in profit or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account.

Derecognition of financial assets

The Group derecognised a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards or ownership of the asset to another party.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

# ACCOUNTANTS' REPORT

#### (ii) Financial liabilities and equity instruments

Classification as debt or equity

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An entity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by a group are recognised at the proceeds received, net of direct issue costs.

#### Financial liabilities

All financial liabilities are subsequently measured at amortised cost using the effective interest method.

Financial liabilities subsequently measured at amortised cost

Other financial liabilities are subsequently measured at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the amortised cost of a financial liability.

# Foreign exchange gains and losses

For financial liabilities that are denominated in a foreign currency and are measured at amortised cost at the end of each reporting period, the foreign exchange gains and losses are determined based on the amortised cost of the instruments. These foreign exchange gains and losses are recognised in the "other gains and losses" line item in profit or loss.

### Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

#### (i) Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to lessee. All other leases are classified as operating leases.

### The Group as lessee

The total rentals payable under the operating leases are recognised in profit or loss on a straight-line basis over the lease term. Lease incentives received are recognised as an integrated part of the total rental expense, over the term of the lease.

# ACCOUNTANTS' REPORT

#### (j) Foreign currency

Transactions entered into by the group entities in currencies other than the currency of the primary economic environment in which they operate (the "functional currency") are recorded at the rates ruling when the transactions occur. Foreign currency monetary assets and liabilities are translated at the rates ruling at the end of Track Record Period. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the translation of monetary items, are recognised in profit or loss in the period in which they arise. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised in other comprehensive income, in which case, the exchange differences are also recognised in other comprehensive income.

On consolidation, income and expense items of foreign operations are translated into the presentation currency of the Group (i.e. Renminbi) at the average exchange rates for the year, unless exchange rates fluctuate significantly during the period, in which case, the rates approximating to those ruling when the transactions took place are used. All assets and liabilities of foreign operations are translated at the rate ruling at the end of reporting period. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity as foreign exchange reserve (attributed to minority interests as appropriate). Exchange differences recognised in profit or loss of group entities' separate financial statements on the translation of long-term monetary items forming part of the Group's net investment in the foreign operation concerned are reclassified to other comprehensive income and accumulated in equity as foreign exchange reserve.

On disposal of a foreign operation, the cumulative exchange differences recognised in the foreign exchange reserve relating to that operation up to the date of disposal are reclassified to profit or loss as part of the profit or loss on disposal.

### (k) Employee benefits

#### (i) Short-term employee benefits

Short term employee benefits are employee benefits (other than termination benefits) that are expected to be settled wholly before twelve months after the end of Track Record Period in which the employees render the related service. Short term employee benefits are recognised in the year when the employees render the related service.

#### (ii) Defined contribution retirement plan

Contributions to defined contribution retirement plans are recognised as an expense in profit or loss when the services are rendered by the employees.

#### (iii) Termination benefits

Termination benefits are recognised on the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises restructuring costs involving the payment of termination benefits.

### (1) Revenue recognition

Revenue is recognised to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. Specifically, the Group uses a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract

# ACCOUNTANTS' REPORT

- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

The Group recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to customers.

Control of the asset may be transferred over time or at a point in time. Control of the asset is transferred over time if:

- the customer simultaneously receives and consumes the benefits provided by the entity's performance as the entity performs;
- the Group's performance creates and enhances an asset that the customer controls as the Group performs; or
- the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

If control of the asset transfers over time, revenue is recognised over the period of the contract by reference to the progress towards complete satisfaction of that performance obligation. Otherwise, revenue is recognised at a point in time when the customer obtains control of the asset.

A contract asset represents the Group's right to consideration in exchange for goods or services that the Group has transferred to a customer that is not yet unconditional. It is assessed for impairment in accordance with HKFRS 9. In contrast, a receivable represents the Group's unconditional right to consideration, i.e. only the passage of time is required before payment of that consideration is due.

A contract liability represents the Group's obligation to transfer services to a customer for which the Group has received consideration (or an amount of consideration is due) form the customer.

Revenue is measured based on the consideration specified in a contract with a customer and excludes amounts collected on behalf of third parties. The Group recognised revenue when it transfers control of a product or services to a customer. The Group recognised revenue from: (1) sales of customised prestressed steel materials and cables and (2) provision of installation services.

For the sales of customised prestressed steel materials and cables, there is only single performance obligation included in the contract, which is the transfer of goods from the Group to the customers. Customers would obtain the control of the goods at the point of transfer. As a result, such kind of revenue is recognised at a point in time when the single performance obligation is satisfied, i.e. when the goods is transferred to the customers.

For the provision of installation services, there is also only single performance obligation included in the contract, which is the provision of the installation service to customers. Since the Group has an enforceable right to payment for the performance completed to date and does not create an alternative use for service provided, therefore the revenue meets the criteria of over time and recognised over time.

For both performance obligations mentioned above, customers were granted the right to reject the materials or services with unsatisfactory quality when check on delivery or upon completion of the installation. The Group would then make modifications to tailor the specific needs of the customers immediately until they were satisfied. Therefore, the variable consideration, especially the right of return, is not applicable as stated in the contract and no refund liability should be recognised. Besides that, no refunds of consideration paid nor credit on outstanding receivables or product in exchange were allowed. As the sales are specified based on the sales contract, no exchange is applicable in the Group.

# ACCOUNTANTS' REPORT

There are warranties built into the installation contracts. The warranties were legally required by law of the PRC government and they were not distinct services. They only covered a short period of around 1-2 years after the completion of the installation services. Also, as stated in the contracts, the Group is responsible for any quality problems on the materials used or problems regarding the installation work by making modifications to tailor the specific needs during the insurance period. No additional services were provided and the Group was required to perform the tasks to assure the bridge complied with the agreed-upon specifications as per the agreement. Based on the above assessment, the warranties are assurance services and no performance obligation is identified.

#### (m) Other revenue

Bank and other interest income in other revenue is recognised using the effective interest method, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

#### (n) Government grants

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Government grants related to depreciable assets are recognised as deferred income in the combined statement of financial position and transferred to profit or loss over the useful lives of the related assets.

#### (o) Income taxes

Income taxes for the year comprise current tax and deferred tax.

Current tax is based on the profit or loss from ordinary activities adjusted for items that are non-assessable or disallowable for income tax purposes and is calculated using tax rates that have been enacted or substantively enacted at the end of each of the Track Record Period.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the corresponding amounts used for tax purposes. Except for recognised assets and liabilities that affect neither accounting nor taxable profits, deferred tax liabilities are recognised for all temporary differences. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Deferred tax is measured at the tax rates expected to apply in the period when the liability is settled or the asset is realised based on tax rates that have been enacted or substantively enacted at the end of each of the Track Record Period.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Income taxes are recognised in profit or loss except when they relate to items directly recognised in other comprehensive income in which case the taxes are also directly recognised in other comprehensive income.

# (p) Provisions and contingent liabilities

Provisions are recognised for liabilities of uncertain timing or amount when the Group has a legal or constructive obligation arising as a result of a past event, which will probably result in an outflow of economic benefits that can be reasonably estimated.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, the existence of which will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

# ACCOUNTANTS' REPORT

#### (q) Impairment of assets (other than financial assets)

At the end of each of the Track Record Period, the Group reviews the carrying amounts of the following assets to determine whether there is any indication that those assets have suffered an impairment loss or an impairment loss previously recognised no longer exists or may have decreased:

- property, plant and equipment
- prepaid land lease payments non-current portion
- intangible assets

If the recoverable amount (i.e. the greater of the fair value less costs of disposal and value in use) of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised as income immediately.

#### (r) Cash and cash equivalents

For the purpose of the combined statements of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within one year when acquired, which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the combined statements of financial position, cash and cash equivalents comprise cash on hand and at banks which are not restricted as to use.

#### (s) Related parties

- (a) A person or a close member of that person's family is related to the Group if that person:
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of key management personnel of the Group or the Company's parent.
- (b) An entity is related to the Group if any of the following conditions apply:
  - (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.

# ACCOUNTANTS' REPORT

- (v) The entity is a post-employment benefit plan for the benefit of the employees of the Group or an entity related to the Group.
- (vi) The entity is controlled or jointly controlled by a person identified in (a).
- (vii) A person identified in (a)(i) has significant influence over the entity or is a member of key management personnel of the entity (or of a parent of the entity).
- (viii) The entity, or any member of a group of which it is a part, provides key management services to the group or to the group's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (i) that person's children and spouse or domestic partner;
- (ii) children of that person's spouse or domestic partner; and
- (iii) dependents of that person or that person's spouse or domestic partner.

#### 5. CRITICAL ACCOUNTING JUDGEMENT AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, the directors of the Company are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In addition to information disclosed elsewhere in this Financial Information, other key sources of estimation uncertainty that have significant risks or resulting material adjustments to the carrying amounts of assets and liabilities with next financial year for the Track Record Period are as follows:

#### (a) Timing of satisfaction of performance obligations

Note 4 describes the revenue recognition basis to each of the Group's revenue stream. The recognition of each of the Group's revenue stream requires judgement by the directors of the Company in determining the timing of satisfaction of performance obligations.

In making their judgements, the directors of the Company considered the detailed criteria for recognition of revenue set out in HKFRS 15 and in particular, whether the Group has satisfied all the performance obligations over time or at a point in time with reference to the details terms of transaction as stipulated in the contracts entered into with its customers.

For the sales of customised prestressed steel materials and cables, the directors of the Company have assessed that the Group has a present right to payment from the customers for the goods transferred at a point in time upon finalisation, delivery and acceptance of the deliverable units. Therefore, the directors of the Company have satisfied that the performance obligations of the sales of customised prestressed steel materials and cables are satisfied at a point in time and recognised the relevant revenue at a point in time.

For the provision of installation services, the directors of the Company have assessed that the Group has an enforceable right to payment for the performance completed to date and does not create an alternative use for service provided. Therefore, the directors of the Company have satisfied that the performance obligations of the provision of the installation service are satisfied over time and recognised the relevant revenue over time.

# ACCOUNTANTS' REPORT

#### (b) Estimated useful lives of property, plant and equipment

The Group's management determines the estimated useful lives and residual values for its property, plant and equipment. This estimate is based on the historical experience of the actual useful lives of property, plant and equipment of similar nature and functions. Management will increase the depreciation charge where useful lives are less than previously estimated lives. It will write-off or written down technically obsolete or non-strategic assets that have been abandoned or sold. Actual economic lives may differ from estimated useful lives; actual residual values may differ from estimated residual values. Periodic view could result in a change in depreciable lives and residual values and therefore depreciation expense in the future periods.

#### (c) Estimated loss allowance of debt instruments measured at amortised cost

Management estimates the amount of loss allowance for ECL on debt instruments that are measured at amortised cost based on the credit risk of the respective financial instrument. The loss allowance amount is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows after taking into consideration of expected future credit loss of the respective financial instrument. The assessment of the credit risk of the respective financial instrument involves high degree of estimation and uncertainty. When the actual future cash flows are different from expected, a material impairment loss or a material reversal of impairment loss may arise, accordingly.

#### (d) Net realisable value of inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average method or specific cost method. The net realisable value of inventories is the estimated selling price in the ordinary course of business, less estimated distribution and selling expenses. Management reassesses the estimation at each reporting date to ensure inventories are shown at the lower of cost and net realisable value.

### (e) Impairment of trade and retention receivables, prepayment, deposits and other receivables

The Group estimates impairment losses of trade and retention receivables, prepayment, deposits and other receivables resulting from the inability of the customers and other debtors to make the required payments in accordance with accounting policy stated in Note 4(h)(ii). The Group bases the estimates on the ageing of the receivable balances, debtors' creditworthiness and historical write-off experience. If the financial condition of the customers and debtors were to deteriorate, actual write-offs would be higher than estimated.

### (f) Income tax and deferred tax

Determining income tax provisions requires the Group to make judgements on the future tax treatment of certain transactions. The Group carefully evaluates tax implications of transactions in accordance with prevailing tax regulations and makes tax provisions accordingly. In addition, deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences can be utilised. This requires significant judgement on the tax treatments of certain transactions and also assessment on the probability that adequate future taxable profits will be available for the deferred tax assets to be recovered.

### (g) Fair value of financial assets at FVTOCI

The Group received and sold some bills during the Track Record Period as set out in Note 22. The Group accounted for these financial instruments as financial assets at FVTOCI. For those financial assets with no quoted market prices in an active market, their fair value is estimated by discounting their book value from their maturity date to the year or period end date in the relevant year or period. The fair value of the financial assets at FVTOCI at 31 December 2015, 2016 and 2017 and 30 June 2018 was approximately RMB50,920,000, RMB104,888,000, Nil and Nil respectively.

# **ACCOUNTANTS' REPORT**

#### 6. SEGMENT INFORMATION

### Operating segments

During the Track Record Period, the Group has two reportable segments. The segments are managed separately as each business offers different products and requires different business strategies. The following summary describes the operations in each of the Group's reportable segments:

#### Cables

provision of manufacture, installation and sale of cables

#### • Prestressed steel materials

provision of manufacture and sale of customised prestressed steel materials

Inter-segment transactions are priced with reference to prices charged to extend parties for similar order.

#### (a) Segment revenue and results

#### For the year ended 31 December 2015

	Cables RMB'000	Prestressed steel materials RMB'000	Elimination RMB'000	Segment total RMB'000	Unallocated RMB'000	Total RMB'000
Revenue to external customers	282,723	735,879		1,018,602		1,018,602
Segment profit/(loss) before income tax expenses	26,613	47,786		74,399	(394)	74,005
For the year ended 31 Do	ecember 2016					
	Cables RMB'000	Prestressed steel materials RMB'000	Elimination RMB'000	Segment total RMB'000	Unallocated RMB'000	Total RMB'000
Revenue to external customers	303,275	778,612		1,081,887		1,081,887
Segment profit/(loss) before income tax expenses	38,707	46,560		85,267	(433)	84,834
For the year ended 31 Do	ecember 2017					
	Cables RMB'000	Prestressed steel materials RMB'000	Elimination RMB'000	Segment total RMB'000	Unallocated RMB'000	<b>Total</b> RMB'000
Revenue to external customers	425,803	891,890		1,317,693		1,317,693
Segment profit/(loss) before income tax expenses	64,646	45,146		109,792	(8,943)	100,849

# **ACCOUNTANTS' REPORT**

#### For the six months ended 30 June 2017 (unaudited)

	Cables RMB'000	Prestressed steel materials RMB'000	Elimination RMB'000	Segment total RMB'000	Unallocated RMB'000	Total RMB'000
Revenue to external customers	132,719	357,524		490,243		490,243
Segment profit/(loss) before income tax expenses	18,839	11,541		30,380	(9,122)	21,258

### For the six months ended 30 June 2018

	Cables RMB'000	Prestressed steel materials RMB'000	Elimination RMB'000	Segment total RMB'000	Unallocated RMB'000	<b>Total</b> RMB'000
Revenue to external customers	189,457	427,800	_	617,257	_	617,257
Segment profit/(loss) before income tax expenses	22,877	39,386	_	62,263	(2,110)	60,153

### (b) Segment assets and liabilities

The following is an analysis of the Group's assets and liabilities by reportable segment:

	As at 31 December				
	2015	2016	2017	30 June 2018	
	RMB'000	RMB'000	RMB'000	RMB'000	
Segment assets					
Cables	740,706	757,795	924,409	1,144,725	
Prestressed steel materials	995,980	972,900	993,213	1,087,049	
Segment assets	1,736,686	1,730,695	1,917,622	2,231,774	
Unallocated	475	227	3,069	3,770	
Combined total assets	1,737,161	1,730,922	1,920,691	2,235,544	
	As	at 31 Decembe	·r	As at	
		at 31 Decembe	er 2017	30 June	
	<b>As</b> <b>2015</b> <i>RMB'000</i>				
Segment liabilities	2015	2016	2017	30 June 2018	
Segment liabilities Cables	2015	2016	2017	30 June 2018	
· ·	<b>2015</b> <i>RMB'000</i>	<b>2016</b> RMB'000	<b>2017</b> <i>RMB'000</i>	30 June 2018 RMB'000	
Cables	2015 RMB'000 482,260	<b>2016</b> <i>RMB</i> ′000  463,839	<b>2017</b> <i>RMB'000</i> 570,607	30 June 2018 RMB'000	
Cables Prestressed steel materials	2015 RMB'000 482,260 316,266	2016 RMB'000 463,839 253,420	2017 RMB'000 570,607 234,847	30 June 2018 RMB'000 765,742 300,914	

# **ACCOUNTANTS' REPORT**

# (c) Other segment information included in segment profit or segment assets

### For the year ended 31 December 2015

		Prestressed			
		steel	Segment		
	Cables	materials	total U	Inallocated	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Interest income	3,423	3,079	6,502	_	6,502
Government grants	4,720	2,541	7,261	_	7,261
Finance costs	24,013	19,576	43,589	_	43,589
Income tax expenses	2,539	7,050	9,589	_	9,589
Amortisation of prepaid land					
lease payments	146	616	762	_	762
Depreciation of property,					
plant and equipment	7,080	8,205	15,285	_	15,285
Impairment loss (reversed)/					
recognised on trade and					
retention receivables	3,745	(6,727)	(2,982)	_	(2,982)
Impairment loss recognised/					
(reversed) on deposits and					
other receivables	392	(3)	389	_	389
Additions to non-current assets	522	185	707	_	707
Loss on disposal of property,					
plant and equipment	(21)	_	(21)	_	(21)

# For the year ended 31 December 2016

		Prestressed			
		steel	Segment		
	Cables	materials	total U	nallocated	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Interest income	2,169	808	2,977	_	2,977
Government grants	4,623	454	5,077	_	5,077
Finance costs	22,806	17,624	40,430	_	40,430
Income tax expenses	3,196	6,760	9,956	_	9,956
Amortisation of prepaid					
land lease payments	146	617	763	_	763
Depreciation of property,					
plant and equipment	7,065	5,320	12,385	_	12,385
Impairment loss recognised on					
trade receivables and					
retention receivables	2,458	2,048	4,506	_	4,506
Impairment loss (reversed)/					
recognised on deposits and					
other receivables	(980)	4	(976)	_	(976)
Impairment loss recognised on					
inventories	_	835	835	_	835
Additions to non-current assets	1,181	116	1,297	_	1,297
(Loss)/gain on disposal of property,					
plant and equipment	1	(10)	(9)		(9)

# **ACCOUNTANTS' REPORT**

### For the year ended 31 December 2017

		Prestressed			
		steel	Segment		
	Cables	materials	total U	nallocated	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Interest income	5,212	792	6,004	_	6,004
Government grants	4,244	1,005	5,249	_	5,249
Finance costs	24,567	9,902	34,469	_	34,469
Income tax expenses	7,614	4,563	12,177	_	12,177
Amortisation of prepaid					
land lease payments	146	616	762	_	762
Depreciation of property,					
plant and equipment	6,050	4,762	10,812	_	10,812
Impairment loss recognised on					
trade receivables and					
retention receivables	454	(1,162)	(708)	_	(781)
Impairment loss recognised/					
(reversed) on deposits and					
other receivables	2,342	(3)	2,339	_	2,339
Impairment loss recognised on					
other receivables	16,378	14	16,392	_	16,392
Additions to non-current assets	1,740	256	1,996	_	1,996

### For the period ended 30 June 2017 (unaudited)

		Prestressed			
		steel	Segment		
	Cables	materials	total (	Unallocated	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Interest income	271	427	698		698
				_	
Government grants	1,862	116	1,978	_	1,978
Finance costs	13,158	5,326	18,484	_	18,485
Income tax expenses	2,520	190	2,710	_	2,710
Amortisation of prepaid					
land lease payments	73	308	381	_	381
Depreciation of property,					
plant and equipment	3,425	2,372	5,797	_	5,797
Impairment loss (reversed)/					
recognised on trade receivables					
and retention receivables	749	(667)	82	_	82
Additions to non-current assets	748	5	753		753

# ACCOUNTANTS' REPORT

#### For the period ended 30 June 2018

	]	Prestressed			
		steel	Segment		
	Cables	materials	total	Unallocated	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Interest income	2,576	181	2,757	_	2,757
Government grants	3,962	175	4,137	_	4,137
Finance costs	21,234	4,299	25,533	_	25,533
Income tax expenses	3,025	5,788	8,813	_	8,813
Amortisation of prepaid					
land lease payments	73	309	382	_	382
Depreciation of property,					
plant and equipment	2,673	1,847	4,520	_	4,520
Impairment loss (reversed)/					
recognised on trade receivables					
and retention receivables	(485)	1,749	1,264	_	1,264
Impairment loss recognised/					
(reversed) on deposits and					
other receivables	814	(2)	812	_	812
Additions to non-current assets	984	428	1,412	_	1,412
Gain on disposal of property,					
plant and equipment	2	_	2	_	2

### (d) Geographical information and major customers

The Group's revenue from external customers is derived mainly from its operations in the PRC, where all its non-current assets are located. Over 90% of the Group's revenue is from external customers in the PRC during the Track Record Period.

# (e) Information about major customers

Revenue attributed from customers that accounted for 10% or more of the Group's total revenue during the Track Record Period is as follows:

				Six month	s ended
	Year ended 31 December			30 June	
	2015	2016	2017	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
				(unaudited)	
Customer A <sup>1</sup>	123,454	338,867	274,590	*2	*2
Customer B <sup>1</sup>	119,341	*2	*2	*2	*2
Customer C <sup>1</sup>	111,067	*2	*2	*2	66,519
Customer D <sup>1</sup>	*2	*2	*2	174,566	43,511
Customer E <sup>1</sup>	*2	*2	*2	69,097	*2
Customer F <sup>1</sup>	*2	*2	*2	*2	68,939
Customer G <sup>1</sup>	*2	*2	*2	*2	53,950
Customer H <sup>1</sup>	*2	*2	*2	*2	49,301
	353,862	338,867	274,590	243,663	282,220
					_

## **ACCOUNTANTS' REPORT**

Notes:

- Revenue from sales of prestressed steel materials.
- Less than 10% of the Group's revenue.
- Revenue from sales of cables during the Track Record Period is less than 10% of the Group's revenue.

#### 7. REVENUE

Revenue represents the net invoiced value of goods sold or services rendered and earned by the Group.

All the Group's revenue is derived from contracts with customers.

The following table provides information about trade and retention receivables, contract assets and contract liabilities from contracts with customers.

	As	As at 30 June		
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Trade and retention receivables	472,077	472,343	545,044	770,453
Contract liabilities	13,473	18,470	40,556	48,299
	485,550	490,813	585,600	818,752

#### Assets recognised from incremental costs to obtain a contract

During the Track Record Period, there was no significant incremental costs to obtain a contract.

## Details of contract liabilities

The Group has recognised the following revenue-related contract liabilities:

	As	As at 31 December				
	2015	2016	2017	2018		
	RMB'000	RMB'000	RMB'000	RMB'000		
Contract liabilities	13,473	18,470	40,556	48,299		

#### (i) Significant changes in contract liabilities

Contract liabilities of the Group mainly arise from the advance payments made by customers while the underlying services are yet to be provided. Such liabilities increase as a result of the growth of the Group's business.

# **ACCOUNTANTS' REPORT**

#### (ii) Revenue recognised in relation to contract liabilities

The following table shows how much of the revenue recognised in the current reporting period carried-forward contract liabilities.

	As	As at 30 June		
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Revenue recognised that was included in the balance of contract liabilities at the beginning of the year/period				
Manufacture, installation and sale of cables Manufacture and sale of customised	3,057	1,112	863	271
prestressed steel materials	3,164	6,332	5,360	18,814
	6,221	7,444	6,223	19,085

#### Disaggregation of revenue

				Six mont	hs ended	
	Year ei	nded 31 Dece	mber	30 J	30 June	
	2015	2015 2016 2017		2017	2018	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
				(unaudited)		
Manufacture, installation and sale of cables Manufacture and sale of customised	282,723	303,275	425,803	132,719	189,457	
prestressed steel materials	735,879	778,612	891,890	357,524	427,800	
	1,018,602	1,081,887	1,317,693	490,243	617,257	

## Timing of revenue recognition

The following amounts represent revenue recognised over time and at a point in time:

## At a point in time

				Six mont	hs ended	
	Year ended 31 December			30 June		
	2015	2016	2017	2017	2018	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
				(unaudited)		
Sales of customised prestressed						
steel materials and cables	1,015,109	1,072,976	1,307,558	487,185	614,429	

## **ACCOUNTANTS' REPORT**

#### Over time

				Six mont	hs ended
	Year ended 31 December			30 J	une
	2015	2016	2017	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
				(unaudited)	
Provision of installation services	3,493	8,911	10,135	3,058	2,828

For the purpose of resources allocation and performance assessment, the chief operating decision maker (i.e. the chief executive officer of the Group) reviews the overall results and financial position of the Group as a whole prepared based on the same accounting policies as set out in Note 4. Accordingly, the Group has two reportable segments and analysis of these two segments are present in Note 6.

#### Unsatisfied performance obligations

There is no transaction price allocated to performance obligations that are unsatisfied (or partially unsatisfied) for the revenue at the end of the reporting period.

#### 8. OTHER REVENUE

				Six montl	hs ended	
	Year er	ided 31 Decei	mber	30 J1	30 June	
	2015	2016 2017		2017	2018	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	
				(unaudited)		
Bank and other interest income	6,502	2,977	6,004	698	2,756	
Government grants (Note i)	7,261	5,077	5,249	1,978	4,137	
Sundry income	31	376	153		453	
	13,794	8,430	11,406	2,676	7,346	

Note:

(i) Government grants mainly represent grants received from the PRC local government authority as subsidies to the Group for (a) incentive of technology innovation projects and (b) subsidy for financing.

## 9. OTHER GAINS AND LOSSES

				Six month	s ended
	Year en	ded 31 Decen	nber	30 June	
	<b>2015</b> RMB'000	<b>2016</b> RMB'000	<b>2017</b> RMB'000	<b>2017</b> RMB'000	<b>2018</b> <i>RMB'000</i>
	14112 000	14112 000		(unaudited)	14112 000
Exchange gains/(loss), net	953	146	(344)	(103)	(56)
(Loss)/gain on disposal of property, plant and equipment	(21)	(8)	_	_	1
Impairment loss reversed/(recognised) on trade and retention receivables	2,982	(4,506)	781	(82)	(1,264)
Impairment loss (recognised)/reversed on deposits and other receivables	(389)	976	(2,339)		(812)
	3,525	(3,392)	(1,902)	(185)	(2,131)

## **ACCOUNTANTS' REPORT**

#### 10. FINANCE COSTS

				Six montl	hs ended
	Year en	ided 31 Decei	mber	30 June	
	2015	2016 2017		2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
				(unaudited)	
Interest expense on bank borrowings	29,359	31,413	34,469	18,485	25,533
Interest expense on bond	11,730	7,351	_	_	_
Handling charge for bond	2,500	1,666			
	43,589	40,430	34,469	18,485	25,533

#### 11. PROFIT BEFORE INCOME TAX EXPENSE

The Group's operating profit is arrived at after charging:

			Six mont	hs ended
Year en	ided 31 Decei	mber	30 J	une
2015	2016	2017	2017	2018
RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
			(unaudited)	
1,857	1,464	1,643	655	991
824,969	867,432	1,071,786	410,735	493,973
1,950	250	_	_	_
_	_	8,614	8,864	2,079
26,834	26,120	30,152	14,162	16,048
	2015 RMB'000 1,857 824,969 1,950	2015 2016 RMB'000 RMB'000 1,857 1,464 824,969 867,432 1,950 250	RMB'000 RMB'000 RMB'000  1,857 1,464 1,643 824,969 867,432 1,071,786 1,950 250 8,614	2015 2016 2017 2017  RMB'000 RMB'000 RMB'000 RMB'000 (unaudited)  1,857 1,464 1,643 655 824,969 867,432 1,071,786 410,735 1,950 250 8,614 8,864

Note:

(i) Cost of inventories sold for the year ended 31 December 2015, 2016, 2017, 30 June 2017 (unaudited) and 30 June 2018 includes RMB50,255,000, RMB43,400,000, RMB44,552,000, RMB21,640,000 and RMB20,965,000 of staff costs, depreciation, subcontracting fee, provision of obsolete stock and other manufacturing overheads which are also included in the respective total amounts disclosed above for each of these types of expenses respectively.

#### 12. EMPLOYEE COSTS

				Six month	s ended
	Year en	ded 31 Decer	nber	30 June	
	2015	2016	2017	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
				(unaudited)	
Employee costs (including directors' emoluments ( <i>Note 13</i> )) comprise:					
Wages and salaries	19,500	18,190	21,761	9,659	11,106
Contributions to retirement benefits scheme	4,926	5,287	5,633	2,699	2,942
Other employee benefits	2,408	2,643	2,758	1,804	2,000
	26,834	26,120	30,152	14,162	16,048

## **ACCOUNTANTS' REPORT**

#### 13. DIRECTORS' REMUNERATION AND SENIOR MANAGEMENT'S EMOLUMENTS

#### (i) Directors' remuneration

	Year ended 30 June 2018				
	Fees RMB'000	Salaries, allowances and benefits in kind RMB'000	Contributions to retirement benefits scheme RMB'000	Total emoluments RMB'000	
Executive directors:					
Dr. Tang Liang	[•]	[•]	[●]	[•]	
Mr. Zhou Xufeng	[●]	[•]	[●]	[•]	
Ms. Zhang Weiwen	[●]	[●]	[●]	[•]	
Mr. Ni Xiaofeng	[ <b>•</b> ]	[ <b>•</b> ]	[ <b>•</b> ]	<u>[•]</u>	
	[ <b>•</b> ]	[ <b>•</b> ]	[ <b>•</b> ]	[ <b>•</b> ]	
Independent non-executive directors:					
Ms. Pan Yingli	[●]	[●]	[•]	[•]	
Mr. Chen Dewei	[●]	[●]		[●]	
Mr. Zhang Bihong	<u> </u>	[ <b>•</b> ]	[ <b>•</b> ]		
	[ <b>•</b> ]	[ <b>•</b> ]		[ <b>•</b> ]	
	<b>[●</b> ]	[•]	[●]	[●]	

#### Notes:

- (i) Dr. Tang Liang is also the Chairman of the Company and appointed as executive director on 26 April 2017.
- (ii) Mr. Zhou Xufeng is also the Chief Executive Officer of the Company and appointed as executive director on [[●] 2018].
- (iii) Ms. Zhang Weiwen and Mr. Ni Xiaofeng were being appointed as executive director on [[●] 2018].
- (iv) Ms. Pan Yingli, Mr. Chen Dewei and Mr. Zhang Bihong were being appointed as independent non-executive director on [[●] 2018].

During the Track Record Period, none of the directors waived or agreed to waive any remuneration and there were no emoluments paid by the Group to any of the directors as an inducement to join, or upon joining the Group, or as compensation for loss of office.

## **ACCOUNTANTS' REPORT**

#### (ii) Five highest paid individuals

The five highest paid individuals of the Group included zero director for the years ended 31 December 2015, 2016 and 2017 and the six months ended 30 June 2017 (unaudited) and 2018, whose emoluments are reflected in note 13(i).

The analysis of the emolument of the remaining five highest paid individuals for the years ended 31 December 2015, 2016 and 2017 and the six months ended 30 June 2017 (unaudited) and 2018, respectively, are set out below:

			Six montl	ns ended
Year en	ded 31 Decei	nber	30 June	
2015	2016	2017	2017	2018
RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
			(unaudited)	
592	592	592	295	295
249	234	231	115	115
841	826	823	410	410
	2015 RMB'000 592 249	2015 2016 RMB'000 RMB'000 592 592 249 234	RMB'000         RMB'000         RMB'000           592         592         592           249         234         231	Year ended 31 December       30 June         2015       2016       2017       2017         RMB'000       RMB'000       RMB'000       RMB'000       (unaudited)         592       592       592       295         249       234       231       115

The number of non-director highest paid individuals whose remuneration fell within the following band is as follows:

	<b>V</b>	J. J 21 D	1		ths ended
	2015	nded 31 Dec 2016	ember 2017	2017	une 2018
				(unaudited)	
Nil to RMB1,000,000	5	5	5	5	5

During the Track Record Period, none of the five highest paid individuals waived or agreed to waive any remuneration and there were no emoluments paid by the Group to any of the five highest paid individuals as an inducement to join, or upon joining the Group, or as compensation for loss of office.

#### (iii) Senior management emolument band

The number of senior management whose remuneration fell within the following band is as follows:

				Six montl	hs ended
	Year e	nded 31 Dece	mber	30 June	
	2015	2016	2017	2017	2018
	Number of	Number of	Number of	Number of	Number of
	individuals	individuals	individuals	individuals	individuals
				(unaudited)	
Nil to HK\$1,000,000					
(Nil to RMB847,000)	4	4	4	4	4
HK\$1,000,001 to HK\$2,000,000					
(RMB847,001 to RMB1,694,000)					
	4	4	4	4	4

## **ACCOUNTANTS' REPORT**

#### 14. INCOME TAX EXPENSE

The amount of income tax expense in the combined statements of profit or loss and other comprehensive income represents:

	Year en	ided 31 Decen	nber	Six month 30 Ju	
	<b>2015</b> <i>RMB'000</i>	<b>2016</b> <i>RMB'000</i>	<b>2017</b> <i>RMB'000</i>	<b>2017</b> <i>RMB'000</i>	<b>2018</b> <i>RMB'000</i>
	KMIB 000	KWIB 000	KIVIB 000	(unaudited)	KIVIB 000
Current tax – PRC Enterprise Income Tax (the "PRC EIT")					
<ul><li>for the year/period</li><li>(Over)/under provision in the prior</li></ul>	8,251	10,703	12,128	3,666	8,340
years/periods	573	670	(100)	(880)	758
	8,824	11,373	12,028	2,786	9,098
Deferred tax ( <i>Note 20</i> )  – for the year/period	765	(1,417)	149	(76)	(285)
Income tax expenses	9,589	9,956	12,177	2,710	8,813

The Group is subject to income tax on an entity basis on profits arising in or derived from the tax jurisdictions in which members of the Group are domiciled and operate. Pursuant to the rules and regulations of the Cayman Islands and British Virgin Islands, the Company incorporated in the Cayman Islands and the Company's subsidiaries incorporated in British Virgin Islands are not subject to any income tax.

Pursuant to the income tax rules and regulations of the PRC, the provision for PRC income tax of the subsidiaries of the Group is calculated based on the statutory tax rate of 25%, except for the following subsidiaries.

Ossen Innovation Materials Co., Limited, Ossen (Jiujiang) New Materials Co., Limited, Shanghai Pujiang Cable Co., Limited and Zhejiang Pujiang Cable Co., Limited are recognised as a High and New-Tech enterprises according to the PRC tax regulations and are entitled to a preferential tax rate of 15% for the Track Record Period.

## ACCOUNTANTS' REPORT

The income tax expense for the Track Record Period can be reconciled to the profit before income tax expense per the combined statements of comprehensive income as follows:

	Year ended 31 December			Six months ended 30 June	
	<b>2015</b> RMB'000	<b>2016</b> <i>RMB'000</i>	<b>2017</b> <i>RMB'000</i>	2017 <i>RMB'000</i> (unaudited)	<b>2018</b> <i>RMB'000</i>
Profit before income tax expense	74,005	84,834	100,849	21,258	60,153
Tax calculated at the applicable statutory					
tax rate of 25%	18,503	21,209	25,213	5,316	15,038
Expenses not deductible for tax purposes	162	206	2,453	2,341	560
Effect of tax exemptions granted to PRC subsidiaries	(7,538)	(8,391)	(10,865)	(3,093)	(6,210)
Tax incentives for research and development expenses available for	, , ,	, ,	,	( , ,	, ,
subsidiaries incorporated in the PRC Tax effect of temporary difference	(2,353)	(2,663)	(4,519)	(782)	(1,333)
not recognised	242	_	_	_	_
Utilisation of unrecognised tax loss	_	(1,075)	_	(191)	_
(Over)/under-provision in prior					
years/periods	573	670	(104)	(881)	758
	9,589	9,956	12,177	2,710	8,813

The weighted average applicable tax rate was 13.0%, 11.7%, 12.1%, 12.7% and 14.7% for the years ended 31 December 2015, 2016 and 2017 and for the six months ended 30 June 2017 (unaudited) and 2018 respectively.

#### 15. DIVIDENDS

No dividend has been paid or declared by the Company since its incorporation.

#### 16. EARNINGS PER SHARE

No earnings per share information is presented as its inclusion, for the purpose of the Historical Financial Information, is not considered meaningful due to the Reorganisation and the presentation of the results of the Group for the Track Record Period on a combined basis as disclosed in Note 1.

# **ACCOUNTANTS' REPORT**

#### 17. PROPERTY, PLANT AND EQUIPMENT

	Buildings RMB'000	Leasehold improvement RMB'000	Machineries RMB'000	Motor vehicles RMB'000	Furniture and equipment RMB'000	Construction in progress RMB'000	<b>Total</b> RMB'000
Cost							
At 1 January 2015	114,818	2,445	119,460	5,234	24,059	238	266,254
Additions	-	-	320	213	152	22	707
Disposals	-	_	_	(510)	-	_	(510)
Reclassification					260	(260)	
At 31 December 2015	114,818	2,445	119,780	4,937	24,471	_	266,451
Additions	-		581	498	217	_	1,296
Disposals			(92)		(72)		(164)
At 21 December 2016	11 / 010	2.445	120.260	E 42E	24.616		267 592
At 31 December 2016 Additions	114,818	2,445	120,269 1,225	5,435 335	24,616 436	_	267,583 1,996
Additions -			1,223		430		1,770
At 31 December 2017	114,818	2,445	121,494	5,770	25,052	_	269,579
Addition	-	-	1,096	159	157	_	1,412
Disposals			(428)	(213)			(641)
At 30 June 2018	114,818	2,445	122,162	5,716	25,209		270,350
Accumulated depreciation	20.555	1.44	<b>50.25</b> 0	4.000	17.770		100.455
At 1 January 2015	30,757	1,467	78,359	4,203	17,669	_	132,455
Provided for the year Eliminated on disposals	4,503	175	8,894	316 (489)	1,397	_	15,285 (489)
-				(407)			(407)
At 31 December 2015	35,260	1,642	87,253	4,030	19,066	_	147,251
Provided for the year	4,313	157	6,473	348	1,094	_	12,385
Eliminated on disposals			(90)		(48)		(138)
		. =					4=0.400
At 31 December 2016	39,573	1,799	93,636	4,378	20,112	-	159,498
Provided for the year	4,267	151	5,279	322	793		10,812
At 31 December 2017	43,840	1,950	98,915	4,700	20,905	_	170,310
Provided for the year/							
period	1,814	55	2,037	169	445	_	4,520
Eliminated on disposals			(399)	(205)			(604)
At 30 June 2018	45,654	2,005	100,553	4,664	21,350		174,226
Not be also also							
Net book value At 30 June 2018	69,164	440	21,609	1,052	3,859	_	96,124
At 50 Julie 2016	09,104	110	21,009	1,032	3,039		70,124
At 31 December 2017	70,978	495	22,579	1,070	4,147		99,269
<u>'</u>							
At 31 December 2016	75,245	646	26,633	1,057	4,504		108,085
•							
At 31 December 2015	79,558	803	32,527	907	5,405		119,200
=							

## ACCOUNTANTS' REPORT

At 31 December 2015, 2016, 2017 and 30 June 2018, the Group's buildings and leasehold improvement with an aggregate carrying amount of approximately RMB72,573,000, RMB68,831,000, RMB65,140,000 and RMB61,483,000 respectively were pledged to secure banking facilities granted to the Group (Note 29).

As at 31 December 2015, 2016, 2017 and 30 June 2018, the Group's buildings, leasehold improvement and machinery with an aggregate carrying amount of approximately RMB17,517,000, RMB7,059,000, RMB6,333,000 and RMB Nil respectively were pledged to secure banking facilities granted to an unrelated company, Zhangjiagang Free Trade Zone Nanxihang International Trading Co., Limited (張家港保稅區南錫行國際貿易有限公司) (Note 40).

#### 18. PREPAID LAND LEASE PAYMENTS

				As at
	As	er	30 June	
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January	32,277	31,515	30,752	29,990
Amortised during the year/period	(762)	(763)	(762)	(382)
	31,515	30,752	29,990	29,608
Represented by:				
Current portion	763	762	762	762
Non-current portion	30,752	29,990	29,228	28,846
	31,515	30,752	29,990	29,608

At 31 December 2015, 2016, 2017 and 30 June 2018, the Group's leasehold land with an aggregate carrying amount of approximately RMB22,302,000, RMB21,771,000, RMB21,240,000 and RMB29,608,000, respectively was pledged to secure banking facilities granted to the Group (Note 29).

As at 31 December 2015 and 2016, the Group's leasehold land with an aggregate carrying amount of approximately RMB9,213,000 and RMB8,981,000 respectively were pledged to secure banking facilities granted to an unrelated company, Zhangjiagang Sha Jing Steel Trading Company Limited (張家港沙璟鋼鐵貿易有限公司) (Note 40).

As at 31 December 2017, the Group's leasehold land with an aggregate carrying amount of approximately RMB8,750,000 were pledged to secure banking facilities granted to an unrelated company, Zhangjiagang Free Trade Zone Nanxihang International Trading Co., Limited (張家港保税區南錫行國際貿易有限公司) (Note 40).

As at 30 June 2018, no leasehold land has been pledged by the Group.

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# **ACCOUNTANTS' REPORT**

#### 19. INTANGIBLE ASSETS

			Technology know-how RMB'000
Cost At 1 January 2015, 31 December 2015, 2016 and 2017 Additions Disposals		-	6,250 - -
At 30 June 2018			6,250
Accumulated depreciation At 1 January 2015, 31 December 2015, 2016 and 2017 Provided for the year/period Eliminated on disposals		-	6,250 - -
At 30 June 2018			6,250
Net book value At 30 June 2018			_
At 31 December 2017		•	_
At 31 December 2016			_
At 31 December 2015		•	_
DEFERRED TAX ASSETS			
	Accrued expenses RMB'000	Others (Note i) RMB'000	Total RMB'000
At 1 January 2015 Credited to profit or loss for the year	1,696 (376)	3,464 (389)	5,160 (765)
At 31 December 2015 and 1 January 2016 Charged to profit or loss for the year	1,320 763	3,075 654	4,395 1,417
At 31 December 2016 and 1 January 2017 Charged to profit or loss for the year	2,083 (379)	3,729 230	5,812 (149)
At 31 December 2017 and 1 January 2018 Charged to profit or loss for the period	1,704 (42)	3,959 327	5,663 285
At 30 June 2018	1,662	4,286	5,948

## ACCOUNTANTS' REPORT

Notes:

- (i) The amount represents mainly deferred tax assets arising from provision for impairment loss of trade receivables and retention money, other receivables and inventories at the amounts of RMB14,872,000, RMB5,603,000 and Nil respectively as at 31 December 2015, at the amounts of RMB19,378,000, RMB4,627,000 and RMB835,000 respectively as at 31 December 2016, at the amounts of RMB18,597,000, RMB6,966,000 and Nil respectively as at 31 December 2017 and at the amounts of RMB19,861,000, RMB7,778,000 and Nil respectively as at 30 June 2018.
- (ii) As at 31 December 2015, 2016, 2017 and 30 June 2018, Shanghai Pujiang Cable Installation Engineering Co., Limited has unused tax losses of RMB5,196,000, RMB898,000, RMB898,000 and RMB898,000 respectively. The unused tax losses will expire between 2021 and 2022. No deferred tax asset has been recognised in relation to such deductible temporary difference as it is not probable that taxable profit will be available against which the deductible temporary differences can be utilised.

Pursuant to the Detailed Implementation Regulations for implementation of the Corporate Income Tax Law issued on 6 December 2007, dividends distributed from the profits generated by the PRC companies after 1 January 2008 to their foreign investors shall be subject to this withholding income tax of 10%, a lower 5% withholding tax rate may be applied when the immediate holding companies of the PRC subsidiaries are incorporated in Hong Kong and fulfil the requirements to the tax treaty arrangements between the PRC and Hong Kong.

As at the end of each of the Track Record Period, no deferred tax liability has been recognised for withholding taxes that would be payable on the undistributed earnings that are subject to withholding taxes of the Group's subsidiaries established in PRC. The temporary differences associated with investment in subsidiaries in PRC for which deferred tax liabilities have not been recognised for the impact of dividend withholding tax.

In the opinion of the directors, the Group does not have a dividends policy and the undistributed earnings will be retained in the PRC for the expansion of the Group's operation, so it is not probable that the subsidiaries will distribute such earnings to foreign entities in the foreseeable future.

#### 21. INVENTORIES

			As at
As	at 31 Decembe	r	30 June
2015	2016	2017	2018
RMB'000	RMB'000	RMB'000	RMB'000
203,646	210,024	110,988	116,345
12,439	6,601	17,312	20,442
7,433	10,600	9,952	10,831
223,518	227,225	138,252	147,618
	(835)	(835)	(835)
223,518	226,390	137,417	146,783
	2015 RMB'000 203,646 12,439 7,433 223,518	2015       2016         RMB'000       RMB'000         203,646       210,024         12,439       6,601         7,433       10,600         223,518       227,225         -       (835)	RMB'000         RMB'000         RMB'000           203,646         210,024         110,988           12,439         6,601         17,312           7,433         10,600         9,952           223,518         227,225         138,252           -         (835)         (835)

## **ACCOUNTANTS' REPORT**

Asat

#### 22. TRADE, RETENTION AND BILLS RECEIVABLES

				30 June
	As	at 31 Decembe	r	2018
	2015	2016	2017	
	RMB'000	RMB'000	RMB'000	RMB'000
Trade receivables	418,580	418,389	483,364	703,659
Retention receivables	68,369	73,332	80,277	86,655
Less: allowance for doubtful debts	(14,872)	(19,378)	(18,597)	(19,861)
Trade and retention receivables, net	472,077	472,343	545,044	770,453
Bills receivables	50,920	104,888		
	522,997	577,231	545,044	770,453

The Group grants a credit period within 0-90 days to its trade customers. Included in trade and retention receivables are trade debtors (net of impairment losses) with the following ageing analysis, based on the payment due dates, as of the end of the Track Record Period.

				As at
	As	er	30 June	
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Neither past due nor impaired	128,048	170,976	186,698	177,211
Less than 3 month past due	158,380	162,304	67,816	362,638
3 – 6 months past due	60,990	19,864	184,381	114,400
7 – 12 months past due	28,486	37,046	38,736	60,377
More than 1 year past due but less than 2 years				
past due	59,545	32,247	46,860	27,021
More than 2 years past due but less than 3 years				
past due	23,512	25,606	9,763	22,964
More than 3 years past due but less than 4 years				
past due	9,479	18,035	6,972	2,477
More than 4 years past due but less than 5 years				
past due	3,637	6,265	3,818	3,365
	472,077	472,343	545,044	770,453

Trade and retention receivables that were neither past due nor impaired relate to customers for whom there is no recent history of default.

Trade and retention receivables that were past due but not impaired relate to customers that have a good track record with the Group. Based on past experience, management is of the opinion that no provision for impairment is necessary in respect of these receivables as credit quality and the amounts are either settled subsequently or still considered recoverable.

No interest is charged on the overdue trade and retention receivables. The Group has fully provided for all trade and retention receivables over 5 years as, based on historical experience, trade and retention receivables that are past due beyond 5 years are generally not recoverable. Trade and retention receivables between 1 year and 5 years have been provided for based on estimated irrecoverable amounts, determined by reference to past default experiences.

## ACCOUNTANTS' REPORT

The Group had a concentration of credit risk as certain of the Group's trade receivables were due from the Group's five largest customers as detailed below.

	As at 31 December			
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Five largest customers	140,812	165,162	231,321	213,331

Movements in the allowance for doubtful debts are as follows:

	As	As at 30 June		
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Balance at beginning of the year/period Impairment loss recognised/(reversed) on trade	17,854	14,872	19,378	18,597
and retention receivables	(2,982)	4,506	(781)	1,264
Balance at end of the year/period	14,872	19,378	18,597	19,861

At 31 December 2015, 2016, 2017 and 30 June 2018, the Group's trade and retention receivables included the allowance for doubtful debts with an aggregate balance of RMB14,872,000, RMB19,378,000, RMB18,597,000 and RMB19,861,000 respectively was individually determined to be impaired.

#### Transferred financial assets that are derecognised in their entirety

At 31 December 2015, 2016, 2017 and 30 June 2018, the Group endorsed certain bills receivables accepted by banks in Mainland China (the "Bills") to certain of its suppliers in order to settle the trade payables due to such suppliers or to be payment in advance to suppliers with a carrying amount in aggregate of RMB41,747,000, RMB27,907,000, RMB6,000,000 and RMB3,500,000 respectively. The Bills had a maturity of one to six months at the end of the reporting period. In accordance with the Law of Negotiable Instruments in the PRC, the holders of the Bills have a right of recourse against the Group if the PRC banks default (the "Continuing Involvement"). In the opinion of the Directors, the Group has transferred substantially all risks and rewards relating to the Bills. Accordingly, it has derecognised the full carrying amounts of the Bills and the associated trade payables or payment in advance to suppliers.

## 23. OVERVIEW OF THE GROUP'S EXPOSURE TO CREDIT RISK

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. At each of the end of the reporting period, the Group's maximum exposure to credit risk which cause a financial loss to the Group due to failure to discharge an obligation by the counterparties is arising from the carrying amount of the respective recognised financial assets as stated in the consolidated statements of the financial position.

In order to minimise credit risk, the Group has tasked its finance team to develop and maintain the Group's credit risk grading to categorise exposures according to their degree of risk of default. Management uses publicly available financial information and the Group's own historical repayment records to rate its major customers and other debtors. The Group's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties.

## **ACCOUNTANTS' REPORT**

The Group's current credit risk grading framework comprises the following categories:

Category	Description	Basis for recognising expected credit losses
Performing	The counterparty has a low risk of default and does not have any past due amounts within 1 year	12-months ECL
Doubtful	Amount is >30 days past due or there has been a significant increase in credit risk since initial recognition	Lifetime ECL – not credit-impaired
In default	Amount is >90 days past due or there is evidence indicating the asset is credit-impaired	Lifetime ECL – credit-impaired
Write-off	Amount is >5 years past due or there is evidence indicating that the debtor is in severe financial difficulty and the Group has no realistic prospect of recovery	Amount is written off

For trade and retention receivables, the Group has applied the simplified approach in HKFRS 9 to measure the loss allowance at lifetime ECL. The Group determines the ECL on these items by using a provision matrix, estimated based on the financial quality of debtors and historical credit loss experience based on the past due status of the debtors, adjusted as appropriate to reflect current conditions and estimates of future economic conditions. The following tables detail the risk profile of trade receivables:

#### Trade and retention receivables

At 31 December 2015	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Expected credit loss rate Estimated total gross carrying	1%	5%	10%	20%	20%	100%	3%
amount at default (RMB'000)	379,702	62,679	26,124	11,849	4,546	2,049	486,949
Lifetime ECL (RMB'000)	(3,798)	(3,134)	(2,612)	(2,370)	(909)	(2,049)	(14,872)
	375,904	59,545	23,512	9,479	3,637		472,077
	Within					Over	
At 31 December 2016	1 year	1-2 years	2-3 years	3-4 years	4-5 years	5 years	Total
Expected credit loss rate Estimated total gross carrying	1%	5%	10%	20%	20%	100%	3%
amount at default (RMB'000)	394,130	33,944	28,451	22,459	7,831	4,906	491,721
Lifetime ECL (RMB'000)	(3,940)	(1,697)	(2,845)	(4,424)	(1,566)	(4,906)	(19,378)
	390,190	32,247	25,606	18,035	6,265		472,343

## **ACCOUNTANTS' REPORT**

At 31 December 2017	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Expected credit loss rate Estimated total gross carrying	1%	5%	10%	20%	20%	100%	3%
amount at default (RMB'000)	482,457	49,326	10,848	8,715	4,772	7,523	563,641
Lifetime ECL (RMB'000)	(4,826)	(2,466)	(1,085)	(1,743)	(954)	(7,523)	(18,597)
!	477,631	46,860	9,763	6,972	3,818		545,044
	Within					Over	
At 30 June 2018	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Expected credit loss rate		<b>1-2 years</b> 5%	<b>2-3 years</b> 10%	3-4 years 20%	4-5 years 20%		Total
,	1 year	•	•	,	J	5 years	
Expected credit loss rate Estimated total gross carrying	1 year 1%	5%	10%	20%	20%	5 years	3%

For the purpose of the impairment assessment for other receivables and deposits, the loss allowance is measured at an amount equal to 12 month ECL. In determining the ECL for these financial assets, the directors of the Company have taken into account the historical default experience and the future prospects of the industries and/or considering various external sources of actual and forecast economic information, as appropriate, in estimating the probability of default of each of the other receivables and other current assets occurring within their respective loss assessment time horizon, as well as the loss upon default in each case. The following tables detail the risk profile of other receivables and deposits:

#### Other receivables

At 31 December 2015	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Expected credit loss rate Estimated total gross carrying	3%	3%	N/A	0%	0%	50%	3%
amount at default (RMB'000)	238	72	_	13	15	2	340
12 month ECL (RMB'000)	(7)	(2)	-	-	-	(1)	(10)
_							
	231	70	-	13	15	1	330
=							
	Within					Over	
At 31 December 2016	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Expected credit loss rate		1-2 years 3%	2-3 years	3-4 years	4-5 years		Total
	1 year	,	•	,	,	5 years	
Expected credit loss rate Estimated total gross carrying	1 year 3%	3%	•	3%	,	5 years	3%

# **ACCOUNTANTS' REPORT**

At 31 December 2017	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Expected credit loss rate	3%	2%	3%	3%	0%	5%	3%
Estimated total gross carrying amount at default (RMB'000)	233	83	162	97	5	20	600
12 month ECL (RMB'000)	(7)	(2)	(5)	(3)		(1)	(18)
,	226	81	157	94	5	19	582
At 30 June 2018	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Expected credit loss rate	3%	3%	2%	3%	N/A	0%	3%
Estimated total gross carrying amount at default (RMB'000)	1,014	187	92	136	_	29	1,458
12 month ECL ( <i>RMB'000</i> )	(30)	(5)	(2)	(4)			(41)
	984	182	90	132		29	1,417
Deposits							
At 31 December 2015	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Expected credit loss rate Estimated total gross carrying	3%	2%	1%	1%	N/A	100%	4%
amount at default (RMB'000)	126,110	5,443	1,765	310	-	1,293	134,921
12 month ECL (RMB'000)	(4,151)	(127)	(18)	(3)		(1,293)	(5,592)
,	121,959	5,316	1,747	307			129,329
At 31 December 2016	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Expected credit loss rate Estimated total gross carrying	2%	2%	N/A	1%	50%	100%	4%
amount at default (RMB'000)	35,540	81,813	-	1,764	300	1,732	121,149
12 month ECL (RMB'000)	(875)	(1,842)		(18)	(150)	(1,732)	(4,617)
	34,665	79,971		1,746	150	-	116,532
At 31 December 2017	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
T		-	-	·		-	
Expected credit loss rate Estimated total gross carrying	2%	1%	1%	1%	N/A	100%	2%
amount at default (RMB'000)	172,926	98,712	10,757	452	-	1,443	284,290
12 month ECL ( <i>RMB'000</i> )	(4,259)	(1,134)	(107)	(4)		(1,443)	(6,947)
,	168,667	97,578	10,650	448			277,343

## ACCOUNTANTS' REPORT

At 30 June 2018	Within 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
Expected credit loss rate	2%	1%	1%	1%	50%	100%	3%
Estimated total gross carrying							
amount at default (RMB'000)	233,608	13,074	18,817	216	443	1,438	267,596
12 month ECL (RMB'000)	(5,754)	(131)	(189)	(3)	(221)	(1,438)	(7,736)
	227,854	12,943	18,628	213	222		259,860

Note 37 details the Group's credit risk management policies.

#### 24. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	As	As at 30 June		
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Current:				
Prepayments	483,659	440,169	700,803	730,345
Deposits	41,914	54,706	257,955	264,676
Other receivables	1,343	1,450	889	9,459
Provision	(5,602)	(4,626)	(6,965)	(7,777)
	521,314	491,699	952,682	996,703
Non-current:				
Deposits	93,007	66,443	26,335	2,920
	614,321	558,142	979,017	999,623

Prepayments, deposits and other receivables under current portion as at 31 December 2015, 2016, 2017 and 30 June 2018 were neither past due nor impaired relate to customers for whom there is no recent history of default. Financial assets included in these balances are non-interest bearing and relate to receivables for which there was no history of default and are expected to be realised upon their respective expiry dates.

## 25. RESTRICTED BANK DEPOSITS/ CASH AND CASH EQUIVALENTS

	As	As at 30 June		
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Cash and bank balances (Note (a))	221,215	224,510	124,291	187,005
Less: restricted bank deposits (Note (b))	(160,387)	(119,629)	(110,720)	(159,662)
Cash and cash equivalents	60,828	104,881	13,571	27,343

Cash at banks earns interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default.

## ACCOUNTANTS' REPORT

Notes:

- (a) At 31 December 2015, 2016, 2017 and 30 June 2018, the Group's cash and bank balances denominated in RMB amounted to approximately RMB217,650,000, RMB223,633,000, RMB121,115,000 and RMB186,162,000 respectively were not freely convertible into other currencies. Under the PRC's Foreign Exchange Control Regulations and Administration of Settlement Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for foreign currencies through banks authorised to conduct foreign exchange business.
- (b) All domestic and overseas cash transactions of more than RMB200,000 have to be reported to the State Administration of Foreign Exchange.
  - On 31 December 2016, the People's Bank of China issued Measures for the Administration of Financial Institutions' Reporting of High-Value Transactions and Suspicious Transactions, under the new rules, starting from 1 July 2017, banks and other financial institutions in the PRC will have to report all domestic and overseas cash transactions of more than RMB50,000.
- (c) At 31 December 2015, 2016, 2017 and 30 June 2018, the Group pledged its bank deposits in order to fulfil collateral requirements for bills payables (Note 26), letter of credit and demand guarantee.

#### 26. TRADE AND BILLS PAYABLES

				As at	
	As at 31 December				
	2015	2016	2017	2018	
	RMB'000	RMB'000	RMB'000	RMB'000	
Trade payables ( <i>Note</i> (a))	46,225	45,216	30,057	60,818	
Bills payables	324,450	238,975	203,842	292,637	
	370,675	284,191	233,899	353,455	

Note: (a) An ageing analysis of trade payables as at the respective reporting dates, based on the invoice dates, is as follows:

				As at
	As	30 June		
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Within 3 months	23,691	19,730	13,849	34,049
Within 4 – 6 months	2,962	4,098	5,376	14,643
Within 7 – 12 months	4,849	5,558	3,897	6,471
More than 1 year but less than 2 years	8,116	3,976	1,121	300
More than 2 year but less than 3 years	1,030	5,246	483	722
More than 3 year but less than 4 years	4,099	999	373	130
More than 4 year but less than 5 years	803	3,966	832	157
Over 5 years	675	1,643	4,126	4,346
	46,225	45,216	30,057	60,818

The Group's trade payables are non-interest bearing and generally have payment terms of 0 to 90 days.

All the bills payables of the Group were not yet due at the end of the reporting period.

As at 31 December 2015, 2016, 2017 and 30 June 2018, bills payables of RMB194,200,000, RMB119,500,000, RMB153,410,000 and RMB241,410,000 were secured by the Group's restricted bank deposits of RMB94,760,000, RMB62,400,000, RMB72,923,000 and RMB114,933,000 respectively (Note 25).

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#### 27. OTHER PAYABLES AND ACCRUALS

	As	at 31 Decembe	er	As at 30 June
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Current				
Other payables	6,489	11,350	17,683	13,687
Accruals	7,001	9,733	29,854	27,796
	13,490	21,083	47,537	41,483

Deposits received, other payables and accruals are non-interest bearing and are expected to be realised within twelve months from the respective reporting dates.

#### 28. BOND PAYABLES

On 4 September 2014, the Company issued Corporate Bond to borrow RMB100,000,000 from Guo Yuan Securities Co. Ltd (國元證券股份有限公司) for further prepayment to suppliers. The maturity date was 4 September 2016 and the interest rate is fixed at 10.75% per annum.

#### 29. BANK BORROWINGS

		As at		
	As	at 31 December	er	30 June
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Current				
Secured interest-bearing				
-short-term bank loans	295,295	337,437	433,437	574,802
Short term bank round	273,273	337,137	455,457	374,002
Non-current				
Secured interest-bearing				
-long-term bank loans	_	50,000	50,000	50,000
		<del></del>	<del></del>	
	295,295	387,437	483,437	624,802
	2,0,2,0	007,107	100,107	021,002
Analysed based on scheduled repayment terms				
set out in the loan agreements, into:				
Repayable on demand or within one year	295,295	337,437	433,437	574,802
More than one year, but not exceeding two years	_	_	_	_
More than two years, but not exceeding				
five years	_	50,000	50,000	50,000
•			<del></del>	
	205 205	207.427	402 427	<b>624</b> 002
	295,295	387,437	483,437	624,802

The bank borrowings of the Group bear interest at fixed and floating effective interest rates ranging from 0.02% to 6.98%, 0.01% to 6.49%, 0.08% to 6.40% and 0.12% to 6.41% at 31 December 2015, 2016, 2017 and 30 June 2018 respectively.

## ACCOUNTANTS' REPORT

The bank loans are secured by:

- (a) certain buildings, leasehold improvement and machineries included in property, plant and equipment (Note 17) and prepaid land lease payments (Note 18);
- (b) personal guarantees executed by Dr. Tang Liang, a director of the Company, and corporate guarantees given by independent third parties and Zhejiang Pujiang Cable Co., Limited, Ossen (Jiujiang) New Materials Co. Limited, Shanghai Ossen Investment Holdings (Group) Co. Limited, Shanghai Ossen Investment Co. Limited, Ossen Innovation Materials Co. Limited, Shanghai Ossen Material Research Institute Co. Limited and Shanghai Pujiang Cable Co., Limited.

#### 30. AMOUNTS DUE TO A SHAREHOLDER/RELATED PARTIES

As at 31 December 2015, 2016, 2017 and 30 June 2018, the amounts due to a shareholder and related parties are unsecured, interest-free and repayable on demand.

#### 31. SHARE CAPITAL

Details of the share capital of the Company are as follows:

	Share capital			
	Number			
Issued and fully paid Ordinary share of HK\$0.01 each				
Upon incorporation ( <i>Note(a)</i> )	1	_*		
At 31 December 2017	1	_*		
Share issuance ( <i>Note</i> ( <i>b</i> ))	79,695	*		
At 30 June 2018	79,696	_*		

Note (a): The Company was incorporated in the Cayman Islands under the Companies Law as an exempted company with limited liability on 26 April 2017 with authorised share capital of HK\$380,000 divided into 38,000,000 shares of HK\$0.01 each. On the date of incorporation, one ordinary share of HK\$0.01 was allocated and issued by the Company.

Note (b): On 28 June 2018, 79,695 ordinary shares of HK\$0.01 was allocated and issued by the Company.

#### 32. RESERVES

#### (a) The Group

Details of the movements in the reserves of the Group during the Track Record Period are set out in the combined statements of changes in equity.

<sup>\*</sup> Represents amount less than RMB1,000.

# **ACCOUNTANTS' REPORT**

#### (b) The Company

The movement in the reserves of the Company from 26 April 2017 (date of incorporation) to 31 December 2017 and 30 June 2018 is presented below:

	Accumulated losses RMB'000
As at 26 April 2017	_
Loss and total comprehensive income for the period	8,614
As at 31 December 2017 and 1 January 2018	8,614
Loss and total comprehensive income for the period	2,079
	10 (00
As at 30 June 2018	10,693

(c) The following describes the nature and purpose of each reserve within owner's equity:

Reserve	Description and purpose
Capital reserve	(i) capital injection in excess of registered capital of Shanghai Pujiang Cable Co., Limited, Ossen Innovation Materials Co., Limited and Ossen (Jiujiang) New Materials Co., Limited.
	(ii) an amount due to Ossen Innovation Co., Ltd.("OSN") which originally owns 100% equity interests of Topchina Development Group Ltd. ("Topchina") that such liability would be waived and regarded as capital contribution when the Reorganisation and the carve-out of Topchina from OSN were completed, and the whole liability would be deemed as capital reserve as if it occurred for the Track Record Period.
Statutory reserve	Pursuant to relevant laws and regulations in the PRC, it is required to make appropriation from profit after taxation as reported in the PRC statutory financial statements to reserve fund at rates not less than 10% until the reserve fund balance reaches 50% of its registered capital.
	The reserve fund can only be used, upon approval by the relevant authority, to offset accumulated losses or increase capital.
Merger reserve	It represents the difference between the nominal value of shares issued by the Company and the aggregate fully paid registered capital of PRC subsidiaries acquired pursuant to the Group Reorganisation.
FVTOCI reserve	It represents the fair value gain or loss of bills receivables through other comprehensive income.
Translation reserve	Gains/losses arising on retranslating the net assets of foreign operations into presentation currency.
Retained earnings	Cumulative net gains and loss recognised in profit and loss.

# **ACCOUNTANTS' REPORT**

#### 33. NON-CONTROLLING INTERESTS

The table below shows details of non-wholly owned subsidiary of the Group that have material non-controlling interests:

# Proportion of equity interest and voting rights held by non-controlling interests

				Six mont	hs ended
	Year e	nded 31 Dec	ember	30 J	une
Name of subsidiary	2015	2016	2017	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Shanghai Pujiang Cable Co., Limited and					
its subsidiaries ("PJ Group")	1.48%	1.48%	1.48%	1.48%	1.48%
Ossen Innovation Materials Co., Limited	46.62%	46.62%	46.62%	46.62%	46.62%
Ossen (Jiujiang) New Materials Co. Limited	36.67%	36.67%	36.67%	36.67%	36.67%

Summarised financial information in respect of each of the Group's subsidiaries that has material non-controlling interests is set out below. The summarised financial information below represents amounts before intra-group eliminations.

		Six month	s ended		
	Year en	30 Ju	ne		
	2015	2016	2017	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
				(unaudited)	
PJ Group					
Revenue	282,723	303,275	425,803	132,719	189,457
Profit for the year/period	24,075	35,509	56,678	16,320	19,852
Total comprehensive income	24,075	35,509	56,678	16,320	19,852
Profit allocated to NCI	358	521	840	242	296
For the year/period ended 31 December/30 June					
Cash flows from/(used in)					
operating activities	79,986	(1,566)	(207,503)	93,060	(43,908)
Cash flows (used in)/from	,	(=/===/	(=== /=== /	,	(,,,
investing activities	(19,655)	32,060	13,672	12,226	(8,915)
Cash flows (used in)/from	, , ,	,	,	,	, , ,
financing activities	(27,446)	17,073	97,821	(14,678)	47,061
Net cash inflows/(outflows)	32,885	47,567	(96,010)	90,608	(5,762)

# **ACCOUNTANTS' REPORT**

Current assets Non-current assets Current liabilities Non-current liabilities Net assets Accumulated non-controlling interests		As at 2015 2MB'000 546,704 185,248 (482,257) ————————————————————————————————————	31 December 2016 RMB'000 687,254 154,172 (548,009) - 293,417	2017 RMB'000 814,776 109,633 (574,345) - 350,064	As at 30 June 2018 RMB'000 1,060,286 84,441 (774,853) - 369,874
necamatica non commoning interests	_		1,223		
	Year e	nded 31 Dec	ember	Six month 30 Ju	
	<b>2015</b> <i>RMB'000</i>	<b>2016</b> <i>RMB</i> ′000	<b>2017</b> <i>RMB'000</i>	2017 RMB'000 (unaudited)	<b>2018</b> <i>RMB'000</i>
Ossen Innovation Materials Co., Limited					
Revenue Profit for the year/period Total comprehensive income Profit allocated to NCI	371,430 16,924 16,924 7,890	392,696 15,128 14,767 6,885	404,553 14,251 14,251 6,644	195,214 5,736 5,736 2,674	205,218 8,895 8,895 4,147
For the year/period ended 31 December/30 June					
Cash flows from/(used in) operating activities	8,794	(67,203)	42,980	28,369	(3,855)
Cash flows (used in)/from investing activities	(105)	35,525	(9,935)	5,074	(10,276)
Cash flows (used in)/from financing activities	(7,770)	30,484	(31,825)	(23,562)	13,413
Net cash inflows/(outflows)	919	(1,194)	1,220	9,881	(718)
	R	As at <b>2015</b> 2MB'000	31 December 2016 RMB'000	<b>2017</b> RMB'000	As at 30 June 2018 RMB'000
Current assets Non-current assets Current liabilities Non-current liabilities		473,443 24,454 (219,020)	408,713 21,922 (86,990) (50,000)	403,444 19,794 (64,980) (50,000)	446,525 19,771 (99,143) (50,000)
Net assets	_	278,877	293,645	308,258	317,153
Accumulated non-controlling interests	_	95,049	101,934	108,578	112,725

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# **ACCOUNTANTS' REPORT**

	Year en	ded 31 Dece	ember	Six months ended 30 June	
	<b>2015</b> RMB'000	<b>2016</b> RMB'000	<b>2017</b> <i>RMB</i> ′000	<b>2017</b> <i>RMB'000</i> (unaudited)	<b>2018</b> <i>RMB'000</i>
Ossen (Jiujiang) New Materials Co., Limited					
Revenue	365,490	386,255	491,231	162,409	240,442
Profit for the year/period	23,813	24,672	26,683	5,615	24,702
Total comprehensive income Profit allocated to NCI	22,732 8,335	23,921 8,771	26,683 9,785	5,615 2,059	24,702 9,057
For the year/period ended 31 December/30 June					
Cash flows from/(used in)	7 (21	(2.005)	24.010	4.240	(14.952)
operating activities Cash flows (used in)/from	7,621	(3,095)		4,240	(14,853)
investing activities	(81)	362	15,263	(83)	(5,981)
Cash flows (used in)/from financing activities	(7,784)	659	(36,571)	(1,115)	18,653
Net cash (outflows)/inflows	(244)	(2,074)	3,510	3,042	(2,181)
	RI	As at <b>2015</b> MB'000	<b>31 December 2016</b> <i>RMB'000</i>	2017 RMB'000	As at 30 June 2018 RMB'000
Current assets	4	61,748	508,338	542,619	600,664
Non-current assets		37,651	34,236	31,066	29,627
Current liabilities Non-current liabilities		(98,564)	(116,738)	(120,414)	(152,452)
Net assets	4	100,835	425,836	453,271	477,839
Accumulated non-controlling interests	_	79,774	88,545	98,330	107,387
INTEREST IN A SUBSIDIARY					
The Company					
				As at cember 2017 MB'000	As at 30 June 2018 <i>RMB'000</i>
Unlisted investment, at cost					_

Particulars of the directly and indirectly held subsidiaries of the Company are set out on page 19 and 20 of this report.

## ACCOUNTANTS' REPORT

#### 35. FINANCIAL GUARANTEE CONTRACTS

As at 31 December 2015, 2016, 2017 and 30 June 2018, the Group has given corporate guarantees to various banks to secure banking facilities granted to certain related parties to the extent carrying value of RMB443,000,000, RMB378,000,000, RMB28,000,000 and RMB Nil respectively.

As at 31 December 2015, 2016, 2017 and 30 June 2018, the Group has given corporate guarantees to various banks and a financial institution by the pledge of certain buildings, leasehold improvement, machinery (Note 17) and prepaid land lease payments (Note 18) to secure banking facilities granted to certain unrelated companies to the extent carrying value of RMB26,729,000, RMB16,040,000, RMB15,083,000 and RMB Nil respectively.

Under the guarantees, the Group would be liable to pay the holders of these guarantees in the event of any default. As at 31 December 2015, 2016, 2017 and 30 June 2018, no provision for the Group's obligation under the guarantee contracts have been made as the directors considered that it was not probable that the repayment of loan would be in default.

#### 36. RELATED PARTY TRANSACTIONS

Save as disclosed elsewhere in the Historical Financial Information, there are no related party transactions for the Track Record Period.

The key management personnel of the Group represent directors and other senior management of the Group. Details of the remuneration paid to them during the Track Record Period are set out in Note 13 to the Historical Financial Information.

#### 37. FINANCIAL RISK MANAGEMENT

The Group's principal financial assets are trade, retention and bills receivables, other receivables, restricted bank deposits and cash and cash equivalents that derive directly from its operations. Principal financial liabilities of the Group include trade and bills payables, other payables and accruals, bond payables, bank borrowings, amount due to a shareholder and amounts due to related parties. The main purpose of these financial liabilities is to finance the Group's operations.

The Group has not issued and does not hold any financial instruments for trading purposes at the end of each of the Track Record Period. The main risks arising from the Group's financial instruments are credit risk, liquidity risk, interest rate risk and currency risk. Generally, the Group utilises conservative strategies on its risk management. The Group's exposure to market risk is kept to minimum.

#### (a) Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily for trade receivables) and, deposits with banks.

The Group's customers are mainly reputable corporations and thus credit risk is considered to be low. Credit risk on other receivables is minimal as the Group performs ongoing credit evaluation on the financial condition of its debtors and tightly monitors the ageing of the receivable balances. Follow up action is taken in case of overdue balances. In addition, management reviews the recoverable amount of the receivables individually and collectively at each reporting date to ensure that adequate impairment losses are made for irrecoverable amounts. The credit policies have been followed by the Group during the Track Record Period and are considered to have been effective in limiting the Group's exposure to credit risk to a desirable level. None of the Group's financial assets are secured by collateral or other credit enhancements.

The Group's major bank balances are deposited with banks with good reputation and with high credit-ratings assigned by international credit-rating agencies and hence management does not expect any losses from non-performance by these banks.

## **ACCOUNTANTS' REPORT**

#### (b) Liquidity risk

In the management of liquidity risk, the Group's policy is to regularly monitor its liquidity requirements and its compliance with lending covenants in order to maintain sufficient reserves of cash and adequate committed lines of funding from major banks to meet its liquidity requirements in the short and long term. The liquidity policies have been followed by the Group during the Track Record Period and are considered to have been effective in managing liquidity risk.

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The maturity dates for other non-derivative financial liabilities are based on the agreed repayment dates. The table includes both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from interest rates at the end of the Track Record Period.

As at 31 December 2016         RMB 300         AB 301         AB 301<		Carrying	Total contractual undiscounted	Within 1 year or	More than 1 year but less than	More than 2 year but less than	More than
As at 31 December 2015           Trade and bills payables         370,675         370,675         -         -         -           Other payables and accruals         8,075         8,075         8,075         -         -         -           Bond payables         102,732         107,167         107,167         -         -         -           Bank borrowings         295,295         304,104         304,104         -         -         -           Amount due to a shareholder         6,375         6,375         6,375         -         -         -           Amounts due to related parties         667         667         667         -         -         -           Trade and bills payables         284,191         284,191         284,191         -         -         -           Other payables and accruals         14,190         14,190         14,190         -         -         -           Bank borrowings         387,437         407,947         347,295         -         60,652         -           Amount due to a shareholder         6,986         6,986         6,986         -         -         -         -           692,831         713,341         652,689         - <th></th> <th></th> <th></th> <th>,</th> <th></th> <th></th> <th>5 vear</th>				,			5 vear
As at 31 December 2015 Trade and bills payables 370,675 370,675 370,675					•		•
Trade and bills payables 370,675 370,675 370,675 Other payables and accruals 8,075 8,075 8,075 Bond payables 102,732 107,167 107,167 Bank borrowings 295,295 304,104 304,104 Amount due to a shareholder 6,375 6,375 6,375							
Other payables and accruals         8,075         8,075         8,075         -	As at 31 December 2015						
Bond payables   102,732   107,167   107,167   -   -   -	Trade and bills payables	370,675	370,675	370,675	-	-	_
Bank borrowings   295,295   304,104   304,104   -   -   -   -	Other payables and accruals	8,075	8,075	8,075	-	-	_
Amount due to a shareholder 6,375 6,375 6,375	Bond payables	102,732	107,167	107,167	_	-	_
Amounts due to related parties 667 667 667	Bank borrowings	295,295	304,104	304,104	_	-	_
As at 31 December 2016 Trade and bills payables 284,191 284,191 Bank borrowings 387,437 407,947 347,295 - 60,652 - Amount due to a shareholder 6,986 6,986 6,986 Amounts due to related parties 27 27 27  As at 31 December 2017 Trade and bills payables 233,899 233,899 Cher payables and accruals 14,190 14,190  692,831 713,341 652,689 - 60,652  As at 31 December 2017 Trade and bills payables 233,899 233,899 Cher payables and accruals 25,586 25,586 Bank borrowings 483,437 519,693 463,041 56,652  Amount due to a shareholder 12,029 12,029	Amount due to a shareholder	6,375	6,375	6,375	-	_	_
As at 31 December 2016 Trade and bills payables 284,191 284,191 Other payables and accruals 14,190 14,190 14,190 Bank borrowings 387,437 407,947 347,295 - 60,652 - Amount due to a shareholder 6,986 6,986 6,986 Amounts due to related parties 27 27 27  692,831 713,341 652,689 - 60,652 -  As at 31 December 2017 Trade and bills payables 233,899 233,899 Other payables and accruals 25,586 25,586 25,586 Bank borrowings 483,437 519,693 463,041 56,652 Amount due to a shareholder 12,029 12,029 12,029	Amounts due to related parties	667	667	667	-	_	_
As at 31 December 2016 Trade and bills payables 284,191 284,191 Other payables and accruals 14,190 14,190 14,190 Bank borrowings 387,437 407,947 347,295 - 60,652 - Amount due to a shareholder 6,986 6,986 6,986 Amounts due to related parties 27 27 27  692,831 713,341 652,689 - 60,652 -  As at 31 December 2017 Trade and bills payables 233,899 233,899 Other payables and accruals 25,586 25,586 25,586 Bank borrowings 483,437 519,693 463,041 56,652 Amount due to a shareholder 12,029 12,029 12,029	•						
As at 31 December 2016 Trade and bills payables 284,191 284,191 Other payables and accruals 14,190 14,190 14,190 Bank borrowings 387,437 407,947 347,295 - 60,652 - Amount due to a shareholder 6,986 6,986 6,986 Amounts due to related parties 27 27 27  692,831 713,341 652,689 - 60,652 -  As at 31 December 2017 Trade and bills payables 233,899 233,899 Other payables and accruals 25,586 25,586 25,586 Bank borrowings 483,437 519,693 463,041 56,652 Amount due to a shareholder 12,029 12,029 12,029		783.819	797.063	797.063	_	_	_
Trade and bills payables 284,191 284,191	!						
Trade and bills payables 284,191 284,191							
Other payables and accruals         14,190         14,190         14,190         -							
Bank borrowings         387,437         407,947         347,295         -         60,652         -           Amount due to a shareholder         6,986         6,986         6,986         -         -         -         -           Amounts due to related parties         27         27         27         -         -         -         -           692,831         713,341         652,689         -         60,652         -           As at 31 December 2017           Trade and bills payables         233,899         233,899         -         -         -         -           Other payables and accruals         25,586         25,586         25,586         -         -         -         -           Bank borrowings         483,437         519,693         463,041         56,652         -         -         -           Amount due to a shareholder         12,029         12,029         -         -         -         -	1 2	,			-	-	-
Amounts due to a shareholder 6,986 6,986 6,986		•			-	-	-
Amounts due to related parties 27 27 27	<u> </u>	,			-	60,652	-
As at 31 December 2017  Trade and bills payables 233,899 233,899 Other payables and accruals 25,586 25,586 25,586 Bank borrowings 483,437 519,693 463,041 56,652 Amount due to a shareholder 12,029 12,029 12,029		6,986	6,986	6,986	-	-	-
As at 31 December 2017  Trade and bills payables 233,899 233,899 Other payables and accruals 25,586 25,586 Bank borrowings 483,437 519,693 463,041 56,652 Amount due to a shareholder 12,029 12,029 12,029	Amounts due to related parties	27	27	27			
As at 31 December 2017  Trade and bills payables 233,899 233,899 Other payables and accruals 25,586 25,586 Bank borrowings 483,437 519,693 463,041 56,652 Amount due to a shareholder 12,029 12,029 12,029							
Trade and bills payables       233,899       233,899       -       -       -       -         Other payables and accruals       25,586       25,586       25,586       -       -       -       -         Bank borrowings       483,437       519,693       463,041       56,652       -       -       -         Amount due to a shareholder       12,029       12,029       12,029       -       -       -       -	1	692,831	713,341	652,689		60,652	_
Trade and bills payables       233,899       233,899       -       -       -       -         Other payables and accruals       25,586       25,586       25,586       -       -       -       -         Bank borrowings       483,437       519,693       463,041       56,652       -       -       -         Amount due to a shareholder       12,029       12,029       12,029       -       -       -       -							
Other payables and accruals       25,586       25,586       25,586       -       -       -       -         Bank borrowings       483,437       519,693       463,041       56,652       -       -         Amount due to a shareholder       12,029       12,029       12,029       -       -       -       -	As at 31 December 2017						
Other payables and accruals       25,586       25,586       25,586       -       -       -       -         Bank borrowings       483,437       519,693       463,041       56,652       -       -         Amount due to a shareholder       12,029       12,029       12,029       -       -       -       -	Trade and bills payables	233,899	233,899	233,899	_	_	_
Bank borrowings       483,437       519,693       463,041       56,652       -       -         Amount due to a shareholder       12,029       12,029       12,029       -       -       -       -		25,586	25,586	25,586	_	_	_
Amount due to a shareholder 12,029 12,029 12,029				463,041	56,652	_	_
	O	•			-	_	_
754.051 701.007 724.555 54.450							
/14 711 /71 /1/ / .24 1111 110 11		754,951	791,207	734,555	56,652	_	_
101/01 171/201 101/000 00/002	!	754,751	771,207	7.5.4,555	30,032		

## **ACCOUNTANTS' REPORT**

	Carrying amount RMB'000	Total contractual undiscounted cash flow RMB'000	Within 1 year or on demand RMB'000	More than 1 year but less than 2 year RMB'000	More than 2 year but less than 5 years RMB'000	More than 5 year RMB'000
As at 30 June 2018						
Trade and bills payables	353,455	353,455	353,455	_	_	-
Other payables and accruals	23,080	23,080	23,080	_	_	-
Bank borrowings	624,802	665,457	610,789	54,668	_	-
Amount due to a shareholder	13,386	13,386	13,386			
ı	1,014,723	1,055,378	1,000,710	54,668	_	-

At 31 December 2015, 2016, 2017 and 30 June 2018, the aggregate undiscounted principal amounts of these loans amounted to approximately RMB295,000,000, RMB387,100,000, RMB482,885,000 and RMB624,250,000 respectively. Taking into account the Group's financial position, the directors of the Company do not believe that it is probable that the lenders will exercise their discretionary rights to demand immediate repayment. The directors of the Company believe that such loans will be repaid in accordance with the scheduled repayment dates set out in the loan agreements and the principal and interest cash outflows according to the scheduled repayment dates are set out as follows:

	Less than 1 month RMB'000	1 to 3 months RMB'000	3 to 12 months RMB'000	Over 1 year RMB'000	Total RMB'000
Borrowings					
At 30 June 2018	46,000	552	228,250	350,000	624,802
At 31 December 2017	11,700	41,280	185,457	245,000	483,437
At 31 December 2016	11,700	81,280	244,457	50,000	387,437
At 31 December 2015		68,000	227,295	_	295,295

#### (c) Interest rate risk

The Group's fair value interest-rate risk mainly arises from bond payables and bank borrowings as disclosed in Notes 28 and 29 respectively. Bank borrowings were issued at fixed rates which expose the Group to fair value interest-rate risk. The Group has no cash flow interest-rate risk as there are no borrowings which bear floating interest rates. The Group has not used any financial instruments to hedge potential fluctuations in interest rates.

The interest rates and terms of repayment of the Group's bond payables and borrowings are disclosed in Notes 28 and 29 respectively to the financial statements.

## (d) Foreign currency risk

Currency risk to the Group is minimal as most of the Group's transactions are carried out in functional currency.

## ACCOUNTANTS' REPORT

#### (e) Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholder and to maintain an optimal capital structure to reduce the cost of capital.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt. No changes in the objectives, policies or processes were made during the Track Record Period.

The Group monitors capital using a gearing ratio, which is total debt divided by total capital plus total debt. Total debt is calculated as trade and bills payables, contract liabilities, other payables and accruals, bond payables, bank borrowings, amount due to a shareholder and amounts due to related parties. Capital includes equity attributable to owners of the Company.

	As	As at 30 June		
	<b>2015</b> <i>RMB'000</i>	<b>2016</b> RMB'000	<b>2017</b> <i>RMB'000</i>	<b>2018</b> <i>RMB'000</i>
Total debt Equity attributable to the owners of	783,816	691,618	754,951	1,014,723
the Company	753,765	811,896	884,367	922,070
Total debt and equity	1,537,581	1,503,514	1,639,318	1,936,793
Gearing ratio	50.98%	46.00%	46.05%	52.39%

#### (f) Fair value

The fair value measurement of the Group's financial and non-financial assets and liabilities utilised market observable inputs and data as far as possible. Inputs used in determining fair value measurements are categorised into different levels based on how observable the inputs used in the valuation technique utilised are (the "Fair Value Hierarchy"):

- Level 1: Quoted prices in active markets for identical items (unadjusted);
- Level 2: Observable direct or indirect inputs other than Level 1 inputs;
- Level 3: Unobservable inputs (I.e. not derived from market data).

The classification of an item into the above levels is based on the lowest level of the inputs used that has a significant effect on the fair value measurement of the item. Transfers of items between levels are recognised in the period they occur.

Financial instruments not measured at fair value

Financial instruments not measured at fair value include cash and cash equivalents, trade and retention receivables, other receivables, trade and bills payables, other payables and accruals, bond payables, amounts dues to related parties, bank borrowings, and financial guarantee contracts.

Due to their short term nature, the carrying value of cash and cash equivalents, trade and retention receivables, other receivables, pledged bank deposits, trade and bills payables, other payables and accruals, bond payables, amount due to a shareholder and amounts due to related parties approximates fair value.

## ACCOUNTANTS' REPORT

The carrying amounts of the Group's financial instruments carried at cost or amortised cost are not materially different from their fair values as at 31 December 2015, 2016, 2017 and 30 June 2018.

Financial instruments measured at fair value

The Group's bills receivable which are measured at fair value (details refer to Note 22) at 31 December 2015, 2016 and 2017 and 30 June 2018 are grouped under Level 2 hierarchy. The significant observable inputs used in determining the fair value measurement of Level 2 financial instruments are set out below.

Information about level 2 fair value measurements

The fair value of the bills receivable is calculated by discounting the book value of the bills from their maturity date to the year or period end date in the relevant year or period. The discount rate adopted is based on the observable bank deposit rate in the PRC.

The following table provides an analysis of financial instruments carried at fair value by level of fair value hierarchy:

	As at 31 December 2015					
	Level 1	Level 2	Level 3	Total		
	RMB	RMB	RMB	RMB		
Financial assets at FVTOCI						
– Bills receivables	_	50,920	_	50,920		
		As at 31 Dec				
	Level 1	Level 2	Level 3	Total		
	RMB	RMB	RMB	RMB		
Financial assets at FVTOCI						
– Bills receivables		104,888		104,888		
	As at 31 December 2017					
	Level 1	Level 2	Level 3	Total		
	RMB	RMB	RMB	RMB		
Financial assets at FVTOCI  – Bills receivables	_	_	_	_		
- bills receivables						
	As at 30 June 2018					
	Level 1	Level 2	Level 3	Total		
	RMB	RMB	RMB	RMB		
Financial assets at FVTOCI						
– Bills receivables	_	_	_	_		

## **ACCOUNTANTS' REPORT**

#### 38. SUMMARY OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES BY CATEGORY

				As at
	As	As at 31 December		
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Financial assets				
Loans and receivables				
Trade, retention and bills receivables	522,997	577,231	545,044	770,453
Other receivables	129,660	117,909	278,214	269,277
Restricted bank deposits	160,387	119,629	110,720	159,662
Cash and cash equivalents	60,828	104,881	13,571	27,343
	873,872	919,650	947,549	1,226,735
Financial liabilities				
Financial liabilities at amortised costs				
Trade and bills payables	370,675	284,191	233,899	353,455
Other payables and accruals	8,075	14,190	25,586	23,080
Bond payables	102,732	_	_	_
Bank borrowings	295,295	387,437	483,437	624,802
Amount due to a shareholder	6,375	6,986	12,029	13,386
Amounts due to related parties	667	27		
	783,819	692,831	754,951	1,014,723

#### 39. OPERATING LEASE COMMITMENTS

At each reporting date, the Group's total future minimum rental payable under non-cancellable operating lease in respect of land and buildings are as follows:

	As at 31 December			
	2015	2016	2017	2018
	RMB'000	RMB'000	RMB'000	RMB'000
Within one year	971	530	177	779
In the second to fifth year	706	177	_	2,040
Over five years				1,208
	1,677	707	177	4,027

#### 40. CONTINGENT LIABILITIES

As at 31 December 2015, 2016, 2017 and 30 June 2018, the Group has given limited guarantees to various banks to secure banking facilities granted to certain related parties to the extent carrying value of RMB443,000,000, RMB378,000,000, RMB28,000,000 and RMB Nil respectively.

As at 31 December 2015, 2016, 2017 and 30 June 2018, the Group has given limited guarantees to various banks and a financial institution by the pledge of certain buildings, leasehold improvement, machinery (Note 17) and prepaid land lease payments (Note 18) to secure banking facilities granted to certain unrelated companies to the extent carrying value of RMB26,729,000, RMB16,040,000, RMB15,083,000 and RMB Nil respectively.

# **ACCOUNTANTS' REPORT**

#### 41. NOTES SUPPORTING COMBINED STATEMENTS OF CASH FLOWS

#### Reconciliation of liabilities arising from financing activities

			Non-cash	changes		
	As at 31 December 2015 RMB'000	Cash flows RMB'000	Accrued bank borrowing interest expenses RMB'000	Accrued bond interest expenses RMB'000	Exchange difference arising on translation of foreign operations RMB'000	As at 31 December 2016 <i>RMB'000</i>
Bond payables Bank borrowings	102,732 295,295	(110,750) 92,100	- 42	8,018	-	- 387,437
Amount due to related parties Amount due to a shareholder	667 6,375	(640) 154	- -	-	- 457	27 6,986
	Non-cash changes  Exchange					
	As at 31 December 2016 RMB'000	Cash flows RMB'000	Accrued bank borrowing interest expenses RMB'000	Accrued bond interest expenses RMB'000	difference arising on translation of foreign operations RMB'000	As at 31 December 2017 RMB'000
Bank borrowings	387,437	95,785	215	-	-	483,437
Amount due to related parties Amount due to a shareholder	27 6,986	(27) 5,469	-	-	(426)	12,029
	As at 31 December 2017 RMB'000	Cash flows RMB'000	Non-cash  Accrued bank borrowing interest expenses RMB'000	Accrued bond interest expenses RMB'000	Exchange difference arising on translation of foreign operations RMB'000	As at 30 June 2018 RMB'000
Bank borrowings Amount due to a shareholder	483,437 12,029	141,365 1,134	-	-	- 223	624,802 13,386
Time and the to a pharenoidel	12,027	1,101			220	10,000

## **ACCOUNTANTS' REPORT**

#### 42. SUBSEQUENT EVENTS

Subsequent to 30 June 2018 and up to the date of this report, the following significant events took place:

#### Reorganisation

The entities now comprising the Group completed the Reorganisation in preparation for the [REDACTED] of the shares of the Company on the Main Board of the Stock Exchange. Details of the Reorganisation are set out in the section headed "History, Reorganisation and Group Structure" in this [REDACTED]. As a result of the Reorganisation, the Company became the holding company of the companies comprising the Group on 2 October 2018.

Save as disclosed above, there are no other significant events which took place subsequent to 30 June 2018.

#### 43. SUBSEQUENT FINANCIAL STATEMENTS

No audited financial statements have been prepared by the Company or any of its subsidiaries in respect of any period subsequent to  $30 \, \text{June} \, 2018$ .

## APPENDIX II UNAUDITED PRO FORMA FINANCIAL INFORMATION

The information set forth in this appendix does not form part of the Accountant's Report prepared by BDO Limited, Certified Public Accountants, Hong Kong, the reporting accountant of the Company, and is included herein for illustrative purposes only. The unaudited pro forma financial information should be read in conjunction with the section headed "Financial information" in this document and the Accountant's Report set forth in Appendix I to this document.

# (A) UNAUDITED PRO FORMA STATEMENT OF ADJUSTED COMBINED NET TANGIBLE ASSETS OF THE GROUP

The following unaudited pro forma financial information prepared in accordance with Rule 4.29 of the Listing Rules and Accounting Guideline 7 "Preparation of Pro Forma Financial Information for Inclusion in Investment Circulars" issued by the Hong Kong Institute of Certified Public Accountants is for illustrative purpose only, and is set out herein to provide the prospective [REDACTED] with further illustrative financial information about how the [REDACTED] might have affected the combined net tangible assets of the Group after the completion of the [REDACTED] as if the [REDACTED] had taken place on [30 June 2018]. Because of its hypothetical nature, this unaudited pro forma financial information may not give a true picture of the combined net tangible assets of the Group had the [REDACTED] been completed on [30 June 2018] or at any future dates.

	Combined					
	net tangible		Pro forma			
	assets of		adjusted			
	the Group		combined			
	attributable		net tangible			
	to owners		assets of			
	of the		the Group			
	Company	Estimated	attributable			
	as at	[REDACTED]	to owners	Pro forma adjusted		
	[30 June	from the	of the	combined net tangible assets		
	2018]	[REDACTED]	Company	per Share		
	RMB'000	RMB'000	RMB'000	RMB F		
	(Note 1)	(Note 2)		(Notes 3, 4 & 5)		
Based on [REDACTED] of HK\$[REDACTED]	[1,118,188]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Based on [REDACTED] of HK\$[REDACTED]	[1,118,188]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	

## UNAUDITED PRO FORMA FINANCIAL INFORMATION

#### Notes:

- 1. The combined net tangible assets attributable to owners of the Company as at [30 June 2018] are based on the combined net assets attributable to owners of the Group in the amount of RMB[1,147.8] million, as extracted from the combined financial statements in the Accountants' Report included in Appendix I to this [REDACTED], less prepaid land lease payments in the amount of RMB[29.6] million.
- 2. The estimated [REDACTED] from the [REDACTED] are based on [REDACTED] new shares to be issued and the indicative [REDACTED] of HK\$[REDACTED] and HK\$[REDACTED] per [REDACTED], respectively, after deduction of [REDACTED] commissions and fees and other related expenses payable by the Group and without taking into account any Shares which may be issued upon the exercise of the [REDACTED].
- 3. No adjustment has been made to the combined net tangible assets attributable to owners of the Group as at [30 June 2018] to reflect any of the Group's trading results or other transactions entered into subsequent to [30 June 2018].
- 4. The pro forma adjusted net tangible assets per Share is arrived at after the adjustment referred to in note (2) above and on the basis that [REDACTED] Shares were in issue assuming that the [REDACTED] had been completed and the [REDACTED] was not exercised.
- 5. The pro forma adjusted combined net tangible assets per Share is converted into Hong Kong dollars at an exchange rate of HK\$1.0 to RMB0.887. No representation is made that the HK\$ RMB amounts have been, could have been or may be converted to RMB and HK\$ or vice versa, at that rate or at all.

THIS DOCUMENT IS IN DRAFT FORM, INCOMPLETE AND SUBJECT TO CHANGE AND THAT THE INFORMATION MUST BE READ IN CONJUNCTION WITH THE SECTION HEADED "WARNING" ON THE COVER OF THIS DOCUMENT.

# APPENDIX II UNAUDITED PRO FORMA FINANCIAL INFORMATION

#### (B) REPORT ON UNAUDITED PRO FORMA FINANCIAL INFORMATION

The following is the text of a report, prepared for inclusion in this document, received from the independent reporting accountant of the Group, BDO Limited, Certified Public Accountants, Hong Kong, for the purpose of incorporation in this document.

[REDACTED]

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**APPENDIX II** 

# UNAUDITED PRO FORMA FINANCIAL INFORMATION

[REDACTED]

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**APPENDIX II** 

# UNAUDITED PRO FORMA FINANCIAL INFORMATION

[REDACTED]

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# APPENDIX III UNAUDITED PRELIMINARY FINANCIAL INFORMATION OF OUR GROUP FOR THE YEAR ENDED 31 DECEMBER 2018

[ullet]

#### SUMMARY OF THE CONSTITUTION OF THE COMPANY

#### 1 Memorandum of Association

The Memorandum of Association of the Company was conditionally adopted on  $[\bullet]$  and states, inter alia, that the liability of the members of the Company is limited, that the objects for which the Company is established are unrestricted and the Company shall have full power and authority to carry out any object not prohibited by the Companies Law or any other law of the Cayman Islands.

The Memorandum of Association is available for inspection at the address set out in the section headed "Documents Delivered to the Registrar of Companies and Available for Inspection — Documents Available for Inspection" in Appendix VI to this [REDACTED].

#### 2 Articles of Association

The Articles of Association of the Company were conditionally adopted on [●] and include provisions to the following effect:

#### 2.1 Classes of Shares

The share capital of the Company consists of ordinary shares. The capital of the Company at the date of adoption of the Articles is HK\$100,000,000 divided into 10,000,000,000 shares of HK\$0.01 each.

#### 2.2 Directors

#### (a) Power to allot and issue Shares

Subject to the provisions of the Companies Law and the Memorandum and Articles of Association, the unissued shares in the Company (whether forming part of its original or any increased capital) shall be at the disposal of the Directors, who may offer, allot, grant options over or otherwise dispose of them to such persons, at such times and for such consideration, and upon such terms, as the Directors shall determine.

Subject to the provisions of the Articles of Association and to any direction that may be given by the Company in general meeting and without prejudice to any special rights conferred on the holders of any existing shares or attaching to any class of shares, any share may be issued with or have attached thereto such preferred, deferred, qualified or other special rights or restrictions, whether in regard to dividend, voting, return of capital or otherwise, and to such persons at such times and for such consideration as the Directors may determine. Subject to the Companies Law and to any special rights conferred on any shareholders or attaching to any class of shares, any share may, with the sanction of a special resolution, be issued on terms that it is, or at the option of the Company or the holder thereof, liable to be redeemed.

### (b) Power to dispose of the assets of the Company or any subsidiary

The management of the business of the Company shall be vested in the Directors who, in addition to the powers and authorities by the Articles of Association expressly conferred upon them, may exercise all such powers and do all such acts and things as may be exercised or done or approved by the Company and are not by the Articles of Association or the Companies Law expressly directed or required to be exercised or done by the Company in general meeting, but subject nevertheless to the provisions of the Companies Law and of the Articles of Association and to any regulation from time to time made by the Company in general meeting not being inconsistent with such provisions or the Articles of Association, provided that no regulation so made shall invalidate any prior act of the Directors which would have been valid if such regulation had not been made.

# (c) Compensation or payment for loss of office

Payment to any Director or past Director of any sum by way of compensation for loss of office or as consideration for or in connection with his retirement from office (not being a payment to which the Director is contractually entitled) must first be approved by the Company in general meeting.

## (d) Loans to Directors

There are provisions in the Articles of Association prohibiting the making of loans to Directors or their respective close associates which are equivalent to the restrictions imposed by the Companies Ordinance.

### (e) Financial assistance to purchase Shares

Subject to all applicable laws, the Company may give financial assistance to Directors and employees of the Company, its subsidiaries or any holding company or any subsidiary of such holding company in order that they may buy shares in the Company or any such subsidiary or holding company. Further, subject to all applicable laws, the Company may give financial assistance to a trustee for the acquisition of shares in the Company or shares in any such subsidiary or holding company to be held for the benefit of employees of the Company, its subsidiaries, any holding company of the Company or any subsidiary of any such holding company (including salaried Directors).

(f) Disclosure of interest in contracts with the Company or any of its subsidiaries

No Director or proposed Director shall be disqualified by his office from contracting with the Company either as vendor, purchaser or otherwise nor shall any such contract or any contract or arrangement entered into by or on behalf of the Company with any person, company or partnership of or in which any Director shall be a member or otherwise interested be capable on that account of being avoided, nor shall any Director so contracting or being any member or so interested be liable to account to the Company for any profit so realised by any such contract or arrangement by reason only of such Director holding that office or the fiduciary relationship thereby established, provided that such Director shall, if his interest in such contract or arrangement is material, declare the nature of his interest at the earliest meeting of the board of Directors at which it is practicable for him to do so, either specifically or by way of a general notice stating that, by reason of the facts specified in the notice, he is to be regarded as interested in any contracts of a specified description which may be made by the Company.

A Director shall not be entitled to vote on (nor shall be counted in the quorum in relation to) any resolution of the Directors in respect of any contract or arrangement or any other proposal in which the Director or any of his close associates (or, if required by the Listing Rules, his other associates) has any material interest, and if he shall do so his vote shall not be counted (nor is he to be counted in the quorum for the resolution), but this prohibition shall not apply to any of the following matters, namely:

- the giving to such Director or any of his close associates of any security or indemnity in respect of money lent or obligations incurred or undertaken by him or any of them at the request of or for the benefit of the Company or any of its subsidiaries;
- (ii) the giving of any security or indemnity to a third party in respect of a debt or obligation of the Company or any of its subsidiaries for which the Director or any of his close associates has himself/themselves assumed responsibility in whole or in part and whether alone or jointly under a guarantee or indemnity or by the giving of security;
- (iii) any proposal concerning an offer of shares, debentures or other securities of or by the Company or any other company which the Company may promote or be interested in for subscription or purchase where the Director or any of his close associates is/are or is/are to be interested as a participant in the underwriting or sub-underwriting of the offer;

- (iv) any proposal or arrangement concerning the benefit of employees of the Company or any of its subsidiaries including:
  - (A) the adoption, modification or operation of any employees' share scheme or any share incentive scheme or share option scheme under which the Director or any of his close associates may benefit; or
  - (B) the adoption, modification or operation of a pension or provident fund or retirement, death or disability benefits scheme which relates both to Directors, their close associates and employees of the Company or any of its subsidiaries and does not provide in respect of any Director or any of his close associates, as such any privilege or advantage not generally accorded to the class of persons to which such scheme or fund relates; and
- (v) any contract or arrangement in which the Director or any of his close associates is/are interested in the same manner as other holders of shares or debentures or other securities of the Company by virtue only of his/their interest in shares or debentures or other securities of the Company.

### (g) Remuneration

The Directors shall be entitled to receive by way of remuneration for their services such sum as shall from time to time be determined by the Directors, or the Company in general meeting, as the case may be, such sum (unless otherwise directed by the resolution by which it is determined) to be divided amongst the Directors in such proportions and in such manner as they may agree, or failing agreement, equally, except that in such event any Director holding office for less than the whole of the relevant period in respect of which the remuneration is paid shall only rank in such division in proportion to the time during such period for which he has held office. Such remuneration shall be in addition to any other remuneration to which a Director who holds any salaried employment or office in the Company may be entitled by reason of such employment or office.

The Directors shall also be entitled to be paid all expenses, including travel expenses, reasonably incurred by them in or in connection with the performance of their duties as Directors including their expenses of travelling to and from board meetings, committee meetings or general meetings or otherwise incurred whilst engaged on the business of the Company or in the discharge of their duties as Directors.

The Directors may grant special remuneration to any Director who shall perform any special or extra services at the request of the Company. Such special remuneration may be made payable to such Director in addition to or in substitution for his ordinary remuneration as a Director, and may be made payable by way of salary, commission or participation in profits or otherwise as may be agreed.

The remuneration of an executive Director or a Director appointed to any other office in the management of the Company shall from time to time be fixed by the Directors and may be by way of salary, commission or participation in profits or otherwise or by all or any of those modes and with such other benefits (including share option and/or pension and/or gratuity and/or other benefits on retirement) and allowances as the Directors may from time to time decide. Such remuneration shall be in addition to such remuneration as the recipient may be entitled to receive as a Director.

## (h) Retirement, appointment and removal

The Directors shall have power at any time and from time to time to appoint any person to be a Director, either to fill a casual vacancy or as an addition to the existing Directors. Any Director so appointed shall hold office only until the next general meeting of the Company and shall then be eligible for re-election at that meeting.

The Company may by ordinary resolution remove any Director (including a Managing Director or other executive Director) before the expiration of his period of office notwithstanding anything in the Articles of Association or in any agreement between the Company and such Director (but without prejudice to any claim for compensation or damages payable to him in respect of the termination of his appointment as Director or of any other appointment of office as a result of the termination of this appointment as Director). The Company may by ordinary resolution appoint another person in his place. Any Director so appointed shall hold office during such time only as the Director in whose place he is appointed would have held the same if he had not been removed. The Company may also by ordinary resolution elect any person to be a Director, either to fill a casual vacancy or as an addition to the existing Directors. Any Director so appointed shall hold office only until the next following general meeting of the Company and shall then be eligible for re-election but shall not be taken into account in determining the number of Directors and which Directors are to retire by rotation at such meeting. No person shall, unless recommended by the Directors, be eligible for election to the office of Director at any general meeting unless, during the period, which shall be at least seven days, commencing no earlier than the day after the despatch of the notice of the meeting appointed for such election and ending no later than seven days prior to the date of such meeting, there has been given to the Secretary of the Company notice in writing by a member of the Company (not being the person to be proposed) entitled to attend and vote at the meeting for which such notice is given of his intention to propose such person for election and also notice in writing signed by the person to be proposed of his willingness to be elected.

There is no shareholding qualification for Directors nor is there any specified age limit for Directors.

The office of a Director shall be vacated:

- (i) if he resigns his office by notice in writing to the Company at its registered office or its principal office in Hong Kong;
- (ii) if an order is made by any competent court or official on the grounds that he is or may be suffering from mental disorder or is otherwise incapable of managing his affairs and the Directors resolve that his office be vacated;
- (iii) if, without leave, he is absent from meetings of the Directors (unless an alternate Director appointed by him attends) for 12 consecutive months, and the Directors resolve that his office be vacated;
- (iv) if he becomes bankrupt or has a receiving order made against him or suspends payment or compounds with his creditors generally;
- (v) if he ceases to be or is prohibited from being a Director by law or by virtue of any provision in the Articles of Association;
- (vi) if he is removed from office by notice in writing served upon him signed by not less than three-fourths in number (or, if that is not a round number, the nearest lower round number) of the Directors (including himself) for the time being then in office; or
- (vii) if he shall be removed from office by an ordinary resolution of the members of the Company under the Articles of Association.

At every annual general meeting of the Company one-third of the Directors for the time being, or, if their number is not three or a multiple of three, then the number nearest to, but not less than, one-third, shall retire from office by rotation, provided that every Director (including those appointed for a specific term) shall be subject to retirement by rotation at least once every three years. A retiring Director shall retain office until the close of the meeting at which he retires and shall be eligible for re-election thereat. The Company at any annual general meeting at which any Directors retire may fill the vacated office by electing a like number of persons to be Directors.

#### (i) Borrowing powers

The Directors may from time to time at their discretion exercise all the powers of the Company to raise or borrow or to secure the payment of any sum or sums of money for the purposes of the Company and to mortgage or charge its undertaking, property and assets (present and future) and uncalled capital or any part thereof.

### (j) Proceedings of the Board

The Directors may meet together for the despatch of business, adjourn and otherwise regulate their meetings and proceedings as they think fit in any part of the world. Questions arising at any meeting shall be determined by a majority of votes. In the case of an equality of votes, the chairman of the meeting shall have a second or casting vote.

#### 2.3 Alteration to constitutional documents

No alteration or amendment to the Memorandum or Articles of Association may be made except by special resolution.

### 2.4 Variation of rights of existing shares or classes of shares

If at any time the share capital of the Company is divided into different classes of shares, all or any of the rights attached to any class of shares for the time being issued (unless otherwise provided for in the terms of issue of the shares of that class) may, subject to the provisions of the Companies Law, be varied or abrogated either with the consent in writing of the holders of not less than three-fourths in nominal value of the issued shares of that class or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class. To every such separate meeting all the provisions of the Articles of Association relating to general meetings shall *mutatis mutandis* apply, but so that the quorum for the purposes of any such separate meeting and of any adjournment thereof shall be a person or persons together holding (or representing by proxy or duly authorised representative) at the date of the relevant meeting not less than one-third in nominal value of the issued shares of that class.

The special rights conferred upon the holders of shares of any class shall not, unless otherwise expressly provided in the rights attaching to or the terms of issue of such shares, be deemed to be varied by the creation or issue of further shares ranking *pari passu* therewith.

### 2.5 Alteration of capital

The Company may, from time to time, whether or not all the shares for the time being authorised shall have been issued and whether or not all the shares for the time being issued shall have been fully paid up, by ordinary resolution, increase its share capital by the creation of new shares, such new capital to be of such amount and to be divided into shares of such respective amounts as the resolution shall prescribe.

The Company may from time to time by ordinary resolution:

- (a) consolidate and divide all or any of its share capital into shares of a larger amount than its existing shares. On any consolidation of fully paid shares and division into shares of larger amount, the Directors may settle any difficulty which may arise as they think expedient and in particular (but without prejudice to the generality of the foregoing) may as between the holders of shares to be consolidated determine which particular shares are to be consolidated into each consolidated share, and if it shall happen that any person shall become entitled to fractions of a consolidated share or shares, such fractions may be sold by some person appointed by the Directors for that purpose and the person so appointed may transfer the shares so sold to the purchaser thereof and the validity of such transfer shall not be questioned, and so that the net proceeds of such sale (after deduction of the expenses of such sale) may either be distributed among the persons who would otherwise be entitled to a fraction or fractions of a consolidated share or shares rateably in accordance with their rights and interests or may be paid to the Company for the Company's benefit;
- (b) cancel any shares which at the date of the passing of the resolution have not been taken or agreed to be taken by any person, and diminish the amount of its share capital by the amount of the shares so cancelled subject to the provisions of the Companies Law; and
- (c) sub-divide its shares or any of them into shares of smaller amount than is fixed by the Memorandum of Association, subject nevertheless to the provisions of the Companies Law, and so that the resolution whereby any share is sub-divided may determine that, as between the holders of the shares resulting from such sub-division, one or more of the shares may have any such preferred or other special rights, over, or may have such deferred rights or be subject to any such restrictions as compared with the others as the Company has power to attach to unissued or new shares.

The Company may by special resolution reduce its share capital or any capital redemption reserve in any manner authorised and subject to any conditions prescribed by the Companies Law.

### 2.6 Special resolution – majority required

A "special resolution" is defined in the Articles of Association to have the meaning ascribed thereto in the Companies Law, for which purpose, the requisite majority shall be not less than three-fourths of the votes of such members of the Company as, being entitled to do so, vote in person or, in the case of corporations, by their duly authorised representatives or, where proxies are allowed, by proxy at a general meeting of which notice specifying the intention to propose the resolution as a special resolution has been duly given and includes a special resolution approved in writing by all of the members of the Company entitled to vote at a general meeting of the Company in one or more

instruments each signed by one or more of such members, and the effective date of the special resolution so adopted shall be the date on which the instrument or the last of such instruments (if more than one) is executed.

In contrast, an "ordinary resolution" is defined in the Articles of Association to mean a resolution passed by a simple majority of the votes of such members of the Company as, being entitled to do so, vote in person or, in the case of corporations, by their duly authorised representatives or, where proxies are allowed, by proxy at a general meeting held in accordance with the Articles of Association and includes an ordinary resolution approved in writing by all the members of the Company aforesaid.

### 2.7 Voting rights

Subject to any special rights, privileges or restrictions as to voting for the time being attached to any class or classes of shares, at any general meeting on a poll every member present in person (or, in the case of a member being a corporation, by its duly authorised representative) or by proxy shall have one vote for each share registered in his name in the register of members of the Company.

Where any member is, under the Listing Rules, required to abstain from voting on any particular resolution or restricted to voting only for or only against any particular resolution, any votes cast by or on behalf of such member in contravention of such requirement or restriction shall not be counted.

In the case of joint registered holders of any share, any one of such persons may vote at any meeting, either personally or by proxy, in respect of such share as if he were solely entitled thereto; but if more than one of such joint holders be present at any meeting personally or by proxy, that one of the said persons so present being the most or, as the case may be, the more senior shall alone be entitled to vote in respect of the relevant joint holding and, for this purpose, seniority shall be determined by reference to the order in which the names of the joint holders stand on the register in respect of the relevant joint holding.

A member of the Company in respect of whom an order has been made by any competent court or official on the grounds that he is or may be suffering from mental disorder or is otherwise incapable of managing his affairs may vote by any person authorised in such circumstances to do so and such person may vote by proxy.

Save as expressly provided in the Articles of Association or as otherwise determined by the Directors, no person other than a member of the Company duly registered and who shall have paid all sums for the time being due from him payable to the Company in respect of his shares shall be entitled to be present or to vote (save as proxy for another member of the Company), or to be reckoned in a quorum, either personally or by proxy at any general meeting.

At any general meeting a resolution put to the vote of the meeting shall be decided by way of a poll save that the chairman of the meeting may allow a resolution which relates purely to a procedural or administrative matter as prescribed under the Listing Rules to be voted on by a show of hands.

If a recognised clearing house (or its nominee(s)) is a member of the Company it may authorise such person or persons as it thinks fit to act as its proxy(ies) or representative(s) at any general meeting of the Company or at any general meeting of any class of members of the Company provided that, if more than one person is so authorised, the authorisation shall specify the number and class of shares in respect of which each such person is so authorised. A person authorised pursuant to this provision shall be entitled to exercise the same rights and powers on behalf of the recognised clearing house (or its nominee(s)) which he represents as that recognised clearing house (or its nominee(s)) could exercise as if it were an individual member of the Company holding the number and class of shares specified in such authorisation, including, where a show of hands is allowed, the right to vote individually on a show of hands.

### 2.8 Annual general meetings and extraordinary general meetings

The Company shall hold a general meeting as its annual general meeting each year, within a period of not more than 15 months after the holding of the last preceding annual general meeting (or such longer period as the Stock Exchange may authorise). The annual general meeting shall be specified as such in the notices calling it.

The board of Directors may, whenever it thinks fit, convene an extraordinary general meeting. General meetings shall also be convened on the written requisition of any two or more members deposited at the principal office of the Company in Hong Kong or, in the event the Company ceases to have such a principal office, the registered office specifying the objects of the meeting and signed by the requisitionists, provided that such requisitionists held as at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company which carries the right of voting at general meetings of the Company. General meetings shall also be convened on the written requisition of any one member which is a recognised clearing house (or its nominee(s)) deposited at the principal office of the Company in Hong Kong or, in the event the Company ceases to have such a principal office, the registered office specifying the objects of the meeting and signed by the requisitionist, provided that such requisitionist held as at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company which carries the right of voting at general meetings of the Company. If the Directors do not within 21 days from the date of deposit of the requisition proceed duly to convene the meeting to be held within a further 21 days, the requisitionist(s) themselves or any of them representing more than one-half of the total voting rights of all of them, may convene the general meeting in the same manner, as nearly as possible, as that in which meetings may be convened by the Directors provided that any meeting so convened shall not be held after the expiration of three months from the date of deposit of the requisition, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Directors shall be reimbursed to them by the Company.

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#### 2.9 Accounts and audit

The Directors shall cause to be kept such books of account as are necessary to give a true and fair view of the state of the Company's affairs and to show and explain its transactions and otherwise in accordance with the Companies Law.

The Directors shall from time to time determine whether, and to what extent, and at what times and places and under what conditions or regulations, the accounts and books of the Company, or any of them, shall be open to the inspection by members of the Company (other than officers of the Company) and no such member shall have any right of inspecting any accounts or books or documents of the Company except as conferred by the Companies Law or any other relevant law or regulation or as authorised by the Directors or by the Company in general meeting.

The Directors shall, commencing with the first annual general meeting, cause to be prepared and to be laid before the members of the Company at every annual general meeting a profit and loss account for the period, in the case of the first account, since the incorporation of the Company and, in any other case, since the preceding account, together with a balance sheet as at the date to which the profit and loss account is made up and a Director's report with respect to the profit or loss of the Company for the period covered by the profit and loss account and the state of the Company's affairs as at the end of such period, an auditor's report on such accounts and such other reports and accounts as may be required by law. Copies of those documents to be laid before the members of the Company at an annual general meeting shall not less than 21 days before the date of the meeting, be sent in the manner in which notices may be served by the Company as provided in the Articles of Association to every member of the Company and every holder of debentures of the Company provided that the Company shall not be required to send copies of those documents to any person of whose address the Company is not aware or to more than one of the joint holders of any shares or debentures.

#### 2.10 Auditors

The Company shall at every annual general meeting appoint an auditor or auditors of the Company who shall hold office until the next annual general meeting. The removal of an auditor before the expiration of his period of office shall require the approval of an ordinary resolution of the members in general meeting. The remuneration of the auditors shall be fixed by the Company at the annual general meeting at which they are appointed provided that in respect of any particular year the Company in general meeting may delegate the fixing of such remuneration to the Directors.

### 2.11 Notice of meetings and business to be conducted thereat

An annual general meeting shall be called by not less than 21 days' notice in writing and any extraordinary general meeting shall be called by not less than 14 days' notice in writing. The notice shall be exclusive of the day on which it is served or deemed to be served and of the day for which it is given, and shall specify the time, place and agenda of

the meeting, particulars of the resolutions and the general nature of the business to be considered at the meeting. The notice convening an annual general meeting shall specify the meeting as such, and the notice convening a meeting to pass a special resolution shall specify the intention to propose the resolution as a special resolution. Notice of every general meeting shall be given to the auditors and all members of the Company (other than those who, under the provisions of the Articles of Association or the terms of issue of the shares they hold, are not entitled to receive such notice from the Company).

Notwithstanding that a meeting of the Company is called by shorter notice than that mentioned above, it shall be deemed to have been duly called if it is so agreed:

- (a) in the case of a meeting called as an annual general meeting, by all members of the Company entitled to attend and vote thereat or their proxies; and
- (b) in the case of any other meeting, by a majority in number of the members having a right to attend and vote at the meeting, being a majority together holding not less than 95% in nominal value of the shares giving that right.

### 2.12 Transfer of shares

Transfers of shares may be effected by an instrument of transfer in the usual common form or in such other form as the Directors may approve which is consistent with the standard form of transfer as prescribed by the Stock Exchange.

The instrument of transfer shall be executed by or on behalf of the transferor and, unless the Directors otherwise determine, the transferee, and the transferor shall be deemed to remain the holder of the share until the name of the transferee is entered in the register of members of the Company in respect thereof. All instruments of transfer shall be retained by the Company.

The Directors may refuse to register any transfer of any share which is not fully paid up or on which the Company has a lien. The Directors may also decline to register any transfer of any shares unless:

- (a) the instrument of transfer is lodged with the Company accompanied by the certificate for the shares to which it relates (which shall upon the registration of the transfer be cancelled) and such other evidence as the Directors may reasonably require to show the right of the transferor to make the transfer;
- (b) the instrument of transfer is in respect of only one class of shares;
- (c) the instrument of transfer is properly stamped (in circumstances where stamping is required);
- (d) in the case of a transfer to joint holders, the number of joint holders to whom the share is to be transferred does not exceed four;

- (e) the shares concerned are free of any lien in favour of the Company; and
- (f) a fee of such amount not exceeding the maximum amount as the Stock Exchange may from time to time determine to be payable (or such lesser sum as the Directors may from time to time require) is paid to the Company in respect thereof.

If the Directors refuse to register a transfer of any share they shall, within two months after the date on which the transfer was lodged with the Company, send to each of the transferor and the transferee notice of such refusal.

The registration of transfers may, on 10 business days' notice (or on 6 business days' notice in the case of a rights issue) being given by advertisement published on the Stock Exchange's website, or, subject to the Listing Rules, by electronic communication in the manner in which notices may be served by the Company by electronic means as provided in the Articles of Association or by advertisement published in the newspapers, be suspended and the register of members of the Company closed at such times for such periods as the Directors may from time to time determine, provided that the registration of transfers shall not be suspended or the register closed for more than 30 days in any year (or such longer period as the members of the Company may by ordinary resolution determine provided that such period shall not be extended beyond 60 days in any year).

## 2.13 Power of the Company to purchase its own shares

The Company is empowered by the Companies Law and the Articles of Association to purchase its own shares subject to certain restrictions and the Directors may only exercise this power on behalf of the Company subject to the authority of its members in general meeting as to the manner in which they do so and to any applicable requirements imposed from time to time by the Stock Exchange and the Securities and Futures Commission of Hong Kong. Shares which have been repurchased will be treated as cancelled upon the repurchase.

#### 2.14 Power of any subsidiary of the Company to own shares

There are no provisions in the Articles of Association relating to the ownership of shares by a subsidiary.

#### 2.15 Dividends and other methods of distribution

Subject to the Companies Law and the Articles of Association, the Company in general meeting may declare dividends in any currency but no dividends shall exceed the amount recommended by the Directors. No dividend may be declared or paid other than out of profits and reserves of the Company lawfully available for distribution, including share premium.

Unless and to the extent that the rights attached to any shares or the terms of issue thereof otherwise provide, all dividends shall (as regards any shares not fully paid throughout the period in respect of which the dividend is paid) be apportioned and paid pro rata according to the amounts paid up on the shares during any portion or portions of the period in respect of which the dividend is paid. For these purposes no amount paid up on a share in advance of calls shall be treated as paid up on the share.

The Directors may from time to time pay to the members of the Company such interim dividends as appear to the Directors to be justified by the profits of the Company. The Directors may also pay half-yearly or at other intervals to be selected by them any dividend which may be at a fixed rate if they are of the opinion that the profits available for distribution justify the payment.

The Directors may retain any dividends or other monies payable on or in respect of a share upon which the Company has a lien, and may apply the same in or towards satisfaction of the debts, liabilities or engagements in respect of which the lien exists. The Directors may also deduct from any dividend or other monies payable to any member of the Company all sums of money (if any) presently payable by him to the Company on account of calls, instalments or otherwise.

No dividend shall carry interest against the Company.

Whenever the Directors or the Company in general meeting have resolved that a dividend be paid or declared on the share capital of the Company, the Directors may further resolve: (a) that such dividend be satisfied wholly or in part in the form of an allotment of shares credited as fully paid up on the basis that the shares so allotted are to be of the same class as the class already held by the allottee, provided that the members of the Company entitled thereto will be entitled to elect to receive such dividend (or part thereof) in cash in lieu of such allotment; or (b) that the members of the Company entitled to such dividend will be entitled to elect to receive an allotment of shares credited as fully paid up in lieu of the whole or such part of the dividend as the Directors may think fit on the basis that the shares so allotted are to be of the same class as the class already held by the allottee. The Company may upon the recommendation of the Directors by ordinary resolution resolve in respect of any one particular dividend of the Company that notwithstanding the foregoing a dividend may be satisfied wholly in the form of an allotment of shares credited as fully paid without offering any right to members of the Company to elect to receive such dividend in cash in lieu of such allotment.

Any dividend, interest or other sum payable in cash to a holder of shares may be paid by cheque or warrant sent through the post addressed to the registered address of the member of the Company entitled, or in the case of joint holders, to the registered address of the person whose name stands first in the register of members of the Company in respect of the joint holding or to such person and to such address as the holder or joint holders may in writing direct. Every cheque or warrant so sent shall be made payable to the order of the holder or, in the case of joint holders, to the order of the holder whose name stands first on the register of members of the Company in respect of such shares, and shall be sent at his or their risk and the payment of any such cheque or warrant by the

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bank on which it is drawn shall operate as a good discharge to the Company in respect of the dividend and/or bonus represented thereby, notwithstanding that it may subsequently appear that the same has been stolen or that any endorsement thereon has been forged. The Company may cease sending such cheques for dividend entitlements or dividend warrants by post if such cheques or warrants have been left uncashed on two consecutive occasions. However, the Company may exercise its power to cease sending cheques for dividend entitlements or dividend warrants after the first occasion on which such a cheque or warrant is returned undelivered. Any one of two or more joint holders may give effectual receipts for any dividends or other monies payable or property distributable in respect of the shares held by such joint holders.

Any dividend unclaimed for six years from the date of declaration of such dividend may be forfeited by the Directors and shall revert to the Company.

The Directors may, with the sanction of the members of the Company in general meeting, direct that any dividend be satisfied wholly or in part by the distribution of specific assets of any kind, and in particular of paid up shares, debentures or warrants to subscribe securities of any other company, and where any difficulty arises in regard to such distribution the Directors may settle it as they think expedient, and in particular may disregard fractional entitlements, round the same up or down or provide that the same shall accrue to the benefit of the Company, and may fix the value for distribution of such specific assets and may determine that cash payments shall be made to any members of the Company upon the footing of the value so fixed in order to adjust the rights of all parties, and may vest any such specific assets in trustees as may seem expedient to the Directors.

# 2.16 Proxies

Any member of the Company entitled to attend and vote at a meeting of the Company shall be entitled to appoint another person who must be an individual as his proxy to attend and vote instead of him and a proxy so appointed shall have the same right as the member to speak at the meeting. A proxy need not be a member of the Company.

Instruments of proxy shall be in common form or in such other form as the Directors may from time to time approve provided that it shall enable a member to instruct his proxy to vote in favour of or against (or in default of instructions or in the event of conflicting instructions, to exercise his discretion in respect of) each resolution to be proposed at the meeting to which the form of proxy relates. The instrument of proxy shall be deemed to confer authority to vote on any amendment of a resolution put to the meeting for which it is given as the proxy thinks fit. The instrument of proxy shall, unless the contrary is stated therein, be valid as well for any adjournment of the meeting as for the meeting to which it relates provided that the meeting was originally held within 12 months from such date.

The instrument appointing a proxy shall be in writing under the hand of the appointor or his attorney authorised in writing or if the appointor is a corporation either under its seal or under the hand of an officer, attorney or other person authorised to sign the same.

The instrument appointing a proxy and (if required by the Directors) the power of attorney or other authority (if any) under which it is signed, or a notarially certified copy of such power or authority, shall be delivered at the registered office of the Company (or at such other place as may be specified in the notice convening the meeting or in any notice of any adjournment or, in either case, in any document sent therewith) not less than 48 hours before the time appointed for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote or, in the case of a poll taken subsequently to the date of a meeting or adjourned meeting, not less than 48 hours before the time appointed for the taking of the poll and in default the instrument of proxy shall not be treated as valid. No instrument appointing a proxy shall be valid after the expiration of 12 months from the date named in it as the date of its execution. Delivery of any instrument appointing a proxy shall not preclude a member of the Company from attending and voting in person at the meeting or poll concerned and, in such event, the instrument appointing a proxy shall be deemed to be revoked.

#### 2.17 Calls on shares and forfeiture of shares

The Directors may from time to time make calls upon the members of the Company in respect of any monies unpaid on their shares (whether on account of the nominal amount of the shares or by way of premium or otherwise) and not by the conditions of allotment thereof made payable at fixed times and each member of the Company shall (subject to the Company serving upon him at least 14 days' notice specifying the time and place of payment and to whom such payment shall be made) pay to the person at the time and place so specified the amount called on his shares. A call may be revoked or postponed as the Directors may determine. A person upon whom a call is made shall remain liable on such call notwithstanding the subsequent transfer of the shares in respect of which the call was made.

A call may be made payable either in one sum or by instalments and shall be deemed to have been made at the time when the resolution of the Directors authorising the call was passed. The joint holders of a share shall be jointly and severally liable to pay all calls and instalments due in respect of such share or other monies due in respect thereof.

If a sum called in respect of a share shall not be paid before or on the day appointed for payment thereof, the person from whom the sum is due shall pay interest on the sum from the day appointed for payment thereof to the time of actual payment at such rate, not exceeding 15% per annum, as the Directors may determine, but the Directors shall be at liberty to waive payment of such interest wholly or in part.

If any call or instalment of a call remains unpaid on any share after the day appointed for payment thereof, the Directors may at any time during such time as any part thereof remains unpaid serve a notice on the holder of such shares requiring payment of so much of the call or instalment as is unpaid together with any interest which may be accrued and which may still accrue up to the date of actual payment.

The notice shall name a further day (not being less than 14 days from the date of service of the notice) on or before which, and the place where, the payment required by the notice is to be made, and shall state that in the event of non-payment at or before the time and at the place appointed, the shares in respect of which such call was made or instalment is unpaid will be liable to be forfeited.

If the requirements of such notice are not complied with, any share in respect of which such notice has been given may at any time thereafter, before payment of all calls or instalments and interest due in respect thereof has been made, be forfeited by a resolution of the Directors to that effect. Such forfeiture shall include all dividends and bonuses declared in respect of the forfeited shares and not actually paid before the forfeiture. A forfeited share shall be deemed to be the property of the Company and may be re-allotted, sold or otherwise disposed of.

A person whose shares have been forfeited shall cease to be a member of the Company in respect of the forfeited shares but shall, notwithstanding the forfeiture, remain liable to pay to the Company all monies which at the date of forfeiture were payable by him to the Company in respect of the shares, together with (if the Directors shall in their discretion so require) interest thereon at such rate not exceeding 15% per annum as the Directors may prescribe from the date of forfeiture until payment, and the Directors may enforce payment thereof without being under any obligation to make any allowance for the value of the shares forfeited, at the date of forfeiture.

### 2.18 Inspection of register of members

The register of members of the Company shall be kept in such manner as to show at all times the members of the Company for the time being and the shares respectively held by them. The register may, on 10 business days' notice (or on 6 business days' notice in the case of a rights issue) being given by advertisement published on the Stock Exchange's website, or, subject to the Listing Rules, by electronic communication in the manner in which notices may be served by the Company by electronic means as provided in the Articles of Association or by advertisement published in the newspapers, be closed at such times and for such periods as the Directors may from time to time determine either generally or in respect of any class of shares, provided that the register shall not be closed for more than 30 days in any year (or such longer period as the members of the Company may by ordinary resolution determine provided that such period shall not be extended beyond 60 days in any year).

Any register of members kept in Hong Kong shall during normal business hours (subject to such reasonable restrictions as the Directors may impose) be open to inspection by any member of the Company without charge and by any other person on payment of a fee of such amount not exceeding the maximum amount as may from time to time be permitted under the Listing Rules as the Directors may determine for each inspection.

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### 2.19 Quorum for meetings and separate class meetings

No business shall be transacted at any general meeting unless a quorum is present when the meeting proceeds to business, but the absence of a quorum shall not preclude the appointment, choice or election of a chairman which shall not be treated as part of the business of the meeting.

Two members of the Company present in person or by proxy shall be a quorum provided always that if the Company has only one member of record the quorum shall be that one member present in person or by proxy.

A corporation being a member of the Company shall be deemed for the purpose of the Articles of Association to be present in person if represented by its duly authorised representative being the person appointed by resolution of the directors or other governing body of such corporation or by power of attorney to act as its representative at the relevant general meeting of the Company or at any relevant general meeting of any class of members of the Company.

The quorum for a separate general meeting of the holders of a separate class of shares of the Company is described in paragraph 2.4 above.

### 2.20 Rights of minorities in relation to fraud or oppression

There are no provisions in the Articles of Association concerning the rights of minority shareholders in relation to fraud or oppression.

#### 2.21 Procedure on liquidation

If the Company shall be wound up, and the assets available for distribution amongst the members of the Company as such shall be insufficient to repay the whole of the paid-up capital, such assets shall be distributed so that, as nearly as may be, the losses shall be borne by the members of the Company in proportion to the capital paid up, or which ought to have been paid up, at the commencement of the winding up on the shares held by them respectively. If in a winding up the assets available for distribution amongst the members of the Company shall be more than sufficient to repay the whole of the capital paid up at the commencement of the winding up, the excess shall be distributed amongst the members of the Company in proportion to the capital paid up at the commencement of the winding up on the shares held by them respectively. The foregoing is without prejudice to the rights of the holders of shares issued upon special terms and conditions.

If the Company shall be wound up, the liquidator may with the sanction of a special resolution of the Company and any other sanction required by the Companies Law, divide amongst the members of the Company in specie or kind the whole or any part of the assets of the Company (whether they shall consist of property of the same kind or not) and may, for such purpose, set such value as he deems fair upon any property to be

# SUMMARY OF THE CONSTITUTION OF THE COMPANY AND CAYMAN ISLANDS COMPANY LAW

divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members of the Company. The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the members of the Company as the liquidator, with the like sanction and subject to the Companies Law, shall think fit, but so that no member of the Company shall be compelled to accept any assets, shares or other securities in respect of which there is a liability.

#### 2.22 Untraceable members

The Company shall be entitled to sell any shares of a member of the Company or the shares to which a person is entitled by virtue of transmission on death or bankruptcy or operation of law if: (a) all cheques or warrants, not being less than three in number, for any sums payable in cash to the holder of such shares have remained uncashed for a period of 12 years; (b) the Company has not during that time or before the expiry of the three month period referred to in (d) below received any indication of the whereabouts or existence of the member; (c) during the 12 year period, at least three dividends in respect of the shares in question have become payable and no dividend during that period has been claimed by the member; and (d) upon expiry of the 12 year period, the Company has caused an advertisement to be published in the newspapers or subject to the Listing Rules, by electronic communication in the manner in which notices may be served by the Company by electronic means as provided in the Articles of Association, giving notice of its intention to sell such shares and a period of three months has elapsed since such advertisement and the Stock Exchange has been notified of such intention. The net proceeds of any such sale shall belong to the Company and upon receipt by the Company of such net proceeds it shall become indebted to the former member for an amount equal to such net proceeds.

### SUMMARY OF CAYMAN ISLANDS COMPANY LAW AND TAXATION

#### 1 Introduction

The Companies Law is derived, to a large extent, from the older Companies Acts of England, although there are significant differences between the Companies Law and the current Companies Act of England. Set out below is a summary of certain provisions of the Companies Law, although this does not purport to contain all applicable qualifications and exceptions or to be a complete review of all matters of corporate law and taxation which may differ from equivalent provisions in jurisdictions with which interested parties may be more familiar.

#### 2 Incorporation

The Company was incorporated in the Cayman Islands as an exempted company with limited liability on 26 April 2017 under the Companies Law. As such, its operations must be conducted mainly outside the Cayman Islands. The Company is required to file an annual return each year with the Registrar of Companies of the Cayman Islands and pay a fee which is based on the size of its authorised share capital.

### 3 Share Capital

The Companies Law permits a company to issue ordinary shares, preference shares, redeemable shares or any combination thereof.

The Companies Law provides that where a company issues shares at a premium, whether for cash or otherwise, a sum equal to the aggregate amount of the value of the premia on those shares shall be transferred to an account called the "share premium account". At the option of a company, these provisions may not apply to premia on shares of that company allotted pursuant to any arrangement in consideration of the acquisition or cancellation of shares in any other company and issued at a premium. The Companies Law provides that the share premium account may be applied by a company, subject to the provisions, if any, of its memorandum and articles of association, in such manner as the company may from time to time determine including, but without limitation:

- (a) paying distributions or dividends to members;
- (b) paying up unissued shares of the company to be issued to members as fully paid bonus shares;
- (c) in the redemption and repurchase of shares (subject to the provisions of section 37 of the Companies Law);
- (d) writing-off the preliminary expenses of the company;
- (e) writing-off the expenses of, or the commission paid or discount allowed on, any issue of shares or debentures of the company; and
- (f) providing for the premium payable on redemption or purchase of any shares or debentures of the company.

No distribution or dividend may be paid to members out of the share premium account unless immediately following the date on which the distribution or dividend is proposed to be paid the company will be able to pay its debts as they fall due in the ordinary course of business.

The Companies Law provides that, subject to confirmation by the Grand Court of the Cayman Islands, a company limited by shares or a company limited by guarantee and having a share capital may, if so authorised by its articles of association, by special resolution reduce its share capital in any way.

Subject to the detailed provisions of the Companies Law, a company limited by shares or a company limited by guarantee and having a share capital may, if so authorised by its articles of association, issue shares which are to be redeemed or are liable to be redeemed at the option of the company or a shareholder. In addition, such a company may, if authorised to do so by its articles of association, purchase its own shares, including any redeemable shares. The manner of such a purchase must be authorised either by the articles of association or by an ordinary resolution of the company. The articles of association may provide that the manner of purchase may be determined by the directors of the company. At no time may a company redeem or purchase its shares unless they are fully paid. A company may not redeem or purchase any of its shares if, as a result of the redemption or purchase, there would no longer be any member of the company holding shares. A payment out of capital by a company for the redemption or purchase of its own shares is not lawful unless immediately following the date on which the payment is proposed to be made, the company shall be able to pay its debts as they fall due in the ordinary course of business.

There is no statutory restriction in the Cayman Islands on the provision of financial assistance by a company for the purchase of, or subscription for, its own or its holding company's shares. Accordingly, a company may provide financial assistance if the directors of the company consider, in discharging their duties of care and to act in good faith, for a proper purpose and in the interests of the company, that such assistance can properly be given. Such assistance should be on an arm's-length basis.

#### 4 Dividends and Distributions

With the exception of section 34 of the Companies Law, there are no statutory provisions relating to the payment of dividends. Based upon English case law which is likely to be persuasive in the Cayman Islands in this area, dividends may be paid only out of profits. In addition, section 34 of the Companies Law permits, subject to a solvency test and the provisions, if any, of the company's memorandum and articles of association, the payment of dividends and distributions out of the share premium account (please refer to paragraph 3 above for details).

# 5 Shareholders' Suits

The Cayman Islands courts can be expected to follow English case law precedents. The rule in *Foss v. Harbottle* (and the exceptions thereto which permit a minority shareholder to commence a class action against or derivative actions in the name of the company to challenge (a) an act which is *ultra vires* the company or illegal, (b) an act which constitutes a fraud against the minority where the wrongdoers are themselves in control of the company, and (c) an action which requires a resolution with a qualified (or special) majority which has not been obtained) has been applied and followed by the courts in the Cayman Islands.

#### 6 Protection of Minorities

In the case of a company (not being a bank) having a share capital divided into shares, the Grand Court of the Cayman Islands may, on the application of members holding not less than one-fifth of the shares of the company in issue, appoint an inspector to examine into the affairs of the company and to report thereon in such manner as the Grand Court shall direct.

Any shareholder of a company may petition the Grand Court of the Cayman Islands which may make a winding up order if the court is of the opinion that it is just and equitable that the company should be wound up.

Claims against a company by its shareholders must, as a general rule, be based on the general laws of contract or tort applicable in the Cayman Islands or their individual rights as shareholders as established by the company's memorandum and articles of association.

The English common law rule that the majority will not be permitted to commit a fraud on the minority has been applied and followed by the courts of the Cayman Islands.

# 7 Disposal of Assets

The Companies Law contains no specific restrictions on the powers of directors to dispose of assets of a company. As a matter of general law, in the exercise of those powers, the directors must discharge their duties of care and to act in good faith, for a proper purpose and in the interests of the company.

#### 8 Accounting and Auditing Requirements

The Companies Law requires that a company shall cause to be kept proper books of account with respect to:

- (a) all sums of money received and expended by the company and the matters in respect of which the receipt and expenditure takes place;
- (b) all sales and purchases of goods by the company; and
- (c) the assets and liabilities of the company.

Proper books of account shall not be deemed to be kept if there are not kept such books as are necessary to give a true and fair view of the state of the company's affairs and to explain its transactions.

### 9 Register of Members

An exempted company may, subject to the provisions of its articles of association, maintain its principal register of members and any branch registers at such locations, whether within or without the Cayman Islands, as its directors may from time to time think fit. There is no requirement under the Companies Law for an exempted company to make any returns of members to the Registrar of Companies of the Cayman Islands. The names and addresses of the members are, accordingly, not a matter of public record and are not available for public inspection.

### 10 Inspection of Books and Records

Members of a company will have no general right under the Companies Law to inspect or obtain copies of the register of members or corporate records of the company. They will, however, have such rights as may be set out in the company's articles of association.

### 11 Special Resolutions

The Companies Law provides that a resolution is a special resolution when it has been passed by a majority of at least two-thirds of such members as, being entitled to do so, vote in person or, where proxies are allowed, by proxy at a general meeting of which notice specifying the intention to propose the resolution as a special resolution has been duly given, except that a company may in its articles of association specify that the required majority shall be a number greater than two-thirds, and may additionally so provide that such majority (being not less than two-thirds) may differ as between matters required to be approved by a special resolution. Written resolutions signed by all the members entitled to vote for the time being of the company may take effect as special resolutions if this is authorised by the articles of association of the company.

### 12 Subsidiary Owning Shares in Parent

The Companies Law does not prohibit a Cayman Islands company acquiring and holding shares in its parent company provided its objects so permit. The directors of any subsidiary making such acquisition must discharge their duties of care and to act in good faith, for a proper purpose and in the interests of the subsidiary.

### 13 Mergers and Consolidations

The Companies Law permits mergers and consolidations between Cayman Islands companies and between Cayman Islands companies and non-Cayman Islands companies. For these purposes, (a) "merger" means the merging of two or more constituent companies and the vesting of their undertaking, property and liabilities in one of such companies as the surviving company, and (b) "consolidation" means the combination of two or more constituent companies into a consolidated company and the vesting of the undertaking, property and liabilities of such companies to the consolidated company. In order to effect such a merger or consolidation, the directors of each constituent company must approve a written plan of merger or consolidation,

which must then be authorised by (a) a special resolution of each constituent company and (b) such other authorisation, if any, as may be specified in such constituent company's articles of association. The written plan of merger or consolidation must be filed with the Registrar of Companies of the Cayman Islands together with a declaration as to the solvency of the consolidated or surviving company, a list of the assets and liabilities of each constituent company and an undertaking that a copy of the certificate of merger or consolidation will be given to the members and creditors of each constituent company and that notification of the merger or consolidation will be published in the Cayman Islands Gazette. Dissenting shareholders have the right to be paid the fair value of their shares (which, if not agreed between the parties, will be determined by the Cayman Islands court) if they follow the required procedures, subject to certain exceptions. Court approval is not required for a merger or consolidation which is effected in compliance with these statutory procedures.

#### 14 Reconstructions

There are statutory provisions which facilitate reconstructions and amalgamations approved by a majority in number representing 75% in value of shareholders or creditors, depending on the circumstances, as are present at a meeting called for such purpose and thereafter sanctioned by the Grand Court of the Cayman Islands. Whilst a dissenting shareholder would have the right to express to the Grand Court his view that the transaction for which approval is sought would not provide the shareholders with a fair value for their shares, the Grand Court is unlikely to disapprove the transaction on that ground alone in the absence of evidence of fraud or bad faith on behalf of management and if the transaction were approved and consummated the dissenting shareholder would have no rights comparable to the appraisal rights (i.e. the right to receive payment in cash for the judicially determined value of his shares) ordinarily available, for example, to dissenting shareholders of United States corporations.

#### 15 Take-overs

Where an offer is made by a company for the shares of another company and, within four months of the offer, the holders of not less than 90% of the shares which are the subject of the offer accept, the offeror may at any time within two months after the expiration of the said four months, by notice require the dissenting shareholders to transfer their shares on the terms of the offer. A dissenting shareholder may apply to the Grand Court of the Cayman Islands within one month of the notice objecting to the transfer. The burden is on the dissenting shareholder to show that the Grand Court should exercise its discretion, which it will be unlikely to do unless there is evidence of fraud or bad faith or collusion as between the offeror and the holders of the shares who have accepted the offer as a means of unfairly forcing out minority shareholders.

### 16 Indemnification

Cayman Islands law does not limit the extent to which a company's articles of association may provide for indemnification of officers and directors, except to the extent any such provision may be held by the Cayman Islands courts to be contrary to public policy (e.g. for purporting to provide indemnification against the consequences of committing a crime).

### 17 Liquidation

A company may be placed in liquidation compulsorily by an order of the court, or voluntarily (a) by a special resolution of its members if the company is solvent, or (b) by an ordinary resolution of its members if the company is insolvent. The liquidator's duties are to collect the assets of the company (including the amount (if any) due from the contributories (shareholders)), settle the list of creditors and discharge the company's liability to them, rateably if insufficient assets exist to discharge the liabilities in full, and to settle the list of contributories and divide the surplus assets (if any) amongst them in accordance with the rights attaching to the shares.

### 18 Stamp Duty on Transfers

No stamp duty is payable in the Cayman Islands on transfers of shares of Cayman Islands companies except those which hold interests in land in the Cayman Islands.

#### 19 Taxation

Pursuant to section 6 of the Tax Concessions Law (2018 Revision) of the Cayman Islands, the Company has obtained an undertaking from the Financial Secretary of the Cayman Islands:

- (a) that no law which is enacted in the Cayman Islands imposing any tax to be levied on profits, income, gains or appreciations shall apply to the Company or its operations; and
- (b) in addition, that no tax to be levied on profits, income, gains or appreciations or which is in the nature of estate duty or inheritance tax shall be payable:
  - (i) on or in respect of the shares, debentures or other obligations of the Company; or
  - (ii) by way of the withholding in whole or in part of any relevant payment as defined in section 6(3) of the Tax Concessions Law (2018 Revision).

The undertaking is for a period of twenty years from 17 May 2017.

The Cayman Islands currently levy no taxes on individuals or corporations based upon profits, income, gains or appreciations and there is no taxation in the nature of inheritance tax or estate duty. There are no other taxes likely to be material to the Company levied by the Government of the Cayman Islands save certain stamp duties which may be applicable, from time to time, on certain instruments executed in or brought within the jurisdiction of the Cayman Islands. The Cayman Islands are not party to any double tax treaties that are applicable to any payments made by or to the Company.

### 20 Exchange Control

There are no exchange control regulations or currency restrictions in the Cayman Islands.

### 21 General

Maples and Calder (Hong Kong) LLP, the Company's legal advisers on Cayman Islands law, have sent to the Company a letter of advice summarising aspects of Cayman Islands company law. This letter, together with a copy of the Companies Law, is available for inspection as set out in the section headed "Documents Delivered to the Registrar of Companies and Available for Inspection — Documents Available for Inspection" in Appendix VI to this [REDACTED]. Any person wishing to have a detailed summary of Cayman Islands company law or advice on the differences between it and the laws of any jurisdiction with which he/she is more familiar is recommended to seek independent legal advice.

### STATUTORY AND GENERAL INFORMATION

#### A. FURTHER INFORMATION ABOUT OUR GROUP

### 1. Incorporation of our Company

The Company was incorporated in the Cayman Islands under the Companies Law as an exempted company with limited liability on 26 April 2017. Our Company has established a place of business in Hong Kong at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong and was registered in Hong Kong under Part 16 of the Companies Ordinance as a non-Hong Kong company on [●], with Ms. Choy Yee Man (蔡綺文), our Company Secretary, and Ms. Wong Yik Han (黃譯嫺) appointed as our authorised representatives, for the acceptance of service of process and notices in Hong Kong.

As we are incorporated in the Cayman Islands, we operate subject to the Companies Law and to our constitution, which comprises the Memorandum of Association and Articles of Association. A summary of various provisions of our constitution and relevant aspects of the Companies Law is set out in "Summary of the Constitution of our Company and Companies Law" in Appendix IV to this [REDACTED].

## 2. Change in share capital of our Company

As at the date of incorporation, our authorised share capital was HK\$380,000 divided into 38,000,000 Shares of HK\$0.01 each. Upon its incorporation, one Share was allotted and issued in cash at par, to its initial subscriber. On the same day, the said one Share was transferred to Elegant Kindness. The following set out the changes in the share capital of our Company since the date of its incorporation:

- (a) On 28 June 2018, our Company allotted and issued 79,695 shares to Elegant Kindness at par.
- (b) On 4 July 2018, our Company allotted and issued 5,804 shares to Xinland Investment at par.
- (c) On 3 September 2018, our Company allotted and issued 4,643, 11,608 and 1,161 shares to Xinland Investment, Brilliance Benefit Holding Limited and Five Standers Holding Limited respectively at par.
- (d) On 21 September 2018, our Company allotted and issued 9,122 shares to Elegant Kindness at par.
- (e) On 28 September, our Company allotted and issued 2,322 shares to Brilliance Benefit Holding Limited at par.
- (f) On 2 October 2018, our Company allotted and issued 54,404 shares to Elegant Kindness at par.

## STATUTORY AND GENERAL INFORMATION

- (g) On [●], the shareholders of the Company conditionally approved the authorised share capital of the Company to be increased from HK\$380,000 divided into 38,000,000 Shares of HK\$0.01 each to HK\$100,000,000 divided into 10,000,000,000 Shares by creation an additional 9,962,000,000 Shares with effect immediately prior to the Completion of the Capitalisation Issue and [REDACTED].
- (h) Immediately prior to the completion of the [REDACTED] and the Capitalisation Issue (taking no account of any Shares which may be allotted and issued upon the exercise of the [REDACTED] or the options which may be granted under the Share Option Scheme), the authorised share capital will be HK\$100,000,000 divided into 10,000,000,000 Shares, and following the Completion of the Capitalisation Issue and the [REDACTED], the issued share capital will be HK\$[REDACTED] divided into [REDACTED] Shares, which will be issued fully paid or credited as fully paid and [REDACTED] Shares will remain unissued.

Other than pursuant to the general mandate to issue Shares set out in the section headed "Statutory and General Information — A. Further Information about our Group — 4. Resolution in writing passed by our Shareholders passed on [●]" in this Appendix and pursuant to the exercise of the options which may be granted under the Share Option Scheme, our Company does not have any present intention to issue any authorised but unissued share capital of the Company and, without the prior approval of our Shareholders in general meeting, no issue of Shares will be made which would effectively alter the control of the Company.

Save as disclosed in the [REDACTED], there has been no alteration in the share capital of our Company since its incorporation.

### 3. Change in share capital of our subsidiaries

Our subsidiaries are listed in "History, Reorganisation and Group Structure" in this [REDACTED]. The following alterations in the share capital of our subsidiaries have taken place within two years preceding the date of this [REDACTED]. For further details on the change in share capital of our major operating subsidiaries, please refer to the section headed "History, Reorganisation and Group Structure — Our Major Operating Subsidiaries" in this [REDACTED].

Top Innovation

On 28 May 2018, Top Innovation was incorporated and 1 share of US\$1.00 par value each was allotted and issued to our Company.

Shanghai Xiong Ao

On 5 June 2018, Shanghai Xiong Ao was esablished in the PRC with registered capital of RMB1,000,000. On 20 July 2018, the registered capital of Shanghai Xiong Ao was increased to RMB1,006,985 and on 30 August 2018, the registered capital was further increased to RMB1,010,101.

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Acme Innovation

On 28 May 2018, Acme Innovation was incorporated and 1 share of US\$1.00 par value each was allotted and issued to our Company.

Save as disclosed above and in the section headed "History, Reorganisation and Group Structure" in this [REDACTED], there has been no alternation in the share capital of any of our subsidiaries within the two years immediately preceding the date of this [REDACTED].

### 4. Resolutions in writing passed by our Shareholders passed on [●]

On [ullet], our then Shareholders, passed resolutions in writing, pursuant to which, amongst other matters:

- (a) our Company conditionally approved an increase of its authorised share capital from HK\$380,000 to HK\$100,000,000 by creation of an additional 9,962,000,000 Shares with effect immediately prior to the Capitalisation Issue and the [REDACTED], each ranking pari passu in all respects with our existing issued Shares;
- (b) our Company approved and adopted the Memorandum and Articles with effect from the [REDACTED];
- (c) conditional on the Listing Committee of the Stock Exchange granting the [REDACTED] in, our Shares in issue and our Shares to be issued as mentioned in this [REDACTED] and on the obligations of the [REDACTED] under the [REDACTED] becoming unconditional (including, if relevant, as a result of the waiver of any condition(s) by the [REDACTED] acting for itself and on behalf of the [REDACTED]) and not being terminated in accordance with terms of the [REDACTED] or otherwise, in each case on or before such dates as may be specified in the [REDACTED]:
  - (i) the [REDACTED] was approved and our Directors were authorised to allot and issue the [REDACTED] pursuant to the [REDACTED] to rank pari passu on and subject to the terms and conditions stated in this [REDACTED];
  - (ii) conditional upon the share premium account of the Company being credited as a result of [REDACTED], the Directors are authorised to capitalise the sum of HK\$[REDACTED] and apply the same in paying up in full at par [REDACTED] Shares for allotment and issue to the Shareholders whose names appeared on the register of members of our Company in proportion (as nearly as possible without involving fractions) to their then existing shareholders in our Company and such Shares to be allotted and issued shall rank pari passu in all respects with all other existing issued shares;

## STATUTORY AND GENERAL INFORMATION

- (iii) the [REDACTED] was approved and the Directors were authorised to effect the same and to allot and issue Shares upon the exercise of the [REDACTED]; and
- (iv) the rules of the Share Option Scheme, the principal terms of which are set out in the section headed "Statutory and General Information D. Share Option Scheme" in this Appendix, were approved and adopted and our Directors or any such committee thereof were authorised to approve any amendments to the rules of the Share Option Scheme as may be acceptable or not objected to by the Stock Exchange, and at their absolute discretion to grant options to subscribe for Shares thereunder and to allot, issue and deal with the Shares pursuant to the exercise of any options which may be granted under the Share Option Scheme and to take all such steps as may be necessary, expedient or desirable to implement Share Option Scheme and to vote on any matter connected therewith notwithstanding that they or any of them may be interested in the same;
- (d) a general unconditional mandate (the "Issuing Mandate") was given to the Directors to exercise all powers for and on our behalf to allot, issue and deal with (otherwise than by way of rights issue or any scrip dividend schemes or similar arrangements providing for the allotment and issue of Shares in lieu of the whole or part of a dividend on Shares in accordance with the Articles or a specific authority granted by the Shareholders in general meeting or pursuant to the [REDACTED], unissued Shares and securities carrying rights to subscribe for, exchange or convert into Shares (whether the exercise of such rights may take place during or after the period while such mandate remains in effect) with a total number of Shares not exceeding 20% of the total number of Shares in issue immediately following completion of the [REDACTED] (excluding any Shares which may be issued pursuant to the exercise of the [REDACTED] or Share Option Scheme), such mandate to remain in effect from the date of [REDACTED] until whichever is the earliest of:
  - (v) the conclusion of the next annual general meeting of our Company;
  - (vi) the expiration of the period within which the next annual general meeting of our Company is required by the Articles or any applicable laws of the Cayman Islands to be held; or
  - (vii) the passing of an ordinary resolution of the Shareholders in general meeting revoking, varying or renewing such mandate;

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- (e) a general unconditional mandate (the "Repurchase Mandate") was given to the Directors authorising them to exercise all powers for and on our behalf to repurchase on the Stock Exchange or on any other stock exchange on which the Shares may be [REDACTED] and which is recognised by the SFC and the Stock Exchange for this purpose such number of Shares not exceeding 10% of the aggregate of the total number of Shares in issue immediately following completion of the [REDACTED] (excluding any Shares which may be issued pursuant to the exercise of the [REDACTED] or the Share Option Scheme), such mandate to remain in effect until whichever is the earliest of:
  - (i) the conclusion of the next annual general meeting of our Company;
  - (ii) the expiration of the period within which the next annual general meeting of our Company is required by the Articles or any applicable laws of the Cayman Islands to be held; or
  - (iii) the passing of an ordinary resolution of the Shareholders in general meeting revoking, varying or renewing such mandate;
- (f) the Issuing Mandate was extended by the addition to the aggregate nominal value of the share capital of our Company which may be allotted or agreed to be allotted by our Directors pursuant to such general mandate of an amount representing the aggregate nominal value of the share capital of our Company repurchased by our Company pursuant to the mandate to repurchase Shares referred to in sub-paragraph (d) above, provided that such extended amount shall not exceed 10% of the total number of Shares in issue immediately following completion of the Capitalisation Issue and the [REDACTED] (excluding any Shares which may be issued pursuant to the exercise of the [REDACTED] or Share Option Scheme).

#### 5. Group reorganisation

The companies comprising our Group underwent a reorganisation to rationalise our Group's structure in preparation for the [REDACTED]. For information with regard to our Reorganisation, please refer to the section head "History, Development and Reorganisation" in this [REDACTED] for details.

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### 6. Repurchase of Shares by our Company

This section includes the information required by the Stock Exchange to be included in this [REDACTED] concerning the repurchase of our own securities.

# (a) Regulations of the Listing Rules

The Listing Rules permit companies whose primary listings are on the Stock Exchange to repurchase their securities on the Stock Exchange subject to certain restrictions, the most important of which are summarised below:

# (i) Shareholders' approval

All repurchases of securities (which must be fully paid up in the case of shares) on the Stock Exchange by a company with a primary listing on the Stock Exchange must be approved in advance by an ordinary resolution, either by way of general mandate or by specific approval in relation to specific transaction.

Pursuant to the written resolutions of our then Shareholders passed on [●], a general unconditional mandate (being the Repurchase Mandate referred to above) was given to the Directors authorising any repurchase by us of our Shares on the Stock Exchange, or on any other stock exchange on which the securities of our Company may be listed and which is recognised by the SFC and the Stock Exchange of such number of Shares with a total number as will represent up to 10% of the total number of Shares in issue immediately following the completion of the [REDACTED] (excluding any Shares which may be issued pursuant to the exercise of the [REDACTED] and the options under the Share Option Scheme) at any time until (i) the conclusion of the next annual general meeting of the Company; (ii) or the expiration of the period within which the next annual general meeting of the Company is required by the Articles or any applicable laws of Cayman Islands to be held; (iii) or the passing of an ordinary resolution by our Shareholders in general meeting revoking, varying or renewing such mandate, whichever occurs first.

#### (ii) Source of funds

Repurchases must be funded out of funds legally available for the purpose in accordance with the Memorandum and the Articles and the applicable laws and regulations of the Cayman Islands. Any repurchase may be made out of funds legally permitted to be utilised in this connection, including profits of our Company, share premium account for our Company or out of proceeds of a fresh issue of Shares made for that purpose and in the case of any premium payable on a repurchase over the par value of the Shares to be repurchased, it must be paid out of either or both of the profits of our

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Company or our Company's share premium account. Subject to satisfaction of the solvency test prescribed by the Companies Law, a repurchase may also be made out of capital.

# (b) Reasons for repurchases

Our Directors believe that it is in the best interests of our Company and the Shareholders for our Directors to have a general authority from our Shareholders to enable our Company to repurchase Shares in the market. Repurchases of Shares will only be made when our Directors believe that such repurchases will benefit our Company and our Shareholders. Such repurchases may, depending on market conditions and funding arrangements at the time, lead to an enhancement of the net value of our Company and its assets and/or its earnings per Share.

### (c) Funding of repurchases

In repurchasing Shares, our Company may only apply funds legally available for such purpose in accordance with the Memorandum and the Articles and the applicable laws and regulations of the Cayman Islands.

The Directors do not propose to exercise the Repurchase Mandate to such an extent as would, in the circumstances, have a material adverse effect on the working capital or gearing position of our Company which, in the opinion of the Directors, are from time to time appropriate for our Company. However, there might be a material adverse impact on the working capital or gearing position of our Company as compared with the position disclosed in this [REDACTED] in the event that the Repurchase Mandate is exercised in full.

### (d) Share capital

Exercise in full of the Repurchase Mandate, on the basis of [REDACTED] Shares in issue immediately after the completion of the [REDACTED] (without taking into account any Shares which may be issued upon the exercise of the [REDACTED]) would result in up to [REDACTED] Shares being repurchased by our Company during the period prior to the earliest of:

- (i) the conclusion of the next annual general meeting of our Company;
- (ii) the expiration of the period within which the next annual general meeting of our Company is required by the Articles and applicable laws and regulations of the Cayman Islands to be held; or
- (iii) the revocation, variation or renewal of the Repurchase Mandate by an ordinary resolution of the Shareholders in general meeting.

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(e) Trading restrictions

Pursuant to the Listing Rules, our Company:

- (i) shall not purchase its Shares on the Stock Exchange if the purchase price is higher by 5% or more than the average closing market price for the five preceding trading days on which its Shares were traded on the Stock Exchange;
- (ii) shall not purchase its Shares on the Stock Exchange for a consideration other than cash or for settlement otherwise than in accordance with the trading rules of the Stock Exchange from time to time;
- (iii) shall not knowingly purchase its Shares from a core connected person and a core connected person shall not knowingly sell Shares to our Company, on the Stock Exchange;
- (iv) shall procure that any broker appointed by our Company to effect the purchase of its Shares shall disclose to the Stock Exchange such information with respect to purchases made on behalf of our Company as the Stock Exchange may request;
- (v) shall not purchase its Shares on the Stock Exchange at any time after an inside information has come its knowledge until the information is made publicly available. In particular, during the period of one month immediately preceding the earlier of:
  - (a) the date of the board meeting (as such date is first notified to the Stock Exchange in accordance with the Listing Rules) for approval of our Company's results for any year, half-year, quarterly or any other interim period (whether or not required under the Listing Rules); and
  - (b) the deadline for our Company to publish an announcement of its results for any year or half-year under the Listing Rules, or quarterly or any other interim period (whether or not required under the Listing Rules),
  - and ending on the date of the results announcement, our Company may not purchase its Shares on the Stock Exchange, unless the circumstances are exceptional;
- (vi) may not purchase its Shares on the Stock Exchange if that purchase would result in the number of Shares which are in the hands of the public falling below 25% of the total number of Shares in issue (or the relevant prescribed minimum percentage for the Company as determined by the Listing Rules from time to time).

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The Stock Exchange may waive all or part of the above restrictions if, in its opinion, the above are exceptional circumstances.

# (f) General

None of our Directors or, to the best of their knowledge, having made all reasonable enquiries, any of their respective close associates (as defined in the Listing Rules), have any present intention if the Repurchase Mandate is approved by the Shareholders, to sell any Shares to our Company or its subsidiaries.

Our Directors have undertaken to the Stock Exchange that, so far as the same may be applicable, they will exercise the Repurchase Mandate in accordance with the Listing Rules and the applicable laws and regulations of the Cayman Islands.

No core connected person of our Company has notified us that he or it has a present intention to sell Shares to us, or has undertaken not to do so, if the Repurchase Mandate is exercised.

No repurchase of Shares has been made by us since our incorporation.

If as a result of a repurchase of Shares, a Shareholder's proportionate interest in the voting rights of our Company increases, such increase will be treated as an acquisition for the purpose of the Takeovers Code. Accordingly, a Shareholder, or a group of Shareholders acting in concert (within the meaning of the Takeovers Code), depending on the level of increase of the Shareholders' interest, could obtain or consolidate control of our Company and become obliged to make a mandatory offer in accordance with Rule 26 of the Takeovers Code as a result of a repurchase of Shares made immediately after the listing of the Shares on the Stock Exchange. Save as aforesaid, our Directors are not aware of any other consequences which would arise under the Takeovers Code as a consequence of any repurchases made pursuant to the Repurchase Mandate immediately after the [REDACTED].

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#### B. FURTHER INFORMATION ABOUT OUR BUSINESS

# 1. Summary of material contracts

We entered into the following contracts (not being contracts entered into in the ordinary course of business) within two years preceding the date of this [REDACTED] that are or may be material and a copy of each has been delivered to the Registrar for registration:

- (a) the Share Exchange Agreement dated 19 July 2017 entered into between Ossen Innovation, Hua Wei, Fascinating Acme, ADDRF, the shareholders of ADDRF (as defined in Annex I to the agreement) and Hao Gang Howard (referred to as the "Exchange Agreement" in the section headed "History, Reorganisation and Group Structure Reorganisation" in this [REDACTED]), pursuant to which Ossen Innovation agreed to purchase all of the issued and outstanding shares and any other equity interests in or of ADDRF in exchange for newly issued Purchases Shares as defined in the agreement;
- (b) the Share Purchase Agreement dated 19 July 2017 entered into between Elegant Kindness, Dr. Tang, Ossen Innovation Materials and Ossen Innovation (referred to as the "Spin-Off Agreement" in the section headed "History, Reorganisation and Group Structure Reorganisation" in this [REDACTED]), pursuant to which Elegant Kindness agreed to acquire all of the issued and outstanding shares of Ossen Innovation Materials in exchange for the repurchase of all issued and outstanding ordinary shares of Ossen Innovation owned by Dr. Tang by Ossen Innovation from Dr. Tang;
- (c) the Agreement for the Sales and Purchase dated 2 October 2018 entered into between Effectual Strength, Dr. Tang, Acme Innovation, our Company and Elegant Kindness, pursuant to which Acme Innovation agreed to purchase 65.9% of the issued share capital of Ossen Innovation in consideration of the allotment of 54,404 shares of our Company to Elegant Kindness;
- (d) the Deed of Non-Competition Agreement;
- (e) the Deed of Indemnity; and
- (f) The [REDACTED].

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# 2. Intellectual property rights

As at the Latest Practical Date, we had registered or had applied for the registration of the following intellectual property rights, which are material to our business:

## (a) Trademarks

As at the Latest Practicable Date, our Group was the registered owner the following trademarks which, in the opinion of our Directors are material to our business:

No.	Trademark	Registration number	Place of application	Trademark owner	Class	Registration date	Expiration date
1.	南江	1573888	PRC	Shanghai Pujiang	6	21 May 2011	20 May 2021
2.	OSSEN	4396895	PRC	Ossen Innovation Materials	6	7 August 2007	6 August 2027
3.	奥威	4396896	PRC	Ossen Innovation Materials	6	7 October 2007	6 October 2027
4.	噩	4396898	PRC	Ossen Innovation Materials	6	28 November 2007	27 November 2027

## (b) Patents

As at the Latest Practicable Date, our Group was the registered owner of the following patents which, in the opinion of our Directors are material to our business:

	Patent title	Place of registration	Registrant	Patent type	Registration number	Duration of validity
1.	Processing process of stabilising scoring wire* (一種刻痕鋼絲穩定化處理工藝)	PRC	Ossen (Jiujiang)	Invention	ZL200710157149.0	23 November 2007 to 22 November 2027
2.	Mechanism to preform traction of the main cable linear unit bundle of simulated suspension bridge* (仿懸索橋主纜緩性單元束股的預成型牽引機構)	PRC	Shanghai Pujiang; Zhejiang Pujiang	Invention	ZL200810039340.X	20 June 2008 to 19 June 2028
3.	Method to preform simulation of main cable bundle of suspension bridge* (仿懸索橋主纜束股的預成型方法)	PRC	Shanghai Pujiang; Zhejiang Pujiang	Invention	ZL200810039780.5	27 June 2008 to 26 June 2028

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	Patent title	Place of registration	Registrant	Patent type	Registration number	Duration of validity
4.	Method to change the process waste of stranded wire connector* (改變鋼絞綫接頭工藝廢品長度的方法)	PRC	Ossen Innovation Materials	Invention	ZL200910144241.2	27 July 2009 to 26 July 2029
5.	Intelligent cable loosening method* (智能化水平放索方法)	PRC	Shanghai Pujiang	Invention	ZL200910196706.9	29 September 2009 to 28 September 2029
6.	Mechanism to preform simulation of main cable linear unit bundle of suspension bridge* (仿懸索橋主纜緩性單元束股的預成型機構)	PRC	Shanghai Pujiang; Zhejiang Pujiang	Invention	ZL200810039340	20 June 2008 to 19 June 2028
7.	Processing process of composite anti-corrosion cable* (複合防腐型拉索制作工藝)	PRC	Shanghai Pujiang; Zhejiang Pujiang	Invention	ZL200810039345.2	20 June 2008 to 19 June 2028
8.	Prefabricated parallel steel wire strand* (預製平行鋼絲索股)	PRC	Shanghai Pujiang	Utility model patent	ZL200920214399.8	27 November 2009 to 26 November 2019
9.	Aluminium, galvanised steel wire of oblique cable* (鍍鋅鋁鋼絲斜拉索)	PRC	Shanghai Pujiang	Utility model patent	ZL200920214398.3	27 November 2009 to 26 November 2019
10.	Preformed aluminium, galvanised steel wire of oblique cable strand* (預製平行鍍鋅鉛鋼絲索股)	PRC	Shanghai Pujiang	Utility model patent	ZL200920214400.7	27 November 2009 to 26 November 2019
11.	Production process of galvanised steel wire* (一種鍍鋅鋼絲生產工藝)	PRC	Ossen (Jiujiang)	Invention	ZL201010105179.9	3 February 2010 to 2 February 2030
12.	Prefabricated paralleled cable strand* (預製平行索股)	PRC	Shanghai Pujiang	Utility model patent	ZL201020147001.6	31 March 2010 to 30 March 2020
13.	Dehumidification and inflation device for main cable* (主纜除濕充氣裝置)	PRC	Shanghai Pujiang	Utility model patent	ZL201020693153.6	31 December 2010 to 30 December 2020
14.	Cable to be used to test cable force for cable-stayed bridge* (用於斜拉橋的可測索力拉索)	PRC	Shanghai Pujiang	Utility model patent	ZL201020693157.4	31 December 2010 to 30 December 2020
15.	Full life self-test sealed cable* (全壽命自檢測密封型拉索)	PRC	Shanghai Pujiang	Utility model patent	ZL201220241875.7	28 May 2012 to 27 May 2022

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	Patent title	Place of registration	Registrant	Patent type	Registration number	Duration of validity
16.	Inflatable sealed cable* (充氣密封式拉索)	PRC	Shanghai Pujiang; Zhejiang Pujiang	Utility model patent	ZL201220746868.2	31 December 2012 to 30 December 2022
17.	Processing process of galvanised steel wire* (一種鍍鋅鲷絲再加工工藝)	PRC	Ossen (Jiujiang)	Invention	ZL201310137387.0	19 April 2013 to 18 April 2033
18.	Suspension bridge main cable pre-integer unit cable* (懸索橋主纜預整型單元索股)	PRC	Shanghai Pujiang; Zhejiang Pujiang	Utility model patent	ZL201420171814.7	10 April 2014 to 9 April 2024
19.	Prestressed steel aeration pickling tank and pickling method* (一種預應力鋼鉸錢曝氣酸洗池及酸洗方法)	PRC	Ossen Innovation Materials	Invention	ZL 201510161287.0	7 April 2015 to 6 April 2035
20.	Production method of stabilisation treatment for prestressed galvanised steel wire joints* (一種預應力鍍鋅鋼絲接頭穩定化處理生產方法)	PRC	Ossen (Jiujiang)	Invention	ZL201610567857.0	19 July 2016 to 18 July 2036
21.	Utility model relating to a pulling and matching method for high strength prestressed steel wire* (一種高強度預應力鋼絲拉拔配模方法)	PRC	Ossen (Jiujiang)	Invention	ZL201610567616.6	19 July 2016 to 18 July 2036

As at the Latest Practicable Date, we have applied for the following patents which, in the opinion of our Directors are material to our business:

	Patent title	Place of application	Registrant	Patent type	Registration number	Application date
1.	Prestressed steel manufacturing tool and steel wire manufacturing method* (一種預應力鋼 絞錢製造工具及鋼絞錢製造方法)	PRC	Ossen Innovation Materials	Invention	ZL 201510160732.1	7 April 2015

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## (c) Domain Names

As of the Latest Practicable Date, our Group was the registered owner of the following domain names which, in the opinion of our Directors are material to our business:

	Domain name	Place of registration	Registrant	Registration Date	Expiry Date
1.	www.pji-group.com	PRC	Shanghai Pujiang	13 November 2018	13 November 2020
2.	www.spccc.com	PRC	Shanghai Pujiang	2 November 1998	1 November 2020
3.	www.osseninnovation.com	PRC	Ossen Innovation Materials	12 July 2010	12 July 2020

Save as disclosed herein, there are no other trade or service marks, patents, copyrights, other intellectual or industrial property rights which are material to the business of our Group.

# C. FURTHER INFORMATION ABOUT DIRECTORS AND SUBSTANTIAL SHAREHOLDERS

## 1. Directors

(a) Disclosure of interest — interests and short positions of the Directors and the chief executives of our Company in our Shares, underlying Shares and debentures of our Company and our associated corporations

Immediately following completion of the [REDACTED] (without taking into account any Shares which fall to be issued upon exercise of the [REDACTED] or the Share Option Scheme), the interest and short position of our Directors or chief executives of our Company in our Shares, underlying Shares and debentures of our Company and our associated corporations (within the meaning of Part XV of the SFO) which will be required to be notified to our Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interest or short positions which they were taken or deemed to have under such provisions of the SFO) or which will be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which will be required to be

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notified to our Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers contained in the Listing Rules, will be as follows:

Interest in the Company

			Approximate
		Number and	shareholding
Name of Director	Capacity	class of securities	percentage (%)
Dr. Tang	Interest of a controlled corporation (2)	[REDACTED]	[REDACTED]

#### Notes:

- 1. The letter "L" denotes the entity/person's long position in the Shares.
- 2. The [REDACTED] Shares are held by Elegant Kindness which is in turn wholly owned by Dr. Tang. Dr. Tang is deemed or taken to be interested in all the Shares held by Elegant Kindness for the purposes of SFO. Dr. Tang is the sole director of Elegant Kindness.

## (b) Particulars of service contracts

Each of our executive Directors [has entered] into a service contract with our Company for a term of three years commencing from the [REDACTED], which may be terminated in accordance with the provisions of the service contract. Particulars of the service agreements of the executive Directors are in all material respects the same.

[Each of Ms. Pang Yingli (潘英麗), Mr. Chen Dewei (陳德偉) and Mr. Zhang Bihong (張弼弘) has been appointed as an independent non-executive Director pursuant to a service contract for a term of [three] years commencing from the [REDACTED]. The appointments are subject to the provisions of retirement by rotation of Directors and Articles.]

# (c) Directors' remuneration

The aggregate amount of remuneration paid and benefits in kind granted to our Directors in respect of each of three financial years ended 2015, 2016, 2017 and six months ended 30 June 2018 were approximately nil, nil, nil and nil, respectively.

Under the arrangements currently in force, we estimate that the aggregate remuneration payable to, and benefits in kind receivable by, our Directors for the year ended 31 December 2018 will be approximately RMB28,000.

Save as disclosed in this [REDACTED], none of our Directors has or is proposed to have a service contract with any member of our Group, save for contracts expiring or determinable by any member of our Group within one year without the payment of compensation other than statutory compensation.

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#### 2. Substantial Shareholders

So far as the Directors are aware, immediately following the completion of the Capitalisation Issue and the [REDACTED] (without taking into account any Shares which may be allotted and issued upon exercise of the [REDACTED] or options under the Share Option Scheme), the following persons other than a director or chief executive of our Company will have an interest or short position in the Shares and the underlying Shares which would fall to be disclosed to our Company under provisions of Divisions 2 and 3 of Part XV of the SFO, or who will be, directly or indirectly, interested in 10% or more of the issued Shares or shares of associated companies carrying rights to vote in all circumstances at general meetings of any other members of our Group:

Shareholder	Nature of interest	Number of Shares	Approximate percentage of Shareholding (%)
Elegant Kindness	Beneficial owner <sup>(2)</sup>	[REDACTED]	[REDACTED]

Notes:

- 1. The letter "L" denotes the entity/person's long position in the Shares.
- 2. These Shares are held by Elegant Kindness, which is wholly owned by Dr. Tang by virtue of the SFO, Dr. Tang is deemed to be interested in the Shares held by Elegant Kindness.

## 3. Directors' and Shareholders' interests in suppliers and customers of our Group

As at the Latest Practicable Date, so far as our Directors are aware, none of the persons who are (1) Directors and their close associates; or (2) Shareholders and their close associates which to the knowledge of our Directors will own more than 5% of our Company's issued share capital immediately upon completion of the [REDACTED] assuming the [REDACTED] and the options under the Share Option Scheme are not exercised had interest in the five largest customers or five largest suppliers of our Group.

#### 4. Disclaimers

Save as disclosed herein and as at the Latest Practicable Date:

(a) none of our Directors or experts referred to under the heading "Consents of experts" in this Appendix has any direct or indirect interest in the promotion of our Company, or in any assets which have within the two years immediately preceding the date of this [REDACTED] been acquired or disposed of by or leased to any member of our Group, or are proposed to be acquired or disposed of by or leased to any member of our Group;

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- (b) none of our Directors or experts referred to under the heading "Consents of experts" in this Appendix is materially interested in any contract or arrangement subsisting at the date of this [REDACTED] which is significant in relation to the business of our Group;
- (c) None of our Directors has any existing or proposed service contracts with any member of our Group (excluding contracts expiring or determinable by the employer within one year without payment of compensation (other than statutory compensation)); and
- (d) none of the experts referred to under the heading "Consents of experts" in this Appendix is interested beneficially or otherwise any shareholding in any member of our Group or has any right or option (whether legally enforceable or not) to subscribe for or to nominate persons to subscribe for securities in any member of our Group.

#### D. SHARE OPTION SCHEME

## 1. Summary of terms

The following is a summary of the principal terms of the Share Option Scheme conditionally approved and adopted pursuant to a resolution in writing passed by our Shareholders on  $[\bullet]$ :

For the purpose of this section, references to the (a) "Board" shall mean the Board from time to time or a duly authorised committee thereof; (b) "Employee" shall mean any employee (whether full time or part time employee, including any executive Director but not any non-executive Director) of our Group and any Invested Entity; (c) "Participant" shall mean: (i) any Employee; (ii) any non-executive Director (including independent non-executive Directors) of our Group or any Invested Entity; (iii) any supplier of goods or services to any member of our Group or any Invested Entity; (iv) any customer, business or joint venture partner, franchisee, contractor, agent or representative of our Group or any Invested Entity; (v) any consultant, adviser, manager, officer or entity that provides design, research, development or other support or any advisory, consultancy, professional or other services to our Group or any Invested Entity; and (v~ any direct or indirect shareholder of our Group; and (d) "Invested Entity" shall mean any entity in which our Group holds any equity interest (irrespective of the percentage of such equity interest).

# (a) Purpose of the scheme

The purpose of the Share Option Scheme is to provide incentives or rewards to the Participants for their contribution to the growth of our Group and any Invested Entity and/or to enable our Group to recruit and retain high-calibre employees and attract human resources that are valuable to our Group and any Invested Entity.

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# (b) Who may join

The Board shall be entitled but shall not be bound at any time and from time to time within the period of ten years from the date on which the Share Option Scheme becomes effective to make offers to any Participant, as the Board may in its absolute discretion select, and subject to such conditions as the Board may think fit, to take up options to subscribe for Shares, being a board lot for dealing in Shares on the Stock Exchange or an integral multiple thereof, as the Board may determine at a price calculated in accordance with sub-paragraph (c) below. For the purpose of the Share Option Scheme, options may be granted to any company wholly-owned by a Participant.

# (c) Subscription price for Shares and consideration for the option

The subscription price for Shares in respect of any options granted under the Share Option Scheme shall be a price determined by the Board, in its absolute discretion, but in any case shall not be less than the highest of:

- (i) the closing price per Share as stated in the Stock Exchange's daily quotation sheet on the date of grant, which must be a trading day;
- (ii) the average closing price per Share as stated in the Stock Exchange's daily quotation sheets for the five trading days immediately preceding the date of grant; and
- (iii) the nominal value of a Share on such date of grant,

provided that for the purpose of calculating the subscription price, where the Shares have been listed on the Stock Exchange for less than five trading days, the new issue price shall be used as the closing price for any trading day falling within the period before such listing. Upon acceptance of the option, the grantee shall pay HK\$1 to our Company by way of consideration for the grant.

# (d) Restriction on time of grant of option

No offer for grant of options shall be made after inside information has come to our Company's knowledge until we have announced the information. In particular, during the period of one month immediately preceding the earlier of:

(i) the date of the Board meeting (as such date is first notified to the Stock Exchange in accordance with the Listing Rules) for approval of our Company's results for any year, half-year, quarterly or any other interim period (whether or not required under the Listing Rules); and

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(ii) the deadline for our Company to publish an announcement of our results for any year or half-year under the Listing Rules, or quarterly or any other interim period (whether or not required under the Listing Rules),

and ending on the date of the announcement of the results, no option shall be granted. Options may be granted to any company wholly-owned by a Participant.

Our Directors may not grant any option to a Participant who is a Director during the periods or times in which our Directors are prohibited from dealing in Shares under such circumstances as prescribed by the Listing Rules or any corresponding code or securities dealing restrictions adopted by our Company.

# (e) Maximum number of Shares

- (i) The total number of Shares which may be issued upon exercise of all options to be granted under the Share Option Scheme and any other share option schemes of our Group shall not, in aggregate, exceed 10% of the total number of Shares in issue immediately following completion of the Placing (the "Scheme Mandate Limit") (i.e. not exceeding [REDACTED] Shares, without taking into account any Shares which may be allotted and issued upon the exercise of the options granted under the Share Option Scheme) unless our Company seeks the approval of the Shareholders in general meeting for refreshing the Scheme Mandate Limit in accordance with below. Options lapsed in accordance with the terms of the Share Option Scheme or any other share option schemes of our Group shall not be counted for the purpose of calculating whether the Scheme Mandate Limit has been exceeded.
- (ii) Our Company may seek approval of Shareholders in general meetings for refreshing the Scheme Mandate Limit provided that the total number of Shares in respect of which Options may be granted under the Share Option Scheme and any other share option schemes of our Group as "refreshed" shall not exceed 10% of the total number of Shares in issue as at the date of the approval by the Shareholders of the refreshment of the Scheme Mandate Limit. All options granted under the Share Option Scheme and any other share option schemes of our Group (including those outstanding, cancelled, lapsed in accordance with the terms of the Share Option Scheme or any other share option schemes of our Group and exercised options) prior to the approval of such refreshment shall not be counted for the purpose of calculating whether the refreshed Scheme Mandate Limit has been exceeded. For the purpose of seeking the approval, our Company shall send a circular to the Shareholders.

# STATUTORY AND GENERAL INFORMATION

(iii) Our Company may grant options to Participant(s) beyond the Scheme Mandate Limit if the grant of such options is specifically approved by the Shareholders in general meeting provided that the proposed grantee(s) of such option(s) must be specifically identified by our Company before such approval is sought. In seeking such approval, a circular must be sent to the Shareholders containing a generic description of the specified proposed grantees of such options, the number and terms of the options to be granted, the purpose of granting such options to the proposed grantees with an explanation as to how the terms of these options serve such purpose.

Notwithstanding the above, the maximum aggregate number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other share option schemes of our Group must not exceed 30% of the Shares in issue from time to time.

# (f) Maximum entitlement of each Participant

No Participant shall be granted an option if the total number of Shares issued and to be issued upon exercise of the options granted and to be granted (including both exercised and outstanding options) in any 12-month period up to and including the date of the such further grant would exceed 1% of the Shares in issue as at the date of such further grant unless such further grant has been approved by the Shareholders in general meeting with the Participant and his associates abstaining from voting. A circular must be sent to the Shareholders disclosing, among other things, the identity of the Participant and the number and terms of the options to be granted and options previously granted to such Participant. The number and terms (including the subscription price) of the options to be granted to such Participant must be fixed before the Shareholders' approval and the date of meeting of the Board for proposing such further grant of option should be taken as the date of grant for the purpose of calculating the subscription price.

# (g) Granting options to connected persons

Any grant of option to our Directors, chief executive or Substantial Shareholders or any of their respective associates under the Share Option Scheme must be approved by all of the independent non-executive Directors (excluding any independent non-executive Director who is a proposed grantee of the relevant options).

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Where any proposed grant of option is made to a Substantial Shareholder or an independent non-executive Director or any of their respective associates, would result in the Shares issued and to be issued upon exercise of all options already granted and to be granted (including exercised, cancelled and outstanding options) to such person in the 12-month period up to and including the date of such grant:-

- (i) representing in aggregate over 0.1% of the Shares in issue on the date of grant; and
- (ii) having an aggregate value in excess of HK\$5,000,000 based on the closing price of the Shares at the date of each grant,

then the proposed grant of option must be subject to approval by Shareholders in accordance with the Listing Rules.

# (h) Time of acceptance and exercise of option

An offer of the grant of option may be accepted by a Participant within 21 business days from the date of the offer of grant of options.

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period as the Board may in its absolute discretion determine which shall not be more than ten years from the date of grant of the option and the Board may at its discretion determine the minimum period for which the option has to be held or restrictions before the exercise of the subscription right attaching to an option.

# (i) Rights are personal to grantee

An option shall be personal to the grantee and shall not be transferable or assignable and no grantee shall in any way sell, transfer, charge, mortgage, encumber or create any interest (legal or equitable) in favour of any third party over or in relation to any option. In the event that the option is granted to a company wholly-owned by a Participant, such Participant shall not sell, transfer, encumber, charge, mortgage or create any interest in favour of any third party over or in relation to the share capital of such company wholly-owned by him. Any breach of the foregoing shall entitle our Company to cancel any outstanding options or any part thereof granted to such grantee.

# (j) Rights on ceasing employment

In the event of the grantee (or the beneficial owner of the grantee in the event that the option is granted to a company wholly-owned by the Participant), who being an Employee on the date of grant, ceasing to be an Employee for any reason other than death or the termination of employment on one or more of the grounds referred to in (I) below before exercising the option in full, the option (to the extent not already exercised) shall lapse on the date of cessation or termination and not be

# STATUTORY AND GENERAL INFORMATION

exercisable unless the Board otherwise determines in which event the grantee may exercise the option (to the extent not already exercised) in whole or in part within such period as the Board may determine following the date of such cessation or termination or, if any of the events referred to in (n) or (o) below occur during such period, exercise the option pursuant to (n) or (o) below respectively. The date of cessation or termination as aforesaid shall be the last day on which the grantee was actually at work with our Group whether salary is paid in lieu of notice or not (provided that the retirement of director(s) of our Group or the relevant Invested Entity at an annual general meeting of such member or Invested Entity who is/are re-elected at the same annual general meeting shall not be regarded as ceasing employment for the purpose of this paragraph).

# (k) Rights on death

In the event of the death of the grantee (or the beneficial owner of the grantee in the event that the option is granted to a company wholly-owned by a Participant) and provided that in the event the grantee (or the beneficial owner of the grantee, as the case may be) being an Employee on the date of grant, none of the events which would be a ground for termination of employment referred to in (l) below arises prior to the death, the legal personal representative(s) of the grantee shall be entitled within a period of 12 months from the date of death to exercise the option up to the entitlement of such grantee as at the date of death in whole or in part (to the extent which has become exercisable and not already exercised).

# (l) Rights on dismissal

In the event the grantee (or the beneficial owner of the grantee in the event that the option is granted to a company wholly-owned by a Participant), being an Employee on the date of grant, ceases to be an Employee by reason of the termination of employment on any one or more of the grounds that he has been guilty of misconduct, or has committed an act of bankruptcy or has become insolvent or has made any arrangement or composition with his creditors generally, or has been convicted of any criminal offence involving his integrity or honesty or (if so determined by the Board) on any other ground on which an employer would be entitled to terminate his employment at common law or pursuant to any applicable laws or under the grantee's service contract with our Company or the relevant subsidiary of our Group or the relevant Invested Entity, his right to exercise the option shall lapse automatically and become not exercisable (to the extent not already exercised) on the date on which the grantee ceases to be an Employee.

# (m) Effect of alterations to capital

In the event of any alteration in the capital structure of our Company while any option remains exercisable, whether by way of capitalisation of profits or reserves, rights issue, consolidation, subdivision or reduction (other than an issue of Shares as consideration in respect of a transaction to which our Company is a

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party or a placing or subscription of Shares in cash), such corresponding alterations (if any), certified in writing by an independent financial adviser or the auditors of our Company for the time being as fair and reasonable, shall be made in the number of Shares subject to the option so far as unexercised; and/or the subscription price; and/or the maximum number of Shares referred to in sub-paragraph (e) above, provided that no such alteration shall be made so that a Share would be issued at less than its nominal value (and in such circumstances, the subscription price shall be reduced to the nominal value). Any such alteration must be made so that each grantee is given the same proportion of the equity capital of our Company as such grantee was previously entitled. Any adjustment made to the exercise price of, and/or the number of Shares subject to, any options must comply with the Listing Rules and the supplemental guidance issued by the Stock Exchange on 5 September 2005 and any further guidance or interpretation of the Listing Rules issued by the Stock Exchange from time to time.

## (n) Rights on a general offer

If a general or partial offer (whether by way of takeover offer, share repurchase offer or scheme of arrangement or otherwise in like manner) is made to all Shareholders (or all such holders other than the offeror and/or any person controlled by the offeror and/or any person acting in association or concert with the offeror), with the terms of the offer having been approved by any relevant regulatory authority and are in accordance with applicable laws and regulatory requirements and such offer becomes or is declared unconditional prior to the expiry of the option, the grantee (or, as the case may be, his legal personal representatives) shall be entitled to exercise the option in full (to the extent which has become exercisable and not already exercised) at any time within fourteen days after the date on which the offer becomes or is declared unconditional.

# (o) Rights on winding-up

In the event a notice is given by our Company to our members to convene a general meeting for the purposes of considering, and if thought fit, approving a resolution to voluntarily wind-up our Company, our Company shall on the same date as or soon after it despatches such notice to each member of our Company give notice thereof to all grantees and thereupon, each grantee (or, as the case may be, his legal personal representative(s)) shall, subject to the provisions of all applicable laws, be entitled to exercise all or any of his options (to the extent which has become exercisable and not already exercised) at any time not later than five business days immediately prior to the date of the proposed general meeting referred to above, issue and allot the relevant Shares to the grantee credited as fully paid, which Shares shall rank pari passu with all other Shares in issue on the date prior to the passing of the resolution to wind-up our Company to participate in the distribution of assets of our Company available in liquidation.

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# (p) Rights on a compromise or arrangement

In the event of a compromise or arrangement between our Company and our creditors (or any class of them) or between our Company and our members (or any class of them), in connection with a scheme for the reconstruction or amalgamation of our Company, our Company shall give notice thereof to all grantees on the same day as or soon after we give notice of the meeting to our members or creditors to consider such a scheme or arrangement, and thereupon any grantee (or his legal representative(s)) may, forthwith and until the expiry of the period commencing from such date and ending on the earlier of:

- (i) the date falling two calendar months thereafter; or
- (ii) the date on which such compromise or arrangement is sanctioned by Court, exercise his option (to the extent which has become exercisable and not already exercised), but the exercise of the option shall be conditional upon such compromise or arrangement being sanctioned by the Court and becoming effective. Our Company may thereafter require such grantee to transfer or otherwise deal with the Shares issued as a result of such exercise of his option so as to place the grantee in the same position as nearly as possible as would have been the case had such Shares been subject to such compromise or arrangement.

## (q) Lapse of option

The right to exercise an option shall lapse automatically (to the extent not already exercised) on the earliest of:

- (i) the expiry of the option period;
- (ii) the date on which the grantee commits a breach of (i) above;
- (iii) the expiry of any of the periods referred to in (g) or (k) above;
- (iv) the date on which the offer (or, as the case may be, revised offer) referred to in (n) above closes;
- (v) subject to (o) above, the date of commencement of the winding-up of our Company;
- (vi) subject to the proposed compromise or arrangement becoming effective, the expiry of the period referred to in (p) above; (vii) the date on which the grantee (or the beneficial owner of the grantee in the event that the option is granted to a company wholly-owned by a Participant) ceasing to be an Employee by reason of (I) above; or

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(viii) the date on which our Directors shall at their absolute discretion determine that the grantee (other than an Employee) or his associate has committed any breach of contract entered into between the grantee or his associate on the one part and our Group or any Invested Entity on the other part or that the grantee has committed any act of bankruptcy or has become insolvent or is subject to any winding-up, liquidation or analogous proceedings or has made any arrangement or composition with his creditors generally.

# (r) Ranking of Shares

The Shares to be issued and allotted upon the exercise of an option will be subject to all provisions of the Articles of Association and the Companies Law for the time being in force and will rank pari passu in all respects with the fully paid Shares in issue as from the day when the name of the grantee is registered on the register of members of our Company and accordingly will entitle the holders to participate in all dividends or other distributions paid or made on or after the date when the name of the grantee is registered on the register of members of our Company other than any dividend or other distribution previously declared or recommended or resolved to be paid or made with respect to a record date which shall be before the date when the name of the grantee is registered on the register of members of our Company.

Unless the context otherwise requires, reference to "Shares" in this paragraph include shares in the share capital of our Company of such other nominal amount as shall result from a sub-division, consolidation, reclassification or reconstruction of such shares from time to time of forming part of the ordinary equity share capital of our Company.

## (s) Duration of the Share Option Scheme

Our Company, by resolution in general meeting, or the Board may at any time terminate the operation of the Share Option Scheme and in such event no further options shall be offered but the provisions of the Share Option Scheme shall remain in full force and effect to the extent necessary to give effect to the exercise of the options (to the extent not already exercised) granted prior to such termination or otherwise as may be required in accordance with the provision of the Share Option Scheme. Options (to the extent not already exercised) granted prior to such termination shall continue to be valid and exercisable in accordance with the Share Option Scheme.

Subject to the aforesaid, the Share Option Scheme shall be valid and effective for a period of ten years commencing from the date on which the Share Option Scheme becomes effective, after which period no further options shall be granted but the provisions of the Share Option Scheme shall remain in full force and effect in to the extent necessary to give effect to the exercise of the options granted prior thereto.

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## (t) Alterations to the Share Option Scheme

The Share Option Scheme may be altered from time to time in any respect to the extent allowed by the Listing Rules by a resolution of the Board except that alterations to the provisions of the Share Option Scheme relating to:

- (i) matters set out in Rule 17.03 of the Listing Rules which are to the advantage of grantees or prospective grantees;
- (ii) the terms and conditions of the Share Option Scheme which are of a material nature or the terms of the options granted (except where such alterations take effect automatically under the existing terms of the Share Option Scheme); and
- (iii) the authority of the Board in relation to any alteration to the terms of the Share Option Scheme, must be approved by the Shareholders in general meeting (with all grantees, prospective grantees and their associates abstaining from voting and the votes taken by poll). The amended terms of the Share Option Scheme or the options shall comply with the requirements of Chapter 17 of the Listing Rules (subject to such waiver as may be granted by the Stock Exchange from time to time).

## (u) Cancellation of options granted

Any cancellation of options granted but not exercised shall require approval of the Board. Where any option is cancelled and new options are to be issued to the same Participant, the issue of such new options may only be made under the Share Option Scheme with available unissued options (excluding the cancelled options) within the limit approved by Shareholders as set out in (e) above.

## (v) Performance target

There is no performance target which must be achieved before an option can be exercised under the terms of the Share Option Scheme. However, the Board may offer to grant any options subject to such terms and conditions as the Board may determine in its absolute discretion.

## (w) Value of options

Our Directors consider it inappropriate to disclose the value of options which may be granted under the Share Option Scheme as if they had been granted as at the Latest Practicable Date. Any such valuation will have to be made on the basis of certain option pricing model or other methodology, which depends on various

# STATUTORY AND GENERAL INFORMATION

assumptions including the exercise price, exercise period, interest rate, expected volatility and other variables. As no option has been granted, certain variables are not available for calculating the value of options. Our Directors believe that any calculation of the value of options as at the Latest Practicable Date based on a number of speculative assumptions would not be meaningful and would be misleading to the [REDACTED].

(x) Conditions of the Share Option Scheme

The Share Option Scheme is conditional upon:

- (1) the passing of the necessary resolution by the Shareholder(s), written resolutions to approve and adopt the Share Option Scheme, and to authorise the Board to grant the options thereunder and to allot, issue and deal with the Shares which fall to be issued by our Company pursuant to the exercise of the options under the Share Option Scheme;
- (2) the Stock Exchange granting the [REDACTED], the Shares in issue and to be issued as mentioned herein, and including any Shares to be issued pursuant to the exercise of options under the Share Option Scheme;
- (3) the obligations of the [REDACTED] under the [REDACTED] having become unconditional (including, if relevant, following the waiver of any condition(s)) and the [REDACTED] not being terminated in accordance with the terms therein or otherwise; and
- (4) the commencement of [REDACTED].

## 2. Present status of the Share Option Scheme

No options have been granted or agreed to be granted by our Company under the Share Option Scheme as at the Latest Practicable Date. An application has been made to the Stock Exchange for the approval of the [REDACTED] in, the Shares which may fall to be issued pursuant to the exercise of options under the Share Option Scheme.

# STATUTORY AND GENERAL INFORMATION

#### E. OTHER INFORMATION

## 1. Tax and other indemnities

Each of our Controlling Shareholders has, under the Deed of Indemnity referred to in "B. Further Information about the Business — 1. Summary of Material Contracts" in this Appendix, undertaken to indemnify in favour of our Company in respect of, among other things:

- (a) any taxation falling on any member of our Group resulting from or by reference to any revenue (including any form of government financial assistance, subsidy or rebate), income, profits or gains granted, earned, accrued, received or made (or deemed to be so granted, earned, accrued, received or made) on or before the date on which the [REDACTED] becomes unconditional (the "Effective Date"), or any event, transaction, act or omission occurring or deemed to occur on or before the Effective Date whether alone or in conjunction with any other event, act or omission occurring or deemed to occur on or before the Effective Date and whether or not such taxation is chargeable against or attributable to any other person, firm or company;
- (b) all sums, outgoings, fees, demands, claims, damages, losses, costs, charges, liabilities, fines, penalties, payments, suits, and expenses associated, incurred or suffered by our Company or any members of our Group directly or indirectly in connection with any litigation, arbitrations, claims (including counter-claims), complains, demands and/or legal proceedings, whether of criminal, administrative, contractual, tortuous nature or otherwise instituted by or against our Company and/or any member of our Group which was issued and/or accused and/or arising from any act, non-performance, omission or otherwise of our Company or any member of our Group on or before the Effective Date as disclosed in this [REDACTED];
- (c) all claims, payments, losses or any other liabilities incurred or suffered by any member of our Group as a result of or arising from any litigation or proceedings against any member of our Group in respect of any matter or act or otherwise of any member of the Group on or before the [REDACTED], including without limitation, the Reorganisation as set out in the section headed "History, Reorganisation and Group Structure — Reorganisation" in this [REDACTED]; and
- (d) any and all of the non-compliance with any applicable laws, rules or regulations by our Company and/or any member of our Group on or before the Effective Date, except that specific provision, reserve or allowance has been made for such liabilities in the audited combined accounts of our Group for the Track Record Period.

# STATUTORY AND GENERAL INFORMATION

Our Controlling Shareholders, shall be under no liability in respect of, among others, any liability on taxation and taxation claims:

- (a) to the extent that full provision has been made for such taxation in the audited consolidated accounts for any accounting period up to 30 June 2018, as set out in Appendix I to this [REDACTED];
- (b) to the extent that such taxation arises or is incurred as a result of any retrospective change in law or retrospective increase in tax rates coming into force after the [REDACTED];
- (c) to the extent that the liability for such taxation is caused by the act or omission of, or transaction voluntarily effected by, any member of our Group which is/are carried out or effected in the ordinary course of business or in ordinary course of acquiring and disposing of capital assets after the [REDACTED]; or
- (d) to the extent of any provisions or reserve made for taxation in the audited accounts of any member of our Group for the Track Record Period which is finally established to be an over-provision or an excess reserve.

# 2. Litigation

Save as disclosed in the section headed "Business — Legal Proceedings" in this [REDACTED], as at the Latest Practicable Date, no member of our Group was engaged in any litigation, arbitration or claim of material importance and, so far as the Directors are aware, no litigation, arbitration or claim of material importance and, so far as the Directors are aware, no litigation, arbitration or claim of material importance is pending or threatened by or against any member of our Group.

# 3. Sole Sponsor

The Sole Sponsor has made an application on behalf of our Company to the Listing Committee for a [REDACTED], all the Shares on issue and to be issued as mentioned in this [REDACTED] (including any Shares falling to be issued pursuant to the exercise of the [REDACTED] and the options under the Share Option Scheme).

The Sole Sponsor satisfies the independence criteria applicable to sponsors as set out in Rule 3A.07 of the Listing Rules.

The Sole Sponsor's fee is HK\$6.5 million and are payable by our Company.

#### 4. Preliminary expenses

The preliminary expenses relating to the incorporation of our Company are estimated to be approximately HK\$46,100 and are payable by our Company.

# STATUTORY AND GENERAL INFORMATION

#### 5. Promoter

Our Company has no promoter for the purposes of the Listing Rules. No cash, securities or other benefit has been paid, allotted or given within the two years preceding the date of this [REDACTED] to any promotor of our Company nor is any cash, securities or benefit intended to be paid, allotted or given in connection within the [REDACTED] or the related transactions described in this [REDACTED].

# 6. Qualification of experts

The following are the qualifications of the experts who have given opinion or advice which are contained in this [REDACTED]:

Name	Qualifications
Haitong International Capital Limited	Licenced corporation under the SFO to engaged in type 6 (advising on corporate finance) of the regulated activities
Grandall Law Firm (Shanghai)	PRC legal advisers
Maples and Calder (Hong Kong) LLP	Cayman Islands attorneys-at-law
Frost & Sullivan (Beijing) Inc., Shanghai Branch Co.	Industry Consultant
BDO Limited	Certified Public Accountants

The statements of the experts as mentioned in this paragraph above were dated the date of this [REDACTED] and were made by the experts for incorporation in this [REDACTED].

## 7. Consents of experts

Each of the experts whose names are set out in the paragraph 6 of "Qualification of experts" in this Appendix has given and has not withdrawn its written consent to the issue of this [REDACTED] with the inclusion of its report and/or letter and/or valuation certificate and/or opinion and the references to its name included herein in the form and context in which it is respectively included.

## 8. Binding effect

This [REDACTED] shall have the effect, if an application is made in pursuant hereof, of rendering all persons concerned bound by all of the provisions (other than the penal provisions) of sections 44A and 44B of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong) so far as applicable.

# STATUTORY AND GENERAL INFORMATION

#### 9. Miscellaneous

- (a) Save as disclosed in this [REDACTED], and, where applicable:
  - (iv) within the two years preceding the date of this [REDACTED], no share or loan capital of our Company or any of our subsidiaries has been issued or agreed to be issued or is proposed to be fully or partly paid either for cash or a consideration other than cash;
  - (v) no share or loan capital of our Company or any of its subsidiaries is under option or is agreed conditionally or unconditionally to be put under option;
  - (vi) within the two years preceding the date of this [REDACTED], no commissions, discounts, [REDACTED] or other special terms have been granted or agreed to be granted in connection with the issue or sale of any share or loan capital of our Company or any of its subsidiaries;
  - (vii) within the two years preceding the date of this [REDACTED], no commission has been paid or is payable for subscription, agreeing to subscribe, procuring subscription or agreeing to procure subscription of any share in our Company or any of our subsidiaries;
  - (viii) no founder, management or deferred shares of our Company or any of our subsidiaries have been issued or agreed to be issued and no amount or benefit had been paid or given within two preceding years or is intended to be paid or given to any promotor.
- (b) None of the persons named in the section headed "Statutory and General Information E. Other Information Qualification of experts" in this Appendix is interested beneficially or otherwise in any shares of any member of our Group or has any right or option (whether legally enforceable or not) to subscribe for or nominate persons to subscribe for any securities in any member of our Group.
- (c) The branch share register of our Company will be maintained in Hong Kong by [REDACTED]. Unless our Directors otherwise agree, all transfer and other documents of title of Shares must be lodged for registration with and registered by our Company's share register in Hong Kong and may not be lodged in the Cayman Islands. All necessary arrangements have been made to enable the Shares to be admitted to CCASS.
- (d) Save as disclosed in this [REDACTED], no company within our Group is presently listed on any stock exchange or traded on any trading system.

# STATUTORY AND GENERAL INFORMATION

- (e) Save as disclosed in this [REDACTED], none of our Directors or the persons named under "Qualification of experts" in this Appendix had received any commissions, discounts, [REDACTED] or other special terms or agency fees from our Group in connection with the issue or sale of any capital of any member of our Group within the two years immediately preceding the date of this [REDACTED].
- (f) Save as disclosed in the Accountants' Report set out in Appendix I to this [REDACTED], there are no related party transactions within the Track Record Period immediately preceding the date of this [REDACTED].
- (g) There is no arrangement under which future dividends are waived or agreed to be waived.

# 10. Bilingual [REDACTED]

The English language and the Chinese language versions of this [REDACTED] are being published separately in reliance upon the exemption provided by section 4 of the Companies (Exemption of Companies and [REDACTED] from Compliance with Provisions) Notice (Chapter 32L of the Laws of Hong Kong). In case of any discrepancies between the English version and the Chinese language version, the English version shall prevail.

# APPENDIX VI DOCUMENTS DELIVERED TO THE REGISTRAR OF COMPANIES AND AVAILABLE FOR INSPECTION

#### DOCUMENTS DELIVERED TO THE REGISTRAR OF COMPANIES

The documents attached to a copy of this [REDACTED] and delivered to the Registrar of Companies in Hong Kong for registration were:

- copies of the [REDACTED];
- copies of each of the material contracts set out in the section headed "Statutory and General Information B. Further Information about our Business 1. Summary of material contracts" in Appendix V to this [REDACTED]; and
- the written consents set out in the section headed "Statutory and General Information E. Other Information 7. Consents of experts" in Appendix V to this [REDACTED].

# DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the following documents will be available for inspection at the offices of K&L Gates at 44th Floor, Edinburgh Tower, The Landmark, 15 Queen's Road Central, Hong Kong during normal business hours from 9:00 a.m. to 5:00 p.m. up to and including the date which is 14 days from the date of this [REDACTED]:

- (1) the Memorandum of Association and the Articles of Association;
- (2) the Accountants' Report prepared by BDO Limited, the text of which is set forth in Appendix I to this [REDACTED];
- (3) the audited consolidated financial statements of our Group for the three financial years ended 31 December 2017 and for the six months ended 30 June 2018;
- (4) the report on the unaudited pro forma financial information of our Group prepared by BDO Limited, the text of which is set forth in Appendix II to this [REDACTED];
- (5) the PRC legal opinions issued by Grandall Law Firm (Shanghai), our PRC Legal Advisers on PRC law;
- (6) the letter prepared by Maples and Calder (Hong Kong) LLP, our legal advisers on Cayman Islands law, summarising certain aspects of the company law of the Cayman Islands referred to in Appendix IV to this [REDACTED];
- (7) the Companies Law;
- (8) the material contracts set out in the section headed "Statutory and General Information B. Further Information about our Business 1. Summary of material contracts" in Appendix V to this [REDACTED];
- (9) the rules of the Share Option Scheme; and
- (10) the written consents set out in the section headed "Statutory and General Information E. Other Information 7. Consents of experts" in Appendix V to this [REDACTED].